

# Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia

In accordance with Chapter 817 of the 2014 Acts of Assembly

November 9, 2016

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## Executive Summary

In accordance with HB1191,<sup>1</sup> the Virginia Economic Development Partnership (VEDP) serves as the aggregator of data on seventeen different incentive programs across nine separate entities.<sup>2</sup> This is the third annual report detailing summary information on economic development incentive programs administered by the Commonwealth of Virginia. The goal of this report is to provide data on incentive programs and relevant measures of program effectiveness in a transparent and easy-to-understand format.

In total, from FY2012 through FY2016, these seventeen incentive programs awarded \$401,292,754 in incentive funds across 2,002 projects and \$10,888,022 in investment funds across 162 projects. Communicating these results and understanding the goals of each program is critical to evaluating projects for success and programs for effectiveness.

The FY2016 report follows the format established in the FY2015 report. Ideas for improvements are detailed in the *Next Steps and Recommendations* and *Actions and Goals* sections. In addition to this report, the reporting agencies launched an interactive website (<http://www.virginiaincentives.org>) to help people access the data on Virginia's incentives.

This report shows the sustainability of the existing reporting process but more work remains for the Commonwealth to become the national leader in incentive management, assessment, and evaluation. Since the report captures data on eighteen unique incentive programs across nine entities, the creation of a Central Data Repository (CDR) is critical to accurately and effectively link and track individual projects which receive multiple incentives from multiple entities over multiple periods of time. Without a CDR, there is not an efficient and repeatable method for achieving this.

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<sup>1</sup> For the purposes of this report, HB1191 is used interchangeably with Chapter 817 of the 2014 Acts of Assembly.

<sup>2</sup> For the purposes of this report, an entity may be an agency, authority, or other unit that is authorized to use state funds in conjunction with an economic development incentive program.

## Program Summaries

The following pages contain summary information about each incentive program and projects incented under that program. The structure of each summary is consistent across each program. The program summary pages report aggregated data on projects which have reached completion or a performance milestone.

The report groups the projects by the fiscal year the performance agreement or other contractual obligation is signed, and projects remain in this group or tranche over time. Grouping by start date suits most incentive programs but delayed payout grants, like the Virginia Investment Partnership (VIP), may not show grant payouts until after the five-year scope of the report. The new Virginia Incentives website, however, will contain the updated data.

Each program summary contains background information on the administering entity, the section of Virginia Code governing the program, a narrative on *Program Goals* and *Structural Information*, as well as a table reflecting *Summary of Incentives, Relevant Goals, and Performance*.

The program summary table is split into two parts, with *Projects Awarded* at the top and *Projects Completed or at Milestone* at the bottom. The *Projects Awarded* section of the table should be static, as these data are historical. However, any revisions made to the historical data by the administering entities and reported to VEDP will be reflected in the report. The *Projects Completed or at Milestone* section of the table is dynamic, and these data may be updated annually. Many incented projects, even under the same program, complete at different times. The table will be updated annually as projects previously at a milestone reach completion, or as initial projects move to a milestone.

Project completion is determined by each reporting entity and is considered to be completed once the reporting entity internally closes the project based on its administrative process. A completed project may not have met all or any of its performance measures, and could include projects in which a company repaid some or all of the incentives it received. The awarding of an incentive to a company does not necessarily result in the payment of an incentive to that company. A company which does not meet the performance measures for its project either is not paid the incentive or is required to repay the incentive.

Milestone data reflect the latest data received on an incented project even if no formal milestone exists. For example, an incented project may begin in FY2011 with a target completion date in FY2015, and a milestone in FY2013. However, if an entity receives data on the progress of that project in FY2012, those data are

included in the table as a milestone despite FY2012 not being a formal milestone. This was done to increase transparency and provide the latest data available on incented projects.

The table also contains *Funds Appropriated* and *Incentives Awarded*. Funds Appropriated reflects total dollars appropriated to a program in the specified fiscal year. This amount does not include funds carried over from the previous fiscal year, and should match amounts in the State Budget. Incentives Awarded reflects total incentive dollars awarded to projects in the specified fiscal year. This total may be less than or greater than the amount shown in Funds Appropriated.

One reason for this is the start of a project (by fiscal year) is determined by the date the performance agreement or other contractual obligation is signed, but the award date may be different than the date and fiscal year the project announced. Another reason is a project may be awarded incentives which are disbursed at a subsequent date, and in some instances, over a subsequent period of time. For example, the VIP grant disburses funds after performance is met, and typically over 5 years. However, funds may not be appropriated for these projects until the fiscal year(s) disbursement is due.

This means it is possible for an entity to award money to a company but never pay the company an incentive because the company failed to perform. This could result in a closed project being reported as never receiving funds, creating jobs, or making investments.

The value of *Average Wage* is the arithmetic mean, and values which are calculated with a weighted average are noted.

Data on individual projects by program by fiscal year are included in *Appendix A: Data on Individual Incented Projects*. Appendix A also contains select summary information by program by fiscal year. Appendix A contains metrics for projects which have reached completion in each cohort, along with the expected values for the same set of projects to show how projects which have completed performed against expected goals.

# Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

## Program Goals:

The goal of awarding the Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder which meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$0	\$5,000,000	\$5,000,000	\$8,029,323	\$7,592,582	\$25,621,905
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Average Incentive per Job		-	-	-	-	-	\$32,778
Expected	Jobs Created	-	-	-	-	-	1,000
	Apprentice Program Enrollment	-	-	-	-	-	750
	Training Expenses	-	-	-	-	-	\$59,957,919
	Average Wage (≥ Average Wage in locality)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	\$300,000,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Incentives Paid		-	-	-	-	-	\$18,029,323
Incentives Repaid		-	-	-	-	-	\$0
Milestone	Jobs Created	-	-	-	-	-	1,520
	Apprentice Program Enrollment	-	-	-	-	-	825
	Training Expenses	-	-	-	-	-	\$87,490,715
	Average Wage	-	-	-	-	-	Requirement Met
	Value of Capital Investment	-	-	-	-	-	\$357,960,000

## Notes:

Only one award has been made for ASTFPG; this occurred in FY2011 and therefore is not shown on this table. The "Total" column includes "Awarded", "Expected", and "Milestone" data from FY2011; otherwise the table could be read as the recipient received the grant without having done anything. The value of the grant is \$32,777,745. The grant recipient is expected to create 1,000 jobs at an average wage above the locality's prevailing wage, enroll 750 apprentices, spend \$59,957,919 in training expenses, and create capital investment of \$300,000,000. The grant recipient has met or exceeded its metrics.

# Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

## Program Goals:

The goal of awarding the Aerospace Engine Manufacturing Performance Grant Program (AEMPG) is to incentivize an aerospace engine manufacturer to locate in the Commonwealth. This tailored performance-based grant is available to a qualified aerospace engine manufacturer which meets or exceeds requirements specified in the governing statute. The program is made up of five distinct grants.<sup>3</sup> Metrics are contained in the table below.

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2007
Funds Appropriated		\$0
Number of Projects		1
Incentives Awarded		\$50,683,000
Average Incentive per Job		\$78,945
Expected	Jobs Created	642
	Average Wage (≥ Average Wage in locality)	-
	Value of Capital Investment	\$501,300,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$50,683,000
Incentives Paid		\$5,250,000
Incentives Repaid		\$0
Milestone	Jobs Created	250
	Average Wage	Requirement Met
	Value of Capital Investment	\$267,400,000
Completed	Jobs Created	-
	Average Wage	-
	Value of Capital Investment	-

## Notes:

There is a single project which has been incented under the Aerospace Engine Manufacturing Grant Program. The project was awarded in FY2007 under a target completion date of FY2023. Although this date falls outside of the scope of this report, data are provided for transparency on this ongoing project.

Funds appropriated reflect the funds appropriated to the program in FY2007. A total of \$50,683,000 of incentives was awarded under the program in FY2007.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Prince George County).

The latest milestone data document cumulative capital investment of \$267,400,000. The goal investment through this period was \$472,700,000, with total investment of \$501,300,000 at project completion.

The latest milestone data document 250 cumulative jobs created. The goal job creation through this period was 458, with total job creation of 642 at project completion.

<sup>3</sup> One or more of the grants cited here are paid by VJIP as pass-through funds, and are included in the VJIP amount awarded. While this could constitute double-counting of dollars awarded, the amounts are included here to provide a complete and transparent representation of the program. Per VJIP data, the pass-through funds are for an on-going project that is not yet completed.

# Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

## Program Goals:

The goal of awarding the Commonwealth's Development Opportunity Fund (COF) is to attract economic development prospects and secure the expansion of existing business and industry in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

## Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$11,811,055	\$11,811,055	\$11,811,055	\$19,916,000	\$21,750,000	\$77,099,165
Number of Projects		21	24	33	27	33	138
Incentives Awarded		\$13,150,000	\$7,875,000	\$9,635,000	\$24,850,000	\$22,310,000	\$77,820,000
Average Incentive per Job		\$2,738	\$3,838	\$2,476	\$3,700	\$4,042	\$3,386
Expected	Jobs Created	4,802	2,052	3,892	6,717	5,519	22,982
	Average Wage (weighted)	\$45,660	\$58,415	\$49,198	\$61,637	\$52,912	\$53,809
	Value of Capital Investment	\$550,001,308	\$1,114,830,449	\$676,492,146	\$3,081,058,783	\$1,254,640,061	\$6,677,022,747
	Benefit-to-Cost Ratio (10-Year)	5.4	6.5	7.3	5.2	6.8	6.0
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		21	24	33	27	33	138
Incentives Awarded		\$13,150,000	\$7,875,000	\$9,635,000	\$24,850,000	\$22,310,000	\$77,820,000
Incentives Paid		\$13,150,000	\$7,875,000	\$9,635,000	\$24,850,000	\$22,310,000	\$77,820,000
Incentives Repaid		\$(231,250)	\$-	\$(250,000)	\$-	\$-	\$(481,250)
Milestone <sup>4</sup>	Jobs Created	541	143	-	-	-	684
	Average Wage (weighted)	\$44,682	\$46,622	\$-	\$-	\$-	\$45,503
	Value of Capital Investment	\$48,883,767	\$289,022,884	\$-	\$-	\$-	\$337,856,651
Completed	Jobs Created	5,518	1,565	1,504	-	-	8,587
	Average Wage (weighted)	\$58,313	\$60,645	\$48,470	\$-	\$-	\$55,809
	Value of Capital Investment	\$464,542,075	\$1,202,876,803	\$353,750,244	\$-	\$-	\$2,021,169,122
Projected Benefit-to-Cost Ratio <sup>5</sup> (10-Year)		7.4	7.6	9.2	6.3	6.8	7.1
Current Benefit-to-Cost Ratio (December 2015)		2.2	3.0	1.6	N/A	N/A	1.9

<sup>4</sup> Values reported here are only survey results; VEDP uses QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

<sup>5</sup> The Projected and Current Benefit-to-Cost Ratios are calculated using total state benefits divided by total state costs and include data which are not shown. The Current Benefit-to-Cost Ratio may be low in the early years because companies typically have 36 months to perform. The Projected BCR is the same as the Expected BCR in FY2016 because the projected analysis stops at FY2015.



## Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

### Program Goals:

The goal of awarding the Economic Development Incentive Grant (VEDIG) is to encourage companies to invest and to provide new employment opportunities by locating significant headquarters, administrative, research and development, and/or similar service and basic sector operations in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$0	\$800,000	\$1,300,000	\$4,500,000	\$0	\$6,600,000
Number of Projects		1	0	1	2	0	4
Incentives Awarded		\$5,000,000	\$0	\$5,000,000	\$6,000,000	0	\$16,000,000
Average Incentive per Job		\$8,000	-	\$6,250	\$5,000	\$0	\$19,250
Expected	Jobs Created	625	-	800	1,200	0	2,625
	Average Wage (weighted)	\$134,200	-	\$122,083	\$128,583	\$0	
	Value of Capital Investment	\$18,000,000	-	\$149,700,000	\$87,000,000	\$0	\$254,700,000
	Benefit-to-Cost Ratio (10-Year)	9.1	-	10.9	9.5	0	7.8
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		1	-	-	-	-	1
Incentives Awarded		\$5,000,000	-	-	-	-	\$5,000,000
Incentives Paid		\$0	-	-	-	-	\$0
Incentives Repaid		\$0	-	-	-	-	\$0
Milestone	Jobs Created	-	-	-	-	-	\$0
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	\$0
Completed	Jobs Created	-	-	-	-	-	\$0
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	\$0
Projected Benefit-to-Cost Ratio (10-Year) <sup>6</sup>		16.6	-	9.1	15.3	-	13.0
Current Benefit-to-Cost Ratio (December 2015)		9.3	-	-	-	-	9.3

<sup>6</sup>The Projected and Current Benefit-to-Cost Ratio is calculated using total state benefits divided by total state costs (not shown) using milestone data or projections from most current data.

## Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

### Program Goals:

The goal of awarding the Investment Partnership Grant (VIP) is to encourage continued capital investment by existing Virginia manufacturers, or research and development services which support manufacturing in the Commonwealth. While no new job creation is required, existing employment levels must be maintained over time. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$2,547,329	\$2,492,329	\$3,872,539	\$3,957,289	\$3,602,914	\$12,869,486
Number of Projects		5	10	6	9	5	35
Incentives Awarded		\$2,250,000	\$14,150,000	\$2,300,000	\$9,700,000	\$3,300,000	\$31,700,000
Expected	Jobs Created	236	929	267	930	109	2,471
	Average Wage (weighted)	\$54,305	\$44,464	\$51,106	\$44,019	\$41,780	\$47,308
	Value of Capital Investment	\$222,751,104	\$1,242,655,179	\$195,313,000	\$524,275,000	\$345,295,591	\$2,530,289,874
	Benefit-to-Cost Ratio (10-Year)	4.2	3.2	3.0	2.7	4.0	3.2
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		2	6	1	-	-	9
Incentives Awarded		\$900,000	\$11,100,000	\$100,000	\$-	\$-	\$12,100,000
Incentives Paid		\$-	\$-	\$-	\$-	\$-	\$-
Incentives Repaid		\$-	\$-	\$-	\$-	\$-	\$-
Milestone	Jobs Created	93	958	-	-	-	1,051
	Average Wage (weighted)	\$50,577	\$43,655	\$-	\$-	\$-	\$44,267
	Value of Capital Investment	\$268,520,000	\$772,836,672	\$47,780,000	\$-	\$-	\$1,089,136,672
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	\$-	\$-	\$-	\$-	\$-	\$-
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Projected Benefit-to-Cost Ratio (10-Year)		7.4	6.6	13.5	6.2	4.0	9.5
Current Benefit-to-Cost Ratio <sup>7</sup> (December 2015)		1.8	5.0	13.9	N/A	N/A	5.4

<sup>7</sup> The Current Benefit-to Cost Ratio for fiscal years where no milestones have yet to occur is calculated using the projected values at the time of this report. For FY2016, the Projected BCR is the same as the Expected 10 year BCR because the projected analysis only goes through FY2015.

## Major Eligible Employer Grant subfund (MEE)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

### Program Goals:

The goal of awarding the Major Eligible Employer Grant (MEE) is to encourage major eligible employers to invest in the Commonwealth and to provide a number of stable employment opportunities by either making a significant expansion to existing operations, or constructing new ones with specific qualification requirements. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005	FY2006
Funds Appropriated		\$0	\$0
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Average Incentive per Job		\$1,957	\$55,556
Expected	Jobs Created	4,600	450
	Average Wage (weighted)	\$79,591	\$133,333
	Value of Capital Investment	\$133,000,000	\$300,000,000
	Benefit-to-Cost Ratio (10-Year)	121.9	1.7
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>			
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Incentives Paid		\$1,800,000	\$20,000,000
Incentives Repaid		\$0	\$0
Milestone	Jobs Created	5,094	450
	Average Wage (weighted)	\$79,591	\$156,596
	Value of Capital Investment	\$171,800,000	\$425,600,000
Completed	Jobs Created	-	-
	Average Wage (weighted)	-	-
	Value of Capital Investment	-	-
Projected Benefit-to-Cost Ratio (10-Year)		88.6	3.1
Current Benefit-to-Cost Ratio (December 2015)		88.8	2.6

### Additional Notes:

There are two projects which have been incented under the Major Eligible Employer Grant subfund in FY2005 and FY2006. Although these dates fall outside the scope of this report, data are provided for transparency on these ongoing projects.

Funds appropriated reflect the funds appropriated to the program in FY2005 and FY2006. A total of \$34,000,000 of incentives was awarded under the program in FY2005 and FY2006.

# Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

## Program Goals:

The goal of awarding the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant (SEMI) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005
Funds Appropriated		\$6,720,000
Number of Projects		1
Incentives Awarded		\$27,000,000
Average Incentive per Job		\$31,395
Expected	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
	Benefit-to-Cost Ratio (10-Year)	2.3
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$27,000,000
Incentives Paid		\$23,200,000
Incentives Repaid		\$0
Milestone	Jobs Created	-
	Value of Capital Investment	-
Completed	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
Projected Benefit-to-Cost Ratio (10-Year)		7.8
Current Benefit-to-Cost Ratio (December 2015)		6.9

## Additional Notes:

There is a single project which has been incented under the Semiconductor Memory or Logic Wafer Manufacturing Grant Program. The project was awarded in FY2005 and completed in early FY2016. Although this date falls outside of the scope of this report, data are provided for transparency on the project.

Funds appropriated reflect the funds appropriated to the program in FY2005. A total of \$27,000,000 of incentives was awarded under the program in FY2005.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

# Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

## Program Goals:

There are three components of the Virginia Jobs Investment Program (VJIP): a New Jobs Program, which is open to new or expanding businesses; a Retraining Program for applicants updating facilities with new technology and processes; and a Small Business New Jobs Program which focuses on entrepreneurial entities. The program uses the following metrics:

- Virginia jobs created and/or retrained, and their average wage
- Value of capital investment in Virginia

## Structural Information:

The company must apply and receive approval under each of the three programs, and fulfill the approved levels within 36-months.

The incentive is paid after proof of performance has been submitted and verified. Each component also contains a minimum revenue requirement and minimum wage requirement.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated <sup>8</sup>		\$7,967,287	\$7,410,931	\$7,207,264	\$5,669,833	\$5,669,833	\$33,925,148
Number of Projects		149	80	73	86	91	479
Incentives Awarded		\$13,872,150	\$7,753,836	\$11,191,373	\$7,285,909	\$10,936,596	\$51,039,865
Average Incentive per Job		\$1,109	\$970	\$894	\$969	\$944	\$979
Expected	Jobs Created	12,507	7,993	12,519	7,516	11,583	52,118
	Jobs Retrained	5,063	5,902	3,625	1,951	3,356	19,897
	Average Wage (weighted)	\$50,350	\$53,617	\$50,199	\$46,443	\$54,515	\$51,297
	Value of Capital Investment	\$1,654,805,158	\$928,352,982	\$1,306,147,449	\$728,577,730	\$824,054,558	\$5,441,937,877
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		149	80	73	86	91	479
Incentives Awarded		\$13,872,150	\$7,753,836	\$11,191,373	\$7,285,909	\$10,936,596	\$51,039,865
Incentives Paid		\$7,255,196	\$5,480,015	\$7,256,395	\$2,498,558	\$3,209,758	\$25,699,922
Milestone	Jobs Created	445	181	2,988	1,807	2,968	8,389
	Jobs Retrained	-	107	265	201	960	1,533
	Average Wage (weighted)	\$49,539	\$60,390	\$55,727	\$49,026	\$49,487	\$51,758
	Value of Capital Investment	\$270,200,000	\$234,900,000	\$584,759,500	\$396,610,449	\$258,211,062	\$1,744,681,011
Completed	Jobs Created	3,860	5,081	4,715	510	140	14,306
	Jobs Retrained	4,266	5,341	2,818	970	273	13,668
	Average Wage (weighted)	\$43,463	\$51,613	\$39,303	\$51,197	\$34,080	\$45,650
	Value of Capital Investment	\$1,193,643,436	\$586,382,105	\$600,671,541	\$214,599,177	\$39,358,610	\$2,634,654,869

<sup>8</sup> VJIP is structured such that incentives are paid *after* performance. Historically, performance is approximately 2/3 of the award, which is why award amounts may exceed funds appropriated.

## Customized Incentive Grants

Administered by: Virginia Economic Development Partnership

*Va. Code Not Applicable*

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For the periods covered by the report, there are no active or awarded projects which have received a customized incentive grant.

When appropriate, future reports will contain information regarding the Pulp, Paper, and Fertilizer Advanced Manufacturing Performance Grant program under Virginia Code Section 59.1-284.28 and the Advanced Shipbuilding Production Facility Grant program under Virginia Code Section 59.1-284.29. In each case, the incentive will be paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved. The performance milestones in each program relate to the number of new jobs created at certain wage levels and the amount of capital investment in Virginia by the grantee.

The terms of the performance agreement signed for the Pulp, Paper, and Fertilizer Advanced Manufacturing Performance Grant are \$2,000,000,000 in capital investment and 2,000 full-time jobs created by December 2020. The grant has a maximum aggregate payment of \$20,000,000 by the Commonwealth and annual disbursements will be made after 2 years of meeting the performance goals.

# Agriculture and Forestry Industries Incentive Grant (AFID)

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

## Program Goals:

The goal of awarding Facility Grants from Agriculture and Forestry Industries Development Fund Grant (AFID) is to attract new and expanding agriculture and forestry processing / value-added facilities using Virginia-grown products. The AFID is a recently created incentive program with the first award occurring in FY2013. As a result, the Department of Agriculture and Consumer Services continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia
- Value of new purchases of Virginia-grown agriculture and forestry products

## Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		-	\$1,000,000	\$1,000,000	\$1,750,000	\$1,250,000	\$5,000,000
Number of Projects		-	5	8	11	14	38
Incentives Awarded		-	\$435,000	\$714,700	\$800,000	\$1,166,000	\$3,115,700
Expected	Jobs Created	-	643	413	318	292	1,666
	Average Wage (weighted)	-	\$30,942	\$30,952	\$28,476	\$37,243	\$31,578
	Value of Capital Investment	-	\$92,445,800	\$40,045,990	\$96,546,500	\$112,721,423	\$341,759,713
	Value of Agriculture and/or Forestry Products	-	\$44,593,797	\$329,541,308	\$66,533,940	\$102,659,456	\$543,328,501
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	5	8	4	-	17
Incentives Awarded		-	\$435,000	\$864,700	\$250,000	-	\$1,549,700
Incentives Paid		-	\$435,000	\$864,700	\$250,000	-	\$1,549,700
Incentives Repaid		-	-	\$150,000	-	-	\$150,000
Milestone	Jobs Created	-	323	598	70	-	991
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	\$56,752,572	\$17,017,526	\$14,564,905	-	\$88,335,003
	Value of Agriculture and/or Forestry Products	-	\$19,514,456	\$77,552,844	\$13,542,243	-	\$110,609,543
Completed	Jobs Created	-	21	-	-	-	21
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	\$2,173,615	-	-	-	\$2,173,615
	Value of Agriculture and/or Forestry Products	-	\$3,209,285	-	-	-	\$3,209,285

## Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

### Program Goals:

The goal of the Enterprise Zone Job Creation Grant (JCG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Virginia jobs created since base year of application

### Structural Information:

Applications for the grant are submitted *after* qualified jobs have been created; grants are performance-based and by-right.

There is a statutory minimum number of jobs which must be created, and a minimum wage threshold for grant-eligible positions, based on Federal Minimum Wage.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded &amp; Completed</i>	FY2012	FY2013	FY2014	FY2015	FY2016	Total <sup>9</sup>
Total Enterprise Zone Funds Appropriated <sup>10</sup>	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$12,071,157	\$68,171,157
Funding Available for JCG	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$12,071,157	\$68,171,157
Number of Projects	57	60	62	67	58	304
Incentives Awarded	\$2,988,134	\$2,904,269	\$2,893,705	\$3,097,733	\$2,738,137	\$14,621,978
Jobs Created in Grant Year	2,017	1,815	1,269	1,393	1,657	8,151
Jobs Maintained in Grant Year	2,496	2,726	3,689	3,758	3,215	
Net Jobs Created over Base Year	4,513	4,541	4,958	5,151	4,872	

### Additional Notes:

The Job Creation Grant is available for up to five consecutive years, starting with Grant Year 1. The application includes a base number of employees, the number of jobs created since that base year, and the wages for those permanent, full-time employees (PFTE). The base year may be either of the two calendar years immediately preceding the first year of grant eligibility, at the choice of the applicant. Subsequent years verify the number of jobs created or maintained since the base year. Base year jobs are not grant eligible. Grant awards are calculated per PFTE which is offered health benefits and earns at least 175% (\$500/PFTE) or 200% (\$800/PFTE) of the Federal Minimum Wage. Applicants from High Unemployment Areas can qualify PFTE at a reduced wage threshold of 150% of the Federal Minimum Wage (\$500/PFTE). Applications are due April 1 of each year.

The Job Creation Grant is paid after qualified jobs have been created. Projects are considered completed once the application is approved and payment disbursed.

<sup>9</sup> Totals for "Jobs Maintained in Grant Year" and "Net Jobs Created over Base Year" do not contain values as adding these variables over time results in double-counting.

<sup>10</sup> Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.



## Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

### Program Goals:

The goal of the Enterprise Zone Real Property Investment Grant (RPIG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Value of real property investment in Virginia

### Structural Information:

Applications for the grant are submitted *after* the property receiving investment has been placed in service. The grant is performance-based and by-right.

There is a statutory minimum amount of investment which must be made.

The grant is paid out from the remaining Enterprise Zone allocation after Job Creation Grants are paid in full. When grant requests exceed the available funding, the grant is prorated.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded &amp; Completed</i>	FY2012	FY2013	FY2014	FY2015	FY2016	Total
Total Enterprise Zone Funds Appropriated <sup>11</sup>	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$12,071,157	\$68,171,157
Funding Available for RPIG	\$12,661,866	\$11,527,541	\$11,256,295	\$9,052,267	\$9,333,020	\$53,830,989
Number of Projects	142	143	158	166	157	766
Incentives Awarded	\$11,205,301	\$11,245,731	\$11,256,295	\$9,052,275	\$9,333,020	\$52,092,623
Qualified Real Property Investment Made	\$178,453,631	\$178,758,938	\$204,030,271	\$242,131,768	\$300,484,639	\$1,103,859,247
RPIG Proration Rate	0%	0%	90.8%	69.1%	66.6%	-
Type of Qualified Real Property Investment (Count)						
New Construction	23	28	22	37	43	153
Expansion of Existing Building or Facility	26	25	24	19	11	105
Rehabilitation of Existing Building or Facility	93	90	112	110	103	508
Investment-to-Cost Ratio	15.9	15.9	18.1	26.7	32.2	21.2

### Additional Notes:

Applications to the Real Property Investment Grant are submitted the calendar year following the year in which the property was placed in service. A statutory minimum investment of \$100,000 is required for a single building or facility in the case of rehabilitation or expansion, or \$500,000 in the case of new construction. Grant requests are capped at \$100,000 for Qualified Real Property Investments under \$5 million and \$200,000 for investments over \$5 million. Applications are due April 1 of each year.

The Real Property Investment Grant is paid after qualified investment has been made. Projects are considered completed once the application is approved and payment disbursed.

<sup>11</sup> Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

## Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

### Program Goals:

The goal of the Rail Industrial Access Fund (RIAF) is to promote truck diversion by connecting new or expanding businesses to the freight rail network. The program is available to localities, businesses, or industries who seek access to a common carrier railroad. The program uses the following metrics:

- Value of capital investment in Virginia
- Increase in number of carloads along the route

### Structural Information:

The incentive is paid after an approved performance agreement between Department of Rail and Public Transportation and company has been signed and construction is complete. The performance agreement contains a clawback provision.

The program scores applicants from 0 to 100, a minimum score of 50 is required to receive recommendation for approval to the Commonwealth Transportation Board.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for RIAF		\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$15,000,000
Number of Projects		6	4	5	1	3	19
Incentives Awarded		\$1,855,000	\$617,500	\$2,587,382	\$365,400	\$1,095,000	\$6,520,282
Expected	Value of Capital Investment	\$32,320,000	\$7,800,000	\$111,024,764	\$2,600,000	\$10,914,000	\$164,658,764
	Increase in Carloads	2,545	1,768	12,990	150	1,610	19,063
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		4	4	3	1	0	12
Incentives Awarded		\$1,230,000	\$617,500	\$1,087,382	\$365,400	\$-	\$3,300,282
Incentives Paid		\$1,205,000	\$543,070	\$1,087,360	\$291,488	\$-	\$3,126,918
Incentives Repaid <sup>12</sup>		\$-	\$-	\$-	\$-	\$-	\$-
Number of Projects with Funds De-obligated		1	0	1	0	0	2
Funds De-obligated		\$175,000	\$-	\$450,000	\$-	\$-	\$625,000
Milestone	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
	Increase in Carloads	0	0	0	0	0	0
Completed	Value of Capital Investment	\$31,351,268	\$6,256,723	\$17,799,507	\$2,100,042	\$-	\$57,507,540
	Increase in Carloads	2,044	1,768	2,690	150	-	6,652

### Additional Notes:

The Rail Industrial Access Fund (RIAF), Economic Development Access Program (VDOT), and Airport Access Program (VDOT) all share a \$5.5 million appropriation each fiscal year. During program review in FY2015, the Commonwealth Transportation Board put a moratorium on the Rail Industrial Access Fund accepting applications.

<sup>12</sup> While no incentives have been repaid, de-obligated funds are noted in the table. De-obligated projects and projects underway have no milestone or completion data.

## Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

### Program Goals:

The goal of the Tobacco Region Opportunity Fund (TROF) is to assist in the creation of new jobs and investments in tobacco-dependent regions and communities, whether through new business attraction or existing business expansion. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of taxable assets in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$18,973,900	\$5,250,000	\$19,877,660	\$20,465,000	\$3,700,000	\$68,266,560
Number of Projects		31	27	43	34	34	169
Incentives Awarded		\$18,811,829	\$20,557,000	\$26,750,000	\$32,855,000	\$16,448,000	\$115,421,829
Expected	Jobs Created	2,921	1,940	3,699	5,179	3,160	16,899
	Value of Taxable Assets	\$460,013,008	\$1,633,550,125	\$942,735,371	\$547,081,086	\$1,199,307,050	\$4,782,686,640
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		31	27	42	27	16	143
Incentives Awarded		\$18,811,829	\$20,557,000	\$26,245,000	\$30,550,000	\$9,530,000	\$105,693,829
Incentives Paid		\$10,316,829	\$18,795,000	\$17,837,000	\$16,460,000	\$4,770,000	\$68,178,829
Incentives Repaid		\$2,056,599	\$2,825,575	\$274,050	\$645,000	\$-	\$5,823,224
Milestone	Jobs Created	-	-	86	451	-	537
	Value of Taxable Assets	\$-	\$-	\$5,823,830.00	\$-	\$-	\$5,823,830.00
Completed	Jobs Created	1,348	288	49	15	-	1,700
	Value of Taxable Assets	\$246,888,869	\$392,591,442	\$358,598,600	\$1,000,000	\$-	\$999,078,911
Percentage of Performance Agreement Compliance <sup>13</sup>		100%	100%	100%	100%	100%	100%

<sup>13</sup> This overall measure reflects the percentage of performance agreements for which the terms and conditions within were met. During the past 5-years, all awarded grants have met performance obligations, not been paid, or been repaid as deemed appropriate by the Tobacco Region Revitalization Commission.

## Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

### Program Goals:

The goal of awarding projects under the Economic Development Access Program (EDAP) is to provide funding for the construction, improvement, or maintenance of roads serving new or expanding qualifying economic development sites. The funds must be used to create adequate access, in consideration of the type and volume of traffic anticipated, to qualifying sites. The program uses the following metric:

- Value of subsequent capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between Virginia Department of Transportation and the locality (applicant) has been signed and upon documenting eligible capital investment (costs). The performance agreement contains a clawback provision.

Value of subsequent capital investment in Virginia reflects capital investment made by qualifying companies who locate at the economic development site.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for EDAP		\$4,063,000	\$1,158,000	\$3,053,000	\$1,300,000	\$953,000	\$10,527,000
Number of Projects		7	2	5	2	2	18
Incentives Awarded		\$4,063,000	\$1,158,000	\$3,053,000	\$1,300,000	\$953,000	\$10,527,000
Investment-to-Cost Ratio		5.0	2.8	5.0	5.0	5.0	4.8
Expected	Value of Capital Investment	\$20,315,000	\$3,250,000	\$15,265,000	\$6,500,000	\$4,765,000	\$50,095,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		2	2	3	1	0	8
Incentives Awarded		\$883,000	\$1,158,000	\$1,753,000	\$650,000	\$-	\$4,444,000
Incentives Paid		\$883,000	\$1,075,500	\$779,697	\$650,000	\$-	\$3,388,197
Incentives Repaid <sup>14</sup>		\$-	\$-	\$-	\$-	\$-	\$-
Projects Cancelled		1	0	0	0	0	1
Funding De-Allocated to Cancelled Projects		\$650,000	\$-	\$-	\$-	\$-	\$650,000
Milestone	Value of Capital Investment	\$0	\$0	\$3,250,000	\$0	\$0	\$3,250,000
Completed	Value of Capital Investment	\$4,415,000	\$2,837,500	\$3,898,500	\$3,250,000	\$0	\$14,401,000
Actual Investment-to-Cost Ratio		5.0	2.6	5.0	5.0	-	5.2

### Additional Notes:

The Economic Development Access Program (VDOT), Airport Access Program (VDOT), and Rail Industrial Access Fund (DRPT) all share a \$5.5 million appropriation each year.

<sup>14</sup> While no incentives have been repaid, de-allocated funds are noted in the table and have no milestone or completion data.

## Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

### Program Goals:

The goal of the Governor's Motion Picture Opportunity Fund (GMPOF) is to support the growth of the film and television industries in Virginia. Specifically, the program provides a financial incentive for production companies to film in Virginia. The program uses the two primary metrics below. When applicable, an additional metric is used to determine the value of ancillary deliverables which are specified in the performance agreement. Examples include broadcast advertising and informational videos to promote Virginia as a travel destination.

- Total Virginia hires
- Project expenditures in Virginia

### Structural Information:

The company enters into a performance agreement with the Virginia Tourism Authority.

The incentive is paid at project completion after proof of qualified spending in Virginia is submitted.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>	FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated	\$3,220,962	\$3,155,809	\$3,145,968	\$2,512,063	\$2,514,013	\$14,548,815
Number of Projects	4	3	3	7	13	30
Incentives Awarded	\$2,400,000	\$800,000	\$1,700,000	\$2,997,239	\$13,727,239	\$21,624,478
Tax Credit (Refundable) Awarded	\$2,500,000	\$1,850,000	\$6,083,321	\$6,714,009	\$6,361,969	\$23,509,299
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>						
Number of Projects	4	3	3	3	7	20
Incentives Awarded	\$2,400,000	\$800,000	\$1,700,000	\$1,850,000	\$4,602,239	\$11,352,239
Incentives Paid	\$1,600,000	\$750,000	\$1,478,236	\$2,654,184	\$4,544,869	\$11,027,289
Tax Credit (Refundable) Awarded	\$2,500,000	\$660,277	\$2,100,000	\$6,383,321	\$5,414,009	\$17,057,607
Total Hires	2,237	800	1,033	1,021	1,606	6,697
Project Expenditures	\$45,804,305	\$7,704,747	\$28,525,136	\$10,109,401	\$41,280,634	\$133,424,223
Value of Ancillary Deliverables	\$184,600,000	\$300,000	\$600,000	\$10,600,000	\$12,100,000	\$208,200,000
Economic Output (Estimated)	\$92,211,902	\$12,389,051	\$35,530,812	\$82,902,452	\$109,014,261	\$332,048,478
Benefit-to-Cost Ratio <sup>15</sup>	22.5	8.8	9.9	9.2	10.9	11.8

### Additional Notes:

For some productions, GMPOF is used in conjunction with the Motion Picture Production tax credit, so data on the tax credit also are listed.

Incentives for film production support the growth of the entire statewide film and television production industry. In addition to associated jobs and economic impact, film and television projects promote Virginia and encourage travel and tourism. Many projects receiving incentives are required to provide ancillary deliverables which promote travel and tourism in Virginia.

<sup>15</sup> The Benefit-to-Cost ratio was calculated by dividing estimated total economic output generated by the motion picture industry in Virginia (direct, indirect, and induced) by the total cost (GMPOF and MPP tax credits, where applicable). Estimated total economic output was calculated with IMPLAN. Data used as an input to the IMPLAN model were sourced from the Virginia Employment Commission and the Virginia Film Office.

## Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

### Program Goals:

The goal of awarding Port of Virginia Economic and Infrastructure Development Grant (POVEIDG) is to incentivize companies to locate new maritime-related employment centers or expand existing centers in Virginia to encourage and facilitate the growth of the Port of Virginia. The POVEIDG is a recently created incentive program, with the first award occurring in FY2014. As a result, the Port of Virginia continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created
- Verification of Port of Virginia customer

### Structural Information:

The incentive is paid after an approved performance agreement between Port of Virginia and the company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		-	-	\$1,000,000	\$1,500,000	\$2,000,000	\$4,500,000
Number of Projects		-	-	1	-	1	2
Incentives Awarded		-	-	\$500,000	-	\$309,000	\$809,000
Average Incentive per Job		-	-	\$2,500	-	\$3,000	\$2,670
Expected	Jobs Created	-	-	200	-	103	303
	Port of Virginia Customer	-	-	100%	-	100%	100%
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	1	-	1	2
Incentives Awarded		-	-	\$500,000	-	\$309,000	\$809,000
Incentives Paid		-	-	\$500,000	-	\$309,000	\$809,000
Incentives Repaid		-	-	-	-	-	\$0
Milestone	Jobs Created	-	-	-	-	-	200
	Port of Virginia Customer	-	-	-	-	-	100%
Completed	Jobs Created	-	-	200	-	103	303
	Port of Virginia Customer	-	-	100%	-	100%	100%

## Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

### Program Goals:

The goal of the Growth Acceleration Program (GAP) fund is to invest in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. Program investments are either in the form of a convertible note or through seed rounds to establish equity. Unlike grant programs, CIT holds an ownership position in the investee company and maintains that ownership for a multi-year holding period of indefinite length while the company grows operations and value. The program uses the following metrics:

- Venture and Angel Capital Attracted
- GAP Fund Program Return

### Structural Information:

Investments are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision if the company moves from the Commonwealth. Investments are held for a multi-year period of indefinite length; CIT recovers GAP fund investments only upon the sale of the company.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2012	FY2013	FY2014	FY2015	FY2016	Total
Funds Appropriated		\$5,000,000	\$4,200,000	\$4,200,000	\$1,100,000	\$3,100,000	\$17,600,000
Number of Projects		28	26	57	27	24	162
Investments Awarded		\$2,098,001	\$2,059,809	\$3,530,162	\$1,575,050	\$1,625,000	\$10,888,022
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		24	26	48	20	11	129
Investments Awarded		\$1,573,001	\$1,706,053	\$3,110,162	\$1,200,050	\$825,000	\$8,414,267
Investments at Milestone		20	21	47	20	10	118
Investments Completed		4	5	1	0	1	11
Milestone	Venture and Angel Capital Attracted	\$143,147,494	\$60,763,215	\$85,687,423	\$13,588,417	\$5,674,642	\$308,861,191
	GAP Fund Program Return	\$0	\$0	\$1,260	\$34,041	\$0	\$35,301
Completed	Venture and Angel Capital Attracted	\$3,330,000	\$3,140,000	\$0	\$0	\$0	\$6,470,000
	GAP Fund Program Return	\$1,180,262	\$376,186	\$0	\$0	\$61,488	\$1,615,810
Leveraged Cash on Investment		70.3	31.2	24.3	8.7	3.5	29.1

### Additional Notes:

CIT was appropriated \$17.6 from FY12 to FY16 (FY12 - \$1M General Fund, \$4M CRCF appropriation, FY13 - \$1M General Fund, \$3.2M CRCF appropriation, FY14 - \$1M General Fund, \$3.2M CRCF appropriation, FY15 - \$1.1M CRCF appropriation, FY16 - \$3.1M CRCF appropriation) to fund equity investment in selected companies and direct costs of the program. Since inception of CIT GAP Funds, CIT has invested \$20.5M in 159 companies, leveraging \$424.9M in venture and angel capital. From inception through FY16, the cumulative leveraged cash on investment is 20.7. The leverage cash on investment above is calculated on a fiscal year basis and only takes into consideration Venture and Angel Capital Attracted for new investments and GAP Fund Program Return in that fiscal year.

## Summary Table of Results

The table below reflects a summary of results by program over the covered period. Programs are grouped if based on performance measures. A program which strictly measures "jobs" and a program which strictly measures "capital investment" would be grouped separately as these measures are distinct and comparing performance or results between these programs are not appropriate.

Entity	Program Name	Overall Measure	Results Over Period
VEDP	Commonwealth's Development Opportunity Fund <sup>16</sup>	Current Benefit-to-Cost Ratio	1.9
VEDP	Economic Development Incentive Grant subfund	Current Benefit-to-Cost Ratio	9.3
VEDP	Investment Partnership Grant subfund	Current Benefit-to-Cost Ratio	5.4
VEDP	Major Eligible Employer subfund	Current Benefit-to-Cost Ratio	12.2
VEDP	Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program	Current Benefit-to-Cost Ratio	6.9
DHCD	Enterprise Zone Real Property Investment Grant	Investment-to-Cost Ratio	21.2
VDOT	Economic Development Access Program	Investment-to-Cost Ratio	5.2
VTA	Governor's Motion Picture Opportunity Fund	Benefit-to-Cost Ratio	11.8
CIT	Growth Acceleration Program	Leveraged Cash on Investment	29.1
TRRC	Tobacco Region Opportunity Fund	Percentage of Performance Agreement Compliance	100%

Programs not included here either do not have or use a single overall measure or ratio, or are identifying an appropriate overall measure or ratio to gauge program effectiveness.

<sup>16</sup> COF projects typically have 36 months to reach their performance goals, so the Current Benefit-to-Cost Ratio reflects results from FY2012 to FY2014.



## Program Comparison & Overview

The program comparison and overview is a quick reference guide to easily discern differences in incentive programs across entities. Due to space, each program is abbreviated with an acronym which corresponds to the ones used in program summaries and are provided on the following page. Links correspond program information (Responsible Entity) and the appropriate section(s) of the Code of Virginia (Program Name).

<i>Responsible Entity</i>	CIT	DHCD		DRPT	TRRC	VDACS	VDOT	VEDP							VTC	VPA	
<i>Program Name</i>	GAP	JCG	RPIG	RIAF	TROF	AFID	EDAP	ASTFPG	AEMPG	COF	VEDIG	VIP	MEE	SEMI	VJIP	GMPOF	POVEIDG
Eligibility Requirements	.	.	.	.	.	.	.	.	.	.	.	.	.	.	.	.	.
<i>Incentive Type:</i>																	
Tax Incentive																	
Grant Incentive	NA <sup>17</sup>	.	.	.	.	.	.	.	.	.	.	.	.	.	.	.	.
<i>Incentive Amount:</i>																	
Limited by Statute		.	.			.		.	.	.	.	.	.	.			
Determined by Statute	.	.	.					.	.					.			.
Determined by Program Policy				.			.									.	
Influenced by ROI <sup>18</sup>	.			.	.	.	.			.	.	.	.		.		
<i>Incentive Distribution:</i>																	
In Advance	.				.	.	.			.							.
At Completion or Milestone	.	.	.	.	.			.	.		.	.	.	.	.	.	.
Received by Company <sup>19</sup>	.	.	.	.	.	.			.	.	.	.	.	.	.	.	.
Received by Locality							.	.									
<i>Survey or Verification:</i>																	
Required by Statute		.	.												.		.
Conducted	.	.	.	.	.	.		.	.	.	.	.	.	.	.	.	.
In Advance	.	.	.														
During	.			.	.	.		.	.	.	.	.	.	.			.
At Completion	.	.	.	.	.	.		.	.	.	.	.	.	.	.		.
Response by Company	.	.	.	.	.	.			.	.	.	.	.	.	.	.	.
Response by Locality								.									
<i>Contractual Agreement Contains:</i>																	
Statutory Measurements		.	.	.		.		.	.	.	.	.	.	.	.	.	.
Additional Measurements	.			.	.	.	.	.	.	.	.	.	.	.	.	.	.

Note: Categories above are not necessarily mutually exclusive. Please see "Interpreting Program Comparison & Overview" on the following page.

<sup>17</sup> GAP invests in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. The funds are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision.

<sup>18</sup> ROI stands for Return on Incentive and refers to any internal analysis, research, and/or due diligence by the entity that may influence the dollar amount of the incentive prior to entering a contractual agreement with the company.

<sup>19</sup> For the AFID, COF, and TROF programs, funds are distributed to the locality who then distributes them to the company. For a more complete view, these bullets reflect the *destination* and *origin* of the incentive funds and survey or verification responses.

## Interpreting Program Comparison & Overview

Definitions of the terms and phrases in the Program Comparison & Overview are included below. A dot in a cell should be interpreted as yes, while the absence of a dot should be interpreted as no.

<i>Terms &amp; Phrases</i>	<i>Definition</i>
Eligibility Requirements	Does the program have eligibility requirements, or shall <i>any</i> applicant be entitled to receive approval in the program?
<i>Incentive Type:</i>	<i>Describe the type of incentive.</i>
Tax Incentive	Is the incentive a tax incentive (credit, refund, etc.)?
Grant Incentive	Is the incentive a grant incentive?
<i>Incentive Amount:</i>	<i>Describe the fiscal properties of the incentive.</i>
Limited by Statute	Does the statute contain a statutory limit or cap on the <i>program</i> over a period of time (e.g. Fiscal Year)?
Determined by Statute	Is the incentive amount determined by a formula or method prescribed in the statute?
Determined by Program Policy	Is the incentive amount determined by program policy by the awarding entity?
Influenced by ROI	Is the incentive amount influenced by a calculation by the awarding entity (e.g. ROI analysis)?
<i>Incentive Distribution:</i>	<i>Describe when the incentive is distributed, and who receives the incentive.</i>
In Advance	Is the incentive distributed in advance of performance?
At Completion or Milestone	Is the incentive distributed at a performance milestone, or at the completion of performance, or both?
Received by Company	Is the incentive <i>ultimately</i> received by the company?
Received by Locality	Is the incentive <i>ultimately</i> received by the locality?
<i>Survey or Verification:</i>	<i>Describe any survey or verification process associated with the incentive.</i>
Required by Statute	Does the statute specifically require a survey or other verification of performance?
Conducted	Is a survey or other verification of performance conducted (regardless of statutory requirements)?
In Advance	If a survey or other verification is conducted, is one done in advance or as part of application?
During	If a survey or other verification is conducted, is one done during the project?
At Completion	If a survey or other verification is conducted, is one done at project completion?
Response by Company	Does the company respond to the survey?
Response by Locality	Does the locality respond to the survey?
<i>Contractual Agreement Contains:</i>	<i>Describe the contractual agreement, legally binding agreement, or performance agreement.</i>
Statutory Measurements	Does the agreement contain performance measures specified in the statute (note: statute may not specify measures)?
Additional Measurements	Does the agreement contain performance measures determined outside the statute (e.g. via policy)?

## Acronyms in Report

<i>Programs</i>	<i>Definition</i>	<i>Responsible Entity</i>
AEMPG	Aerospace Engine Manufacturing Performance Grant Program	VEDP
AFID	Agriculture and Forestry Industries Development Fund – Facility Grant	VDACS
ASTFPG	Advanced Shipbuilding Training Facility Performance Grant Program	VEDP
COF	Commonwealth's Development Opportunity Fund (note: formerly Governor's Development Opportunity Fund)	VEDP
EDAP	Economic Development Access Program	VDOT
VEDIG	Economic Development Incentive Grant subfund	VEDP
GAP	Growth Acceleration Program	CIT
GMPOF	Governor's Motion Picture Opportunity Fund	VTC
VIP	Investment Partnership Grant subfund	VEDP
JCG	Enterprise Zone Job Creation Grant Program	DHCD
MEE	Major Eligible Employer Grant subfund	VEDP
POVEIDG	Port of Virginia Economic and Infrastructure Development Zone Grant Program	VPA
RIAF	Rail Industrial Access Fund	DRPT
RPIG	Enterprise Zone Real Property Investment Grant Program	DHCD
SEMI	Semiconductor Memory or Logic Wager Manufacturing Performance Grant Program	VEDP
TROF	Tobacco Region Opportunity Fund	TRRC
VJIP	Virginia Jobs Investment Program	VEDP
<i>Entities</i>	<i>Definition</i>	
CIT	Virginia Center for Innovative Technology	
DHCD	Virginia Department of Housing & Community Development	
DRPT	Virginia Department of Rail & Public Transportation	
TAX	Virginia Department of Taxation	
TRRC	Tobacco Region Revitalization Commission	
VDACS	Virginia Department of Agriculture and Consumer Services	
VDOT	Virginia Department of Transportation	
VEDP	Virginia Economic Development Partnership	
VTC	Virginia Tourism Corporation	
VPA	Virginia Port Authority (Port of Virginia)	

## Next Steps and Recommendations

Following the submission and review of comments and feedback received on the FY2014 report, VEDP organized an interagency working group composed of the entities named in the HB1191 legislation and three additional entities which offer state incentive programs (DRPT, VDACS, and VDOT). This working group met, and continues to meet, on a recurring basis. The group established a proposed reporting timeline with milestones to enhance and streamline data collection and reporting among entities.

There are two primary goals established by the working group:

- Establish a Central Data Repository (CDR) to facilitate effective and accurate data collection on projects which receive state incentive dollars across these entities.
- Establish a neutral entity for evaluation of incentive program effectiveness. Clearly separate the roles of reporting and evaluating. The neutral entity would own, maintain, and update the CDR.

The rationale and benefits of these goals are detailed below.

### Role of a CDR

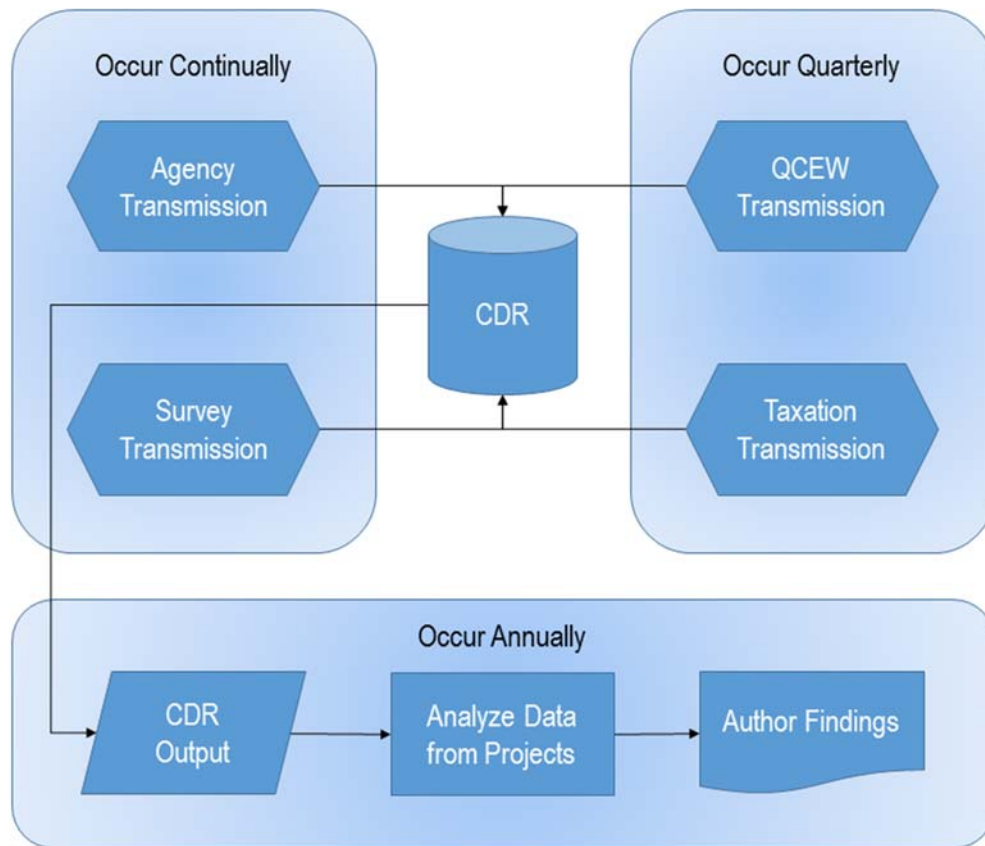
The creation of an authoritative CDR is a goal of the working group, and the system can be designed in a way which addresses these and other items:

- *Centralized project tracking.* A CDR could assign a unique identifier to track a project, regardless of the number of incentives, entities involved, or completion dates. This would greatly reduce or eliminate double-counting of jobs and would aid in the estimation of economic impact.
- *Centralized QCEW data.* A CDR could centralize QCEW data, rather than having each entity purchase, access, and maintain these data. As QCEW data are subject to revision, this would also create an authoritative source of QCEW data rather than relying on each entity to manage and use the data.
- *Centralized survey data.* A CDR could integrate a centralized survey process. This would reduce the quantity of surveys an incented project responds to (one survey versus surveys for each incentive program awarded), while also capturing post-completion jobs data.
- *Centralized taxation data.* A CDR could centralize Department of Taxation data. While this would likely require legislative action, the resulting aggregate estimate of projects' total economic impact on the basis of state tax revenues for all projects which have reached completion or a performance milestone would be greatly enhanced.

- *Items excluded from FY2016 report.* A CDR could address issues with producing an estimated economic impact and other post-completion analysis which could not be developed for the FY2016 report.

An example of how a CDR might be designed is illustrated in the figure which follows.

Figure 1: Example CDR for use in Incentives Tracking



### Role of a Neutral Entity

The creation of a neutral entity for evaluating program effectiveness is a goal of the working group. The neutral entity would own, maintain, and update the CDR. A neutral entity would remove any real or perceived bias resulting from program evaluation. In evaluating incentive programs for effectiveness, a neutral entity could also review similar programs in other states and make recommendations (if necessary) on ways to retool Virginia programs. Such recommendations carry more weight coming from an independent and neutral

entity than from an entity which is reporting, evaluating, and making recommendations on programs they administer. Because the decisions involved are often complex, Nebraska and Maine took a two-step approach by first creating interim study committees. These committees were responsible for recommending a structure and plan for ongoing evaluation and drafting legislative language to be considered the following session. Both states adopted a process for regular evaluation which implemented these recommendations.

As an important intermediate step, the working group recommends the General Assembly create an independent study committee to develop a plan for a CDR and an ongoing process for independent, rigorous evaluation of economic development incentives.

## Actions and Goals

The near-, mid-, and long-term goals of the working group are below. These aspirational goals also would support the creation a CDR and the establishment of a neutral entity for evaluation as previously mentioned in *Next Steps*.

### FY2016 Actions

- Worked with the Virginia Department of Taxation in November and December 2015 to compare VEDP's income tax estimates from its Return on Incented Capital analysis with Taxation's income tax withholding data. The results of the comparison were inconclusive because of differences between Taxation's data and VEDP's estimates. Taxation's data are grouped by employer while VEDP's estimates are based on an individual business location, which prevents comparisons between multi-location employers. Taxation's data are based on individuals and they may choose different levels of withholding, work multiple jobs, or change jobs during a year; but VEDP's estimates are based on positions and assumed to always be filled even though multiple different people may hold the position through the year. Another factor which complicates the comparison process is Virginia law does not allow Taxation to share the withholding data with other agencies.
- Developed the Virginia Incentives website, which was launched on September 1, 2016.

### Short-term Goal

- *Effectiveness of definitions:* assess whether or not the standardized definitions used for incented projects in the FY2016 cohort worked well or as intended, and if necessary, revise these definitions.

### Mid-term Goals

- *Enhance the reporting database:* develop a process for more automated data collection and reporting of data, determine frequencies for doing so (annual, quarterly, or monthly), and ensure the database is configured to accept additional data or measures on projects in each program or cohort (if a program establishes new measures, ensure the database can store these data).
- *Explore central survey process:* if definitions are standardized across entities, then explore the creation of a central survey process to enhance data integrity and increase the ease of doing business in Virginia; have an incented company respond to a single survey rather than multiple surveys, with multiple definitions, at multiple frequencies.

## Long-term Goal

- *Enhance reporting database:* further enhance the reporting database to integrate Quarterly Census of Employment and Wages (QCEW) data from the Virginia Employment Commission (VEC) and Department of Taxation data to more accurately and reliably report data on incented projects.<sup>20</sup>
  - These enhancements require clearly defined and documented security measures taken to ensure the data are sufficiently protected and handled.
  - These enhancements will help to produce a more accurate estimate of economic impact and conducting post-completion analysis.

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<sup>20</sup> *Note:* this is categorized as a long-term goal as it may require legislative authorization



## Standardized Definitions

One goal of the FY2015 report was to create and establish, where possible and appropriate, standardized definitions to be used across entities and programs beginning with incented projects in FY2016 (July 1, 2015).

There were multiple reasons for this goal:

*Standardized definitions make it more feasible to compare incented projects or cohorts across programs.*

- For programs whose goal is to measure "jobs", the same definition applies across programs, and comparison between programs is more appropriate than multiple programs defining job in multiple ways.

*Standardized definitions make it easier for an incented company to respond to survey requests.*

- For a company which receives three state incentives from three different entities which each measure "jobs", the company computes job in the same way for all three programs.

*Standardized definitions enhance data quality and data integrity.*

- For similar reasons to the bullet above, a single method of calculating job should be less error-prone than calculating job in three (or more) different ways, and keeping track of which programs define job in which ways.

*Standardized definitions are a precursor to an effective and efficient centralized survey process.*

- With identical definitions across entities and programs, a company which receives three state incentives from three different entities could respond to a single survey rather than three different surveys each with their own unique definition(s) and each at differing frequencies (e.g. one program surveys quarterly, one surveys annually at the beginning of the fiscal year, and one surveys annually in the middle of the fiscal year).
- A centralized survey process could be automated, and used as an indicator to determine if an incented project is on-track, or if the project is not on-track then a system flag could be created to alert Project Manager(s) to reach out and touch base with the company.

## Definitions

The standardized definitions the working group established are included below. These are effective beginning with projects in FY2016, so these definitions *are not* effective in this report. Furthermore, while moving to these definitions is beneficial in the long-term, in the short- to mid-term, comparing programs year-over-year

becomes more difficult as the definition used in FY2015 for "job" may differ than the definition used in FY2016 for "job". However, the working group agreed the benefits of standardized definitions across programs could be extremely beneficial, even if it means a program or programs are less comparable against themselves for some years. This issue ceases to exist after all years in the report make use of the same definition.

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## PROPOSED DEFINITIONS FOR STATE INCENTIVE REPORTING

### Capital Investment

#### *Part 1: Basic Definition:*

"Capital investment" means an investment made by or on behalf of the Company in taxable real property, taxable personal property, or both, at the Company's Facility within the Locality which is or may be capitalized by the Company.

#### *Part 2: Basic Verification:*

The Company agrees only those capital assets owned or leased by the Company, and on record with the [Commissioner of the Revenue] in the name of the Company or its lessor, all during the [36-month period] following the Base Year shall be counted in fulfillment of the Company's capital investment obligation. Company assets located, constructed, or leased in the Locality prior to or during the Base Year will not be counted in fulfillment of the Company's capital investment obligation.

Leased assets not on record with the [Commissioner of the Revenue] in the name of the Company will be counted in fulfillment of the Company's capital investment obligation only if a copy of the lease is submitted to the Grantor indicating the asset(s) under lease meet the other requirements listed above and were not leased from the Locality or its control affiliates at a substantial discount from market rates.

The Company's achievement toward meeting its capital investment obligation shall be based on asset values assessed by the [Commissioner of the Revenue] for the Locality and shall be the sum of the following:

- a. the highest real property assessed value of record for any one of the three years following the Base Year, less and except the assessed value for the Base Year, PLUS
- b. the first personal property assessed value for each asset first appearing of record during the three calendar years following the Base Year.

The Grantor shall rely upon the information described above as the same is reported to the Grantor by the [Commissioner of the Revenue] in writing, without exception.

#### *Part 3: Access to Confidential Information:*

The Company hereby authorizes the Locality, including the [Offices of the Commissioner of the Revenue and the Treasurer] for the Locality, to release to the Grantor the Company's real estate tax, business personal property tax and machinery and tools tax information. Such information shall be marked and considered confidential and proprietary and shall be used by the Grantor solely for verifying satisfaction of the capital investment target. If the Locality, [the Office of the Commissioner of the Revenue or the Office of the Treasurer] should require additional documentation or consents from the Company to access such information, the Company shall promptly provide, at the Company's expense, such additional documentation or consents as the Locality, the Authority or the Grantor may request.

#### Part 4: Make Whole Provision:

In the event capital investments have been made by or on behalf of the Company since the Base Year, but such capital investments have not been fully reflected in the assessed valuations described on the records of the [Commission of the Revenue], the Company may provide to the Grantor copies of invoices, receipts, bills of lading or other documentation which demonstrate the full value of those capital investment has not been so reflected. The Grantor may determine such additional costs should count toward the Company's achievement of its capital investment obligation.

#### Jobs

##### *Part 1: Basic Definition:*

"New job" means new permanent [full-time] employment of [an indefinite duration], created on or after \_\_\_\_\_, 2015 as the direct result of the private investment, for which the Company provides an average [annual average] [hourly] wage of at least \$\_\_\_\_\_ [and provides standard fringe benefits for its employee.] requiring a minimum of either (i) 35 hours of the employee's time a week for the entire normal year of the firm's operations, which "normal year" shall consist of at least 48 weeks, or (ii) 1,680 hours per year. [Seasonal or temporary positions,] positions created when a job function is shifted from an existing location in the Commonwealth to the location of the economic development project, positions with suppliers, and multiplier or spin-off jobs shall not qualify as new jobs. The term "new job" may include positions with contractors provided that all requirements included within the definition of the term are met.

##### *Part 2: Part-Time/Seasonal/FTEs:*

Each Grantor may determine if seasonal, temporary, FTE (full time equivalent), or positions without fringe benefits may be counted toward satisfying the new job obligation. If they may, such Grantor will make appropriate adjustments to the Basic Definition.

##### *Part 3: Basic Verification:*

The Grantor may verify new jobs through a Company survey, data from the Virginia Employment Commission, and/or other methods as appropriate.

##### *Part 4: Access to Confidential Information:*

The Company should understand the information provided to the Grantor will be verified by the Grantor with the Virginia Employment Commission. The Company may be requested to provide copies to the Grantor of the Company's quarterly reports provided to the Virginia Employment Commission.

#### Performance criteria for certain programs

"Value-added agricultural or forestal products" means any agricultural or forestal product that (i) has undergone a change in physical state; (ii) was produced in a manner that enhances the value of the agricultural commodity or product; (iii) is physically segregated in a manner that results in the enhancement of the value of the agricultural or forestal product; (iv) is a source of renewable energy; or (v) is aggregated and marketed as a locally produced agricultural or forestal product.

#### Virginia Hires

Number of Virginians employed on a full-time or part-time basis in association with a project in the Commonwealth. Determination of full-time or part-time hires shall be specified in the performance agreement and/or contractual obligation between the Company and the Grantor.

## Virginia Project Spending

Number of dollars spent on Virginia goods and/or services by the Company in association with a project in the Commonwealth. Qualifying expenditures shall be specified in the performance agreement and/or contractual obligation between the Company and Grantor.

## Appendix A: Additional Data

### Individual Projects

The following contains a list of all incented projects covered by the entities and programs in this report. Each incented project provides basic background information, such as company name and Virginia locality. Each entity provided data on specific and relevant metrics or measures about their program – either specified by the governing statute or used by the entity to align with program goals. While all historical data are expected to remain static revisions may be made and the updated data are reflected in the report.

A single project may receive multiple incentives from multiple entities over multiple periods of time with multiple completion dates. Some incented companies appear in this manner in the appendix, and this is one reason aggregating these data back to the single incented project can prove difficult.

Each project is also assigned a specific *type*. This is typically either *initial*, *milestone*, or *completed*. A type of *initial* means the project has been awarded and/or received the incentive, but no data on the progress of the project have been received, typically due to the timing of the project (e.g. a recent project from FY2016). A type of *milestone* simply means data about the progress of the project toward completion has been received and is being reported – regardless of the program having official milestones or not. Finally, a type of *completed* means the project has reached completion (defined by the entity) and is considered complete.

For some grants, a Benefit-to-Cost Ratio may be included where there are no values for jobs or capital investment. Milestone data, or confidential information that cannot be publicly shared, are used to derive these measurements. For VEDP administered grants, the Expected BCR is the BCR at the proposal stage, the Projected BCR is calculated using the current data forecasted 10 years into the future, and the Current BCR is calculated using current milestone data.

### Summary Statistics on Completed Projects

Following program data on individual incented projects, additional summary statistics on completed projects also are provided. These statistics isolate completed projects from the Program Summary table *Summary of Incentives, Relevant Goals, and Performance*. For each program goal, a percent of target measure, which compares the actual measure at completion to the expected measure at award, also is provided.

# Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

## All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Apprentices		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Actual	
<i>FY2011</i>													
Huntington-Ingalls Shipbuilding	Newport News City	\$32,777,745	\$25,621,905	\$0	1,000	1,520	750	825	Requirement Met		\$300,000,000	\$357,960,000	Milestone

**Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)**  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 59.1-284.23

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Capital Investment			Jobs			Apprentices			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2011</i>	1	0	<i>No projects to report</i>														
<i>FY2012</i>	0	0															
<i>FY2013</i>	0	0															
<i>FY2014</i>	0	0															
<i>FY2015</i>	0	0															
<i>FY2016</i>	0	0															
<i>Total</i>	1	0															

**Aerospace Engine Manufacturing Performance Grant Program (AEMPG)**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 59.1-284.20*

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**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	
<i>FY2007</i>											
Rolls-Royce North America	Prince George County	\$50,683,000	\$5,250,000	\$0	642	250	Requirement Met		\$501,300,000	\$267,400,000	Milestone



# Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

## Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2007</i>	1	0	<i>No projects to report</i>											
<i>FY2012</i>	0	0												
<i>FY2013</i>	0	0												
<i>FY2014</i>	0	0												
<i>FY2015</i>	0	0												
<i>FY2016</i>	1	0												
<i>Total</i>	1	0												

Commonwealth's Development Opportunity Fund (COF)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-115

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incanted	Actual	Incanted	Actual	Incanted	Current	Incanted	Current	
<i>FY2012</i>													
Albany Industries, Inc.	Galax City	\$300,000	\$300,000	\$0	\$2,500,000	\$3,602,424	335	206	\$24,385	\$0	3.3	0.4	Milestone
Amazon (Chesterfield)	Chesterfield County	\$1,000,000	\$1,000,000	\$0	\$85,000,000	\$133,295,849	1,060	2,780	\$27,255	\$33,409	12.0	8.6	Completed
Amazon (Dinwiddie)	Dinwiddie County	\$2,500,000	\$2,500,000	\$0	\$50,000,000	\$66,218,311	390	872	\$27,920	\$32,620	1.7	1.6	Completed
Axxor	Pittsylvania County	\$50,000	\$50,000	-\$50,000	\$4,960,000	\$0	31	0	\$33,900	\$0	3.1	0.5	Completed
Backcountry.com	Montgomery County	\$300,000	\$300,000	-\$52,500	\$20,500,000	\$22,000,000	216	140	\$26,555	\$0	9.3	3.6	Completed
Bechtel	Fairfax County	\$1,500,000	\$1,500,000	\$0	\$18,000,000	\$23,900,000	625	854	\$134,200	\$198,100	8.1	9.3	Completed
Cadence	Staunton City	\$150,000	\$150,000	\$0	\$15,000,000	\$13,800,000	60	63	\$39,000	\$39,000	4.4	2.9	Completed
CFA Institute	Charlottesville City	\$200,000	\$200,000	\$0	\$24,500,000	\$29,327,519	45	52	\$45,000	\$90,760	12.2	9.4	Completed
Commonwealth Laminating	Henry County	\$200,000	\$200,000	\$0	\$16,500,000	\$19,231,343	40	65	\$50,000	\$50,000	2.3	0.6	Milestone
eBay/GSI Commerce	Henry County	\$75,000	\$75,000	\$0	\$1,500,204	\$1,428,282	61	248	\$24,315	\$24,315	5.9	4.6	Completed
Genesis Products	Charlotte County	\$250,000	\$250,000	-\$28,750	\$2,500,000	\$2,500,000	150	115	\$31,200	\$31,200	3.6	0.7	Completed
Green Mountain Coffee Roasters	Isle of Wight County	\$4,000,000	\$4,000,000	\$0	\$180,000,000	-	800	-	\$39,220	-	8.2	0.6	Milestone
ICF International	Henry County	\$500,000	\$500,000	\$0	\$15,000,000	-	539	-	\$30,169	-	2.5	0.5	Milestone
Laminate Technologies	Henry County	\$50,000	\$50,000	\$0	\$3,000,000	-	30	-	\$27,892	-	3.2	0.5	Milestone
Noblis/Center for Applied High Performance Computing	Danville City	\$1,000,000	\$1,000,000	\$0	\$2,000,000	\$1,500,000	15	15	\$200,000	\$125,000	2.3	0.7	Milestone
Phoenix Packaging	Pulaski County	\$350,000	\$350,000	\$0	\$17,500,000	\$35,500,000	100	210	\$28,080	\$30,000	4.0	3.2	Completed
Rubbermaid	Winchester City	\$300,000	\$300,000	\$0	\$67,251,104	\$121,520,000	71	93	\$73,732	\$50,557	2.3	0.8	Completed
Safety Technologies (STI)	Lunenburg County	\$100,000	\$100,000	\$0	\$5,890,000	-	46	-	\$36,891	-	3.6	0.1	Milestone
Tessy Plastics	Lynchburg City	\$150,000	\$150,000	\$0	\$4,800,000	\$4,734,159	60	58	\$37,440	\$37,440	3.7	1.1	Completed
Tread Corporation	Botetourt County	\$100,000	\$100,000	-\$100,000	\$5,000,000	\$0	100	0	\$36,400	\$0	20.5	2.5	Completed
Wood Fuel Developers	Sussex County	\$75,000	\$75,000	\$0	\$8,600,000	\$10,317,955	28	33	\$36,462	\$39,520	4.2	1.9	Completed

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
<i>FY2013</i>													
ABB Halifax	Halifax County	\$200,000	\$200,000	\$0	\$4,621,000	\$5,422,884	60	28	\$36,400	\$36,400	5.7	4.5	Milestone
Balchem Corporation	Alleghany County	\$150,000	\$150,000	\$0	\$18,850,000	-	55	-	\$33,963	-	7.5	1.6	Milestone
Berryville Graphics	Clarke County	\$200,000	\$200,000	\$0	\$10,614,520	-	84	-	\$41,584	-	9.3	1.0	Milestone
Big R Bridge	Washington County	\$50,000	\$50,000	\$0	\$1,925,002	-	32	-	\$36,964	-	5.1	1.0	Milestone
Capital One Data Center	Chesterfield County	\$500,000	\$500,000	\$0	\$175,995,652	\$233,409,183	50	63	\$75,000	\$104,993	12.7	7.2	Completed
Carded Graphics	Staunton City	\$100,000	\$100,000	\$0	\$7,045,000	\$7,291,839	34	79	\$33,970	\$33,970	3.7	1.8	Completed
Celanese Acetate	Giles County	\$500,000	\$500,000	\$0	\$145,000,000	\$150,000,000	22	25	\$100,000	\$90,000	1.4	4.0	Milestone
Commonwealth Laminating	Henry County	\$175,000	\$175,000	\$0	\$5,450,000	-	60	-	\$40,000	-	2.5	0.9	Milestone
Daikin McQuay	Augusta County	\$250,000	\$250,000	\$0	\$9,200,000	\$11,014,741	50	100	\$50,000	\$71,800	7.2	5.4	Completed
DRS Technologies	Arlington County	\$1,000,000	\$1,000,000	\$0	\$9,800,000	-	125	-	\$165,000	-	20.2	3.1	Milestone
Enviva	Southampton County	\$300,000	\$300,000	\$0	\$91,000,000	\$97,000,000	72	90	\$36,337	\$37,752	1.8	0.7	Milestone
Euro-Composites Corporation	Culpeper County	\$150,000	\$150,000	\$0	\$8,200,000	\$15,000,000	38	48	\$43,214	\$42,437	8.0	3.2	Completed
Fulcrum Concepts	King and Queen County	\$200,000	\$200,000	\$0	\$4,650,000	-	31	-	\$107,967	-	3.3	0.2	Milestone
General Electric	Henrico County	\$350,000	\$350,000	\$0	\$5,886,660	\$5,994,163	200	201	\$100,000	\$100,000	23.6	8.4	Completed
Intelsat	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$24,800,000	-	50	-	\$138,688	-	3.8	1.0	Milestone
International Paper	Isle of Wight County	\$350,000	\$350,000	\$0	\$83,000,000	\$120,000,000	238	257	\$44,595	\$67,379	9.9	6.7	Completed
Liebherr Mining Equipment Company	Newport News City	\$500,000	\$500,000	\$0	\$45,426,323	-	174	-	\$46,067	-	3.6	0.8	Milestone
McKee Foods	Augusta County	\$200,000	\$200,000	\$0	\$19,000,000	\$19,000,000	78	206	\$36,134	\$56,260	13.8	3.7	Completed
Microsoft	Mecklenburg County	\$200,000	\$200,000	\$0	\$348,950,292	\$676,212,147	30	30	\$44,311	\$45,318	5.2	3.7	Completed
Phoenix Packaging	Pulaski County	\$250,000	\$250,000	\$0	\$20,000,000	\$17,790,000	100	110	\$31,096	\$30,000	4.2	1.8	Completed
Porter's Fabrications	Lynchburg City	\$300,000	\$300,000	\$0	\$1,800,000	\$8,164,730	120	133	\$40,000	\$40,000	5.0	1.7	Completed
Sabra Dipping Company	Chesterfield County	\$250,000	\$250,000	\$0	\$28,000,000	\$29,000,000	90	251	\$50,333	\$54,800	9.3	5.6	Completed
Tak Investments (ST Tissue)	Isle of Wight County	\$200,000	\$200,000	\$0	\$17,000,000	\$60,000,000	85	87	\$42,000	\$42,000	5.1	2.9	Completed
Vitamin Shoppe	Hanover County	\$200,000	\$200,000	\$0	\$28,616,000	\$36,600,000	174	-	\$29,789	\$29,786	14.4	6.8	Milestone
<i>FY2014</i>													
Amazon Web Services	Fairfax County	\$500,000	\$500,000	\$0	\$9,500,000	-	380	-	\$114,000	-	56.8	6.7	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Ardagh Metal Packaging	Roanoke County	\$750,000	\$750,000	\$0	\$94,234,000	-	96	-	\$40,000	-	3.9	1.0	Milestone
Atomized Products	Chesapeake City	\$100,000	\$100,000	\$0	\$4,383,525	-	26	-	\$43,058	-	12.8	1.8	Milestone
Bassett Furniture Industries	Henry County	\$50,000	\$50,000	\$0	\$1,510,962	\$3,196,000	25	58	\$44,891	\$38,000	15.1	6.3	Completed
Bayshore Concrete Products	Northampton County	\$150,000	\$150,000	\$0	\$3,645,000	-	135	-	\$26,500	-	3.3	1.5	Milestone
Cvent	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$7,032,430	-	400	-	\$62,256	-	23.3	3.1	Milestone
Eastman Performance Films	Henry County	\$75,000	\$75,000	\$0	\$40,000,000	-	25	-	\$35,610	-	1.5	0.8	Milestone
El Rosal	Pulaski County	\$350,000	\$350,000	\$0	\$21,133,600	-	142	-	\$26,583	-	3.9	0.9	Milestone
Falls Stamping	Pulaski County	\$175,000	\$175,000	\$0	\$5,300,000	-	112	-	\$31,200	\$21,200	5.8	0.2	Milestone
Green Distribution	Orange County	\$540,000	\$540,000	\$0	\$9,750,000	-	323	-	\$33,779	-	9.6	0.2	Milestone
Hampton Farms	Southampton County	\$200,000	\$200,000	\$0	\$6,050,000	-	60	-	\$33,400	-	4.8	0.3	Milestone
Hanwha Azdel	Lynchburg City	\$350,000	\$350,000	\$0	\$21,335,000	-	33	-	\$56,921	-	4.0	1.0	Milestone
High Liner Foods	Newport News City	\$250,000	\$250,000	\$0	\$6,600,000	-	57	-	\$35,422	-	4.9	0.2	Milestone
Hollingsworth and Vose Company	Floyd County	\$100,000	\$100,000	\$0	\$6,110,000	-	17	-	\$39,518	-	3.1	0.8	Milestone
HP Hood	Frederick County	\$500,000	\$500,000	\$0	\$84,628,856	\$102,000,000	75	99	\$44,080	\$44,080	3.5	4.8	Completed
IMS Gear, Inc.	Virginia Beach City	\$200,000	\$200,000	\$0	\$35,500,000	\$37,836,672	80	102	\$48,000	\$51,244	3.6	1.7	Completed
Kilgour Industries	Henry County	\$250,000	\$250,000	\$0	\$27,300,000	-	155	-	\$30,722	-	1.7	0.1	Milestone
Korona Candles	Pulaski County	\$600,000	\$600,000	\$0	\$18,380,000	-	170	-	\$31,632	-	2.2	0.4	Milestone
Liaoyang Ningfeng Woodenware	Smyth County	\$250,000	\$250,000	-\$250,000	\$2,100,000	\$0	125	0	\$30,000	\$0	2.3	0.0	Completed
McKesson	Frederick County	\$150,000	\$150,000	\$0	\$36,900,000	\$44,400,000	205	208	\$29,580	\$41,057	16.7	6.0	Completed
Navy Federal Credit Union	Frederick County	\$250,000	\$250,000	\$0	\$20,000,000	\$20,500,000	400	730	\$40,000	\$50,116	22.3	8.5	Completed
North American Mold Technology	Danville City	\$250,000	\$250,000	\$0	\$4,350,000	-	120	-	\$50,000	-	3.4	0.2	Milestone
Oceaneering International	Chesapeake City	\$750,000	\$750,000	\$0	\$32,900,000	-	67	-	\$55,560	-	2.2	1.3	Milestone
Prufrex	Virginia Beach City	\$120,000	\$120,000	\$0	\$7,330,000	-	60	-	\$39,020	-	12.6	0.6	Milestone
Rochester Wire and Cable	Culpeper County	\$100,000	\$100,000	\$0	\$4,000,000	-	30	-	\$41,166	-	12.9	2.3	Milestone
Sabra Dipping Company	Chesterfield County	\$350,000	\$350,000	\$0	\$86,000,000	\$86,000,000	140	250	\$45,000	\$54,800	10.3	4.8	Completed
Shamrock Foods	Augusta County	\$250,000	\$250,000	\$0	\$50,000,000	\$59,817,572	60	57	\$39,553	\$40,000	4.3	1.5	Completed
Shearer's Foods	Bristol City	\$75,000	\$75,000	\$0	\$4,750,000	-	22	-	\$28,642	-	2.5	1.5	Milestone
Steel Fab	Russell County	\$100,000	\$100,000	\$0	\$1,500,000	-	50	-	\$32,240	-	4.4	0.5	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Telos	Loudoun County	\$500,000	\$500,000	\$0	\$5,000,000	-	160	-	\$100,000	-	21.9	0.8	Milestone
Tempur-Pedic	Scott County	\$150,000	\$150,000	\$0	\$13,300,000	-	42	-	\$40,000	-	2.7	0.3	Milestone
VFP, Inc.	Scott County	\$100,000	\$100,000	\$0	\$2,900,000	-	50	-	\$25,680	-	2.5	0.4	Milestone
W & B Fabricators	Bland County	\$100,000	\$100,000	\$0	\$3,068,773	-	50	-	\$33,533	-	8.3	1.4	Milestone
<i>FY2015</i>													
Alcoa Howmet	Hampton City	\$200,000	\$200,000	\$0	\$25,000,000	-	75	-	\$62,000	-	3.5	0.3	Milestone
Alexander Industries	Pulaski County	\$150,000	\$150,000	\$0	\$1,685,000	-	64	-	\$37,500	-	4.8	0.0	Milestone
Bechtel	Fairfax County	\$500,000	\$500,000	\$0	\$10,000,000	-	700	-	\$129,000	-	10.7	1.1	Milestone
Blue Ridge Railcar	Charlotte County	\$100,000	\$100,000	\$0	\$2,411,882	-	37	-	\$39,191	-	2.6	0.3	Milestone
Continental Automotive Systems	Newport News City	\$2,000,000	\$2,000,000	\$0	\$152,000,000	-	525	-	\$36,532	-	2.8	0.1	Milestone
Coperion	Wythe County	\$75,000	\$75,000	\$0	\$3,000,000	-	22	-	\$50,400	-	2.9	0.9	Milestone
Core Health and Fitness	Grayson County	\$350,000	\$350,000	\$0	\$2,000,000	-	250	-	\$30,000	-	2.0	0.0	Milestone
Corporate Executive Board	Arlington County	\$4,500,000	\$4,500,000	\$0	\$149,700,000	-	800	-	\$122,083	-	10.9	0.8	Milestone
Corsi	Charlotte County	\$100,000	\$100,000	\$0	\$2,500,000	-	110	-	\$27,248	-	2.4	0.2	Milestone
Evonik Goldschmidt	Chesterfield County	\$500,000	\$500,000	\$0	\$9,000,000	-	50	-	\$98,400	-	9.1	0.9	Milestone
Fareva	Henrico County	\$650,000	\$650,000	\$0	\$42,000,000	-	90	-	\$51,500	-	7.0	1.8	Milestone
Global Refining Group	Lunenburg County	\$100,000	\$100,000	\$0	\$4,308,000	-	30	-	\$48,000	-	2.6	0.4	Milestone
Hansen Turbine	Grayson County	\$50,000	\$50,000	\$0	\$2,100,000	-	25	-	\$29,120	-	2.7	0.2	Milestone
Hardide	Henry County	\$150,000	\$150,000	\$0	\$7,250,000	-	29	-	\$50,000	-	3.1	0.0	Milestone
James Hardie Building Products	Pulaski County	\$250,000	\$250,000	\$0	\$25,000,000	-	69	-	\$36,795	-	2.2	1.9	Milestone
K2M	Loudoun County	\$450,000	\$450,000	\$0	\$28,400,000	-	97	-	\$103,000	-	6.6	1.0	Milestone
Liberty Source	Hampton City	\$300,000	\$300,000	\$0	\$1,567,452	-	596	-	\$34,599	-	16.4	0.5	Milestone
Lindenburg Industry	Appomattox County	\$1,400,000	\$1,400,000	\$0	\$113,000,000	-	349	-	\$32,000	-	3.0	0.0	Milestone
Mavalero	Hanover County	\$50,000	\$50,000	\$0	\$5,000,000	-	55	-	\$38,693	-	12.0	0.4	Milestone
Mayville Engineering	Smyth County	\$300,000	\$300,000	\$0	\$10,000,000	-	160	-	\$32,396	-	3.3	0.1	Milestone
McKesson Medical-Surgical	Henrico County	\$500,000	\$500,000	\$0	\$12,200,000	-	135	-	\$104,000	-	18.4	1.3	Milestone
Microsoft	Mecklenburg County	\$1,600,000	\$1,600,000	\$0	\$346,760,699	-	90	-	\$44,964	-	3.2	2.1	Milestone
Monogram Food Solutions	Henry County	\$400,000	\$400,000	\$0	\$36,475,750	-	200	-	\$25,979	-	3.9	0.5	Milestone
Nulife Glass	Bristol City	\$110,000	\$110,000	\$0	\$5,900,000	-	46	-	\$36,630	-	3.5	0.1	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Shandong Tranlin Paper Company	Chesterfield County	\$5,000,000	\$5,000,000	\$0	\$2,000,000,000	-	2,000	-	\$45,663	-	3.8	0.0	Milestone
Stone Brewing	Richmond City	\$5,000,000	\$5,000,000	\$0	\$74,300,000	-	88	-	\$57,024	-	6.6	0.3	Milestone
Trinity Packaging Corporation	Franklin County	\$65,000	\$65,000	\$0	\$9,500,000	-	25	-	\$26,021	-	2.5	0.3	Milestone
<i>FY2016</i>													
3B Consulting Services, LLC	Russell County	\$50,000	\$50,000	\$0	\$2,500,000	-	15	-	\$65,000	-	2.2	2.2	Initial
510nano Inc.	Greenville County	\$200,000	\$200,000	\$0	\$11,000,000	-	113	-	\$36,109	-	4.8	4.8	Initial
Accutec Blades	Augusta County	\$700,000	\$700,000	\$0	\$5,376,000	-	53	-	\$47,281	-	11.7	11.7	Initial
ADP	Norfolk	\$5,000,000	\$5,000,000	\$0	\$32,250,000	-	1,800	-	\$50,693	-	5.8	5.8	Initial
Aerojet-Rocketdyne	Orange County	\$300,000	\$300,000	\$0	\$11,000,000	-	100	-	\$70,000	-	12.5	12.5	Initial
Axon Ghost Sentinel	Harrisonburg	\$3,000,000	\$3,000,000	\$0	\$1,500,000	-	29	-	\$82,778	-	14.1	14.1	Initial
Blue Wolf Sales and Service, Inc	Tazewell County	\$45,000	\$45,000	\$0	\$1,559,000	-	15	-	\$27,435	-	4.4	4.4	Initial
Bowman Andros Products, LLC	Shenandoah County	\$400,000	\$400,000	\$0	\$73,000,000	-	160	-	\$27,581	-	3.9	3.9	Initial
Carfax Inc	Fairfax County	\$150,000	\$150,000	\$0	\$5,000,000	-	120	-	\$95,000	-	44.9	44.9	Initial
Chris Renee Cosmetics, LLC	Washington County	\$115,000	\$115,000	\$0	\$2,025,750	-	37	-	\$30,700	-	7.1	7.1	Initial
Colonna's Shipyard, Inc.	Norfolk	\$200,000	\$200,000	\$0	\$34,250,000	-	51	-	\$46,072	-	5.3	5.3	Initial
Continental	Culpeper County	\$250,000	\$250,000	\$0	\$49,004,750	-	25	-	\$59,971	-	1.7	1.7	Initial
CWW Conveyors	Carroll County	\$65,000	\$65,000	\$0	\$2,000,000	-	20	-	\$36,504	-	3.3	3.3	Initial
Deschutes Brewery	Roanoke City	\$3,000,000	\$3,000,000	\$0	\$85,000,000	-	108	-	\$44,928	-	4.0	4.0	Initial
Dynax America Corporation	Botetourt County	\$225,000	\$225,000	\$0	\$32,625,000	-	75	-	\$40,683	-	5.4	5.4	Initial
Ernst & Young	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$12,666,600	-	462	-	\$98,042	-	19.8	19.8	Initial
Euro-Composites Corp	Culpeper County	\$150,000	\$150,000	\$0	\$10,500,000	-	58	-	\$38,931	-	8.4	8.4	Initial
Hardywood Craft Beer	Goochland County	\$500,000	\$500,000	\$0	\$28,250,000	-	56	-	\$51,000	-	5.4	5.4	Initial
Harris Teeter Supermarkets, Inc	Caroline County	\$500,000	\$500,000	\$0	\$115,250,000	-	400	-	\$38,000	-	9.5	9.5	Initial
Hubbell Lighting, Inc.	Montgomery County	\$100,000	\$100,000	\$0	\$4,665,000	-	100	-	\$38,526	-	7.9	7.9	Initial
Lidl US	Spotsylvania County	\$1,000,000	\$1,000,000	\$0	\$125,000,000	-	80	-	\$80,000	-	9.4	9.4	Initial
Lohmann Specialties	Orange County	\$85,000	\$85,000	\$0	\$6,700,000	-	56	-	\$51,429	-	12.9	12.9	Initial
Microsoft- Mecklenburg	Mecklenburg County	\$700,000	\$700,000	\$0	\$402,400,000	-	42	-	\$45,000	-	5.4	5.4	Initial
Monogram Snacks LLC	Henry County	\$300,000	\$300,000	\$0	\$43,719,750	-	301	-	\$25,666	-	9.8	9.8	Initial

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Navy Federal Credit Union (NFCU)	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$114,600,000	-	600	-	\$53,535	-	13.7	13.7	Initial
Norfolk Southern Corporation	Norfolk	\$1,925,000	\$1,925,000	\$0	\$8,200,000	-	165	-	\$97,000	-	7.7	7.7	Initial
NorrisBuilt Fabrication, LLC	Wise County	\$75,000	\$75,000	\$0	\$1,500,000	-	24	-	\$29,000	-	3.5	3.5	Initial
Ply Gem Rocky Mount	Franklin County	\$100,000	\$100,000	\$0	\$1,980,000	-	76	-	\$26,083	-	3.9	3.9	Initial
Qore Systems	Washington County	\$300,000	\$300,000	\$0	\$12,800,000	-	140	-	\$45,000	-	4.5	4.5	Initial
Rochester Wire and Cable	Hampton	\$200,000	\$200,000	\$0	\$9,000,000	-	66	-	\$42,727	-	5.7	5.7	Initial
Schaffner-Mtc Transformers	Wythe County	\$175,000	\$175,000	\$0	\$3,128,336	-	79	-	\$38,517	-	2.2	2.2	Initial
StarSprings	Henry County	\$100,000	\$100,000	\$0	\$3,689,875	-	68	-	\$27,428	-	2.4	2.4	Initial
Tadano/Mantis Cranes	Tazewell County	\$100,000	\$100,000	\$0	\$2,500,000	-	25	-	\$31,200	-	2.6	2.6	Initial

Commonwealth's Development Opportunity Fund (COF)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-115

**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2012</i>	21	14	\$7,000,000	\$7,000,000	-\$231,250	\$325,111,308	\$464,542,075	143%	2,997	5,518	184%	\$52,025	\$58,313	112%
<i>FY2013</i>	24	12	\$3,100,000	\$3,100,000	\$0	\$724,077,604	\$1,202,876,803	166%	1,113	1,565	141%	\$53,745	\$60,645	113%
<i>FY2014</i>	33	8	\$2,000,000	\$2,000,000	-\$250,000	\$316,639,818	\$353,750,244	112%	1,110	1,504	135%	\$38,518	\$48,470	126%
<i>FY2015</i>	27	0	-	-	-	-	-	-	-	-	-	-	-	-
<i>FY2016</i>	33	0	-	-	-	-	-	-	-	-	-	-	-	-
<i>Total</i>	<i>138</i>	<i>34</i>	<i>\$12,100,000</i>	<i>\$12,100,000</i>	<i>(\$481,250)</i>	<i>\$1,365,828,730</i>	<i>\$2,021,169,122</i>	<i>148%</i>	<i>5,220</i>	<i>8,587</i>	<i>165%</i>	<i>\$48,096</i>	<i>\$55,809</i>	<i>116%</i>



Economic Development Incentive Grant subfund (VEDIG)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-5102.1

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<b>FY2011</b>													
Northrop Grumman	Fairfax County	\$10,000,000	\$0	\$0	300	322	\$200,000	\$254,770	\$24,000,000	\$78,000,000	4.1	13.5	Milestone
<b>FY2012</b>													
Bechtel	Fairfax County	\$5,000,000	\$0	\$0	625	-	\$134,200	-	\$18,000,000	-	9.1	9.3	Milestone
<b>FY2013</b>													
No projects to report													
<b>FY2014</b>													
Corporate Executive Board	Arlington County	\$5,000,000	\$0	\$0	800	-	\$122,083	-	\$149,700,000	-	10.9	-	Initial
<b>FY2015</b>													
Bechtel	Fairfax County	\$4,000,000	\$0	\$0	700	-	\$129,000	-	\$10,000,000	-	10.7	-	Initial
Lidl	Arlington County	\$2,000,000	\$0	\$0	500	-	\$128,000	-	\$77,000,000	-	8.8	-	Initial
<b>FY2016</b>													
No projects to report													

## Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

### Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2012</i>	1	0	<i>No projects to report</i>											
<i>FY2013</i>	0	0												
<i>FY2014</i>	1	0												
<i>FY2015</i>	2	0												
<i>FY2016</i>	0	0												
<i>Total</i>	4	0												

Investment Partnership Grant subfund (VIP)  
Administered by: Virginia Economic Development Partnership  
Va. Code § 2.2-5101

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2012</i>													
Carmeuse	Frederick County	\$250,000	\$0	\$0	25	0	\$43,673	\$0	\$45,000,000	\$0	2.2	0.5	Initial
Fareva	Henrico County	\$800,000	\$0	\$0	90	0	\$51,500	\$0	\$42,000,000	\$0	7.0	1.8	Initial
Honeywell	Chesterfield County	\$300,000	\$0	\$0	50	0	\$37,086	\$0	\$27,500,000	\$0	8.2	20.0	Initial
Rock-Tenn (formerly Smurfit-Stone)	Hopewell City	\$300,000	\$0	\$0	0	0	\$0	\$62,548	\$41,000,000	\$147,000,000	0.0	0.0	Milestone
Rubbermaid	Winchester City	\$600,000	\$0	\$0	71	93	\$73,732	\$50,577	\$67,251,104	\$121,520,000	2.3	0.8	Milestone
<i>FY2013</i>													
Canon Toner	Newport News City	\$3,000,000	\$0	\$0	0	0	\$38,000	\$42,700	\$27,000,000	\$44,500,000	0.4	0.0	Milestone
Canon Virginia	Newport News City	\$5,000,000	\$0	\$0	402	468	\$40,169	\$33,866	\$623,500,000	\$370,000,000	3.5	8.2	Milestone
Celanese Acetate	Giles County	\$1,500,000	\$0	\$0	22	25	\$100,000	\$90,000	\$145,000,000	\$150,000,000	1.4	4.0	Milestone
Hollister	Augusta County	\$250,000	\$0	\$0	0	0	\$0	\$0	\$29,600,000	\$0	1.0	20.8	Initial
HP Hood	Frederick County	\$1,000,000	\$0	\$0	75	0	\$44,080	\$0	\$84,628,856	\$0	3.5	4.8	Initial
IMS Gear, Inc.	Virginia Beach City	\$300,000	\$0	\$0	80	102	\$48,000	\$51,244	\$35,500,000	\$37,836,672	3.6	1.7	Milestone
Liebherr Mining Equipment Company	Newport News City	\$800,000	\$0	\$0	174	0	\$46,067	\$0	\$45,426,323	\$0	3.6	0.8	Initial
Sabra Dipping Company	Chesterfield County	\$500,000	\$0	\$0	140	250	\$45,000	\$54,800	\$86,000,000	\$86,000,000	10.3	4.8	Milestone
Unilever United States, Inc.	Suffolk City	\$1,000,000	\$0	\$0	0	0	\$0	\$0	\$96,200,000	\$0	0.3	0.0	Initial
WhiteWave	Rockingham County	\$800,000	\$0	\$0	36	64	\$41,600	\$42,234	\$69,800,000	\$84,500,000	3.8	111.0	Milestone
<i>FY2014</i>													
Alcoa Howmet	Hampton City	\$450,000	\$0	\$0	75	0	\$62,000	\$0	\$25,000,000	\$0	3.6	0.3	Initial
AREVA Kansas II	Lynchburg City	\$350,000	\$0	\$0	12	0	\$125,320	\$0	\$26,300,000	\$0	3.4	0.0	Initial
Dominion Packaging (Mac Pack)	Henrico County	\$300,000	\$0	\$0	113	0	\$33,354	\$0	\$25,363,000	\$0	9.6	4.7	Initial
Greif Brothers	Lynchburg City	\$350,000	\$0	\$0	0	0	\$0	\$0	\$45,000,000	\$0	0.0	0.0	Initial
Mondelez (DJMJOHTS)	Henrico County	\$100,000	\$0	\$0	0	0	\$0	\$64,773	\$40,750,000	\$47,780,000	1.3	2.0	Milestone
Oceaneering International	Chesapeake City	\$750,000	\$0	\$0	67	0	\$55,560	\$0	\$32,900,000	\$0	2.2	1.3	Initial

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2015</i>													
Ashland Inc.	Hopewell City	\$700,000	\$0	\$0	17	0	\$75,000	\$0	\$89,250,000	\$0	2.5	0.0	Initial
Canon (Roadrunner)	Newport News City	\$3,000,000	\$0	\$0	60	0	\$34,528	\$0	\$100,000,000	\$0	0.0	0.0	Initial
Continental (Zeus)	Newport News City	\$4,000,000	\$0	\$0	525	0	\$36,532	\$0	\$152,000,000	\$0	2.7	0.1	Initial
Dynax America	Botetourt County	\$250,000	\$0	\$0	75	0	\$40,683	\$0	\$32,625,000	\$0	5.4	0.7	Initial
James Hardie	Pulaski County	\$250,000	\$0	\$0	69	0	\$36,795	\$0	\$25,000,000	\$0	2.2	1.9	Initial
K2M	Loudoun County	\$400,000	\$0	\$0	97	0	\$103,000	\$0	\$28,400,000	\$0	6.6	1.0	Initial
Kingspan	Frederick County	\$500,000	\$0	\$0	15	0	\$34,320	\$0	\$25,000,000	\$0	2.0	0.0	Initial
McKee	Augusta County	\$300,000	\$0	\$0	54	0	\$34,055	\$0	\$34,000,000	\$0	3.6	0.0	Initial
San J	Henrico County	\$300,000	\$0	\$0	18	0	\$26,489	\$0	\$38,000,000	\$0	7.0	22.5	Initial
<i>FY2016</i>													
Abbott Laboratories	Campbell County	\$300,000	\$0	\$0	34	0	\$41,600	\$0	\$34,000,000	\$0	4.5	0.0	Initial
Kingspan	Frederick County	\$500,000	\$0	\$0	15	0	\$34,320	\$0	\$25,000,000	\$0	1.8	0.0	Initial
Merck & Co	Rockingham County	\$1,300,000	\$0	\$0	0	0	\$0	\$0	\$168,000,000	\$0	3.3	0.0	Initial
Polykon Manufacturing LLC*	Henrico County	\$700,000	\$0	\$0	54	0	\$45,950	\$0	\$56,406,798	\$0	8.1	0.0	Initial
Virginia Poultry Growers Cooperative	Rockingham County	\$500,000	\$0	\$0	6	0	\$23,920	\$0	\$61,888,793	\$0	2.4	0.0	Initial

Investment Partnership Grant subfund (VIP)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-5101

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2012</i>	5	0	<i>No projects to report</i>											
<i>FY2013</i>	10	0												
<i>FY2014</i>	6	0												
<i>FY2015</i>	9	0												
<i>FY2016</i>	5	0												
<i>Total</i>	35	0												

Major Eligible Employer Grant subfund (MEE)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-5102

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**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2005</i>													
Booz Allen Hamilton	Fairfax County	\$9,000,000	\$1,800,000	\$0	4,600	5,094	\$79,591	\$79,591	\$133,000,000	\$171,800,000	121.9	88.8	Milestone
<i>FY2006</i>													
Philip Morris (HQ)	Henrico County	\$25,000,000	\$20,000,000	\$0	450	450	\$133,333	\$156,596	\$300,000,000	\$425,600,000	1.7	2.6	Milestone

Major Eligible Employer Grant subfund (MEE)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-5102

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage ( <i>weighted</i> )		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	0	<i>No projects to report</i>											
<i>FY2006</i>	1	0												
<i>Total</i>	2	0												

# Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

## All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2005</i>											
Micron	Manassas City	\$27,000,000	\$23,200,000	\$0	860	860	\$1,200,000,000	\$1,200,000,000	2.3	6.9	Completed



## Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

### Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	1	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	100%	860	860	100%
<i>Total</i>	<i>1</i>	<i>1</i>	<i>\$27,000,000</i>	<i>\$23,200,000</i>	<i>\$0</i>	<i>\$1,200,000,000</i>	<i>\$1,200,000,000</i>	<i>100%</i>	<i>860</i>	<i>860</i>	<i>100%</i>

Virginia Jobs Investment Program (VJIP)  
Administered by: Virginia Economic Development Partnership  
Va. Code § 2.2-2204.3

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
<i>FY2012</i>													
AAP Financial Services, Inc.	Roanoke	\$60,000	\$50,400	\$0	75	63	0	0	75	63	\$2,800,000	\$2,800,000	Completed
ABB - South Boston	Halifax County	\$25,017	\$25,017	\$0	25	25	0	0	25	25	\$5,000,000	\$5,000,000	Completed
ABB - South Boston	Halifax County	\$41,892	\$0	\$0	0	0	100	0	100	0	\$5,000,000	\$0	Completed
ACTS Solutions, LLC	Caroline County	\$30,400	\$0	\$0	38	0	0	0	38	0	\$100,000	\$0	Completed
Afton Scientific, LLC	Albemarle County	\$31,950	\$7,810	\$0	45	11	0	0	45	11	\$800,000	\$800,000	Completed
Albany Industries-Galax, LLC	Galax	\$269,555	\$0	\$0	335	0	0	0	335	0	\$1,900,000	\$0	Milestone
Alleghany Highlands Agricultural Center	Highland County	\$5,320	\$5,320	\$0	7	7	0	0	7	7	\$1,400,000	\$1,400,000	Completed
American Century, LLC	Bristol	\$39,215	\$7,470	\$0	63	12	0	0	63	12	\$1,050,000	\$1,050,000	Completed
Amsted Rail Company, Inc.	Petersburg	\$83,232	\$38,415	\$0	104	48	0	0	104	48	\$4,500,000	\$4,500,000	Completed
Amthor International, Inc.	Pittsylvania County	\$36,850	\$0	\$0	50	0	0	0	50	0	\$500,000	\$0	Milestone
Applied Predictive Technologies, Inc.	Arlington	\$118,792	\$58,567	\$0	215	106	0	0	215	106	\$1,000,000	\$1,000,000	Completed
Aquatic Co.	Halifax County	\$130,050	\$43,350	\$0	180	60	0	0	180	60	\$1,000,000	\$1,000,000	Completed
Ashworth Bros., Inc.	Winchester	\$0	\$0	\$0	0	0	11	0	11	0	\$40,000	\$0	Completed
Ashworth Bros., Inc.	Winchester	\$25,115	\$0	\$0	40	0	0	0	40	0	\$2,460,000	\$0	Completed
Ashworth Bros., Inc. (Retraining)	Winchester	\$57,300	\$0	\$0	0	0	114	0	114	0	\$1,400,000	\$0	Completed
Atsumi Car Equipment, Inc	Wythe County	\$20,953	\$14,870	\$0	31	22	0	0	31	22	\$1,813,197	\$1,813,197	Completed
Backcountry.com, Inc.	Montgomery County	\$150,000	\$34,800	\$0	250	168	0	0	250	168	\$19,000,000	\$19,000,000	Completed
Baugh Northeast Co-op, Inc.	Warren County	\$0	\$0	\$0	0	0	48	39	48	39	\$0	\$0	Completed
BGB Technology, Inc.	Chesterfield County	\$16,000	\$12,800	\$0	20	16	0	0	20	16	\$2,700,000	\$2,700,000	Completed
Biomass Energy LLC	Louisa County	\$8,000	\$0	\$0	10	0	0	0	10	0	\$2,450,000	\$0	Completed
Blue Mountain Barrel House, LLC	Nelson County	\$12,000	\$12,000	\$0	16	16	0	0	16	16	\$2,000,000	\$2,000,000	Completed
Blue Ridge Machine Works, Inc.	Augusta County	\$0	\$0	\$0	0	0	1	1	1	1	\$0	\$0	Completed
Brainware, Inc.	Loudoun County	\$66,400	\$0	\$0	100	0	0	0	100	0	\$500,000	\$0	Completed
Bunge Oil	Henrico County	\$24,300	\$24,300	\$0	0	0	81	81	81	81	\$500,000	\$500,000	Completed
Cadence, Inc.	Staunton	\$0	\$0	\$0	0	0	38	38	38	38	\$225,000	\$225,000	Completed
Carded Graphics, LLC	Staunton	\$0	\$0	\$0	0	0	1	1	1	1	\$1,200,000	\$1,200,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Cargill	Rockingham County	\$963	\$963	\$0	0	0	34	14	34	14	\$0	\$0	Completed
Carmeuse Lime & Stone (Retraining)	Shenandoah County	\$107,640	\$107,640	\$0	0	0	184	184	184	184	\$35,813,325	\$35,813,325	Completed
Cask Technologies, LLC	Stafford County	\$25,600	\$16,000	\$0	32	20	0	0	32	20	\$125,000	\$125,000	Completed
Cetan Corporation	Chesapeake	\$24,900	\$0	\$0	31	0	0	0	31	0	\$900,000	\$0	Completed
Classic Distribution Inc.	Rockingham County	\$20,250	\$20,250	\$0	30	30	0	0	30	30	\$200,000	\$200,000	Completed
Clean Planet Manufacturing & Labs, Inc.	Staunton	\$9,750	\$0	\$0	15	0	0	0	15	0	\$350,000	\$0	Completed
CMAT Container, LLC	Amherst County	\$21,050	\$0	\$0	42	0	0	0	42	0	\$2,500,000	\$0	Completed
ColorTree Inc. of Virginia	Henrico County	\$51,100	\$46,291	\$0	0	0	85	77	85	77	\$1,045,000	\$1,045,000	Completed
ColorTree Inc. of Virginia	Henrico County	\$17,600	\$11,733	\$0	21	14	0	0	21	14	\$1,330,000	\$1,330,000	Completed
Computer Sciences Corporation	Fairfax County	\$419,417	\$198,852	\$0	850	403	0	0	850	403	\$2,000,000	\$2,000,000	Completed
ComSonics, Inc.	Harrisonburg	\$0	\$0	\$0	0	0	50	44	50	44	\$0	\$0	Completed
Comter Systems, Inc.	Fairfax County	\$19,500	\$0	\$0	0	0	50	0	50	0	\$200,000	\$0	Completed
Consolidated Glass and Mirror Corporation	Galax	\$63,148	\$41,290	\$0	104	68	0	0	104	68	\$2,100,000	\$2,100,000	Completed
Cooper Crouse-Hinds, LLC (Retraining)	Roanoke	\$121,638	\$121,638	\$0	0	0	221	221	221	221	\$1,600,000	\$1,600,000	Completed
Direct Mail Solutions, The Moore Companies	Henrico County	\$69,950	\$69,950	\$0	100	100	0	0	100	100	\$3,500,000	\$3,500,000	Completed
Dixie Gas and Oil Corporation	Augusta County	\$0	\$0	\$0	0	0	17	15	17	15	\$0	\$0	Completed
Dove's Industries, Inc	Pulaski County	\$120,400	\$0	\$0	150	0	0	0	150	0	\$2,500,000	\$2,500,000	Completed
Dynamic Aviation	Rockingham County	\$0	\$0	\$0	0	0	6	6	6	6	\$0	\$0	Completed
East Penn Manufacturing	Hanover County	\$9,600	\$9,600	\$0	0	0	24	24	24	24	\$1,000,000	\$1,000,000	Completed
Eastern Bioplastics, LLC	Rockingham County	\$16,750	\$0	\$0	25	0	0	0	25	0	\$750,000	\$750,000	Completed
EIT, LLC	Danville	\$35,360	\$0	\$0	50	0	0	0	50	0	\$5,000,000	\$0	Completed
EMI Imaging	Patrick County	\$24,508	\$0	\$0	35	0	0	0	35	0	\$750,000	\$0	Completed
Equustock Virginia, Inc.	Chesterfield County	\$30,000	\$0	\$0	50	0	0	0	50	0	\$4,000,000	\$0	Completed
Executive Protection Systems	Frederick County	\$14,400	\$14,400	\$0	0	0	24	24	24	24	\$60,000	\$60,000	Completed
Exelis, Inc.	Fairfax County	\$221,667	\$0	\$0	700	0	0	0	700	0	\$2,500,000	\$0	Completed
Fabritek Company	Winchester	\$21,750	\$0	\$0	29	0	0	0	29	0	\$100,000	\$0	Completed
Fairfield Technologies, Inc.	Fairfax County	\$41,000	\$4,556	\$0	45	5	0	0	45	5	\$110,000	\$110,000	Completed
Fareva Richmond, Inc.	Henrico County	\$175,000	\$0	\$0	175	0	0	0	175	0	\$40,000,000	\$0	Completed
Fisher Scientific Company LLC	Frederick County	\$74,900	\$74,103	\$0	92	92	0	0	92	92	\$9,900,000	\$9,900,000	Completed
Four Season Recycling & Trading, LLC	Hanover County	\$7,763	\$0	\$0	10	0	0	0	10	0	\$100,000	\$0	Completed
Gabriel Services, Inc.	Franklin County	\$20,445	\$20,445	\$0	25	25	0	0	25	25	\$749,000	\$749,000	Completed
Gaithersburg Cabinetry and Millwork Co.	Fauquier County	\$25,331	\$22,516	\$0	0	0	54	48	54	48	\$1,000,000	\$1,000,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Gaithersburg Cabinetry and Millwork Co.	Fauquier County	\$20,000	\$4,800	\$0	25	6	0	0	25	6	\$5,000,000	\$5,000,000	Completed
Gauge Works, LLC	Fairfax County	\$18,000	\$1,800	\$0	30	3	0	0	30	3	\$110,000	\$110,000	Completed
General Electric Company	Henrico County	\$302,000	\$279,350	\$0	200	185	0	0	200	185	\$8,582,878	\$8,582,878	Completed
Genesis Products Incorporated	Charlotte County	\$121,250	\$30,717	\$0	150	38	0	0	150	38	\$2,500,000	\$2,500,000	Completed
Goodyear	Danville	\$208,320	\$183,322	\$0	0	0	250	220	250	220	\$33,969,624	\$33,969,624	Completed
Goodyear Tire & Rubber Company	Danville	\$142,546	\$0	\$0	143	0	0	0	143	0	\$33,969,000	\$0	Completed
Green Bay Packaging (Retraining)	Frederick County	\$39,800	\$39,800	\$0	0	0	72	72	72	72	\$5,000,000	\$5,000,000	Completed
Green Mountain Coffee Roasters, Inc.	Isle of Wight County	\$752,800	\$432,016	\$0	934	536	0	0	934	536	\$180,000,000	\$180,000,000	Completed
Hansen Turbine Assemblies Corporation	Galax	\$7,425	\$7,425	\$0	0	0	15	15	15	15	\$1,344,548	\$1,344,548	Completed
Hapco-Division of Kearney-National, Inc.	Washington County	\$28,448	\$0	\$0	40	0	0	0	40	0	\$1,000,000	\$1,000,000	Completed
Hawkins Glass Wholesalers	Fairfax County	\$13,000	\$0	\$0	26	0	0	0	26	0	\$100,000	\$0	Completed
Health Diagnostic Laboratory, Inc.	Richmond	\$1,208,000	\$179,992	\$0	2,000	298	0	0	2,000	298	\$25,000,000	\$25,000,000	Completed
Hermle Uhren GmbH & Co., K.G.	Amherst County	\$12,000	\$7,500	\$0	16	10	0	0	16	10	\$750,000	\$750,000	Completed
Hobbs & Associates, Inc.	Norfolk	\$16,100	\$0	\$0	20	0	0	0	20	0	\$3,350,000	\$0	Completed
Home Care Industries Inc.	Mecklenburg County	\$110,031	\$82,698	\$0	157	118	0	0	157	118	\$1,570,000	\$1,570,000	Completed
Honeywell Specialty Materials	Chesterfield County	\$26,113	\$0	\$0	26	0	0	0	26	0	\$27,000,000	\$0	Completed
Integrity One Partners, Inc.	Fairfax County	\$219,058	\$0	\$0	352	0	0	0	352	0	\$900,000	\$0	Completed
InterChange Group, Inc.	Rockingham County	\$31,150	\$31,150	\$0	0	0	62	62	62	62	\$4,800,000	\$4,800,000	Completed
International Paper Company	Isle of Wight County	\$226,002	\$226,002	\$0	226	226	0	0	226	226	\$83,060,000	\$83,060,000	Completed
Jacobs Mechanical Contractors, Inc.	Augusta County	\$24,850	\$0	\$0	35	0	0	0	35	0	\$100,000	\$0	Completed
Jacobs Mechanical Contractors, Inc. LIWT	Augusta County	\$0	\$0	\$0	0	0	10	5	10	5	\$0	\$0	Completed
JM METAL & MECHANICAL INC.	Fairfax County	\$65,188	\$9,096	\$0	86	12	0	0	86	12	\$200,000	\$200,000	Completed
John C. Nordt Co. Inc.	Roanoke	\$54,115	\$10,960	\$0	79	16	0	0	79	16	\$777,445	\$777,445	Completed
Kennametal, Inc	Smyth County	\$7,390	\$7,390	\$0	0	0	18	18	18	18	\$988,000	\$988,000	Completed
Kohl's Department Stores, Inc.	Frederick County	\$126,400	\$23,200	\$0	158	29	0	0	158	29	\$1,000,000	\$1,000,000	Completed
Kohl's Department Stores, Inc.	Frederick County	\$134,000	\$133,400	\$0	0	0	223	222	223	222	\$26,000,000	\$26,000,000	Completed
K-VA-T Food Stores, Inc.	Washington County	\$72,505	\$64,627	\$0	0	0	359	320	359	320	\$1,086,052	\$1,086,052	Completed
Mail America Communications, Inc.	Bedford County	\$43,450	\$43,450	\$0	79	79	0	0	79	79	\$3,000,000	\$3,000,000	Completed
Manufacturing and Design Technology, Inc.	Chesapeake	\$17,900	\$8,524	\$0	21	10	0	0	21	10	\$1,800,000	\$1,800,000	Completed
McAirlaids, Inc	Franklin County	\$131,625	\$81,250	\$0	162	100	0	0	162	100	\$55,300,000	\$55,300,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
McKee Foods Corporation	Augusta County	\$0	\$0	\$0	0	0	7	7	7	7	\$0	\$0	Completed
McQuay International	Augusta County	\$0	\$0	\$0	0	0	11	9	11	9	\$0	\$0	Completed
MeadWestvaco Corporation	Covington	\$133,600	\$100,000	\$0	167	125	0	0	167	125	\$53,343,600	\$53,343,600	Completed
MeadWestvaco Corporation (Retraining)	Covington	\$567,621	\$567,625	\$0	0	0	1,195	1,195	1,195	1,195	\$391,186,400	\$391,186,400	Completed
Mercury Data Exchange, Inc.	Roanoke	\$7,750	\$7,750	\$0	10	10	0	0	10	10	\$100,000	\$100,000	Completed
Metl-Span LLC	Prince George County	\$7,700	\$0	\$0	0	0	11	0	11	0	\$8,000,000	\$8,000,000	Completed
Metl-Span LLC	Prince George County	\$31,030	\$0	\$0	31	0	0	0	31	0	\$8,000,000	\$8,000,000	Completed
MetroStar Systems	Fairfax County	\$45,600	\$19,200	\$0	57	24	0	0	57	24	\$400,000	\$400,000	Completed
MRT Manufacturing, Inc.	Bedford County	\$21,378	\$21,378	\$0	35	35	0	0	35	35	\$4,200,000	\$4,200,000	Completed
Munters Corporation	Buena Vista	\$69,300	\$30,800	\$0	90	40	0	0	90	40	\$1,000,000	\$1,000,000	Completed
NCI Group, Inc.	Chesterfield County	\$37,263	\$37,263	\$0	25	25	0	0	25	25	\$15,000,000	\$15,000,000	Completed
Neuman Aluminium Impact Extrusion Inc.	Waynesboro	\$0	\$0	\$0	0	0	12	12	12	12	\$0	\$0	Completed
New World Pasta Company / Ebro North America	Frederick County	\$58,100	\$47,600	\$0	0	68	83	0	83	68	\$1,500,000	\$1,500,000	Completed
NIBCO of Virginia, Inc.	Augusta County	\$0	\$0	\$0	0	0	4	1	4	1	\$900,000	\$0	Completed
Ntelos Communications Inc.	Waynesboro	\$0	\$0	\$0	0	0	2	2	2	2	\$100,000	\$0	Completed
Perdue Farms Incorporated	Rockingham County	\$0	\$0	\$0	0	0	41	33	41	33	\$0	\$0	Completed
Personna American Safety Razor	Augusta County	\$0	\$0	\$0	0	0	25	25	25	25	\$0	\$0	Completed
Process Engineering & Fabrication, Inc.	Nelson County	\$16,000	\$4,000	\$0	20	5	0	0	20	5	\$300,000	\$300,000	Completed
Project AESYS	Richmond	\$32,000	\$0	\$0	40	0	0	0	40	0	\$0	\$0	Completed
QSI, LLC	Chesterfield County	\$10,500	\$4,200	\$0	15	0	0	10	15	10	\$4,000,000	\$4,000,000	Completed
Qualichem	Salem	\$22,050	\$16,170	\$0	30	22	0	0	30	22	\$1,819,000	\$1,819,000	Completed
Remedi SeniorCare of Virginia, LLC	Hanover County	\$30,950	\$30,950	\$0	38	38	0	0	38	38	\$7,000,000	\$7,000,000	Completed
RJB Telecom Consultants, LLC	Fairfax County	\$44,250	\$20,369	\$0	63	29	0	0	63	29	\$120,000	\$120,000	Completed
RockTenn CP, LLC (Hopewell)	Hopewell	\$166,500	\$166,500	\$0	0	0	235	235	235	235	\$90,000,000	\$90,000,000	Completed
Rolls-Royce Crosspointe LLC	Prince George County	\$3,430,454	\$0	\$0	343	0	0	0	343	0	\$267,400,000	\$0	Milestone
RR Donnelley - Harrisonburg	Rockingham County	\$0	\$0	\$0	0	0	12	8	12	8	\$0	\$0	Completed
Salem Vent International, Inc.	Roanoke County	\$3,250	\$3,250	\$0	0	0	5	5	5	5	\$56,367	\$56,367	Completed
Schultz-Creehan Holdings, Inc.	Montgomery County	\$30,572	\$0	\$0	40	0	0	0	40	0	\$400,000	\$0	Milestone
Shenandoah Valley Social Services	Augusta County	\$0	\$0	\$0	0	0	26	13	26	13	\$0	\$0	Completed
Simply RFID Inc.	Fauquier County	\$48,000	\$0	\$0	60	0	0	0	60	0	\$8,000,000	\$0	Completed
Solution Matrix	Franklin County	\$27,274	\$21,213	\$0	36	28	0	0	36	28	\$1,700,000	\$1,700,000	Completed
Southeastern Container, Inc.	Frederick County	\$0	\$0	\$0	0	0	77	39	77	39	\$0	\$0	Completed
Standard Motor Products	Prince George County	\$57,525	\$0	\$0	95	0	0	0	95	0	\$1,058,000	\$0	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Standard Motor Products, Inc. - 2011	Prince George County	\$124,350	\$82,900	\$0	0	0	357	238	357	238	\$1,103,000	\$1,103,000	Completed
Steel Fab	Washington County	\$73,333	\$73,334	\$0	0	0	200	200	200	200	\$935,000	\$935,000	Completed
Sumitomo Machinery Corp. of America	Chesapeake	\$78,400	\$61,413	\$0	0	0	120	94	120	94	\$13,250,000	\$13,250,000	Completed
Sumitomo Machinery Corporation of America	Chesapeake	\$96,008	\$0	\$0	96	0	0	0	96	0	\$13,250,000	\$0	Completed
Superior Quality Manufacturing LLC	Chesapeake	\$13,300	\$0	\$0	19	0	0	0	19	0	\$455,950	\$0	Completed
TASC	Fairfax County	\$443,925	\$0	\$0	825	0	0	0	825	0	\$23,794,772	\$0	Completed
Teachstone Training, LLC	Charlottesville	\$37,800	\$34,300	\$0	54	49	0	0	54	49	\$541,000	\$541,000	Completed
Tempus Jet Centers II, LLC	Newport News	\$120,750	\$0	\$0	150	0	0	0	150	0	\$4,200,000	\$0	Completed
Tenneco Automotive Operating Company, Inc.	Harrisonburg	\$110,600	\$96,600	\$0	158	138	0	0	158	138	\$7,900,000	\$7,900,000	Completed
Tessy Plastics, LLC	Lynchburg	\$48,000	\$40,000	\$0	60	50	0	0	60	50	\$4,800,000	\$4,800,000	Completed
The Henkel Harris Company, Inc.	Winchester	\$0	\$0	\$0	0	0	25	0	25	0	\$0	\$0	Completed
The Peggs Company, Inc.	Hanover County	\$59,400	\$26,400	\$0	99	44	0	0	99	44	\$2,900,000	\$2,900,000	Completed
The Signature Group, Inc.	Fairfax County	\$51,133	\$0	\$0	64	0	0	0	64	0	\$6,500,000	\$6,500,000	Completed
The Southern Finishing Company, inc.	Martinsville	\$71,580	\$33,643	\$0	100	47	0	0	100	47	\$1,700,000	\$1,700,000	Completed
Tienda, Inc. - 2011	James City County	\$22,767	\$0	\$0	32	0	0	0	32	0	\$172,000	\$0	Completed
TORC Robotics, LLC	Montgomery County	\$18,500	\$9,652	\$0	23	12	0	0	23	12	\$700,000	\$700,000	Completed
Tread Corporation	Botetourt County	\$104,876	\$48,096	\$0	157	0	0	0	157	0	\$7,200,000	\$7,200,000	Completed
Tru Tech Doors (USA) Inc.	Spotsylvania County	\$32,035	\$5,960	\$0	43	8	0	0	43	8	\$100,000	\$100,000	Completed
TRW Automotive US, LLC	Smyth County	\$48,703	\$48,703	\$0	70	70	0	0	70	70	\$3,000,000	\$3,000,000	Completed
UltraLife Corporation	Virginia Beach	\$36,468	\$15,409	\$0	0	0	71	30	71	30	\$1,250,000	\$1,250,000	Completed
UNIVERSAL STONES FREDERICKSBURG, INC.	Stafford County	\$64,000	\$0	\$0	80	0	0	0	80	0	\$5,000,000	\$0	Completed
Virginia Packing LLC - 2011	James City County	\$12,875	\$0	\$0	18	0	0	0	18	0	\$120,000	\$0	Completed
Virginia Panel Corporation	Waynesboro	\$0	\$0	\$0	0	0	10	10	10	10	\$0	\$0	Completed
Virginia Toy & Novelty Company	Virginia Beach	\$36,493	\$6,316	\$0	52	9	0	0	52	9	\$130,000	\$130,000	Completed
Wharton Aldhizer & Weaver PLC	Harrisonburg	\$0	\$0	\$0	0	0	29	0	29	0	\$37,000	\$0	Completed
WhiteWave	Rockingham County	\$0	\$0	\$0	0	0	353	349	353	349	\$0	\$0	Completed
Wild Wolf Brewing Company, Inc.	Nelson County	\$5,600	\$5,600	\$0	7	7	0	0	7	7	\$2,300,000	\$2,300,000	Completed
Wupima, Inc. (Hook Mobile)	Fairfax County	\$19,400	\$0	\$0	25	0	0	0	25	0	\$105,000	\$0	Completed
<i>FY2013</i>													
Wupima, Inc. (Hook Mobile)	Fairfax County	\$19,400	\$0	\$0	25	0	0	0	25	0	\$105,000	\$0	Completed
Ace Hardware Corporation	Suffolk	\$47,642	\$47,642	\$0	59	59	0	0	59	59	\$14,085,000	\$14,085,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Advance Auto Parts (Retraining)	Roanoke	\$105,050	\$105,050	\$0	0	0	191	191	191	191	\$255,000,000	\$255,000,000	Completed
Aerojet - General Corporation	Orange County	\$170,600	\$105,371	\$0	0	0	374	231	374	231	\$4,277,929	\$4,277,929	Completed
Altec Industries Inc. (2012)	Botetourt County	\$72,000	\$72,000	\$0	96	96	0	0	96	96	\$2,240,000	\$2,240,000	Completed
Ancor Rigid Plastics USA, Inc	Wythe County	\$24,400	\$24,400	\$0	0	0	61	61	61	61	\$3,921,021	\$3,921,021	Completed
Atlas Logistics (Americold)	Roanoke County	\$55,000	\$23,100	\$0	100	42	0	0	100	42	\$4,300,000	\$4,300,000	Completed
Balchem Corporation	Alleghany County	\$45,750	\$0	\$0	61	0	0	0	61	0	\$19,200,000	\$0	Completed
Bechtel Corporation	Fairfax County	\$382,500	\$382,503	\$0	617	617	0	0	617	617	\$18,000,000	\$18,000,000	Completed
Berryville Graphics, Inc.	Clarke County	\$67,200	\$67,200	\$0	84	84	0	0	84	84	\$10,614,520	\$10,614,520	Completed
Blue Ridge Industries, Inc.	Frederick County	\$20,825	\$4,527	\$0	23	5	0	0	23	5	\$893,000	\$893,000	Completed
Blue Ridge Industries, Inc. (Retraining)	Frederick County	\$36,800	\$16,291	\$0	0	0	58	28	58	28	\$1,131,424	\$1,131,424	Completed
Bottling Group, LLC	Wythe County	\$116,400	\$116,400	\$0	0	0	291	291	291	291	\$750,000	\$750,000	Completed
Bristol Compressors International, Inc	Bristol	\$113,200	\$113,202	\$0	0	0	392	392	392	392	\$3,226,000	\$3,226,000	Completed
Carmeuse Lime & Stone, Inc.	Winchester	\$17,500	\$0	\$0	25	0	0	0	25	0	\$45,000,000	\$0	Completed
CBN Secure Technologies, Inc.	Danville	\$50,740	\$36,232	\$0	63	45	0	0	63	45	\$11,800,000	\$11,800,000	Completed
Coming Incorporated (Retraining)	Montgomery County	\$146,210	\$115,849	\$0	0	0	366	290	366	290	\$6,000,000	\$6,000,000	Completed
CVENT, Inc.	Fairfax County	\$218,375	\$218,276	\$0	350	350	0	0	350	350	\$2,500,000	\$2,500,000	Completed
Deloitte LLP	Arlington	\$250,000	\$248,250	\$0	1,000	993	0	0	1,000	993	\$7,000,000	\$7,000,000	Completed
Design Ready Controls, Inc.	Henrico County	\$53,750	\$29,683	\$0	67	37	0	0	67	37	\$300,000	\$300,000	Completed
Eastern Microfilm Sales and Service, Inc.	Patrick County	\$9,150	\$9,150	\$0	0	0	20	20	20	20	\$750,000	\$750,000	Completed
Evotent Health, Inc.	Arlington	\$498,400	\$498,403	\$0	656	656	0	0	656	656	\$2,000,000	\$2,000,000	Completed
Family Dollar Services, Inc.	Warren County	\$119,200	\$113,200	\$0	0	0	298	283	298	283	\$898,000	\$898,000	Completed
Flying Mouse Brewery LLC	Botetourt County	\$12,750	\$0	\$0	15	0	0	0	15	0	\$943,000	\$0	Completed
Frito Lay III	Lynchburg	\$162,400	\$162,400	\$0	0	0	406	406	406	406	\$2,000,000	\$2,000,000	Completed
Global Logistics Management, LLC	Suffolk	\$90,300	\$73,653	\$0	120	98	0	0	120	98	\$13,500,000	\$13,500,000	Completed
Hanesbrands, Inc.	Patrick County	\$41,083	\$24,650	\$0	50	30	0	0	50	30	\$1,600,000	\$1,600,000	Completed
Hanesbrands, Inc. (Retraining)	Patrick County	\$50,750	\$50,750	\$0	0	0	100	100	100	100	\$1,600,000	\$1,600,000	Completed
Hanover Foils, LLC	Hanover County	\$16,200	\$0	\$0	18	0	0	0	18	0	\$500,000	\$0	Milestone
Hessian Company LTD (Faddis Concrete)	King George County	\$31,800	\$22,200	\$0	53	37	0	0	53	37	\$3,057,500	\$3,057,500	Completed
Heyo, Inc.	Montgomery County	\$195,782	\$0	\$0	278	0	0	0	278	0	\$100,000	\$0	Completed
Homestead Creamery	Franklin County	\$4,250	\$4,250	\$0	0	0	10	10	10	10	\$50,000	\$50,000	Completed
Homestead Creamery, Inc.	Franklin County	\$18,375	\$3,675	\$0	30	6	0	0	30	6	\$1,600,000	\$1,600,000	Completed
ID.me, Inc.	Fairfax County	\$70,000	\$0	\$0	102	0	0	0	102	0	\$2,500,000	\$0	Milestone
Integrity Windows & Doors (2012)	Roanoke County	\$87,640	\$84,635	\$0	0	0	175	169	175	169	\$2,200,000	\$2,200,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
ISF (USA), LLC	Newport News	\$159,190	\$0	\$0	206	0	0	0	206	0	\$6,600,000	\$0	Milestone
J Crew, Inc.	Lynchburg	\$137,900	\$86,100	\$0	197	123	0	0	197	123	\$20,200,200	\$20,200,200	Completed
Kennametal, Inc.	Shenandoah County	\$46,000	\$46,000	\$0	0	0	80	80	80	80	\$595,000	\$595,000	Completed
Kimball Hospitality 2 Inc.	Henry County	\$35,325	\$0	\$0	45	0	0	0	45	0	\$1,000,000	\$0	Completed
Kraft Foods - Winchester (2012)	Frederick County	\$17,500	\$0	\$0	25	0	0	0	25	0	\$25,000,000	\$0	Completed
Kraft Foods Group, Inc.	Suffolk	\$191,000	\$191,000	\$0	0	0	250	250	250	250	\$4,700,000	\$4,700,000	Completed
Labels Unlimited LLC	Virginia Beach	\$43,600	\$20,279	\$0	0	0	86	40	86	40	\$3,500,000	\$3,500,000	Completed
Labels Unlimited, LLC	Virginia Beach	\$55,633	\$6,269	\$0	71	8	0	0	71	8	\$3,500,000	\$3,500,000	Completed
Laminate Technologies of Virginia, Inc.	Henry County	\$21,900	\$11,680	\$0	30	16	0	0	30	16	\$3,500,000	\$3,500,000	Completed
Maple Leaf Bakery, Inc.	Roanoke	\$145,000	\$144,999	\$0	0	0	357	357	357	357	\$4,000,000	\$4,000,000	Completed
Massimo Zanetti Beverage USA, Inc.	Suffolk	\$154,600	\$106,567	\$0	184	127	0	0	184	127	\$8,500,000	\$8,500,000	Completed
MBO Enterprise Solutions, Inc.	Fairfax County	\$72,500	\$15,159	\$0	110	23	0	0	110	23	\$1,500,000	\$1,500,000	Completed
MBO Partners	Fairfax County	\$245,530	\$16,291	\$0	422	28	0	0	422	28	\$1,500,000	\$1,500,000	Completed
McKee Foods (2012)	Augusta County	\$66,300	\$66,300	\$0	78	78	0	0	78	78	\$19,000,000	\$19,000,000	Completed
Melnor	Frederick County	\$20,313	\$20,312	\$0	0	0	33	33	33	33	\$515,000	\$515,000	Completed
MicroStrategy Incorporated	Fairfax County	\$233,000	\$81,474	\$0	306	107	0	0	306	107	\$59,195,861	\$59,195,861	Completed
Mid-Atlantic Manufacturing and Hydraulics, Inc.	Wythe County	\$33,250	\$32,048	\$0	0	0	83	80	83	80	\$535,000	\$535,000	Completed
Miller Milling Company	Frederick County	\$25,000	\$25,000	\$0	0	0	41	41	41	41	\$20,000,000	\$20,000,000	Completed
Monoflo International, Inc.	Frederick County	\$92,500	\$89,660	\$0	0	0	228	221	228	221	\$2,500,000	\$2,500,000	Completed
Mullican Flooring L.P.-Retraining	Norton	\$62,000	\$51,600	\$0	0	0	155	129	155	129	\$625,000	\$625,000	Completed
Mullican Flooring, L.P.	Norton	\$17,083	\$15,863	\$0	28	26	0	0	28	26	\$1,250,000	\$1,250,000	Completed
Navy Federal Credit Union (2012)	Frederick County	\$225,002	\$225,000	\$0	450	450	0	0	450	450	\$20,000,000	\$20,000,000	Completed
Optical Cable	Roanoke County	\$17,165	\$0	\$0	25	0	0	0	25	0	\$1,000,000	\$1,000,000	Completed
Optical Cable (Retraining)	Roanoke County	\$41,850	\$39,150	\$0	0	0	93	87	93	87	\$500,000	\$500,000	Completed
Pepsi Bottling Company - Hollins	Botetourt County	\$60,800	\$60,800	\$0	0	0	152	152	152	152	\$2,500,000	\$2,500,000	Completed
Pepsi Bottling Company - Newport News	Newport News	\$82,000	\$82,000	\$0	0	0	205	205	205	205	\$7,500,000	\$7,500,000	Completed
Pepsi Bottling Company - Virginia Distribution	Newport News	\$100,000	\$100,000	\$0	0	0	500	500	500	500	\$1,000,000	\$1,000,000	Completed
Ply Gem Windows	Franklin County	\$293,838	\$179,410	\$0	416	254	0	0	416	254	\$3,200,000	\$3,200,000	Completed
Primatics Financial, LLC	Hanover County	\$200,800	\$0	\$0	251	0	0	0	251	0	\$727,877	\$0	Completed
Red Hat, Inc.	Fairfax County	\$89,025	\$0	\$0	110	0	0	0	110	0	\$1,700,000	\$0	Completed
Reingold & Associates, Inc.	Alexandria	\$79,500	\$79,500	\$0	90	90	0	0	90	90	\$4,000,000	\$4,000,000	Completed
Rolling Frito-Lay Sales, LP- Virginia Distribution	Wise County	\$139,200	\$139,200	\$0	0	0	580	580	580	580	\$1,000,000	\$1,000,000	Completed



Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Signet Screen Printing & Embroidery	Frederick County	\$10,000	\$10,000	\$0	0	0	20	20	20	20	\$175,000	\$175,000	Completed
SimVentions	Fredericksburg	\$47,802	\$47,802	\$0	62	62	0	0	62	62	\$150,000	\$150,000	Completed
Starr Hill Brewery LLC	Albemarle County	\$10,950	\$6,570	\$0	15	9	0	0	15	9	\$1,500,000	\$1,500,000	Completed
Sutherland Global Services, Inc.	Chesapeake	\$381,686	\$364,592	\$0	427	410	0	0	427	410	\$4,291,240	\$4,291,240	Completed
Tecton Products (Retraining)	Roanoke County	\$12,800	\$10,800	\$0	0	0	32	27	32	27	\$500,000	\$500,000	Completed
Tempur Production USA, LLC	Scott County	\$58,842	\$0	\$0	58	0	0	0	58	0	\$13,300,000	\$0	Milestone
Tempur Production USA, LLC- Retraining	Scott County	\$99,675	\$0	\$0	0	0	193	0	193	0	\$13,300,000	\$0	Milestone
The Income Tax School	Henrico County	\$7,000	\$0	\$0	10	0	0	0	10	0	\$100,000	\$0	Completed
Tienda - Retraining	James City County	\$13,200	\$13,200	\$0	0	0	25	25	25	25	\$74,120	\$74,120	Completed
Virginia Packing, LLC	James City County	\$2,500	\$2,500	\$0	0	0	5	5	5	5	\$67,290	\$67,290	Completed
Virginia Transformer Corporation (2012)	Roanoke	\$75,000	\$75,000	\$0	100	100	0	0	100	100	\$6,000,000	\$6,000,000	Completed
VISA U.S.A. Inc.	Loudoun County	\$374,540	\$0	\$0	372	0	0	0	372	0	\$212,000,000	\$0	Milestone
WeightPack, Inc.	Powhatan County	\$30,400	\$12,000	\$0	38	15	0	0	38	15	\$2,360,000	\$2,360,000	Completed
Winchester Metals	Frederick County	\$23,115	\$20,363	\$0	0	0	42	37	42	37	\$154,000	\$154,000	Completed
<i>FY2014</i>													
Aditya Burla Minacs Worldwide dBa Minacs	Henrico County	\$614,840	\$0	\$0	704	0	0	0	704	0	\$1,600,000	\$0	Milestone
Altec Industries, Inc.	Botetourt County	\$152,249	\$0	\$0	203	0	0	0	203	0	\$3,900,000	\$0	Milestone
Amazon Web Services	Fairfax County	\$1,027,026	\$0	\$0	1,463	0	0	0	1,463	0	\$256,000,000	\$0	Milestone
Amazon.com	Chesterfield County	\$2,331,839	\$2,331,841	\$0	3,290	3,290	0	0	3,290	3,290	\$135,000,000	\$135,000,000	Completed
Appian Corporation	Fairfax County	\$145,600	\$0	\$0	208	0	0	0	208	0	\$2,750,000	\$0	Milestone
Approved Colleges, LLC	Harrisonburg	\$40,000	\$0	\$0	40	0	0	0	40	0	\$1,500,000	\$0	Completed
Ardagh Metal Packaging USA, Inc.	Roanoke County	\$82,450	\$82,450	\$0	97	97	0	0	97	97	\$93,500,000	\$93,500,000	Completed
Arrington Performance Products	Henry County	\$8,395	\$0	\$0	8	0	0	0	8	0	\$1,200,000	\$0	Completed
Ashworth Bros., Inc. (2013)	Winchester	\$80,400	\$73,091	\$0	0	0	121	110	121	110	\$621,842	\$621,842	Completed
Barrett Machine, Inc.	Frederick County	\$20,440	\$10,599	\$0	27	14	0	0	27	14	\$1,000,000	\$1,000,000	Completed
Busch Manufacturing LLC	Virginia Beach	\$18,000	\$18,000	\$0	0	0	24	24	24	24	\$2,541,395	\$2,541,395	Completed
Canline USA, Inc.	Roanoke County	\$18,700	\$5,950	\$0	22	7	0	0	22	7	\$1,000,000	\$1,000,000	Completed
Capco Machinery Systems, Inc	Botetourt County	\$30,000	\$0	\$0	30	0	0	0	30	0	\$4,200,000	\$0	Completed
CMH, Inc. - CroppMetcalfe	Fairfax County	\$60,000	\$0	\$0	60	0	0	0	60	0	\$9,743,700	\$0	Milestone
comScore, Inc.	Fairfax County	\$242,000	\$0	\$0	300	0	0	0	300	0	\$39,200,000	\$0	Milestone
Corps Solutions LLC	Stafford County	\$84,606	\$0	\$0	129	0	0	0	129	0	\$6,000,000	\$0	Milestone
Creative Urethanes, Inc.	Frederick County	\$40,500	\$0	\$0	54	0	0	0	54	0	\$2,825,000	\$0	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
CustomInk, LLC	Albemarle County	\$560,191	\$0	\$0	669	0	0	0	669	0	\$46,000,000	\$0	Milestone
Daikin McQuay	Augusta County	\$97,750	\$76,500	\$0	115	90	0	0	115	90	\$9,200,000	\$9,200,000	Completed
DBT-DATA BRDC, LLC	Harrisonburg	\$35,000	\$0	\$0	35	0	0	0	35	0	\$37,000,000	\$0	Completed
Electro-Luminx Lighting Corporation	Richmond	\$19,517	\$0	\$0	26	0	0	0	26	0	\$200,000	\$0	Milestone
Electro-Mechanical Corporation (Retraining)	Bristol	\$336,667	\$336,666	\$0	0	0	560	560	560	560	\$1,332,000	\$1,332,000	Completed
Federal-Mogul Corporation	Montgomery County	\$178,260	\$0	\$0	251	0	0	0	251	0	\$17,413,000	\$0	Milestone
FerraTex, Inc.	Dinwiddie County	\$28,800	\$0	\$0	35	0	0	0	35	0	\$1,250,000	\$0	Completed
Fishbowl, Inc.	Alexandria	\$522,614	\$0	\$0	736	0	0	0	736	0	\$4,000,000	\$0	Milestone
Frontline Test Equipment, Inc.	Albemarle County	\$58,000	\$9,000	\$0	58	9	0	0	58	9	\$150,000	\$150,000	Completed
Green Applications LLC	Orange County	\$243,424	\$0	\$0	323	0	0	0	323	0	\$9,750,000	\$0	Milestone
Greencore USA	Fredericksburg	\$211,310	\$0	\$0	352	0	0	0	352	0	\$2,600,000	\$0	Milestone
Greif Packaging LLC (Retraining)	Amherst County	\$48,740	\$48,740	\$0	0	0	70	70	70	70	\$50,000,000	\$50,000,000	Completed
Henkel Harris, LLC	Winchester	\$18,000	\$0	\$0	18	0	0	0	18	0	\$4,000,000	\$0	Completed
Henkel Harris, LLC (Retraining)	Winchester	\$24,500	\$21,500	\$0	0	0	49	43	49	43	\$161,000	\$161,000	Completed
HP Hood LLC (2013)	Frederick County	\$53,600	\$53,600	\$0	67	67	0	0	67	67	\$84,600,000	\$84,600,000	Completed
Induplate Operations, LLC	James City County	\$139,400	\$73,523	\$0	180	96	0	0	180	96	\$2,500,000	\$2,500,000	Completed
International Automotive Components Group	Shenandoah County	\$148,499	\$148,500	\$0	297	297	0	0	297	297	\$5,700,000	\$5,700,000	Completed
International Business Machines	Fairfax County	\$265,000	\$265,003	\$0	0	0	658	658	658	658	\$515,165	\$515,165	Completed
Lumi Juices, LLC	Albemarle County	\$28,800	\$0	\$0	36	0	0	0	36	0	\$1,000,000	\$0	Milestone
Management Systems International, Inc.	Arlington	\$87,760	\$69,758	\$0	117	93	0	0	117	93	\$8,000,000	\$8,000,000	Completed
Mason Mfg. Co., LLC	Richmond	\$24,000	\$0	\$0	40	0	0	0	40	0	\$2,000,000	\$0	Milestone
McKesson Medical-Surgical, Inc.	Frederick County	\$143,500	\$143,500	\$0	205	205	0	0	205	205	\$36,900,000	\$36,900,000	Completed
Micron Technology, Inc.	Prince William County	\$219,200	\$0	\$0	216	0	0	0	216	0	\$49,743,451	\$0	Completed
Moda Hardwood Flooring	Clarke County	\$17,000	\$0	\$0	17	0	0	0	17	0	\$250,000	\$0	Completed
National Fruit Product Company (2013)	Winchester	\$21,775	\$6,322	\$0	31	9	0	0	31	9	\$1,000,000	\$1,000,000	Completed
National Fruit Product Company Retraining (2013)	Winchester	\$82,500	\$61,518	\$0	0	136	173	0	173	136	\$1,525,600	\$1,525,600	Completed
NIBCO, Inc.	Augusta County	\$43,500	\$0	\$0	58	0	0	0	58	0	\$12,000,000	\$0	Milestone
NIBCO, Inc. (Retraining)	Augusta County	\$24,000	\$24,000	\$0	0	0	48	48	48	48	\$8,400,000	\$8,400,000	Completed
Pactiv, LLC	Frederick County	\$56,010	\$56,010	\$0	0	0	80	80	80	80	\$5,000,000	\$5,000,000	Completed
Quad/Graphics, Inc.	Frederick County	\$118,000	\$108,654	\$0	0	0	202	186	202	186	\$7,600,000	\$7,600,000	Completed
R&K Solutions, Inc.	Roanoke	\$19,478	\$0	\$0	21	0	0	0	21	0	\$304,257	\$0	Completed
Regional Conveyor Services, Inc.	Salem	\$24,000	\$0	\$0	30	0	0	0	30	0	\$1,500,000	\$0	Milestone
Retail Relay, Inc. (Relay Foods)	Charlottesville	\$166,545	\$20,919	\$0	207	26	0	0	207	26	\$1,400,000	\$1,400,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Rock-Tenn Services, Inc.	Henrico County	\$83,400	\$83,400	\$0	0	0	115	115	115	115	\$6,165,539	\$6,165,539	Completed
Ross Industries, Inc.	Fauquier County	\$13,080	\$0	\$0	16	0	0	0	16	0	\$1,000,000	\$0	Milestone
RR Donnelley - Salem	Roanoke County	\$20,400	\$20,400	\$0	0	0	34	34	34	34	\$1,036,000	\$1,036,000	Completed
Sabra Dipping Company, LLC (2)	Chesterfield County	\$83,250	\$83,250	\$0	104	104	0	0	104	104	\$19,000,000	\$19,000,000	Completed
Sabra Dipping Company, LLC (R&D Project)	Chesterfield County	\$50,000	\$50,000	\$0	50	50	0	0	50	50	\$9,000,000	\$9,000,000	Completed
Schick Manufacturing (Energizer)	Augusta County	\$74,500	\$7,602	\$0	0	0	147	15	147	15	\$2,890,000	\$2,890,000	Completed
Sevatec Inc.	Fairfax County	\$421,851	\$0	\$0	650	0	0	0	650	0	\$2,000,000	\$0	Milestone
Southeastern Container, Inc. (2014)	Frederick County	\$46,200	\$0	\$0	0	0	84	0	84	0	\$2,000,000	\$0	Milestone
Specialty Coating and Laminating, LLC (continuation)	Hanover County	\$84,860	\$0	\$0	140	0	0	0	140	0	\$10,000,000	\$0	Milestone
Standard Motor Products, Inc.	Prince George County	\$40,200	\$40,201	\$0	0	0	115	115	115	115	\$1,103,000	\$1,103,000	Completed
Stone Dynamics, Inc.	Henry County	\$20,258	\$0	\$0	25	0	0	0	25	0	\$1,200,000	\$0	Completed
SVC Manufacturing, Inc.	Wythe County	\$126,000	\$125,200	\$0	0	0	315	313	315	313	\$750,000	\$750,000	Completed
Taxing Authority Consulting Services	Chesterfield County	\$85,100	\$24,870	\$0	105	31	0	0	105	31	\$1,600,000	\$1,600,000	Completed
The Rimm-Kaufman Group, LLC	Charlottesville	\$128,801	\$0	\$0	161	0	0	0	161	0	\$1,200,000	\$0	Completed
The Vitamin Shoppe Industries, Inc.	Hanover County	\$121,800	\$0	\$0	174	0	0	0	174	0	\$39,411,500	\$0	Milestone
Trout River Dry Kilns, LLC	Amelia County	\$38,670	\$0	\$0	48	0	0	0	48	0	\$5,100,000	\$0	Milestone
TRW Automotive US, LLC	Smyth County	\$82,625	\$0	\$0	0	0	164	0	164	0	\$535,000	\$0	Milestone
Unilever Manufacturing (US), Inc.	Suffolk	\$178,300	\$0	\$0	0	0	219	0	219	0	\$122,500,000	\$0	Milestone
Valley Processing Virginia, LLC	Bedford	\$47,400	\$0	\$0	62	0	0	0	62	0	\$2,000,000	\$0	Milestone
Valley Proteins Inc.	Frederick County	\$181,095	\$181,093	\$0	0	0	447	447	447	447	\$1,680,000	\$1,680,000	Completed
Vireol Bio Energy, LLC	Hopewell	\$60,450	\$39,293	\$0	60	39	0	0	60	39	\$30,000,000	\$30,000,000	Completed
WhiteWave Foods Company	Rockingham County	\$46,750	\$46,750	\$0	55	55	0	0	55	55	\$69,800,000	\$69,800,000	Completed
WillowTree Apps, Inc.	Charlottesville	\$94,000	\$0	\$0	94	0	0	0	94	0	\$600,000	\$0	Milestone
<i>FY2015</i>													
22nd Century Technologies	Fairfax County	\$296,409	\$0	\$0	420	0	0	0	420	0	\$1,000,000	\$0	Milestone
ABC Imaging	Fairfax County	\$174,001	\$0	\$0	232	0	0	0	232	0	\$9,707,006	\$0	Milestone
Afton Scientific	Albemarle County	\$12,070	\$0	\$0	17	0	0	0	17	0	\$1,000,000	\$0	Milestone
Andros Foods North America	Shenandoah County	\$81,500	\$0	\$0	163	0	0	0	163	0	\$73,000,000	\$0	Milestone
Anord Critical Power, Inc.	Henrico County	\$197,100	\$0	\$0	98	0	0	0	98	0	\$960,000	\$0	Milestone
Apex Clean Energy	Charlottesville	\$165,601	\$0	\$0	184	0	0	0	184	0	\$2,364,662	\$0	Milestone
Apex Systems	Fairfax County	\$41,266	\$0	\$0	50	0	0	0	50	0	\$1,000,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
AppTech Solutions LLC	Roanoke County	\$78,000	\$0	\$0	104	0	0	0	104	0	\$210,000	\$0	Milestone
BASF North America	Suffolk	\$36,450	\$36,450	\$0	0	0	54	54	54	54	\$4,500,000	\$4,500,000	Completed
Beacon Roofing Supply	Fairfax County	\$71,858	\$0	\$0	102	0	0	0	102	0	\$1,000,000	\$0	Milestone
Bloomaker	Augusta County	\$10,000	\$0	\$0	10	0	0	0	10	0	\$1,800,000	\$0	Milestone
Blue Ridge Machine Works, Inc. (2013)	Augusta County	\$42,000	\$0	\$0	56	0	0	0	56	0	\$800,000	\$0	Completed
Bode Technology	Fairfax County	\$145,750	\$0	\$0	175	0	0	0	175	0	\$18,000,000	\$0	Milestone
Buckingham Branch Rail Road	Buckingham County	\$10,482	\$10,482	\$0	7	7	0	0	7	7	\$2,000,000	\$2,000,000	Completed
Buckingham Branch Rail Road Retraining.	Buckingham County	\$53,200	\$0	\$0	85	0	0	0	85	0	\$2,000,000	\$0	Milestone
Bytecubed	Arlington	\$219,970	\$0	\$0	217	0	0	0	217	0	\$307,900	\$0	Milestone
Canvas Solutions	Fairfax County	\$170,768	\$0	\$0	157	0	0	0	157	0	\$550,000	\$0	Milestone
Carded Graphics	Staunton	\$35,000	\$0	\$0	50	0	0	0	50	0	\$2,000,000	\$0	Milestone
Cardinal IG (Retraining)	Roanoke County	\$39,550	\$39,550	\$0	0	0	79	79	79	79	\$550,000	\$550,000	Completed
Cerro Fabricated Products (2015)	Augusta County	\$42,625	\$0	\$0	55	0	0	0	55	0	\$5,100,000	\$0	Milestone
Champion Brewing Company, LLC	Albemarle County	\$17,600	\$0	\$0	22	0	0	0	22	0	\$1,000,000	\$0	Milestone
Clark Brothers Welding	Roanoke	\$20,155	\$0	\$0	26	0	0	0	26	0	\$275,000	\$0	Milestone
Classic Creations LLC	Carroll County	\$56,440	\$0	\$0	68	0	0	0	68	0	\$2,500,000	\$0	Milestone
Co-construct	Albemarle County	\$48,000	\$0	\$0	48	0	0	0	48	0	\$144,000	\$0	Milestone
Continental - Zeus	Newport News	\$363,148	\$0	\$0	302	0	0	0	302	0	\$152,000,000	\$0	Milestone
Discover Technologies, LLC	Fairfax County	\$96,590	\$0	\$0	92	0	0	0	92	0	\$105,000	\$0	Milestone
Doma Technologies, LLC	Virginia Beach	\$312,609	\$0	\$0	342	0	0	0	342	0	\$7,500,000	\$0	Milestone
Dynax America	Botetourt County	\$80,800	\$0	\$0	101	0	0	0	101	0	\$32,600,000	\$0	Milestone
Enclos Corporation, TA Facade Works	Chesterfield County	\$201,650	\$0	\$0	200	0	0	0	200	0	\$3,000,000	\$0	Milestone
Essel Propack America, LLC	Danville	\$23,155	\$0	\$0	33	0	0	0	33	0	\$2,100,000	\$0	Milestone
E-waste Tech Systems, LLC	Richmond	\$48,290	\$28,406	\$0	34	20	0	0	34	20	\$330,000	\$330,000	Completed
Ferguson Enterprizes	Hampton	\$292,642	\$0	\$0	364	0	0	0	364	0	\$1,290,483	\$0	Milestone
FreightCar Roanoke (2014)	Roanoke	\$60,000	\$60,000	\$0	80	80	0	0	80	80	\$3,000,000	\$3,000,000	Completed
Hanwha Azdel, Inc.	Bedford County	\$81,725	\$0	\$0	82	0	0	0	82	0	\$21,335,000	\$0	Milestone
HMB, Inc	Louisa County	\$10,907	\$0	\$0	15	0	0	0	15	0	\$200,000	\$0	Milestone
Indoor Biotechnologies Inc.	Charlottesville	\$8,000	\$0	\$0	8	0	0	0	8	0	\$2,481,920	\$0	Milestone
Intelsat	Fairfax	\$50,000	\$50,000	\$0	50	50	0	0	50	50	\$18,832,404	\$18,832,404	Completed
Intelsat (Retraining)	Fairfax	\$25,000	\$24,999	\$0	0	0	253	253	253	253	\$500,000	\$500,000	Completed
Interbake Foods (2014)	Warren County	\$24,800	\$0	\$0	31	0	0	0	31	0	\$10,600,000	\$0	Milestone
Interbake Foods (2014) (Retraining)	Warren County	\$19,500	\$0	\$0	0	0	39	0	39	0	\$500,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Ippon Technologies Inc	Richmond	\$35,400	\$0	\$0	44	0	0	0	44	0	\$112,000	\$0	Milestone
Kearney National, Inc. (Hapco)	Washington County	\$191,400	\$95,700	\$0	0	0	174	174	174	174	\$2,100,000	\$2,100,000	Completed
Liberty Source, PBC	Hampton	\$477,441	\$0	\$0	665	0	0	0	665	0	\$1,500,000	\$0	Milestone
Lighthouse Instruments	Albemarle County	\$6,800	\$0	\$0	8	0	0	0	8	0	\$185,404	\$0	Milestone
Lowers Risk Group, LLC	Loudoun County	\$165,765	\$0	\$0	282	0	0	0	282	0	\$439,000	\$0	Milestone
M & H Plastics (2013)	Frederick County	\$33,750	\$32,250	\$0	45	43	0	0	45	43	\$5,500,000	\$5,500,000	Completed
M&H Plastics Retraining (2013)	Frederick County	\$35,500	\$34,000	\$0	0	0	71	68	71	68	\$5,500,000	\$5,500,000	Completed
Magnets USA (Stickers Plus)	Roanoke County	\$20,000	\$0	\$0	25	0	0	0	25	0	\$750,000	\$0	Milestone
Mercury Paper (2014)	Shenandoah County	\$81,600	\$0	\$0	96	0	0	0	96	0	\$25,000,000	\$0	Milestone
MetroStar (extension - 2014)	Fairfax County	\$72,000	\$0	\$0	90	0	0	0	90	0	\$2,300,000	\$0	Milestone
Mondelez Global, LLC	Henrico County	\$123,800	\$121,757	\$0	0	0	303	298	303	298	\$70,000,000	\$70,000,000	Completed
Mountain View Brewery, LLC	Rockbridge County	\$30,750	\$0	\$0	41	0	0	0	41	0	\$10,150,000	\$0	Milestone
MRT Manufacturing, Inc. - Revised	Bedford County	\$28,324	\$0	\$0	47	0	0	0	47	0	\$120,000	\$0	Milestone
Nature's Touch Frozen Foods, LLC	Warren County	\$18,000	\$18,000	\$0	25	25	0	0	25	25	\$1,800,000	\$1,800,000	Completed
Neuman Aluminium Impact Extrusion	Waynesboro	\$20,800	\$0	\$0	26	0	0	0	26	0	\$2,800,000	\$2,800,000	Completed
New Country Organics	Waynesboro	\$12,750	\$0	\$0	15	0	0	0	15	0	\$200,000	\$0	Milestone
nexVortex	Fairfax County	\$23,596	\$0	\$0	32	0	0	0	32	0	\$259,000	\$0	Milestone
Opus Group, LLC	Fairfax County	\$61,110	\$0	\$0	58	0	0	0	58	0	\$104,178	\$0	Completed
Origo	Roanoke County	\$14,400	\$0	\$0	18	0	0	0	18	0	\$150,000	\$0	Completed
O'Sullivan Films	Winchester	\$72,250	\$0	\$0	96	0	0	0	96	0	\$6,000,000	\$0	Milestone
Penny Plate (Project Coating)	Augusta County	\$26,400	\$26,400	\$0	0	0	44	44	44	44	\$3,000,000	\$3,000,000	Completed
Provides US, Inc.	Augusta County	\$42,300	\$0	\$0	47	0	0	0	47	0	\$6,100,000	\$0	Milestone
PsiKick, Inc.	Charlottesville	\$40,000	\$0	\$0	40	0	0	0	40	0	\$1,000,000	\$0	Milestone
Route 11 Potato Chips	Shenandoah County	\$10,400	\$0	\$0	13	0	0	0	13	0	\$1,250,000	\$0	Milestone
Sabra Dipping Company LLC (3)	Chesterfield County	\$84,849	\$84,849	\$0	106	106	0	0	106	106	\$86,000,000	\$86,000,000	Completed
Savvy Rest, Inc.	Albemarle County	\$8,200	\$8,200	\$0	10	10	0	0	10	10	\$100,000	\$100,000	Completed
SC&A, Inc	Fairfax County	\$73,930	\$0	\$0	92	0	0	0	92	0	\$1,000,000	\$0	Milestone
Scitent	Charlottesville	\$15,000	\$0	\$0	15	0	0	0	15	0	\$100,000	\$0	Milestone
Service Center Metals, LLC	Prince George County	\$32,150	\$0	\$0	40	0	0	0	40	0	\$17,500,000	\$0	Milestone
Seven Hills	Lynchburg	\$42,220	\$0	\$0	61	0	0	0	61	0	\$3,000,000	\$0	Milestone
Shamrock Farms	Augusta County	\$75,750	\$0	\$0	101	0	0	0	101	0	\$50,000,000	\$0	Milestone
SimVentions - 2013	Fredericksburg	\$180,900	\$0	\$0	201	0	0	0	201	0	\$328,000	\$0	Milestone
Siteline Cabinetry LLC	Charlotte County	\$112,421	\$0	\$0	110	0	0	0	110	0	\$5,000,000	\$0	Milestone
Steel Fab of Virginia	Emporia	\$6,345	\$0	\$0	6	0	0	0	6	0	\$650,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Sunset Digital Communications	Scott County	\$18,000	\$0	\$0	0	0	30	0	30	0	\$100,000	\$0	Milestone
Systems Engineering & Manufacturing	Bedford County	\$10,024	\$0	\$0	14	0	0	0	14	0	\$1,500,000	\$0	Milestone
TalentWise	Frederick County	\$63,449	\$45,450	\$0	141	101	0	0	141	101	\$1,000,000	\$1,000,000	Completed
Tech Dynamism	Charlottesville	\$24,000	\$0	\$0	30	0	0	0	30	0	\$100,000	\$0	Milestone
Technology Management Associates	Fairfax County	\$85,372	\$0	\$0	105	0	0	0	105	0	\$1,500,000	\$0	Milestone
Timbr	Charlottesville	\$29,000	\$0	\$0	29	0	0	0	29	0	\$100,000	\$0	Milestone
TPUSA, Inc (Teleperformance-Project Grant)	Henrico County	\$338,833	\$0	\$0	500	0	0	0	500	0	\$3,500,000	\$0	Milestone
Tread Corporation	Botetourt County	\$40,650	\$0	\$0	0	0	59	0	59	0	\$400,000	\$0	Milestone
Virginia Forge	Botetourt County	\$47,480	\$20,119	\$0	59	25	0	0	59	25	\$4,000,000	\$4,000,000	Completed
Vivid Cortex	Albemarle County	\$39,750	\$0	\$0	53	0	0	0	53	0	\$150,000	\$0	Milestone
W and B Fabricators, Inc	Bland County	\$40,940	\$35,208	\$0	50	43	0	0	50	43	\$3,086,773	\$3,086,773	Completed
Yokohama Tire Manufacturing Virginia, LLC	Salem	\$507,500	\$0	\$0	0	0	845	0	845	0	\$15,000,000	\$0	Milestone
<i>FY2016</i>													
Aerojet - Rocketdyne	Orange County	\$87,812	\$0	\$0	108	0	0	0	108	0	\$11,500,000	\$0	Milestone
AG Laser Technology (Williams Brothers)	Warren County	\$30,400	\$0	\$0	32	0	0	0	32	0	\$3,100,000	\$0	Milestone
Alarm.com	Fairfax County	\$153,000	\$0	\$0	200	0	0	0	200	0	\$3,000,000	\$0	Milestone
Aqueous Solutions Global, LLC	Richmond	\$20,650	\$0	\$0	23	0	0	0	23	0	\$1,800,000	\$0	Milestone
Arkey Packaging Corp. (2015)	Botetourt County	\$48,000	\$0	\$0	60	0	0	0	60	0	\$11,000,000	\$0	Milestone
AvePoint Public Sector Inc.	Arlington	\$46,963	\$0	\$0	39	0	0	0	39	0	\$1,000,000	\$0	Milestone
AvePoint, Inc	Richmond	\$240,665	\$0	\$0	200	0	0	0	200	0	\$1,500,000	\$0	Milestone
Axon AI, Inc.	Harrisonburg	\$34,000	\$0	\$0	34	0	0	0	34	0	\$1,500,000	\$0	Milestone
BDO	Fairfax County	\$191,399	\$0	\$0	319	0	0	0	319	0	\$4,500,000	\$0	Milestone
Bingham and Taylor	Stafford County	\$24,500	\$0	\$0	35	0	0	0	35	0	\$3,000,000	\$0	Milestone
Blue Ridge Fiberboard 2016	Danville	\$26,075	\$0	\$0	26	0	0	0	26	0	\$2,000,000	\$0	Milestone
Borrowed and Blue	Charlottesville	\$24,500	\$0	\$0	28	0	0	0	28	0	\$250,000	\$0	Milestone
Bristol Compressors International	Washington County	\$243,500	\$0	\$0	300	0	0	0	300	0	\$1,000,000	\$0	Milestone
Camrett Logistics (Fairlawn)	Pulaski County	\$37,600	\$0	\$0	47	0	0	0	47	0	\$3,125,000	\$0	Milestone
Canon, Project Road Runner	Newport News	\$42,000	\$0	\$0	0	0	60	0	60	0	\$75,000,000	\$0	Milestone
Carbon-Core Corp.	Fluvanna County	\$11,230	\$0	\$0	16	0	0	0	16	0	\$500,000	\$0	Milestone
Carfax	Fairfax County	\$84,000	\$0	\$0	120	0	0	0	120	0	\$5,000,000	\$0	Milestone
Chaparral (Virginia), Inc.	Petersburg	\$31,150	\$0	\$0	0	0	57	0	57	0	\$8,551,000	\$0	Milestone
Clearforce, LLC	Fairfax County	\$51,850	\$0	\$0	61	0	0	0	61	0	\$101,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Collaborative Solutions	Fairfax County	\$321,342	\$0	\$0	344	0	0	0	344	0	\$150,000	\$0	Milestone
Convoke Systems	Arlington	\$18,006	\$0	\$0	18	0	0	0	18	0	\$560,000	\$0	Milestone
Corning (2016)	Montgomery County	\$136,850	\$0	\$0	0	0	391	0	391	0	\$805,240	\$0	Milestone
Corrugated Container Corporation	Roanoke County	\$15,400	\$0	\$0	22	0	0	0	22	0	\$117,900	\$0	Milestone
Corrugated Container Corporation (Retraining)	Roanoke County	\$28,000	\$0	\$0	0	0	70	0	70	0	\$164,514	\$0	Milestone
CRA, Inc.	Fairfax County	\$16,184	\$0	\$0	20	0	0	0	20	0	\$200,000	\$0	Milestone
Detectamet	Henrico County	\$22,688	\$0	\$0	30	0	0	0	30	0	\$500,000	\$0	Milestone
Elephant Insurance	Richmond	\$939,020	\$0	\$0	1,173	0	0	0	1,173	0	\$1,100,000	\$0	Milestone
Emser Tile LLC	Suffolk	\$86,400	\$0	\$0	96	0	0	0	96	0	\$16,250,000	\$0	Milestone
Ernst & Young (Project Alpha)	Fairfax County	\$277,200	\$0	\$0	462	0	0	0	462	0	\$12,666,600	\$0	Milestone
Faneuil 2014	Hampton	\$280,626	\$0	\$0	344	0	0	0	344	0	\$1,500,000	\$0	Milestone
Fleetwood Homes 2016	Franklin County	\$95,538	\$0	\$0	100	0	0	0	100	0	\$2,303,863	\$0	Milestone
Friant and Associates	Suffolk	\$133,617	\$0	\$0	167	0	0	0	167	0	\$16,000,000	\$0	Milestone
GEICO - Fredericksburg/Va Beach	Fredericksburg	\$879,324	\$0	\$0	1,758	0	0	0	1,758	0	\$1,730,310	\$0	Milestone
Great Circle Technologies	Fairfax County	\$269,758	\$0	\$0	271	0	0	0	271	0	\$100,000	\$0	Milestone
Hampton Farms	Franklin	\$45,601	\$0	\$0	57	0	0	0	57	0	\$18,000,000	\$0	Milestone
Hardywood	Goochland County	\$55,665	\$0	\$0	54	0	0	0	54	0	\$30,000,000	\$0	Milestone
Hermes Abrasives, Ltd.	Virginia Beach	\$84,606	\$84,606	\$0	0	0	122	122	122	122	\$1,300,000	\$1,300,000	Completed
Hubbell Lighting (Exp)	Montgomery County	\$90,000	\$0	\$0	100	0	0	0	100	0	\$6,015,000	\$0	Milestone
Hudson Industries, Inc	Henrico County	\$47,672	\$0	\$0	87	0	0	0	87	0	\$750,000	\$0	Milestone
IMT Holdings	Fairfax County	\$24,751	\$0	\$0	30	0	0	0	30	0	\$100,000	\$0	Milestone
Innovative Refrigeration Systems	Augusta County	\$93,500	\$0	\$0	100	0	0	0	100	0	\$1,600,000	\$0	Milestone
Integrity Windows Inc.	Roanoke County	\$45,000	\$0	\$0	60	0	0	0	60	0	\$1,692,487	\$0	Milestone
Ironnet	Fairfax County	\$85,500	\$0	\$0	90	0	0	0	90	0	\$1,400,000	\$0	Milestone
IV Labs, Inc.	Montgomery County	\$27,500	\$27,500	\$0	0	0	55	55	55	55	\$100,000	\$100,000	Completed
Java Productions, Inc	Montgomery County	\$17,000	\$0	\$0	20	0	0	0	20	0	\$100,000	\$0	Milestone
Korona Candles, Inc.	Pulaski County	\$136,205	\$0	\$0	170	0	0	0	170	0	\$18,380,000	\$0	Milestone
Lynchburg Metalics	Lynchburg	\$10,788	\$0	\$0	0	0	25	0	25	0	\$6,945,000	\$0	Milestone
Manalto	Fairfax County	\$17,556	\$0	\$0	19	0	0	0	19	0	\$103,742	\$0	Milestone
Mavalerio USA Inc.	Hanover County	\$36,016	\$0	\$0	51	0	0	0	51	0	\$5,000,000	\$0	Milestone
McKee Foods (2014)	Augusta County	\$66,300	\$0	\$0	78	0	0	0	78	0	\$34,000,000	\$0	Milestone
McKesson Medical-Surgical - 1114	Henrico County	\$227,900	\$0	\$0	225	0	0	0	225	0	\$12,200,000	\$0	Milestone
Merck (2015)	Rockingham County	\$450,000	\$0	\$0	0	0	600	0	600	0	\$168,000,000	\$0	Milestone
Monogram Snack Foods inc.	Henry County	\$329,380	\$0	\$0	410	0	0	0	410	0	\$39,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Norrisbuilt Fabrication and Mobile Welding	Wise County	\$32,800	\$0	\$0	41	0	0	0	41	0	\$1,200,000	\$0	Milestone
Novel Applications of Vital Information, Inc.	Fairfax County	\$78,579	\$0	\$0	87	0	0	0	87	0	\$102,811	\$0	Milestone
Old Barn Reclaimed Wood & Antique Flooring	Henrico County	\$22,848	\$0	\$0	25	0	0	0	25	0	\$100,000	\$0	Milestone
On Deck Capital, Inc.	Arlington	\$89,500	\$0	\$0	100	0	0	0	100	0	\$1,000,000	\$0	Milestone
Ozmo, Inc.	Montgomery County	\$55,000	\$0	\$0	55	0	0	0	55	0	\$560,000	\$0	Milestone
Perfect Sense Digital	Fairfax County	\$89,520	\$0	\$0	102	0	0	0	102	0	\$500,000	\$0	Milestone
Phoenix Packaging Operations	Pulaski County	\$112,001	\$112,000	\$0	140	140	0	0	140	140	\$37,500,000	\$37,500,000	Completed
Plow and Hearth, LLC	Madison County	\$17,323	\$0	\$0	30	0	0	0	30	0	\$4,533,000	\$0	Milestone
Polymer Solutions Incorporated (PSI)	Montgomery County	\$19,000	\$0	\$0	19	0	0	0	19	0	\$650,000	\$0	Milestone
Precision Pipeline Solutions	Prince William County	\$197,250	\$0	\$0	263	0	0	0	263	0	\$5,000,000	\$0	Milestone
Premier Fabrication Solutions, LLC	Buena Vista	\$12,000	\$0	\$0	12	0	0	0	12	0	\$465,000	\$0	Milestone
Printpack Inc.	Newport News	\$40,840	\$0	\$0	51	0	0	0	51	0	\$20,000,000	\$0	Milestone
ProChem, Inc	Montgomery County	\$23,250	\$0	\$0	30	0	0	0	30	0	\$400,000	\$0	Milestone
Promote Your Team, LLC	Manassas	\$27,950	\$0	\$0	43	0	0	0	43	0	\$1,070,000	\$0	Milestone
Red Sun Farms (El Rosal)	Pulaski County	\$107,999	\$0	\$0	135	0	0	0	135	0	\$30,000,000	\$0	Milestone
Resilient	Fairfax County	\$53,323	\$0	\$0	61	0	0	0	61	0	\$250,000	\$0	Milestone
Rivanna Medical, LLC	Charlottesville	\$12,622	\$0	\$0	13	0	0	0	13	0	\$242,950	\$0	Milestone
Rowe Fine Furniture, Inc.	Montgomery County	\$55,000	\$55,000	\$0	0	0	55	55	55	55	\$58,610	\$58,610	Completed
Sestra Systems	Loudoun County	\$99,876	\$0	\$0	115	0	0	0	115	0	\$804,275	\$0	Milestone
Shenandoah Growers (2014)	Rockingham County	\$22,500	\$0	\$0	30	0	0	0	30	0	\$8,700,000	\$0	Milestone
Simplimatic Automation 2014	Bedford	\$25,581	\$0	\$0	33	0	0	0	33	0	\$5,342,000	\$0	Milestone
Stable Craft Brewing	Augusta County	\$9,600	\$0	\$0	12	0	0	0	12	0	\$650,000	\$0	Milestone
Stihl Incorporated retraining	Virginia Beach	\$921,600	\$0	\$0	0	0	1,694	0	1,694	0	\$47,841	\$0	Milestone
Stone Brewing	Richmond	\$108,613	\$0	\$0	92	0	0	0	92	0	\$50,000,000	\$0	Milestone
Sutherland Global Services (Phase II)	Chesapeake	\$187,020	\$0	\$0	186	0	0	0	186	0	\$2,168,750	\$0	Milestone
Tactical & Survival Specialties Inc. (2015)	Harrisonburg	\$19,800	\$18,450	\$0	0	0	44	41	44	41	\$400,000	\$400,000	Completed
Target (Maximus) (Ravens 2)	Suffolk	\$627,206	\$0	\$0	784	0	0	0	784	0	\$50,000,000	\$0	Milestone
The Moore Company - Direct Mail Solutions	Henrico County	\$209,972	\$0	\$0	243	0	0	0	243	0	\$1,000,000	\$0	Milestone
Trex (2015)	Frederick County	\$93,750	\$0	\$0	125	0	0	0	125	0	\$17,500,000	\$0	Milestone
Ventech Solutions	Manassas	\$198,600	\$0	\$0	250	0	0	0	250	0	\$1,000,000	\$0	Milestone
Virginia Poultry Growers Cooperative (2014)	Rockingham County	\$50,001	\$0	\$0	0	0	133	0	133	0	\$61,888,793	\$0	Milestone



Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Virginia Power Technologies (VPT)	Montgomery County	\$15,600	\$0	\$0	16	0	0	0	16	0	\$1,000,000	\$0	Milestone
Virid	Fairfax	\$19,950	\$0	\$0	21	0	0	0	21	0	\$500,000	\$0	Milestone
Walmart Technologies	Fairfax County	\$261,340	\$0	\$0	292	0	0	0	292	0	\$7,551,365	\$0	Milestone
Wolf Hills Fabricators, LLC	Washington County	\$40,000	\$0	\$0	0	0	50	0	50	0	\$1,300,000	\$0	Milestone
Wolverine Advanced Materials	Montgomery County	\$80,197	\$0	\$0	100	0	0	0	100	0	\$10,600,000	\$0	Milestone
Zerion Software, Inc	Fairfax County	\$23,200	\$0	\$0	29	0	0	0	29	0	\$138,507	\$0	Milestone
Zero Point	Virginia Beach	\$35,200	\$0	\$0	44	0	0	0	44	0	\$2,530,000	\$0	Milestone

Virginia Jobs Investment Program (VJIP)  
 Administered by: Virginia Economic Development Partnership  
 Va. Code § 2.2-2204.3

**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives		Capital Investment			Jobs Created			Jobs Retrained			Total Jobs		
	Total	Completed	Awarded	Paid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2012	149	145	\$10,104,719	\$4,690,407	\$1,384,605,158	\$1,193,643,436	86%	11,739	3,860	33%	5,063	4,266	84%	16,802	8,126	48%
FY2013	80	75	\$6,994,789	\$5,267,431	\$680,257,982	\$586,382,105	86%	7,262	5,081	70%	5,709	5,341	94%	12,971	10,422	80%
FY2014	73	46	\$5,880,650	\$4,747,701	\$705,344,249	\$600,671,541	85%	5,747	4,715	82%	3,158	2,818	89%	8,905	7,533	85%
FY2015	86	22	\$1,081,850	\$771,819	\$215,653,355	\$214,599,177	99.5%	765	510	67%	978	970	99%	1,743	1,480	85%
FY2016	91	5	\$298,906	\$297,556	\$39,358,610	\$39,358,610	100%	140	140	100%	276	273	99%	416	413	99%
<i>Total</i>	<i>479</i>	<i>293</i>	<i>\$24,360,916</i>	<i>\$15,774,914</i>	<i>\$3,025,219,354</i>	<i>\$2,634,654,869</i>	<i>87%</i>	<i>25,653</i>	<i>14,306</i>	<i>56%</i>	<i>15,184</i>	<i>13,668</i>	<i>90%</i>	<i>40,837</i>	<i>27,974</i>	<i>69%</i>

Note: While varying percentages are reported under the "% of Target" column, VJIP is structured to disburse funds only after proof of completion. During the approval and award process, many projects take an optimistic tone with number of jobs created or retrained. Since funds are disbursed after proof of hiring performance has been submitted and verified projects should be viewed as meeting 100% of their targets. This is different than programs which pay out in advance, and proportionately claw funds back for not meeting performance targets.

**Agriculture and Forestry Industries Incentive Grant (AFID)**  
**Administered by: Virginia Department of Agriculture and Consumer Services**  
*Va. Code § 3.2-305*

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Paid	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
<i>FY2013</i>												
Franklin Lumber, LLC	Isle of Wight County	\$150,000	\$150,000	\$0	71	125	\$42,500	\$14,795,800	\$3,341,382	\$11,500,000	\$4,969,903	Milestone
Greencore USA	Stafford County	\$75,000	\$75,000	\$0	350	45	\$29,000	\$5,500,000	\$474,900	\$171,600	\$133,226	Milestone
Homestead Creamery, Inc.	Franklin County	\$60,000	\$60,000	\$0	20	21	\$29,016	\$1,150,000	\$2,173,615	\$1,485,669	\$3,209,285	Completed
Red Sun Farms, LLC	Pulaski County	\$100,000	\$100,000	\$0	142	100	\$26,583	\$21,000,000	\$23,295,862	\$17,886,528	\$11,619,778	Milestone
Shamrock Farms	Augusta County	\$50,000	\$50,000	\$0	60	53	\$39,553	\$50,000,000	\$29,640,428	\$13,550,000	\$2,791,549	Milestone
<i>FY2014</i>												
Bloomaker USA, Inc.	Augusta County	\$50,000	\$50,000	\$0	98	43	\$20,800	\$2,000,000	\$200,000	\$17,660,000	\$1,001,000	Milestone
Dan River Plants, LLC	Pittsylvania County	\$150,000	\$150,000	\$150,000	27	0	\$42,500	\$1,525,000	\$0	\$7,688,000	\$0	Completed
Montague Farms, Inc.	Isle of Wight County	\$14,700	\$14,700	\$0	3	5	\$39,067	\$618,490	\$637,396	\$3,900,000	\$993,222	Milestone
Relay Foods	City of Charlottesville	\$50,000	\$50,000	\$0	25	9	\$42,515	\$735,000	\$206,387	\$353,309	\$7,503,467	Milestone
Shenandoah Processing, LLC	City of Harrisonburg	\$50,000	\$50,000	\$0	102	300	\$35,498	\$2,485,000	\$8,327,564	\$160,000,000	\$29,857,179	Milestone
Trout River Dry Kiln	Nottoway County	\$100,000	\$100,000	\$0	40	28	\$24,856	\$5,467,500	\$5,471,500	\$30,600,000	\$2,089,900	Milestone
Vireol Bio Energy, LLC	City of Hopewell	\$250,000	\$250,000	\$0	70	76	\$50,075	\$26,200,000	\$101,795	\$105,027,999	\$29,182,920	Milestone
Virginia Produce Company	Carroll County	\$200,000	\$200,000	\$0	75	137	\$19,261	\$2,540,000	\$2,072,884	\$12,000,000	\$6,925,157	Milestone
<i>FY2015</i>												
Andros Bowman Foods North America	Shenandoah County	\$100,000		\$0	160	0	\$27,581	\$73,000,000	\$0	\$12,690,000	\$0	Milestone
Big Trouble Malting and Spirits	City of Petersburg	\$50,000	\$50,000	\$0	8	0	\$37,440	\$810,000	\$0	\$1,356,300	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Paid	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
Black Hops Farm	Loudoun County	\$40,000		\$0	11	0	\$13,009	\$911,500	\$0	\$21,500	\$0	Milestone
Copper Fox Distillery	City of Williamsburg	\$50,000	\$50,000	\$0	28	3	\$28,214	\$2,025,000	\$450,000	\$457,710	\$0	Milestone
Independence Lumber, Inc.	Grayson County	\$100,000	\$100,000	\$0	25	65	\$31,200	\$5,050,000	\$13,314,905	\$18,000,000	\$13,542,243	Milestone
Kelly Turkeys USA, LLC	Albemarle County	\$29,000		\$0	6	0	\$40,479	\$1,400,000	\$0	\$3,062,500	\$0	Milestone
Old House Distillery	Culpeper County	\$20,000		\$0	3	0	\$20,107	\$229,000	\$0	\$101,500	\$0	Milestone
Route 11 Potato Chips	Shenandoah County	\$50,000	\$50,000	\$0	13	2	\$36,005	\$1,200,000	\$800,000	\$586,000	\$0	Milestone
Seven Hills Food, LLC	City of Lynchburg	\$250,000		\$0	43	0	\$31,256	\$2,900,000	\$0	\$14,475,000	\$0	Milestone
Shenandoah Growers, LLC	Rockingham County	\$100,000		\$0	15	0	\$20,800	\$8,700,000	\$0	\$14,880,000	\$0	Milestone
Twenty Paces	Albemarle County	\$11,000		\$0	6	0	\$33,773	\$321,000	\$0	\$903,430	\$0	Milestone
<i>FY2016</i>												
Blue Bee Cider	City of Richmond	\$50,000		\$0	4	0	\$30,710	\$1,143,000	\$0	\$257,700	\$0	Milestone
BrightFarms	Culpeper County	\$75,000		\$0	24	0	\$35,948	\$7,348,678	\$0	\$10,718,100	\$0	Milestone
Gregory Lumber	Pittsylvania County	\$50,000		\$0	3	0	\$36,000	\$3,000,000	\$0	\$7,893,600	\$0	Milestone
Handsome Brook Farms	Clarke County	\$200,000		\$0	105	0	\$36,000	\$6,412,820	\$0	\$50,581,125	\$0	Milestone
Hardwood Park	Goochland County	\$250,000		\$0	56	0	\$51,000	\$24,300,000	\$0	\$1,400,000	\$0	Milestone
Ironclad Distillery	City of Newport News	\$12,000		\$0	8	0	\$31,595	\$100,000	\$0	\$126,000	\$0	Milestone
Monroe Bay Vineryards	Westmoreland County	\$30,000		\$0	7	0	\$34,507	\$385,632	\$0	\$1,400,000	\$0	Milestone
Performance Livestock and Feed Company	Henry County	\$100,000		\$0	32	0	\$26,000	\$4,203,000	\$0	\$10,991,925	\$0	Milestone
Pilot Malt House	Loudoun County	\$19,500		\$0	7	0	\$76,061	\$885,000	\$0	\$315,000	\$0	Milestone
Shawnee Canning	Frederick County	\$7,500		\$0	5	0	\$32,829	\$499,500	\$0	\$57,000	\$0	Milestone
Slick Rock Lumber	Halifax County	\$12,000		\$0	13	0	\$27,200	\$535,000	\$0	\$5,118,750	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Paid	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
Springfield 1842	Halifax County	\$10,000		\$0	5	0	\$25,792	\$160,000	\$0	\$15,156	\$0	Milestone
Virginia Poultry Growers Cooperative	Rockingham County	\$250,000		\$0	6	0	\$23,920	\$61,888,793	\$0	\$9,100,000	\$0	Milestone
Woodgrain Millwork	Smyth County	\$100,000		\$0	17	0	\$29,195	\$1,860,000	\$0	\$4,685,100	\$0	Milestone

**Agriculture and Forestry Industries Incentive Grant (AFID)**  
 Administered by: Virginia Department of Agriculture and Consumer Services  
 Va. Code § 3.2-305

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Capital Investment			Jobs			Value of Agriculture Products		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2012	0	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%	\$0	\$0	0%
FY2013	5	1	\$60,000	\$60,000	\$0	\$1,150,000	\$2,173,615	189%	20	21	105%	\$1,485,669	\$3,209,285	216%
FY2014	8	1	\$150,000	\$150,000	\$150,000	\$1,525,000	\$0	0%	27	0	0%	\$7,688,000	\$0	0%
FY2015	11	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%	\$0	\$0	0%
FY2016	14	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%	\$0	\$0	0%
<i>Total</i>	<i>38</i>	<i>2</i>	<i>\$210,000</i>	<i>\$210,000</i>	<i>\$150,000</i>	<i>\$2,675,000</i>	<i>\$2,173,615</i>	<i>189%</i>	<i>47</i>	<i>21</i>	<i>45%</i>	<i>\$9,173,669</i>	<i>\$3,209,285</i>	<i>35%</i>

Note: No projects occurred in FY2012; the AFID is a recently created incentive program with the first award occurring in FY2013.

# Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

## All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
<i>FY2012</i>								
ABB, Inc.	Halifax County	\$64,554	\$64,554	\$0	2	90	92	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$114,224	\$114,224	\$0	147	0	147	Completed
Airway Breathing Co., Inc.	Hampton City	\$16,534	\$16,534	\$0	4	29	33	Completed
Allied Crawford (Petersburg), Inc.	Petersburg City	\$15,240	\$15,240	\$0	0	28	28	Completed
Amcors Rigid Plastics USA Inc.	Wythe County	\$68,832	\$68,832	\$0	4	33	36	Completed
Amthor International	Pittsylvania County	\$992	\$992	\$0	0	5	5	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$73,278	\$73,278	\$0	97	0	97	Completed
Bay Disposal, Inc.	Norfolk City	\$30,528	\$30,528	\$0	15	70	85	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$46,297	\$46,297	\$0	3	67	69	Completed
Cadence, Inc.	Staunton City	\$10,240	\$10,240	\$0	40	0	40	Completed
Canon Virginia, Inc.	Newport News City	\$201,023	\$201,023	\$0	71	66	137	Completed
Carded Graphics, LLC	Staunton City	\$27,630	\$27,630	\$0	1	43	45	Completed
Chicopee, Inc.	Waynesboro City	\$23,816	\$23,816	\$0	34	0	34	Completed
Code X, Inc.	Richmond City	\$36,424	\$36,424	\$0	7	128	135	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$144,776	\$144,776	\$0	57	128	185	Completed
Delphinus Engineering, Inc.	Norfolk City	\$10,168	\$10,168	\$0	17	0	17	Completed
Delta Star, Inc.	Lynchburg City	\$50,128	\$50,128	\$0	23	44	67	Completed
Dominion Terminal Associates, LLP	Newport News City	\$30,872	\$30,872	\$0	7	41	48	Completed
Foot Levelers, Inc.	Roanoke City	\$48,200	\$48,200	\$0	0	71	71	Completed
Goodyear Tire and Rubber Co	Danville City	\$84,035	\$84,035	\$0	110	0	110	Completed
Griffin Pipe Products	Lynchburg City	\$29,328	\$29,328	\$0	41	0	41	Completed
Home Care Industries, Inc.	Mecklenburg County	\$16,954	\$16,954	\$0	32	0	32	Completed
ICA Farmville, LLC	Newport News City	\$70,969	\$70,969	\$0	112	0	112	Completed
Icelandic USA, Inc.	Prince Edward County	\$75,548	\$75,548	\$0	1	138	138	Completed
JTI Leaf Services US, LLC	Danville City	\$25,328	\$25,328	\$0	14	22	36	Completed
Kimball Hospitality, Inc.	Henry County	\$25,176	\$25,176	\$0	46	0	46	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
L&R Precision Tooling, Inc.	Lynchburg City	\$4,504	\$4,504	\$0	10	0	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$47,872	\$47,872	\$0	64	0	64	Completed
M2 Pictures, LLC	Hampton City	\$11,320	\$11,320	\$0	0	18	18	Completed
Manufacturing Techniques, Inc.	Lancaster County	\$12,192	\$12,192	\$0	19	0	19	Completed
Massimo Zanetti Beverage USA, Inc.	Portsmouth City	\$39,560	\$39,560	\$0	0	53	53	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	182	442	624	Completed
Metro Machine Corp.	Norfolk City	\$70,040	\$70,040	\$0	92	0	92	Completed
Nash Finch Company	Norfolk City	\$15,920	\$15,920	\$0	-20	44	24	Completed
NUVOTRONICS, LLC	Pulaski County	\$4,558	\$4,558	\$0	11	0	11	Completed
O'Gara Training & Services, LLC	Westmoreland County	\$12,200	\$12,200	\$0	30	0	30	Completed
Orion Air Group LLC	Newport News City	\$60,822	\$60,822	\$0	88	0	88	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$64,488	\$64,488	\$0	86	0	86	Completed
Perfect Commerce Holdings, LLC	Newport News City	\$23,328	\$23,328	\$0	2	116	118	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$39,360	\$39,360	\$0	72	0	72	Completed
Rand Enterprises, Inc.	Newport News City	\$14,664	\$14,664	\$0	0	22	22	Completed
Registrar Corp	Hampton City	\$17,002	\$17,002	\$0	2	29	32	Completed
Reynolds Consumer Products	Halifax County	\$22,879	\$22,879	\$0	0	53	53	Completed
Sabra Dipping Company	Chesterfield County	\$165,915	\$165,915	\$0	242	0	242	Completed
Science Systems and Applications, Inc.	Hampton City	\$33,410	\$33,410	\$0	22	31	54	Completed
Southern Finishing Company, Inc.	Martinsville City	\$7,509	\$7,509	\$0	45	0	45	Completed
Spectrum Comm, Inc.	Newport News City	\$55,184	\$55,184	\$0	0	73	73	Completed
SVC Manufacturing, Inc.	Wythe County	\$248,320	\$248,320	\$0	27	291	318	Completed
Swedwood Danville, LLC	Pittsylvania County	\$211,753	\$211,753	\$0	75	45	119	Completed
Therapeutic Interventions, Inc.	Accomack County	\$51,130	\$51,130	\$0	0	68	68	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$47,715	\$47,715	\$0	11	64	75	Completed
Tienda, Inc.	James City County	\$1,936	\$1,936	\$0	6	0	6	Completed
Two Rivers Law Group, PC	Henrico County	\$10,624	\$10,624	\$0	0	17	17	Completed
Udig, LLC	Henrico County	\$19,968	\$19,968	\$0	6	98	105	Completed
Unarco Industries, LLC	Danville City	\$12,507	\$12,507	\$0	0	30	30	Completed
URS Federal Services, Inc.	Norfolk City	\$20,728	\$20,728	\$0	30	0	30	Completed
Virginia College LLC	Chesterfield County	\$19,632	\$19,632	\$0	29	0	29	Completed
<i>FY2013</i>								
ABB, Inc.	Halifax County	\$13,647	\$13,647	\$0	24	0	24	Completed



Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Abilene Motor Express, Inc.	Chesterfield County	\$146,264	\$146,264	\$0	40	147	187	Completed
Axxor N.A., LLC	Pittsylvania County	\$2,856	\$2,856	\$0	8	0	8	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$136,008	\$136,008	\$0	77	97	174	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,757	\$15,757	\$0	49	0	49	Completed
Bay Disposal, Inc.	Norfolk City	\$52,088	\$52,088	\$0	27	43	70	Completed
Bedford Storage Investment, LLC	Bedford Town	\$14,041	\$14,041	\$0	28	0	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$23,256	\$23,256	\$0	33	0	33	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$51,987	\$51,987	\$0	8	69	77	Completed
Cadence, Inc.	Staunton City	\$31,879	\$31,879	\$0	57	40	97	Completed
Canon Virginia, Inc.	Newport News City	\$245,556	\$245,556	\$0	23	43	66	Completed
Carry On Trucking, Inc.	Pulaski County	\$22,808	\$22,808	\$0	34	0	34	Completed
CBN Secure Technologies, Inc.	Danville City	\$10,673	\$10,673	\$0	23	0	23	Completed
Chicopee, Inc.	Waynesboro City	\$23,760	\$23,760	\$0	0	34	34	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$9,096	\$9,096	\$0	15	0	15	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$14,571	\$14,571	\$0	32	0	32	Completed
Delphinus Engineering, Inc.	Norfolk City	\$6,520	\$6,520	\$0	0	12	12	Completed
Delta Star, Inc.	Lynchburg City	\$73,144	\$73,144	\$0	29	67	95	Completed
Dominion Terminal Associates, LLP	Newport News City	\$32,880	\$32,880	\$0	2	38	41	Completed
EBI, LLC	Danville City	\$72,813	\$72,813	\$0	327	159	487	Completed
Essel Propack America, LLC	Pittsylvania County	\$27,395	\$27,395	\$0	41	0	41	Completed
Faneuil, Inc.	Hampton City	\$6,376	\$6,376	\$0	12	0	12	Completed
Foot Levelers, Inc.	Roanoke City	\$48,027	\$48,027	\$0	0	67	67	Completed
Gilco Restoration, Inc.	James City County	\$5,592	\$5,592	\$0	11	0	11	Completed
Griffin Pipe Products	Lynchburg City	\$18,872	\$18,872	\$0	0	28	28	Completed
ICA Farmville, LLC	Prince Edward County	\$96,074	\$96,074	\$0	42	112	154	Completed
ICF Consulting Group, Inc.	Henry County	\$28,450	\$28,450	\$0	138	0	138	Completed
International Paper Company	Isle of Wight County	\$121,095	\$121,095	\$0	201	0	201	Completed
JTI Leaf Services US, LLC	Danville City	\$30,144	\$30,144	\$0	6	36	42	Completed
Kimball Hospitality, Inc.	Henry County	\$29,586	\$29,586	\$0	8	36	44	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$5,672	\$5,672	\$0	1	10	12	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$93,992	\$93,992	\$0	58	64	121	Completed
Lumos Telephone Inc.	Waynesboro City	\$11,136	\$11,136	\$0	18	0	18	Completed
M2 Pictures, LLC	Hampton City	\$25,912	\$25,912	\$0	18	26	44	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$17,328	\$17,328	\$0	6	19	26	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	45	624	669	Completed
Metro Machine Corp.	Norfolk City	\$93,304	\$93,304	\$0	29	92	121	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$2,192	\$2,192	\$0	7	0	7	Completed
MYMIC LLC	Portsmouth City	\$2,272	\$2,272	\$0	0	7	7	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$64,592	\$64,592	\$0	0	86	87	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$25,307	\$25,307	\$0	44	72	116	Completed
Precision Steel Manufacturing Corporation	Roanoke City	\$11,872	\$11,872	\$0	19	0	19	Completed
Rand Enterprises, Inc.	Newport News City	\$13,808	\$13,808	\$0	0	21	21	Completed
Registrar Corp	Hampton City	\$20,115	\$20,115	\$0	0	29	29	Completed
Rex Companies, Inc.	Newport News City	\$21,952	\$21,952	\$0	31	0	31	Completed
Reynolds Consumer Products	Halifax County	\$21,020	\$21,020	\$0	0	40	40	Completed
Sabra Dipping Company	Chesterfield County	\$201,226	\$201,226	\$0	51	242	293	Completed
Science Systems and Applications, Inc.	Hampton City	\$54,760	\$54,760	\$0	19	54	72	Completed
SimIS, Inc.	Portsmouth City	\$2,192	\$2,192	\$0	7	0	7	Completed
Southern Finishing Company, Inc.	Martinsville City	\$16,000	\$16,000	\$0	34	45	79	Completed
Spectrum Comm, Inc.	Newport News City	\$47,240	\$47,240	\$0	0	63	63	Completed
Swedwood Danville, LLC	Pittsylvania County	\$234,279	\$234,279	\$0	34	10	45	Completed
Therapeutic Interventions, Inc.	Accomack County	\$60,640	\$60,640	\$0	11	24	35	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$68,709	\$68,709	\$0	23	41	64	Completed
Tienda, Inc.	James City County	\$5,600	\$5,600	\$0	5	6	11	Completed
TMI Auto Tech, Inc.	Halifax County	\$2,678	\$2,678	\$0	7	0	7	Completed
Two Rivers Law Group, PC	Henrico County	\$9,976	\$9,976	\$0	0	16	16	Completed
Udig, LLC	Henrico County	\$40,824	\$40,824	\$0	26	72	98	Completed
URS Federal Services, Inc.	Norfolk City	\$36,848	\$36,848	\$0	20	33	53	Completed
Virginia Pharmaceutical Services	Newport News City	\$1,608	\$1,608	\$0	6	0	6	Completed
<i>FY2014</i>								
ABB, Inc.	Halifax County	\$24,536	\$24,536	\$0	10	24	35	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$166,456	\$166,456	\$0	25	187	212	Completed
Advance Stores Company, Inc.	Roanoke City	\$94,704	\$94,704	\$0	122	0	122	Completed
Amthor International	Pittsylvania County	\$9,048	\$9,048	\$0	15	0	15	Completed
Annin & Co., Inc.	Halifax County	\$7,416	\$7,416	\$0	18	0	18	Completed
Axxor N.A., LLC	Pittsylvania County	\$5,704	\$5,704	\$0	4	8	11	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$141,808	\$141,808	\$0	7	174	181	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Baker Sheet Metal Corporation	Norfolk City	\$9,954	\$9,954	\$0	0	28	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$35,368	\$35,368	\$0	15	33	48	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$54,502	\$54,502	\$0	3	77	80	Completed
Cadence, Inc.	Staunton City	\$45,971	\$45,971	\$0	0	77	77	Completed
Carded Graphics, LLC	Staunton City	\$7,832	\$7,832	\$0	14	0	14	Completed
Carry On Trucking, Inc.	Pulaski County	\$18,072	\$18,072	\$0	0	27	27	Completed
CBN Secure Technologies, Inc.	Danville City	\$13,646	\$13,646	\$0	5	23	28	Completed
Chicopee, Inc.	Waynesboro City	\$18,024	\$18,024	\$0	0	27	27	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$34,816	\$34,816	\$0	32	15	48	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$29,910	\$29,910	\$0	20	32	52	Completed
Delta Star, Inc.	Lynchburg City	\$76,400	\$76,400	\$0	4	95	100	Completed
Dominion Terminal Associates, LLP	Newport News City	\$27,584	\$27,584	\$0	0	38	38	Completed
EBI, LLC	Danville City	\$95,644	\$95,644	\$0	0	422	422	Completed
Faneuil, Inc.	Hampton City	\$10,808	\$10,808	\$0	6	12	18	Completed
Fiberight, LLC	Brunswick County	\$2,580	\$2,580	\$0	14	0	14	Completed
Foot Levelers, Inc.	Roanoke City	\$5,664	\$5,664	\$0	11	0	11	Completed
Gilco Restoration, Inc.	James City County	\$6,024	\$6,024	\$0	1	110	110	Completed
Griffin Pipe Products	Lynchburg City	\$19,008	\$19,008	\$0	0	37	37	Completed
Hanwha Azdel, Inc	Lynchburg City	\$26,432	\$26,432	\$0	37	0	37	Completed
ICA Farmville, LLC	Prince Edward County	\$131,381	\$131,381	\$0	18	154	173	Completed
ICF Consulting Group, Inc.	Henry County	\$41,844	\$41,844	\$0	64	138	201	Completed
International Paper Company	Isle of Wight County	\$138,711	\$138,711	\$0	11	201	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$4,828	\$4,828	\$0	13	0	13	Completed
JTI Leaf Services US, LLC	Danville City	\$35,704	\$35,704	\$0	7	42	49	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$149,437	\$149,437	\$0	236	0	236	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$4,832	\$4,832	\$0	0	10	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$86,792	\$86,792	\$0	0	112	112	Completed
M2 Pictures, LLC	Hampton City	\$30,976	\$30,976	\$0	6	19	26	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$5,152	\$5,152	\$0	0	10	10	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	43	669	712	Completed
Metro Machine Corp.	Norfolk City	\$100,672	\$100,672	\$0	9	121	130	Completed
Miller Precision Manufacturing Integration, LLC	Portsmouth City	\$8,239	\$8,239	\$0	19	0	19	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$1,056	\$1,056	\$0	0	5	5	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$47,392	\$47,392	\$0	0	63	63	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Porter's Group Lynchburg, LLC	Lynchburg City	\$44,013	\$44,013	\$0	61	0	61	Completed
Rand Enterprises, Inc.	Newport News City	\$8,680	\$8,680	\$0	0	15	15	Completed
Rex Companies, Inc.	Newport News City	\$24,112	\$24,112	\$0	3	31	34	Completed
Reynolds Consumer Products	Halifax County	\$22,254	\$22,254	\$0	0	40	40	Completed
RockTenn CP, LLC	Hopewell City	\$22,640	\$22,640	\$0	32	0	32	Completed
RTI Martinsville, Inc.	Henry County	\$11,176	\$11,176	\$0	18	0	18	Completed
Sabra Dipping Company	Chesterfield County	\$222,123	\$222,123	\$0	65	293	359	Completed
Science Systems and Applications, Inc.	Hampton City	\$58,176	\$58,176	\$0	4	72	77	Completed
SimIS, Inc.	Portsmouth City	\$10,216	\$10,216	\$0	10	7	17	Completed
Southern Finishing Company, Inc.	Martinsville City	\$20,348	\$20,348	\$0	43	79	122	Completed
ST Tissue, LLC	Isle of Wight County	\$47,965	\$47,965	\$0	66	0	66	Completed
Therapeutic Interventions, Inc.	Accomack County	\$73,072	\$73,072	\$0	16	8	24	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$94,716	\$94,716	\$0	35	6	41	Completed
Tienda, Inc.	James City County	\$8,757	\$8,757	\$0	5	11	16	Completed
TMI Auto Tech, Inc.	Halifax County	\$3,554	\$3,554	\$0	1	7	8	Completed
Two Rivers Law Group, PC	Henrico County	\$7,528	\$7,528	\$0	0	13	13	Completed
Udig, LLC	Henrico County	\$41,912	\$41,912	\$0	1	71	72	Completed
URS Federal Services, Inc.	Norfolk City	\$22,824	\$22,824	\$0	0	33	33	Completed
Virginia Packaging, LLC	James City County	\$632	\$632	\$0	5	0	5	Completed
Virginia Transformer	Roanoke City	\$31,624	\$31,624	\$0	44	0	44	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$62,456	\$62,456	\$0	72	10	82	Completed
<i>FY2015</i>								
ABB, Inc.	Halifax County	\$39,888	\$39,888	\$0	25	35	60	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$202,976	\$202,976	\$0	46	212	258	Completed
American Medical Response Mid-Atlantic, Inc	Hampton City	\$12,567	\$12,567	\$0	33	0	33	Completed
Amthor International	Pittsylvania County	\$3,596	\$3,596	\$0	13	15	29	Completed
Annin & Co., Inc.	Halifax County	\$5,750	\$5,750	\$0	0	14	14	Completed
Axxor N.A., LLC	Pittsylvania County	\$6,504	\$6,504	\$0	1	11	12	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$203,344	\$203,344	\$0	77	181	258	Completed
Baker Sheet Metal Corporation	Norfolk City	\$10,600	\$10,600	\$0	0	18	18	Completed
Bauer Compressors, Inc.	Norfolk City	\$19,696	\$19,696	\$0	29	0	29	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$39,760	\$39,760	\$0	5	48	54	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$61,150	\$61,150	\$0	8	80	87	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Cadence, Inc.	Staunton City	\$63,051	\$63,051	\$0	22	77	98	Completed
Carry On Trucking, Inc.	Pulaski County	\$8,392	\$8,392	\$0	0	14	14	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,883	\$19,883	\$0	4	28	33	Completed
Chicopee, Inc.	Waynesboro City	\$10,912	\$10,912	\$0	0	18	18	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$95,688	\$95,688	\$0	76	48	124	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$39,614	\$39,614	\$0	13	52	66	Completed
Delphinus Engineering, Inc.	Norfolk City	\$24,256	\$24,256	\$0	22	12	34	Completed
Delta Star, Inc.	Lynchburg City	\$67,296	\$67,296	\$0	0	88	88	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$65,674	\$65,674	\$0	92	0	92	Completed
Faneuil, Inc.	Hampton City	\$19,392	\$19,392	\$0	11	18	28	Completed
Foot Levelers, Inc.	Roanoke City	\$9,128	\$9,128	\$0	4	11	15	Completed
FreightCar Roanoke, Inc.	Roanoke City	\$70,560	\$70,560	\$0	92	0	92	Completed
Greystone of Virginia, Inc.	James City County	\$22,005	\$22,005	\$0	55	0	55	Completed
Hanwha Azdel, Inc	Lynchburg City	\$32,008	\$32,008	\$0	7	37	44	Completed
Highground Services, Inc.	Franklin City	\$4,560	\$4,560	\$0	10	0	10	Completed
Highground Services, Inc.	Newport News City	\$3,112	\$3,112	\$0	8	0	8	Completed
ICA Farmville, LLC	Prince Edward County	\$125,952	\$125,952	\$0	0	161	161	Completed
ICF Consulting Group, Inc.	Henry County	\$51,245	\$51,245	\$0	0	187	187	Completed
Insignia Technology Services, LLC	Newport News City	\$20,904	\$20,904	\$0	30	0	30	Completed
International Communications Group, Inc.	Newport News City	\$15,536	\$15,536	\$0	23	0	23	Completed
International Paper Company	Isle of Wight County	\$154,148	\$154,148	\$0	18	212	230	Completed
International Paper Company	Petersburg City	\$13,664	\$13,664	\$0	21	0	21	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$6,608	\$6,608	\$0	2	13	15	Completed
JTI Leaf Services US, LLC	Danville City	\$38,728	\$38,728	\$0	4	49	52	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$252,682	\$252,682	\$0	197	236	433	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$29,072	\$29,072	\$0	0	40	40	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$8,008	\$8,008	\$0	4	10	14	Completed
Marine Specialty Painting, Inc.	Portsmouth City	\$6,536	\$6,536	\$0	12	0	12	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	0	616	616	Completed
Metro Machine Corp.	Norfolk City	\$82,864	\$82,864	\$0	0	108	108	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$688	\$688	\$0	0	5	5	Completed
NCI Group, Inc.	Chesterfield County	\$28,731	\$28,731	\$0	44	0	44	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,232	\$38,232	\$0	0	52	52	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$47,270	\$47,270	\$0	0	114	114	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Porter's Group Lynchburg, LLC	Lynchburg City	\$64,521	\$64,521	\$0	51	61	112	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth City	\$2,432	\$2,432	\$0	7	0	7	Completed
Registrar Corp	Hampton City	\$8,768	\$8,768	\$0	18	0	18	Completed
Rex Companies, Inc.	Newport News City	\$24,824	\$24,824	\$0	1	34	35	Completed
Reynolds Consumer Products	Halifax County	\$45,505	\$45,505	\$0	39	40	79	Completed
RockTenn CP, LLC	Hopewell City	\$28,304	\$28,304	\$0	7	32	39	Completed
RTI Martinsville, Inc.	Henry County	\$10,824	\$10,824	\$0	0	18	18	Completed
Sabra Dipping Company	Chesterfield County	\$276,244	\$276,244	\$0	62	359	420	Completed
Science Systems and Applications, Inc.	Hampton City	\$56,488	\$56,488	\$0	4	77	81	Completed
Service Center Metals, LLC	Prince George County	\$5,440	\$5,440	\$0	17	0	17	Completed
SimIS, Inc.	Portsmouth City	\$9,408	\$9,408	\$0	0	16	16	Completed
Southern Finishing Company, Inc.	Martinsville City	\$27,707	\$27,707	\$0	43	122	165	Completed
ST Tissue, LLC	Isle of Wight County	\$55,776	\$55,776	\$0	8	66	74	Completed
Taxing Authority Consulting Services, P.C.	Henrico County	\$4,344	\$4,344	\$0	10	0	10	Completed
ThreatTec	Hampton City	\$3,344	\$3,344	\$0	8	0	8	Completed
Tienda, Inc.	James City County	\$9,453	\$9,453	\$0	1	16	17	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,168	\$5,168	\$0	2	8	10	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$11,490	\$11,490	\$0	32	0	32	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$4,775	\$4,775	\$0	18	0	18	Completed
Two Rivers Law Group, PC	Henrico County	\$6,848	\$6,848	\$0	0	13	13	Completed
VFP, Inc.	Scott County	\$14,400	\$14,400	\$0	56	0	56	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$59,440	\$59,440	\$0	0	78	78	Completed
<i>FY2016</i>								
ABB Inc	Halifax County	\$13,501.00	\$13,501.00	\$0	0	28	28	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$217,712.00	\$217,712.00	\$0	18	258	276	Completed
Amthor International	Pittsylvania County	\$5,841.00	\$5,841.00	\$0	0	21	21	Completed
Annin & Co. Inc	Halifax County	\$4,870.00	\$4,870.00	\$0	0	12	12	Completed
Axxor N.A., LLC	Pittsylvania County	\$3,680.00	\$3,680.00	\$0	0	9	9	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,563.00	\$15,563.00	\$0	6	18	24	Completed
Bauer Compressors, Inc.	Norfolk City	\$41,576.00	\$41,576.00	\$0	27	29	56	Completed
Bayshore Concrete Products Corporation	Northampton County	\$68,596.00	\$68,596.00	\$0	253	0	253	Completed
Bedford Storage Investment, LLC	Bedford Town	\$34,844.00	\$34,844.00	\$0	21	28	49	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$38,760.00	\$38,760.00	\$0	0	52	52	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Burns & McDonnell Engineering Co., Inc.	Roanoke City	\$5,552.00	\$5,552.00	\$0	11	0	11	Completed
Cadence, Inc.	Staunton City	\$70,710.00	\$70,710.00	\$0	123	98	222	Completed
Carry On Trucking, Inc.	Pulaski County	\$6,360.00	\$6,360.00	\$0	0	12	12	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,813.00	\$19,813.00	\$0	0	31	31	Completed
Center Manufacturing Inc.	Smyth County	\$4,952.00	\$4,952.00	\$0	10	0	10	Completed
Chicopee, Inc.	Waynesboro City	\$12,520.00	\$12,520.00	\$0	2	18	20	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$135,776.00	\$135,776.00	\$0	50	124	174	Completed
Continental Automotive Systems, Inc.	Newport News City	\$34,144.00	\$34,144.00	\$0	64	0	64	Completed
Core Health & Fitness, LLC	Grayson County	\$51,877.00	\$51,877.00	\$0	101	0	101	Completed
Delphinus Engineering, Inc.	Norfolk City	\$41,480.00	\$41,480.00	\$0	22	34	56	Completed
Delta Star, Inc.	Lynchburg City	\$15,112.00	\$15,112.00	\$0	35	0	35	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$66,392.00	\$66,392.00	\$0	0	91	91	Completed
Ferguson Enterprises, Inc.	Hampton City	\$60,017.00	\$60,017.00	\$0	90	0	90	Completed
FreightCar Roanoke, LLC	Roanoke City	\$132,160.00	\$132,160.00	\$0	77	92	169	Completed
Greystone of Virginia, Inc.	James City County	\$35,035.00	\$35,035.00	\$0	30	55	85	Completed
Hardywood Park Craft Brewery, LLC	Richmond City	\$4,544.00	\$4,544.00	\$0	10	0	10	Completed
Highground Services, Inc.	Franklin City	\$4,040.00	\$4,040.00	\$0	1	8	9	Completed
Highground Services, Inc.	Newport News City	\$10,264.00	\$10,264.00	\$0	9	10	17	Completed
Huber Engineered Woods LLC	Halifax County	\$10,184.00	\$10,184.00	\$0	17	0	17	Completed
ICA Farmville, LLC	Prince Edward County	\$133,624.00	\$133,624.00	\$0	10	161	171	Completed
ICF Consulting Group, Incorporated	Henry County	\$69,165.00	\$69,165.00	\$0	0	116	116	Completed
Insignia Technology Services, LLC	Newport News City	\$27,424.00	\$27,424.00	\$0	8	30	38	Completed
International Paper - Petersburg	Petersburg City	\$10,944.00	\$10,944.00	\$0	0	18	18	Completed
International Paper Company	Isle of Wight County	\$152,432.00	\$152,432.00	\$0	0	212	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$7,513.00	\$7,513.00	\$0	3	15	18	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$280,000.00	\$280,000.00	\$0	71	433	504	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$16,688.00	\$16,688.00	\$0	0	25	25	Completed
Monogram Snacks Martinsville, LLC	Henry County	\$33,411.00	\$33,411.00	\$0	152	0	152	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,648.00	\$38,648.00	\$0	1	52	52	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$197,160.00	\$197,160.00	\$0	259	114	373	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$71,867.00	\$71,867.00	\$0	22	112	133	Completed
Prism Contractors & Engineers, Inc.	James City County	\$3,968.00	\$3,968.00	\$0	9	0	9	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth 20 (Zone 2)	\$1,360.00	\$1,360.00	\$0	0	6	6	Completed
Registrar Corp	Hampton City	\$15,184.00	\$15,184.00	\$0	7	18	24	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base Year	
Rex Companies, Inc.	Newport News City	\$24,872.00	\$24,872.00	\$0	0	35	35	Completed
Reynolds Consumer Products	Halifax County	\$4,729.00	\$4,729.00	\$0	13	0	13	Completed
RTI Martinsville, Inc.	Henry County	\$9,839.00	\$9,839.00	\$0	0	17	17	Completed
Sabra Dipping Company	Chesterfield County	\$280,000.00	\$280,000.00	\$0	69	420	489	Completed
Service Center Metals, LLC	Prince George County	\$11,364.00	\$11,364.00	\$0	10	17	27	Completed
Southern Finishing Company, Inc.	Martinsville City	\$26,905.00	\$26,905.00	\$0	0	161	161	Completed
ST Tissue LLC	Isle of Wight County	\$56,413.00	\$56,413.00	\$0	1	74	75	Completed
Threat Tec, LLC	Hampton City	\$5,744.00	\$5,744.00	\$0	3	8	11	Completed
Tienda, Inc.	James City County	\$10,219.00	\$10,219.00	\$0	1	17	18	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,240.00	\$5,240.00	\$0	0	10	11	Completed
Trex Company, Inc.	Winchester City	\$20,792.00	\$20,792.00	\$0	30	0	30	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$8,469.00	\$8,469.00	\$0	0	20	20	Completed
VFP, Inc.	Scott County	\$17,136.00	\$17,136.00	\$0	7	56	63	Completed
WestRock CP, LLC	Hopewell City	\$31,152.00	\$31,152.00	\$0	4	39	43	Completed



## Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

### Completed Projects: Additional Summary Statistics

Year	Projects		Incentives		Jobs			
	Total	Completed	Awarded	Paid	Created	Maintained	Net Created over Base Year	% of Target
FY2012	57	57	\$2,988,134	\$2,988,134	2,017	2,496	4,513	100%
FY2013	60	60	\$2,904,269	\$2,904,269	1,815	2,726	4,541	100%
FY2014	62	62	\$2,893,705	\$2,893,705	1,269	3,689	4,958	100%
FY2015	67	67	\$3,097,733	\$3,097,733	1,393	3,758	5,150	100%
FY2016	58	58	\$2,738,137	\$2,738,137	1,657	3,215	4,869	100%
<i>Total</i>	<i>304</i>	<i>304</i>	<i>\$14,621,978</i>	<i>\$14,621,978</i>	<i>8,151</i>			<i>100%</i>

Note: Enterprise Zone JCG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.

Note: Totals for "Jobs Maintained" and "Net Created over Base" do not contain values as adding these variables over time results in double-counting.

**Enterprise Zone Real Property Investment Grant (RPIG)**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

**All Projects: Individual Performance**

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2012</i>				
105 Franklin Associates	Roanoke City	\$25,461.20	\$227,306.00	Completed
1425 E Cary Street, LLC	Richmond City	\$100,000.00	\$740,600.00	Completed
214 West Broad Street, LLC	Richmond City	\$45,248.30	\$326,241.49	Completed
24 Campbell, LLC	Roanoke City	\$100,000.00	\$3,493,283.00	Completed
2400 Maury St, LLC	Richmond City	\$50,763.05	\$353,815.23	Completed
2416 West Cary, LLC	Richmond City	\$100,000.00	\$650,615.80	Completed
3101 West Cary Street LLC	Richmond City	\$80,331.47	\$501,657.33	Completed
611 Jefferson LLC	Roanoke City	\$200,000.00	\$8,491,873.00	Completed
777 PROPERTIES LLC	Newport News	\$100,000.00	\$1,114,440.00	Completed
A & M ENTERPRISES, L.P.	Roanoke City	\$100,000.00	\$893,008.48	Completed
Adama Faroh, LLC	Lynchburg	\$49,157.60	\$345,788.00	Completed
ADC II, LLC	Richmond City	\$100,000.00	\$1,078,972.60	Completed
ADC III, LLC	Petersburg	\$100,000.00	\$862,350.00	Completed
B & S Associates, LLC	Newport News	\$16,541.02	\$182,705.10	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk	\$200,000.00	\$5,069,850.44	Completed
Baum Development Company, LLC	Richmond City	\$100,000.00	\$1,374,131.00	Completed
BellSouth Communication Systems, LLC	Roanoke City	\$87,873.32	\$539,366.60	Completed
Billie Brown	Richmond City	\$10,220.20	\$151,101.01	Completed
Billie Brown	Richmond City	\$4,687.51	\$123,437.56	Completed
BIRDSONG CORPORATION	Southampton County	\$95,084.35	\$575,421.73	Completed
Blue Eagle Partnership, LLC	Roanoke City	\$100,000.00	\$721,968.71	Completed
Blue Ridge Highlands, Inc.	Roanoke City	\$12,802.49	\$164,012.44	Completed
Bowles LLC	Martinsville	\$100,000.00	\$1,359,715.29	Completed
Branch Retail LLC	Richmond City	\$44,851.61	\$324,258.03	Completed
Broad & Allison Streets, LLC	Richmond City	\$100,000.00	\$663,776.50	Completed
Campus Properties II, LLC	Newport News	\$100,000.00	\$3,164,197.00	Completed
Carilion Clinic Properties, LLC	Roanoke City	\$24,636.69	\$223,183.43	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
CCOP Town Center One, LLC	Newport News	\$70,012.62	\$450,063.08	Completed
Center Landlord, LLC	Roanoke City	\$200,000.00	\$5,141,098.00	Completed
CHARLES P & KATHRYN T OVERSTREET	Lynchburg	\$100,000.00	\$854,408.15	Completed
CHEMSOLV, INC.	Roanoke City	\$100,000.00	\$2,615,530.00	Completed
Chicopee, Inc.	Waynesboro	\$200,000.00	\$5,257,607.98	Completed
Colonna's Shipyard, Inc.	Norfolk	\$200,000.00	\$7,122,233.84	Completed
Columbia/Alleghany Regional Hospital, Incorporated	Alleghany County	\$100,000.00	\$927,615.00	Completed
Custom Vinyl Products, LLC	Newport News	\$100,000.00	\$1,229,954.65	Completed
Cydon, Inc.	Covington	\$81,796.41	\$908,982.06	Completed
CYNTHIA M. SOUTHERN DDS	Pulaski Town	\$25,825.78	\$229,128.89	Completed
Disputanta Animal Hospital, LLC	Prince George County	\$31,494.00	\$257,470.00	Completed
Dotter Par V, LLC	Lynchburg	\$22,052.22	\$210,261.11	Completed
DUC Real Estate, LLC	Martinsville	\$29,641.40	\$248,207.00	Completed
Ellmer Properties Chesterfield II, LLC	Chesterfield County	\$100,000.00	\$4,534,867.00	Completed
Ernest P. Sullins and Carol R. Sullins	Smyth County	\$100,000.00	\$791,141.46	Completed
Essel Propack America, LLC	Danville	\$51,652.69	\$2,694,688.00	Completed
ET Investments LLC	Staunton	\$100,000.00	\$1,255,749.14	Completed
Faison - Roanoke Office Limited Partnership	Roanoke City	\$25,434.93	\$227,174.66	Completed
Farris Dairy LLC.	Pulaski County	\$30,071.14	\$250,355.69	Completed
First Campbell Square, LLC	Roanoke City	\$100,000.00	\$794,311.00	Completed
First Citizens Bank & Trust Company	Roanoke City	\$64,287.78	\$421,438.92	Completed
First Community Bank	Tazewell County	\$100,000.00	\$1,499,912.00	Completed
Food Lion, LLC	Roanoke City	\$78,737.05	\$493,685.25	Completed
Foodbank of Virginia Peninsula, Inc.	Hampton	\$100,000.00	\$4,356,392.13	Completed
Foot Levelers, Inc.	Roanoke City	\$9,374.09	\$146,870.44	Completed
Forest Avenue Hotel Associates, LLC	Henrico County	\$84,627.85	\$1,608,961.00	Completed
GERRY & DONNA WILKINS LLC	Newport News	\$83,186.00	\$915,929.99	Completed
God's Storehouse, Inc.	Danville	\$100,000.00	\$764,300.00	Completed
GOODVIEW PROPERTIES LLC	Roanoke City	\$100,000.00	\$2,244,031.28	Completed
Goodwill Industries of the Valleys, Inc.	Roanoke City	\$16,179.75	\$253,389.02	Completed
HASH PROPERTIES LLC	Pulaski County	\$90,837.08	\$954,185.42	Completed
Heintzmann Corporation	Tazewell County	\$31,402.51	\$257,012.54	Completed
Henry J. and Sandra L. Mayer	Northampton County	\$35,213.53	\$276,067.63	Completed
Hill PHOENIX, Inc.	Chesterfield County	\$100,000.00	\$1,681,141.45	Completed
HIPPODROME-TAYLOR MANSION, LLC	Richmond City	\$100,000.00	\$3,313,757.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Hopkins Lumber Contractors, Inc.	Henry County	\$100,000.00	\$792,682.85	Completed
HRC Mast One, LLC	Portsmouth	\$23,728.89	\$847,247.12	Completed
Humana Health Plan, Inc.	Henrico County	\$45,033.00	\$699,555.00	Completed
Humana Health Plan, Inc.	Norfolk	\$100,000.00	\$692,348.00	Completed
HYON & IN LLC	Newport News	\$34,488.00	\$678,040.00	Completed
Icelandic USA, Inc.	Newport News	\$200,000.00	\$6,919,049.00	Completed
Innovative Educational Partners, LLC	Roanoke City	\$100,000.00	\$1,180,820.06	Completed
INTERACTIVE ACHIEVEMENT HOLDING CO, LLC	Roanoke City	\$7,272.00	\$136,360.00	Completed
Interstate Professional Center, LLC	Newport News	\$100,000.00	\$2,506,870.00	Completed
JDJ EMPIRE LLC	Richmond City	\$56,961.60	\$384,808.00	Completed
JOHN JUTRAS, INC. T/A SKIPS AUTO BODY SHOP	Newport News	\$76,023.50	\$480,117.52	Completed
Kathleen E. Pokrana-McElroy	Staunton	\$13,908.60	\$169,543.00	Completed
KG Property Holdings, LLC	Smyth County	\$100,000.00	\$1,363,746.01	Completed
Kroger Limited Partnership I	Henrico County	\$40,005.58	\$2,020,847.92	Completed
Kroger Limited Partnership I	Henrico County	\$59,994.42	\$799,972.11	Completed
Kroger Limited Partnership I	Richmond City	\$200,000.00	\$6,711,862.02	Completed
Kroger Limited Partnership I	Richmond City	\$78,083.91	\$718,328.24	Completed
Kroger Limited Partnership I	Waynesboro	\$100,000.00	\$989,105.58	Completed
LANGLEY FEDERAL CREDIT UNION	Hampton	\$100,000.00	\$617,667.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$84,161.60	\$520,808.00	Completed
LKA, Incorporated	Roanoke City	\$26,598.30	\$632,991.48	Completed
Lumos Telephone Inc.	Waynesboro	\$100,000.00	\$885,106.88	Completed
Masonic Boom, LLC	Staunton	\$68,312.87	\$441,564.36	Completed
MeadWestvaco Corp	Richmond City	\$200,000.00	\$5,108,986.00	Completed
Metal Traders, Inc.	Petersburg	\$42,313.93	\$373,363.72	Completed
Montaldo's LLC	Richmond City	\$100,000.00	\$1,092,350.42	Completed
Montgomery G. Turner, Sr.	Henrico County	\$100,000.00	\$1,010,020.00	Completed
Mt View Properties, LLC	Smyth County	\$100,000.00	\$806,350.09	Completed
Municipal Partners, LLC	Newport News	\$38,237.42	\$432,491.00	Completed
Myrtle Properties LLC	Smyth County	\$11,646.62	\$158,233.12	Completed
North 623, LLC	Richmond City	\$7,785.73	\$138,928.66	Completed
North Hills 2, LLC	South Hill	\$100,000.00	\$1,503,175.00	Completed
NTELOS Communications Inc.	Waynesboro	\$100,000.00	\$624,257.08	Completed
Old Spence Tavern, LLC	Westmoreland County	\$41,798.35	\$308,991.76	Completed
Old Town RA, LP	Petersburg	\$38,074.10	\$290,370.49	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
One City Center, LLC	Newport News	\$35,223.73	\$276,118.67	Completed
One Step Properties, LLC	Richmond County	\$80,078.08	\$500,390.39	Completed
Orange Main Street Restoration Partners, LLC	Orange Town	\$58,829.65	\$435,149.75	Completed
O'Reilly Automotive Stores, Inc.	Chesterfield County	\$43,762.25	\$718,811.26	Completed
O'Reilly Automotive Stores, Inc.	Pulaski County	\$15,404.10	\$177,020.49	Completed
O'Reilly Automotive Stores, Inc.	Pulaski County	\$11,019.51	\$555,097.54	Completed
PCS Glen Lea LLC	Henrico County	\$54,966.90	\$374,834.50	Completed
Pennington Seed, Inc.	Lunenburg County	\$53,920.00	\$369,600.00	Completed
Peters Equipment Company, LLC	Tazewell County	\$64,373.94	\$421,869.69	Completed
Porter Properties, LLC	Richmond City	\$100,000.00	\$725,902.85	Completed
PreCon, Inc.	Chesterfield County	\$55,099.30	\$299,239.52	Completed
Preservation on Main, Inc.	Newport News	\$100,000.00	\$910,894.00	Completed
Preservation on Main, Inc.	Richmond City	\$100,000.00	\$977,314.00	Completed
Pro Investments, LLC	Orange Town	\$95,277.54	\$976,387.69	Completed
PSR1101, LLC	Henrico County	\$91,478.00	\$557,390.00	Completed
R C Realty Corp.	Martinsville	\$7,461.78	\$137,308.92	Completed
Richmond (Ruffin) DVP V LLC	Richmond City	\$58,501.60	\$792,508.00	Completed
Ritchie Development, LLC	Newport News	\$100,000.00	\$1,189,605.00	Completed
Robert Russa Moton Museum, Inc.	Prince Edward County	\$100,000.00	\$778,300.00	Completed
Rolls-Royce Crosspointe LLC	Prince George County	\$200,000.00	\$6,174,343.00	Completed
Roxy Properties, LLC	Richmond City	\$100,000.00	\$679,707.75	Completed
SA-2 Properties, LLC	Roanoke City	\$88,464.01	\$542,320.03	Completed
SECAM, Inc.	Richmond City	\$100,000.00	\$1,097,640.53	Completed
Sixteen West Church LLC	Roanoke City	\$100,000.00	\$1,733,193.00	Completed
SS Laburnum, LLC	Henrico County	\$100,000.00	\$808,174.00	Completed
Tempus Jet Centers, LLC	Newport News	\$100,000.00	\$3,959,945.98	Completed
Ten West Broad, LLC	Richmond City	\$100,000.00	\$605,850.00	Completed
The Boiler Room, LLC	Lynchburg	\$38,038.26	\$290,191.28	Completed
The Boiler Room, LLC	Lynchburg	\$27,492.13	\$237,460.63	Completed
The Woodland, Inc	Prince Edward County	\$177,276.50	\$5,369,521.00	Completed
Three Forty Seven Campbell, LLC	Roanoke City	\$100,000.00	\$997,550.00	Completed
TIMOTHY D MARSHALL, DDS, PLLC	Prince Edward County	\$12,952.40	\$164,762.00	Completed
TKC HOLDINGS LLC	Newport News	\$100,000.00	\$1,103,887.00	Completed
TowneBank	Newport News	\$100,000.00	\$705,718.00	Completed
TPTI - J Clyde, LLC	Newport News	\$100,000.00	\$954,583.84	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Tysinger Real Estate, LLC	Hampton	\$42,313.93	\$3,442,572.00	Completed
United HealthCare Services, Inc.	Roanoke City	\$100,000.00	\$1,108,206.35	Completed
VIRGINIA HEALTH SERVICES, INC.	Newport News	\$100,000.00	\$1,512,736.92	Completed
Virginia Packing, LLC	James City County	\$14,896.25	\$174,481.25	Completed
Westview Investments, LLC	Richmond City	\$100,000.00	\$631,053.28	Completed
Wexford ODU 2, LLC	Norfolk	\$25,383.40	\$226,917.01	Completed
WRI Southern Industrial Pool, LLC	Chesterfield County	\$91,731.68	\$558,658.40	Completed
Wurno Warehouses, Inc.	Pulaski County	\$57,442.07	\$387,210.36	Completed
YMCA of Roanoke Valley, Inc.	Roanoke City	\$100,000.00	\$1,176,248.00	Completed
Zeller & Gmelin Corporation	Henrico County	\$100,000.00	\$695,003.00	Completed
<i>FY2013</i>				
1326 West Broad LLC/Hunter T Wagener Trust	Richmond City	\$31,977.49	\$259,887.45	Completed
220 North Sycamore Street LLC	Petersburg	\$100,000.00	\$3,710,064.00	Completed
401 Campbell Landlord, LLC	Roanoke City	\$100,000.00	\$2,586,670.00	Completed
500 Crawford Street, LLC	Portsmouth	\$69,911.32	\$449,556.61	Completed
7 Eleven, Inc.	Richmond City	\$94,997.95	\$574,989.73	Completed
783 Properties LLC	Newport News	\$76,166.60	\$480,833.00	Completed
ADJO, LLC	Norfolk	\$28,038.05	\$240,190.24	Completed
Amthor International	Pittsylvania County	\$60,492.40	\$402,462.00	Completed
Appalachian Plastics, Inc.	Glade Springs	\$100,000.00	\$1,422,840.00	Completed
Apple REIT Six, Inc.	Richmond City	\$100,000.00	\$1,185,175.10	Completed
ARD Real Estate, LLC	James City County	\$15,982.97	\$179,914.83	Completed
Area Development Group, Inc.	Danville	\$100,000.00	\$1,976,305.00	Completed
Ashland Inc	Southampton County	\$100,000.00	\$3,839,925.81	Completed
B. Randolph Wellford	Richmond City	\$81,406.86	\$507,034.29	Completed
Bay Disposal, Inc.	Hampton	\$37,316.93	\$286,584.66	Completed
Bedford Storage Investment, LLC	Bedford, Town of	\$7,996.12	\$139,980.62	Completed
Belvac Production Machinery, Inc.	Lynchburg	\$100,000.00	\$763,275.00	Completed
Benchmark Bankshares, Inc.	Lawrenceville	\$63,492.97	\$417,464.83	Completed
Branch Management Corporation	Roanoke City	\$92,444.79	\$562,223.95	Completed
BTP Boulevard Square, LLC	Richmond City	\$76,474.84	\$1,207,877.00	Completed
C.B. Fleet Company, Inc.	Lynchburg	\$100,000.00	\$740,609.25	Completed
Cadence, Inc.	Staunton	\$100,000.00	\$2,010,656.45	Completed
Cameron Building, LLC	Petersburg	\$200,000.00	\$5,071,311.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Canyon Meadows, LLC	Norfolk	\$100,000.00	\$692,372.32	Completed
Cape Charles Ventures LLC	Northampton County	\$100,000.00	\$1,172,392.26	Completed
Carry On Trucking, Inc.	Pulaski County	\$100,000.00	\$608,325.51	Completed
Carytown Place Associates, LLLP	Richmond City	\$200,000.00	\$6,665,767.17	Completed
CBN Secure Technologies, Inc.	Danville	\$39,451.19	\$297,255.94	Completed
CCJ, LLC	Hampton	\$53,305.40	\$766,527.00	Completed
Cellular Sales of Virginia, LLC	Henrico County	\$90,049.04	\$550,245.18	Completed
Center Landlord, LLC	Roanoke City	\$200,000.00	\$8,306,807.00	Completed
Children's Hospital of the Kings Daughters	Norfolk	\$100,000.00	\$760,780.57	Completed
Children's Hospital of the Kings Daughters, Inc.	Newport News	\$19,958.31	\$199,791.54	Completed
Chilhowie Commons LLC	Chilhowie	\$20,767.16	\$203,835.82	Completed
Chipotle Mexican Grill of Colorado, LLC	Chesterfield County	\$81,604.20	\$508,021.00	Completed
City Center at Oyster Point I, LLC	Newport News	\$82,053.81	\$510,269.05	Completed
City Center at Oyster Point II, LLC	Newport News	\$100,000.00	\$2,864,474.77	Completed
Clarion Investments LLC	Lynchburg	\$100,000.00	\$2,064,586.15	Completed
CMA Properties, Inc.	Chesterfield County	\$100,000.00	\$1,611,531.00	Completed
Coliseum Pediatric Dentistry, PLLC	Hampton	\$50,328.20	\$351,641.00	Completed
Criner Construction Company, Inc.	Newport News	\$25,845.81	\$229,229.04	Completed
Dales Investment Group, LLC	Tazewell County	\$37,097.29	\$285,486.44	Completed
David W. Brown	Staunton	\$32,643.00	\$263,215.00	Completed
Davis Boat Works, Inc.	Newport News	\$100,000.00	\$836,976.19	Completed
Diversified Properties of Virginia, L.L.C.	Newport News	\$18,165.60	\$190,828.00	Completed
E.T. Holding Inc.	Richmond City	\$38,237.42	\$387,165.10	Completed
Ecomnets, Inc.	Danville	\$100,000.00	\$665,359.32	Completed
Emory & Henry College	Smyth County	\$100,000.00	\$1,086,235.26	Completed
Fairway North LLC	Richmond City	\$26,491.07	\$232,455.35	Completed
Faneuil, Inc.	Hampton	\$100,000.00	\$942,018.00	Completed
FAP Properties XXXI, LLC	Staunton	\$100,000.00	\$987,117.50	Completed
Federal Realty Investment Trust	Henrico County	\$100,000.00	\$2,280,383.00	Completed
Fisher Auto Parts, Inc.	Staunton	\$100,000.00	\$708,585.08	Completed
Food Lion, LLC	Hampton	\$20,304.04	\$323,140.00	Completed
Food Lion, LLC	Lawrenceville	\$100,000.00	\$656,315.00	Completed
Food Lion, LLC	Norfolk	\$100,000.00	\$697,633.00	Completed
Food Lion, LLC	Norfolk	\$70,447.80	\$452,239.00	Completed
Forest Medical Office Building, LLC	Henrico County	\$200,000.00	\$10,656,407.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Forty One Sixteen, LLC	Hampton	\$100,000.00	\$646,084.00	Completed
Fulton Bank N.A.	Newport News	\$100,000.00	\$791,326.00	Completed
H. L. LAWSON & SON, INC.	Roanoke City	\$93,155.97	\$565,779.83	Completed
Halifax Regional Properties, Inc.	Halifax County	\$38,237.42	\$1,630,639.00	Completed
Hansco SS 2, LP	Richmond City	\$37,542.95	\$287,714.73	Completed
Harpersville Storage, LLC	Newport News	\$100,000.00	\$2,520,996.00	Completed
HEW, Inc.	Orange Town	\$58,601.95	\$393,009.73	Completed
High Meadow Holdings, LLC	Portsmouth	\$23,973.51	\$219,867.54	Completed
Hungate Business Services, Inc.	Smyth County	\$11,271.63	\$156,358.13	Completed
ICALL BTS (VA) LLC	Henry County	\$200,000.00	\$8,320,302.00	Completed
INDUSTRIAL DEVELOPMENT & INVESTMENT COMPANY	Roanoke City	\$23,111.23	\$215,556.13	Completed
J L Scott, LLC	Hampton	\$32,258.00	\$261,290.00	Completed
J M P Development Company, LLC	Saltville	\$7,077.98	\$666,314.27	Completed
J. Crew, Inc.	Lynchburg	\$200,000.00	\$7,581,707.00	Completed
James C. Justice Companies, Inc.	Roanoke City	\$90,216.84	\$551,084.22	Completed
Jane K. and John C. Willis	Tazewell County	\$27,155.00	\$235,774.99	Completed
JS Property Holdings, LLC	Roanoke City	\$100,000.00	\$636,079.00	Completed
KELLER HOLDINGS, LLC	Newport News	\$100,000.00	\$3,711,941.85	Completed
KNI Investments, LLC	Roanoke City	\$100,000.00	\$1,251,799.00	Completed
Kroger Limited Partnership I	Chesterfield County	\$200,000.00	\$5,124,155.96	Completed
K-VA-T Food Stores, Inc.	Smyth County	\$57,249.60	\$786,248.00	Completed
L & M PROPERTIES, LLC	Roanoke City	\$80,627.00	\$503,135.00	Completed
L D Amory and Company, Incorporated	Hampton	\$53,003.60	\$365,018.00	Completed
Lawrence Brothers, Inc.	Tazewell County	\$68,255.15	\$441,275.74	Completed
Lawrence I, LP	Richmond City	\$100,000.00	\$953,440.23	Completed
LeCam, LLC	Hampton	\$100,000.00	\$707,821.00	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000.00	\$1,428,020.71	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000.00	\$1,715,150.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$15,838.40	\$1,692,824.64	Completed
Lumber Liquidators Services, LLC	Hampton	\$34,037.00	\$270,185.00	Completed
Mainly Clay, LLC	Prince Edward County	\$59,668.92	\$398,344.59	Completed
Maritime Square, LLC	Newport News	\$100,000.00	\$1,773,960.12	Completed
Market Street Partners, LLC	Roanoke City	\$100,000.00	\$1,855,686.21	Completed
MAR-LIN LTD	Hillsville	\$70,200.35	\$451,001.75	Completed
Master Land Holdings, LLC	Newport News	\$33,319.01	\$266,595.04	Completed



Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Merroir RVA, LLC	Richmond City	\$27,506.58	\$237,532.92	Completed
MGA Enterprises Inc	Chilhowie	\$76,987.14	\$484,935.69	Completed
Midtown Development Corp.	Norfolk	\$100,000.00	\$1,095,126.00	Completed
MINERS EXCHANGE BANK	Wise County	\$53,791.83	\$768,959.14	Completed
Muller Martini Corp	Newport News	\$59,355.60	\$396,778.00	Completed
N & R Associates, LLC	Hampton	\$64,378.00	\$421,890.00	Completed
New Manchester Flats III, LLC	Richmond City	\$100,000.00	\$788,359.00	Completed
Newbern Properties, LLC	Roanoke City	\$19,849.64	\$199,248.18	Completed
Newport Crossing Associates, LLC	Newport News	\$100,000.00	\$1,563,411.00	Completed
Newport News Industrial	Newport News	\$200,000.00	\$5,015,753.00	Completed
North 400, LLC	Richmond City	\$32,437.60	\$262,188.00	Completed
O'Reilly Automotive Stores, Inc.	Franklin City	\$31,633.74	\$658,168.71	Completed
O'Reilly Automotive Stores, Inc.	Hampton	\$41,722.15	\$708,610.75	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$100,000.00	\$1,153,688.67	Completed
Page Reynolds, LLC	Richmond City	\$13,523.20	\$167,616.00	Completed
PECA Associates	Newport News	\$100,000.00	\$1,836,069.00	Completed
Peninsula Metropolitan YMCA	Northumberland County	\$100,000.00	\$1,820,172.00	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$100,000.00	\$1,085,076.98	Completed
Preservation on Main, Inc.	Richmond City	\$100,000.00	\$1,039,906.94	Completed
Puffin LLC	Richmond City	\$9,720.21	\$148,601.05	Completed
Reynolds Crossing I, LLC	Henrico County	\$68,089.97	\$1,029,670.00	Completed
Richmond Auto Auction of Va., Inc.	Richmond City	\$42,313.93	\$400,937.00	Completed
Richmond Indoor Soccer and Sports, Ltd.	Richmond City	\$86,580.27	\$823,428.00	Completed
RMC Real Estate LLC	Martinsville	\$86,600.23	\$533,001.17	Completed
Roanoke Melrose DVP V LLC	Roanoke City	\$49,652.00	\$748,260.00	Completed
Rockfish Development, LLC	Richmond City	\$46,037.80	\$330,189.00	Completed
Smithfield Packing Co., Inc. dba Smithfield Specialty Foods Group	James City County	\$100,000.00	\$793,070.80	Completed
South River Development Corporation	Waynesboro	\$6,806.20	\$134,031.00	Completed
Southern Coal Sales Corp	Wise County	\$89,716.57	\$948,582.87	Completed
SPIVEY CREEK, LLC	Hampton	\$100,000.00	\$2,909,201.00	Completed
Stevens Group, LLC	Glade Springs	\$26,919.80	\$234,599.00	Completed
Suburban Commons, LLC	Hampton	\$5,116.67	\$125,583.34	Completed
Sunshine Foods - Pulaski	Pulaski County	\$78,297.48	\$891,487.38	Completed
The Landmark Company, Inc.	Chesterfield County	\$83,821.52	\$919,107.58	Completed
The Landmark Company, Inc.	Chesterfield County	\$100,000.00	\$1,254,088.10	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
The Rosser Foundation d/b/a International Cooperating Ministries	Hampton	\$75,967.96	\$479,839.82	Completed
The Tuckawana Group, LLC	Roanoke City	\$100,000.00	\$1,686,162.83	Completed
Timid Heartbeat, LLC	Richmond City	\$83,041.00	\$515,205.00	Completed
Tofeb, LC	Richmond City	\$100,000.00	\$1,158,690.00	Completed
Trebor Real Estate , LLC	Richmond City	\$53,312.65	\$366,563.27	Completed
Tri Tech Laboratories, Inc.	Lynchburg	\$100,000.00	\$871,226.00	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$100,000.00	\$1,075,831.31	Completed
UNIVERSAL AIR PROPERTIES LLC	Norfolk	\$100,000.00	\$920,388.14	Completed
US Rio LP	Dinwiddie County	\$200,000.00	\$6,306,938.10	Completed
VB Hospitality II, LLC	Portsmouth	\$95,555.50	\$577,777.49	Completed
ViJo, LLC	Halifax County	\$100,000.00	\$703,649.19	Completed
Virginia Company Bank	Hampton	\$100,000.00	\$1,076,352.00	Completed
W & S Properties, LLC	Newport News	\$21,058.79	\$205,293.97	Completed
WALGREEN CO.	Hampton	\$100,000.00	\$2,091,533.00	Completed
WCS Investments LLC	Lynchburg	\$57,686.83	\$388,434.16	Completed
<i>FY2014</i>				
108 Campbell Ave., LLC	Roanoke City	\$90,821.38	\$773,829.56	Completed
306 Grace LLC	Richmond City	\$90,821.38	\$936,728.00	Completed
3700 LLC	Norfolk	\$66,242.77	\$464,687.13	Completed
6605 Broad, LLC	Henrico County	\$90,821.38	\$979,445.00	Completed
702E4, LLC	Richmond City	\$26,270.79	\$244,628.92	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$650,915.39	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$768,285.74	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$2,817,927.97	Completed
919 21st Street , LLC	Norfolk	\$90,821.38	\$617,159.03	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$90,821.38	\$931,119.59	Completed
Advance stores Company, Inc.	Roanoke City	\$90,821.38	\$1,533,147.88	Completed
Air Water & Soil Laboratories, Inc.	Chesterfield County	\$66,085.29	\$463,820.15	Completed
Alison Barber	Richmond City	\$45,987.40	\$353,175.00	Completed
Anderson Woodrow LLC	Norfolk	\$44,785.07	\$346,555.74	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$1,635,355.24	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$891,666.22	Completed
Audiology Hearing Aid Associates, Inc.	Lynchburg	\$29,584.38	\$262,871.26	Completed
Augusta Investors, LLC	Richmond City	\$74,830.70	\$511,966.37	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Bacon Enterprises, Inc.	Henry County	\$38,206.44	\$310,338.35	Completed
Bacon Enterprises, Inc.	Henry County	\$32,444.69	\$278,618.14	Completed
Baja Bean Co.	Richmond City	\$16,077.93	\$188,514.00	Completed
Bay Creek South, LLC	Northampton County	\$90,821.38	\$3,375,343.57	Completed
Belfield Building Associates	Emporia	\$65,199.96	\$458,946.08	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$54,829.74	\$401,854.79	Completed
Berglund Chevrolet, Inc. DBA Berglund Chrysler Jeep Dodge	Roanoke City	\$90,821.38	\$612,352.27	Completed
Biotech 8, LLC	Richmond City	\$181,642.75	\$17,627,335.00	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$90,821.38	\$692,068.20	Completed
BreenSmith, LLC	Newport News	\$43,349.41	\$338,652.00	Completed
BRYANT RESOURCES, LLC	James City County	\$90,117.69	\$596,126.00	Completed
Carilion Tazewell Community Hospital	Tazewell County	\$90,821.38	\$701,835.00	Completed
CBN Secure Technologies, Inc.	Danville	\$54,991.26	\$2,755,278.40	Completed
CCJ, LLC	Newport News	\$56,727.21	\$412,301.00	Completed
CCW PROPERTIES, LLC	James City County	\$80,734.06	\$944,466.20	Completed
CDI Summit, LLC	Richmond City	\$5,905.70	\$132,512.70	Completed
Centra Health, Inc.	Lynchburg	\$181,642.75	\$5,095,604.92	Completed
Chick-fil-A, Inc.	Hampton	\$90,821.38	\$712,478.97	Completed
Chincoteague Sunsets, LLC	Accomack County	\$181,642.75	\$7,874,064.00	Completed
Christopoulos Brothers, LLC	Norfolk	\$24,531.31	\$235,052.48	Completed
Colony Village, LLC	Chesterfield County	\$90,821.38	\$1,095,505.40	Completed
Comfort Systems USA (MidAtlantic), LLC	Halifax County	\$57,336.81	\$415,657.00	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$4,566,720.26	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$2,569,765.38	Completed
Cunningham Brothers Enterprises, LLC	Roanoke City	\$90,821.38	\$712,993.56	Completed
D&S Development, LLC	Roanoke City	\$90,821.38	\$1,002,978.64	Completed
D&T Realty Associates, LLLP	Hampton	\$90,821.38	\$1,088,689.38	Completed
De Rien, LC	Richmond City	\$25,119.74	\$238,292.00	Completed
Delta Dental of Virginia	Roanoke City	\$90,821.38	\$1,472,212.32	Completed
Denbigh Medical, LLC	Newport News	\$90,821.38	\$602,894.00	Completed
DENNIS KERBY MOORE	Prince Edward County	\$5,323.31	\$129,306.50	Completed
Dominion Solutions, Inc.	Roanoke City	\$84,464.14	\$565,001.43	Completed
Don-Barry LLC	Richmond City	\$181,642.75	\$6,465,519.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$90,821.38	\$4,424,117.00	Completed
EHC Properties, LLC	Staunton	\$58,357.16	\$421,274.39	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
ELLIOTT & ELLIOTT LLC	Staunton	\$90,821.38	\$902,909.41	Completed
Elliott Chevrolet, Inc	Staunton	\$71,985.20	\$496,300.93	Completed
Ellmer Properties Chesterfield, LLC	Chesterfield County	\$181,642.75	\$5,707,096.90	Completed
EMG Partners LLC	Roanoke City	\$32,089.01	\$276,660.00	Completed
Empire Theatre, LLC	Richmond City	\$90,821.38	\$751,504.00	Completed
Englewood Enterprises, Inc.	Richmond City	\$90,821.38	\$1,306,706.00	Completed
FAC, LLC	Hampton	\$16,149.01	\$188,905.33	Completed
Farrell Properties, LC	Roanoke City	\$7,269.05	\$140,018.40	Completed
Feed More Inc.	Richmond City	\$32,091.91	\$276,676.00	Completed
Ferguson Land and Lumber Company, Inc.	Rocky Mount	\$90,795.31	\$599,856.50	Completed
First Citizens Bank & Trust Company	Emporia	\$90,821.38	\$1,097,233.00	Completed
First Citizens Bank & Trust Company	Roanoke City	\$32,434.33	\$350,049.00	Completed
First Piedmont Corporation	Danville	\$90,821.38	\$1,004,632.71	Completed
Foodbank of Southeastern Virginia	Norfolk	\$90,821.38	\$763,764.75	Completed
FQSR, LLC	Henrico County	\$22,146.61	\$221,924.00	Completed
FQSR, LLC	Norfolk	\$6,492.09	\$135,741.00	Completed
Georgia-Pacific Wood Products LLC	Emporia	\$181,642.75	\$5,110,618.13	Completed
GMRI, Inc.	Lynchburg	\$62,112.15	\$441,946.73	Completed
Grove Christian Outreach Center	James City County	\$90,821.38	\$1,048,296.72	Completed
Helton House, Inc.	Prince Edward County	\$31,745.70	\$274,770.00	Completed
Highlands Community Bank	Covington	\$44,718.63	\$346,190.00	Completed
Infinity Realty Company, LC	Hampton	\$14,724.60	\$181,063.52	Completed
Interbake Foods LLC	Warren County	\$16,559.10	\$191,163.00	Completed
J.R. Commercial Properties, LLC	Richmond City	\$90,821.38	\$634,612.00	Completed
JACKAN, LC	Richmond City	\$90,821.38	\$880,131.72	Completed
Jackson's Corner, LLC	Richmond City	\$25,035.82	\$237,830.00	Completed
James Hardie Building Products, Inc.	Pulaski County	\$90,821.38	\$861,499.97	Completed
John F Alexander Marital Trust	Richmond City	\$90,821.38	\$764,833.40	Completed
John R. Cannon	Halifax County	\$90,821.38	\$621,311.23	Completed
JOHNSON CHEVROLET BUICK INC.	Dickenson County	\$90,821.38	\$660,783.65	Completed
Kickers Building LLC	Richmond City	\$90,571.25	\$598,623.00	Completed
Kinston IOTC, LLC	Chesterfield County	\$90,821.38	\$2,381,164.79	Completed
L & M PROPERTIES LLC	Roanoke City	\$18,096.16	\$199,625.00	Completed
Lakeside Crossing Lynchburg LLC	Lynchburg	\$181,642.75	\$5,518,578.00	Completed
Lanes, L.L.C.	Pulaski County	\$42,693.68	\$335,042.04	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Langley Federal Credit Union	Newport News	\$90,821.38	\$676,443.00	Completed
Langley Federal Credit Union	Newport News	\$73,995.44	\$507,368.00	Completed
Leebcor Properties at McLaws, LLC	James City County	\$90,821.38	\$1,438,000.00	Completed
Liberty Property Limited Partnership	Hampton	\$7,840.25	\$143,163.00	Completed
Liberty University, Inc.	Lynchburg	\$90,821.38	\$616,834.13	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$90,821.38	\$7,958,007.49	Completed
Lorene J. Kegley	Covington	\$24,047.96	\$232,391.48	Completed
Matthew L. Turner	Lynchburg	\$41,595.10	\$328,994.00	Completed
Member One Federal Credit Union	Roanoke City	\$61,940.18	\$441,000.00	Completed
Middle Ground Realty Partners, LLC	Newport News	\$90,821.38	\$639,015.89	Completed
M-KAL Enterprises, LLC	Newport News	\$32,515.87	\$279,010.00	Completed
MOFO Realty, LLC	Richmond City	\$61,505.87	\$438,609.00	Completed
Morgan McClure Chevy, Inc.	Wise County	\$90,821.38	\$620,022.00	Completed
N & R Associates, LLC	Hampton	\$70,850.66	\$490,055.00	Completed
Newmarket Plaza Associates, LLC	Newport News	\$65,777.65	\$462,126.54	Completed
Newport News Industrial	Newport News	\$90,821.38	\$1,168,756.00	Completed
BayPort Credit Union	Hampton	\$90,821.38	\$1,148,559.00	Completed
North Falls Restaurant, LLC	Richmond City	\$88,204.85	\$585,595.19	Completed
NORTHERN NECK CHEVROLET, INC	Westmoreland County	\$90,821.38	\$802,055.35	Completed
Northwest Hardware Company, Incorporated	Pulaski County	\$48,127.69	\$432,686.90	Completed
Old Town 2 RA, LP (OTRA2 LP)	Petersburg	\$13,477.89	\$174,200.00	Completed
One Danville, LLC	Danville	\$90,821.38	\$1,996,895.00	Completed
O'Reilly Automotive Stores, Inc.	Hampton	\$22,847.68	\$225,783.61	Completed
Par 5 Development Group, LLC	Henry County	\$33,065.37	\$682,035.13	Completed
Parrot Properties, LLC	Norfolk	\$90,821.38	\$638,078.00	Completed
PEMCO CORPORATION	Tazewell County	\$90,821.38	\$636,733.82	Completed
Phillip Y. Shou	Chesterfield County	\$9,221.82	\$150,769.00	Completed
PMC Seaboard LLC	Richmond City	\$181,642.75	\$16,068,154.42	Completed
Port Warwick Realty Partner, LLC	Newport News	\$30,893.14	\$270,076.39	Completed
Praxair, Inc	Hopewell	\$90,821.38	\$4,266,308.30	Completed
Printpack Inc.	Newport News	\$72,610.78	\$499,745.00	Completed
PTC Corporation	Newport News	\$90,104.80	\$596,055.01	Completed
Q Street, LLC	Richmond City	\$15,067.16	\$182,949.42	Completed
RAD Real Estate, LLC	Newport News	\$6,167.12	\$133,951.92	Completed
Railroad Y, LP	Richmond City	\$90,821.38	\$653,123.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
RARE Hospitality International, Inc.	Hampton	\$90,821.38	\$1,639,406.21	Completed
RGS Properties	Richmond City	\$26,375.07	\$245,203.00	Completed
Riblet Rentals II, LLC	Lynchburg	\$36,188.50	\$699,229.00	Completed
Rise Up Properties, LLC	Lynchburg	\$59,674.55	\$428,527.00	Completed
RIVER CITY RANGE LLC	Henrico County	\$181,642.75	\$8,270,600.00	Completed
RK Motors LLC dba RK Toyota	Hampton	\$90,821.38	\$1,061,202.00	Completed
Robert W Williams	Lunenburg County	\$18,374.51	\$201,157.41	Completed
RRG Properties II LLC	Richmond City	\$90,821.38	\$820,336.00	Completed
RTI Martinsville, Inc.	Henry County	\$181,642.75	\$5,610,000.00	Completed
Sentara Medical Group	Norfolk	\$66,290.07	\$486,075.00	Completed
Senzefine LLC	Portsmouth	\$20,748.14	\$214,225.02	Completed
Sherman Hubert Company LLC	Richmond City	\$90,821.38	\$698,594.00	Completed
SIJ LTD	Hampton	\$72,606.60	\$499,722.00	Completed
Slate Hill LLC Ronald W. Denney, Member	Staunton	\$33,151.56	\$282,509.68	Completed
Southside Holdings, LLC	Prince Edward County	\$17,430.62	\$195,961.00	Completed
Swift Creek Mill Associates, LLC	Chesterfield County	\$90,821.38	\$1,034,674.00	Completed
Ted Santarella	Richmond City	\$90,821.38	\$790,267.49	Completed
Tessy Plastics, LLC	Lynchburg	\$90,821.38	\$795,626.00	Completed
The Boulevard Gateway, LLC	Richmond City	\$9,452.92	\$152,041.25	Completed
The Landmark Company, Inc.	Chesterfield County	\$14,693.52	\$341,592.92	Completed
The Petersburg Home for Ladies, Inc.	Petersburg	\$90,821.38	\$893,002.00	Completed
The Postman, LLC	Hampton	\$68,575.13	\$477,527.45	Completed
The Tatum Living Trust	Richmond City	\$33,934.68	\$286,821.01	Completed
Tidewater Orthopaedic Associates, Inc.	Hampton	\$40,822.99	\$324,743.29	Completed
Todd Shopping Center, LLC	Hampton	\$20,690.74	\$213,909.00	Completed
Todd Shopping Center, LLC	Hampton	\$21,739.19	\$619,681.00	Completed
TRS Holding Co., LLC	Norfolk	\$57,494.56	\$416,525.54	Completed
Valley Bank	Roanoke City	\$90,821.38	\$761,437.00	Completed
VTI Holdings, Inc.	Richmond City	\$57,127.92	\$414,507.00	Completed
VWI Williamsburg, LLC	James City County	\$90,821.38	\$1,431,020.92	Completed
W. Laburnum, LLC	Richmond City	\$33,284.91	\$283,243.82	Completed
WALTERS, LLC	Roanoke City	\$90,821.38	\$729,059.98	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$32,447.09	\$278,631.34	Completed
Wilton Apartments, Inc.	Henrico County	\$29,483.53	\$262,316.00	Completed
Young Men's Christian Association of South Hampton Roads	Norfolk	\$181,642.75	\$5,381,332.94	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2015</i>				
113 Norfolk Avenue LLC	Roanoke City	\$69,107.43	\$1,232,375.53	Completed
1300 Main, LLC	Lynchburg	\$69,107.43	\$938,061.00	Completed
1537 West Main LLC	Richmond City	\$42,683.93	\$408,823.00	Completed
170 East Main, LLC	Wythe County	\$69,107.43	\$3,023,072.00	Completed
21st Street Partners, LC	Norfolk	\$69,107.43	\$3,188,957.60	Completed
306 6th Street, LLC	Roanoke City	\$69,107.43	\$662,478.39	Completed
3800 Deep Water Terminal LLC	Richmond City	\$69,107.43	\$3,191,146.00	Completed
425 Campbell Avenue LLC	Roanoke City	\$69,107.43	\$1,377,722.00	Completed
720 Church Street, LLC	Norfolk	\$46,125.97	\$433,726.60	Completed
7-Eleven, Inc.	Henrico County	\$69,107.43	\$1,338,414.29	Completed
801 N 23rd Street, LLC	Richmond City	\$36,757.13	\$365,942.00	Completed
A R N Ventures LLC dba ABC Recycling	Kenbridge	\$58,746.43	\$525,037.00	Completed
AA Properties - Church Avenue, LLC	Roanoke City	\$69,107.43	\$706,791.00	Completed
ACO Development, LLC	Hampton	\$3,932.72	\$528,453.69	Completed
Advanced Technologies, Inc.	Newport News	\$69,107.43	\$1,293,434.00	Completed
Advex Corporation	Hampton	\$59,839.71	\$532,947.00	Completed
Allied Arts, LLC	Lynchburg	\$46,343.91	\$435,303.41	Completed
Altos International, LLC	Pulaski County	\$20,927.24	\$251,410.96	Completed
Anderson Woodrow LLC	Norfolk	\$35,857.70	\$359,434.50	Completed
Apple Nine Hospitality Ownership, Inc.	Richmond City	\$138,214.85	\$23,001,283.93	Completed
Augusta Investors, LLC	Richmond City	\$17,393.86	\$303,755.55	Completed
Automated Conveyor Systems, Inc.	Lynchburg	\$69,107.43	\$1,460,409.00	Completed
B & S Associates, LLC	Newport News	\$27,062.59	\$295,800.87	Completed
Bauer Real Estate, Inc.	Norfolk	\$138,214.85	\$8,362,636.83	Completed
Beaver, LLC	Henrico County	\$69,107.43	\$957,656.66	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$31,216.00	\$501,055.00	Completed
Beth Lynn LLC	Norfolk	\$45,474.63	\$429,014.06	Completed
Biotech 8, LLC	Richmond City	\$12,686.22	\$262,094.00	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$6,343.11	\$1,015,196.47	Completed
Boxley Asphalt, LLC	Lynchburg	\$69,107.43	\$1,053,475.83	Completed
Canavos Holdings, LLC	Newport News	\$20,164.89	\$245,895.23	Completed
Canon Virginia, Inc.	Newport News	\$69,107.43	\$1,044,887.00	Completed
Carrols Corporation	Chesterfield County	\$32,593.73	\$335,819.30	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Carrols Corporation	Portsmouth	\$27,063.95	\$295,810.73	Completed
Carrols Corporation	Richmond City	\$36,885.29	\$366,869.19	Completed
Carrols Corporation	Richmond City	\$31,406.14	\$327,226.94	Completed
Carrols Corporation	Richmond City	\$32,617.34	\$335,990.12	Completed
CCOP Thimble Shoals One, LLC	Newport News	\$138,214.85	\$9,360,993.00	Completed
CCOP Town Center One, LLC	Newport News	\$30,898.77	\$323,556.10	Completed
CDI Leigh, LLC	Richmond City	\$69,107.43	\$610,173.00	Completed
Centra Medical Group, LLC	Pittsylvania County	\$138,214.85	\$7,228,211.00	Completed
CFDQ, Inc.	Clifton Forge	\$22,302.76	\$261,363.00	Completed
Charles T. Small	Richmond City	\$7,679.80	\$155,564.22	Completed
Chick-fil-A, Inc.	Norfolk	\$69,107.43	\$1,843,713.85	Completed
Chick-fil-A, Inc.	Portsmouth	\$69,107.43	\$1,663,902.00	Completed
City Center at Oyster Point II, LLC	Newport News	\$69,107.43	\$645,510.71	Completed
CML Pizza, Inc	Henrico County	\$3,841.93	\$127,796.78	Completed
COMEBACK INN LLC	Lynchburg	\$69,107.43	\$2,385,680.04	Completed
D & D Henderson Properties	Smyth County	\$17,076.76	\$223,552.28	Completed
Dan River Plants, LLC	Pittsylvania County	\$42,743.65	\$809,255.09	Completed
Delta Star, Inc.	Lynchburg	\$39,844.90	\$2,636,181.50	Completed
Dijon Properties, LLC	Richmond City	\$65,155.01	\$571,403.83	Completed
Diversified Properties of Virginia, L.L.C.	Newport News	\$38,351.44	\$377,477.00	Completed
DKOD, LLC	Accomack County	\$17,803.18	\$628,808.00	Completed
Duesenberg Properties LLC	Richmond City	\$138,214.85	\$5,016,268.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$26,491.03	\$291,665.59	Completed
Edelen Property Holdings, LLC	Henry County	\$19,833.84	\$243,500.05	Completed
Ellis Hospitality Properties LLC	Smyth County	\$38,588.07	\$379,189.00	Completed
Family Dollar Services, Inc.	Warren County	\$69,107.43	\$841,222.33	Completed
Feed More Inc.	Richmond City	\$46,835.07	\$438,857.00	Completed
Ferguson Enterprises, Inc.	Hampton	\$41,075.71	\$397,187.36	Completed
Four Corner Plaza, LLC	Accomack County	\$18,122.23	\$231,116.35	Completed
FQSR, LLC	Hampton	\$17,881.96	\$229,378.00	Completed
FQSR, LLC	Henrico County	\$20,419.86	\$247,740.00	Completed
FQSR, LLC	Henrico County	\$28,891.33	\$309,032.00	Completed
FQSR, LLC	Newport News	\$12,225.79	\$188,455.00	Completed
FQSR, LLC	Richmond City	\$16,194.50	\$217,169.00	Completed
Gateway Hyundai Inc	Chesterfield County	\$43,971.61	\$418,139.56	Completed



Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
GE Mobile Water, Inc.	Norfolk	\$69,107.43	\$659,604.00	Completed
Glaize Properties, LC	Winchester	\$69,107.43	\$1,000,749.00	Completed
Goodwill Industries of Central Virginia	Newport News	\$69,107.43	\$1,594,624.00	Completed
H & S Motors, LLC	Lynchburg	\$69,107.43	\$629,231.00	Completed
Hammersley, LLC	Lynchburg	\$47,583.78	\$444,274.00	Completed
Hampton Roads Orthopedic and Sports Medicine, PLC	Newport News	\$22,217.35	\$260,745.00	Completed
Hardwood Park Craft Brewery, LLC	Richmond City	\$57,618.72	\$516,877.92	Completed
HPSE, LLC	Richmond City	\$27,082.65	\$695,946.00	Completed
Inland Harbor, LLC	Richmond City	\$69,107.43	\$1,086,609.42	Completed
ISJ, Inc.	Newport News	\$69,107.43	\$1,023,286.00	Completed
J. Crew, Inc.	Lynchburg	\$69,107.43	\$1,712,204.00	Completed
J1C4, LLC	James City County	\$16,892.65	\$622,220.27	Completed
John Freeland Properties, LLC	Richmond City	\$43,417.67	\$414,131.76	Completed
Johnny L. Williams & Flora S. Williams	Radford	\$2,999.28	\$521,700.16	Completed
Joshuas House, LLC c/o George S. Sanchez	Lynchburg	\$23,550.84	\$270,393.00	Completed
Karn Custom Woodwork, Inc.	Richmond City	\$22,886.22	\$265,584.38	Completed
Kato Finishing Systems, Inc.	Newport News	\$69,107.43	\$631,383.00	Completed
Kinder Morgan Bulk Terminals, Inc.	Newport News	\$138,214.85	\$5,024,317.21	Completed
Korona Candles, Inc.	Pulaski County	\$69,107.43	\$2,943,065.00	Completed
Kroger Limited Partnership I	Martinsville	\$69,107.43	\$767,056.27	Completed
Kroger Limited Partnership I	Portsmouth	\$138,214.85	\$9,420,561.77	Completed
Langley Federal Credit Union	Hampton	\$69,107.43	\$1,643,955.00	Completed
Langley Federal Credit Union	Newport News	\$68,799.35	\$597,771.00	Completed
Langley Federal Credit Union	Newport News	\$2,456.91	\$117,776.00	Completed
Langley Federal Credit Union	Newport News	\$17,971.08	\$418,491.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$6,343.11	\$170,194.82	Completed
LM Retail, LLC	Henrico County	\$138,214.85	\$7,892,501.00	Completed
LOVES TRAVELS STOPS AND COUNTRY STORES, INC	Franklin City	\$138,214.85	\$6,056,140.74	Completed
Lunsford Enterprises, LLC	Petersburg	\$5,470.43	\$139,579.20	Completed
Lynchburg Humane Society Inc.	Lynchburg	\$69,107.43	\$3,740,057.00	Completed
Major Properties, LLC	Winchester	\$69,107.43	\$1,114,169.00	Completed
MGC Advanced Polymers, Inc.	Chesterfield County	\$69,107.43	\$791,682.18	Completed
Mincon Inc.	Roanoke City	\$53,468.30	\$486,849.15	Completed
Monmouth Real Estate Investment Corporation	Roanoke City	\$69,107.43	\$601,842.00	Completed
NCI Group, Inc.	Chesterfield County	\$69,107.43	\$1,406,011.86	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Nickerson Plaza Associates GP	Hampton	\$15,644.08	\$213,186.69	Completed
NSONAN, LLC	Accomack County	\$3,829.02	\$127,703.39	Completed
OAP - Nine Mile, LLC	Henrico County	\$49,141.88	\$855,547.00	Completed
O'Connor Brewing Company, LLC	Norfolk	\$69,107.43	\$813,041.65	Completed
OLD POINT NATIONAL BANK	Hampton	\$138,214.85	\$11,870,875.00	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$19,446.28	\$640,696.01	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$20,997.42	\$651,918.69	Completed
Par 3 Development Group, LLC	Richmond City	\$27,991.34	\$702,520.51	Completed
PEMCO CORPORATION	Tazewell County	\$6,343.11	\$173,910.81	Completed
Peninsula Main VA, LLC	Hampton	\$27,716.36	\$300,531.00	Completed
Peninsula Main VA, LLC	Hampton	\$69,107.43	\$1,006,490.00	Completed
Piedmont Regional Community Services Board	Patrick County	\$69,107.43	\$721,175.00	Completed
Pioneer Health Services of Patrick County, Inc.	Patrick County	\$69,107.43	\$1,868,343.00	Completed
Port Warwick Realty Partner, LLC	Newport News	\$62,679.79	\$553,495.32	Completed
Porter's Group Lynchburg, LLC	Lynchburg	\$69,107.43	\$2,452,445.00	Completed
Progress Dodson, LLC	Richmond City	\$69,107.43	\$764,385.00	Completed
RandyMac II, LLC	Richmond City	\$63,912.62	\$562,415.00	Completed
Research Holdings, LLC	Hampton	\$69,107.43	\$614,915.00	Completed
Richmond Area High Blood Pressure Center	Richmond City	\$12,297.94	\$188,977.00	Completed
RICHMOND RESIDENTIAL SERVICES INC.	Richmond City	\$59,528.03	\$530,692.00	Completed
Rick Barker Properties, LLC	Danville	\$69,107.43	\$1,760,093.00	Completed
River City Veterinary Hospital, LLC	Henrico County	\$12,261.87	\$188,716.00	Completed
Ruin Creek Properties, LLC	Emporia City	\$69,107.43	\$3,475,250.20	Completed
S&V Warehousing Services LLC	Hampton	\$36,379.39	\$363,209.00	Completed
SAM Wards Corner, LLC	Norfolk	\$138,214.85	\$5,406,002.72	Completed
SHAH DEVELOPMENT LLC	Pulaski County	\$69,107.43	\$1,247,830.88	Completed
Slocum Adhesives Corporation	Lynchburg	\$69,107.43	\$1,176,810.00	Completed
Smoke LLC	Newport News	\$41,010.01	\$396,712.00	Completed
Southern Air, Inc.	Lynchburg	\$58,312.29	\$521,895.97	Completed
Southgate Associates II, L.P.	Prince Edward County	\$12,756.13	\$192,292.00	Completed
Southgate Associates II, L.P.	Prince Edward County	\$63,632.60	\$960,389.00	Completed
Steves Properties LLC	Richmond City	\$69,107.43	\$1,027,687.45	Completed
Stokes Hampton Warehouse, LLC	Hampton	\$33,493.00	\$342,325.60	Completed
Summit Investments II	Prince George County	\$138,214.85	\$5,112,102.86	Completed
Sycamore Crossings, LLC	Petersburg	\$69,107.43	\$947,752.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
T. O. Williams, Inc.	Portsmouth	\$30,841.84	\$323,144.14	Completed
Taylor Landlord, LLC	Winchester	\$69,107.43	\$986,032.00	Completed
The Alleghany Foundation	Covington	\$60,533.77	\$537,968.62	Completed
THE HORTON PROJECT	Roanoke City	\$69,107.43	\$1,548,268.65	Completed
THE NASH, LLC	Petersburg	\$69,107.43	\$1,479,228.35	Completed
Third Capital Inc	Portsmouth	\$69,107.43	\$765,725.62	Completed
Tisa Leasing, LLC	Roanoke City	\$45,117.89	\$826,433.00	Completed
Todd Shopping Center, LLC	Hampton	\$14,027.70	\$201,492.00	Completed
TowneBank	Norfolk	\$69,107.43	\$2,290,779.54	Completed
TRP JULIANS LLC	Richmond City	\$69,107.43	\$634,134.00	Completed
TUCKAHOE MANAGEMENT LLC	Henrico County	\$38,421.56	\$377,984.30	Completed
Two City Center, LLC	Newport News	\$69,107.43	\$1,280,535.00	Completed
Ty's Hauling and Paving, Inc.	Richmond City	\$53,268.14	\$485,401.00	Completed
Tysinger Real Estate, LLC	Hampton	\$138,214.85	\$8,439,027.00	Completed
U. S. Waterways Transportation, LLC	Norfolk	\$69,107.43	\$699,453.00	Completed
Union Developments, LLC	Petersburg	\$69,107.43	\$1,507,576.00	Completed
United Network for Organ Sharing	Richmond City	\$69,107.43	\$874,330.20	Completed
Valentine Richmond History Center	Richmond City	\$69,107.43	\$794,360.00	Completed
VersAbility Resources, Inc.	Hampton	\$46,457.32	\$436,123.97	Completed
VILMA N. PAMBID	Halifax County	\$14,357.22	\$203,876.10	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$11,951.71	\$186,472.00	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$69,107.43	\$2,080,123.00	Completed
Virginia Produce Company, Inc	Carroll County	\$64,757.49	\$568,527.71	Completed
West End Center, Inc.	Roanoke City	\$36,208.62	\$761,973.47	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$44,475.05	\$421,782.00	Completed
Wilton Commercial I, LLC	Henrico County	\$38,234.51	\$376,631.00	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF DANVILLE, VIRGINIA	Danville	\$138,214.85	\$7,343,834.00	Completed
Young Men's Christian Association of Greater Richmond	Petersburg	\$68,578.06	\$596,170.00	Completed
<i>FY2016</i>				
1016JEFFERSONSTREETLYNCHBURG LLC	Lynchburg	\$66,643.25	\$799,090.00	Completed
110 Campbell Ave., LLC	Roanoke City	\$66,643.25	\$2,797,450.62	Completed
119 Leigh LP	Richmond City	\$10,423.00	\$178,200.00	Completed
1220 Commerce, LLC	Lynchburg	\$23,520.55	\$276,466.11	Completed
13 S. 13th Street, LLC	Richmond City	\$66,643.25	\$830,942.78	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
1512 Willow Lawn LLC	Henrico County	\$66,643.25	\$700,886.94	Completed
21st Street Partners MOB, LC	Norfolk	\$66,643.25	\$2,089,600.87	Completed
2740 Fort Avenue, LLC	Lynchburg	\$66,643.25	\$848,725.00	Completed
3300 West Clay Street LLC	Richmond City	\$45,299.81	\$439,868.00	Completed
337 West Main, LLC	Radford	\$66,643.25	\$814,001.83	Completed
360 Toyota, LLC	Roanoke City	\$133,286.49	\$7,304,428.00	Completed
3620 Cowardin, LLC	Richmond City	\$133,286.49	\$7,615,823.00	Completed
420 E Grace Richmond, LLC	Richmond City	\$66,643.25	\$1,314,321.00	Completed
500 West Marshall LLC and 6200 Lakeside Ave LLC	Richmond City	\$66,643.25	\$810,242.00	Completed
6605 Broad, LLC	Henrico County	\$6,116.93	\$502,325.00	Completed
6627 Broad, LLC	Henrico County	\$133,286.49	\$5,674,252.00	Completed
68 FIRST STREET LLC	Pulaski Town	\$66,643.25	\$3,378,807.00	Completed
7000 Forest, LLC	Henrico County	\$66,643.25	\$2,925,755.00	Completed
738 City Center Blvd., LLC	Newport News	\$3,109.84	\$123,332.00	Completed
759 Granby LLC	Norfolk	\$66,643.25	\$1,428,700.00	Completed
800 East Main, LLC	Richmond City	\$66,643.25	\$3,504,848.00	Completed
826, LLC	Portsmouth	\$66,643.25	\$807,034.06	Completed
Acrospire, LLC	Portsmouth	\$66,643.25	\$1,201,966.01	Completed
Advex Corporation	Bristol	\$26,764.12	\$670,673.00	Completed
Advex Corporation	Hampton	\$63,118.22	\$573,553.00	Completed
American Youth Hostels, Inc.	Hampton	\$66,643.25	\$1,775,648.00	Completed
Anstey Holdings, LLC	Richmond City	\$44,504.09	\$433,898.00	Completed
Appalachian Capital Investments, LLC	Roanoke City	\$34,086.11	\$755,735.65	Completed
Aragon Group, A Virginia Limited Partnership	Tazewell County	\$66,643.25	\$636,099.00	Completed
Arlington Road, LLC	Richmond City	\$66,643.25	\$1,062,373.58	Completed
AT Main Street Richmond LLC	Richmond City	\$72,760.18	\$5,819,258.00	Completed
Autobell Car Wash, Inc.	Richmond City	\$66,643.25	\$1,054,079.15	Completed
Bayshore Concrete Products Corporation	Portsmouth	\$66,643.25	\$890,774.95	Completed
BEACON CREDIT UNION, INC	Northampton County	\$27,490.74	\$706,253.00	Completed
Bee Green Recycling, LLC	Lynchburg	\$66,643.25	\$1,603,699.00	Completed
Beechwood, Inc.	Bedford, Town of	\$66,643.25	\$657,306.36	Completed
Bek-Le Investments, LLC	Henrico County	\$11,760.51	\$188,234.86	Completed
Blue Ridge Highlands, Inc.	Chesterfield County	\$66,643.25	\$639,340.00	Completed
Boulevard Master Tenant, LLC	Tazewell County	\$48,542.67	\$464,198.00	Completed
Brooks Lyon, LLC	Roanoke City	\$36,753.11	\$375,745.20	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
BUSTED ROCK CORPORATION	Richmond City	\$133,286.49	\$6,009,506.08	Completed
C&C North America, Inc.	Halifax County	\$26,226.23	\$296,765.87	Completed
CAH Holdings, LLC	Patrick County	\$39,082.70	\$393,223.23	Completed
Cape Charles Animal Hospital, Inc	Hampton	\$19,364.53	\$245,285.00	Completed
CCOP Town Center One, LLC	Newport News	\$20,406.16	\$253,100.00	Completed
CEDA, LLC	Northampton County	\$30,289.87	\$727,253.85	Completed
Center Avenue Plaza II, LLC	Newport News	\$20,264.13	\$252,034.34	Completed
Centra Health, Inc.	Alleghany County	\$66,643.25	\$1,724,131.00	Completed
Centra Health, Inc.	Lynchburg	\$133,286.49	\$8,823,436.50	Completed
Centra Health, Inc.	Newport News	\$133,286.49	\$8,148,174.00	Completed
CGP Chilhowie TB, LLC	Lynchburg	\$46,823.81	\$851,302.00	Completed
Chester Dental Property, LLC	Prince Edward County	\$66,643.25	\$1,060,931.00	Completed
Chippenham Square LLC	Smyth County	\$47,238.00	\$454,409.49	Completed
Coastline Developers, LLC	Chesterfield County	\$22,255.38	\$266,974.00	Completed
COP Farmville, LLC	Chesterfield County	\$66,643.25	\$2,278,781.37	Completed
CRES-EG Development, LLC	Hampton	\$53,135.19	\$898,654.00	Completed
D.K.B.A. PROPERTIES, LLC	Prince Edward County	\$66,643.25	\$687,109.19	Completed
Deepwater Properties LLC	Portsmouth	\$133,286.49	\$5,038,205.21	Completed
DEHM, LLC	Bristol	\$27,663.91	\$707,552.20	Completed
Dr. Mark T. Mahoney	Richmond City	\$66,307.94	\$997,484.36	Completed
ECS Investments LLC	James City County	\$66,643.25	\$1,440,751.69	Completed
Ellwood, LC	Henry County	\$21,841.92	\$263,872.00	Completed
Enviva Pellets Southampton, LLC	LaCrosse, Town of	\$133,286.49	\$13,269,593.11	Completed
EOS Surfaces, LLC	Richmond City	\$63,633.74	\$577,420.80	Completed
FALLS STAMPING & WELDING COMPANY, INC	Southampton County	\$34,225.28	\$356,779.82	Completed
FEEDMORE, INC.	Norfolk	\$14,043.74	\$561,575.00	Completed
Ferguson Enterprises, Inc.	Pulaski Town	\$133,286.49	\$5,483,353.00	Completed
Ferguson Enterprises, Inc.	Richmond City	\$42,811.62	\$725,393.00	Completed
First Piedmont Corporation	Newport News	\$6,116.93	\$820,949.47	Completed
FLINT HOLDINGS LLC	Newport News	\$21,777.28	\$263,387.00	Completed
Food Country USA of Duffield, Inc.	Danville	\$39,080.24	\$393,204.82	Completed
Forest Avenue Office, LLC	Richmond City	\$20,621.02	\$254,712.00	Completed
Fort Norfolk Retirement Community, Inc. DBA Harbor's Edge	Scott County	\$66,643.25	\$628,954.51	Completed
Fort Tar Associates, LLC	Henrico County	\$66,643.25	\$2,075,155.54	Completed
Four Corner Plaza, LLC	Norfolk	\$40,592.26	\$404,548.95	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Glass Wheel Studio, LLC	Norfolk	\$66,643.25	\$1,540,966.51	Completed
Global Refining Group, Inc.	Accomack County	\$66,643.25	\$1,694,800.16	Completed
Goodyear Tire and Rubber Co	Norfolk	\$66,643.25	\$1,546,252.64	Completed
Guiseppe Buffa, LLC	Victoria, Town of	\$65,038.04	\$987,956.69	Completed
H & S Motors, LLC.	Danville	\$20,073.38	\$250,603.25	Completed
Halifax County World of Sports	Dinwiddie County	\$66,643.25	\$656,001.36	Completed
Handcraft Cleaners & Launderers, Inc.	Lynchburg	\$66,643.25	\$3,064,503.00	Completed
Hardide Coatings, Inc.	Halifax County	\$28,555.96	\$314,245.00	Completed
HBIC, LLC	Richmond City	\$30,837.24	\$331,360.59	Completed
Henry Uptown LLC	Henry County	\$66,643.25	\$1,103,000.00	Completed
Hilton Properties, LLC	Roanoke City	\$10,726.48	\$180,476.90	Completed
HISTORIC CALFEE PARK LLC	Martinsville	\$66,643.25	\$2,790,715.00	Completed
Historic Hotels of Richmond, LLC	Newport News	\$133,286.49	\$10,839,665.00	Completed
HRIP Miller & Rhoads Acquisition, LLC	Pulaski Town	\$133,286.49	\$6,866,976.60	Completed
Jamerson - Lewis Construction, Inc.	Richmond City	\$42,134.92	\$416,122.95	Completed
James A. Scott & Son, Inc.	Richmond City	\$28,039.49	\$310,370.09	Completed
JETR, LLC	Lynchburg	\$66,643.25	\$1,346,863.77	Completed
Judd Brook 4, LLC	Lynchburg	\$8,734.56	\$165,532.18	Completed
Keurig Green Mountain, Inc.	Roanoke City	\$133,286.49	\$7,171,848.57	Completed
Liberty Hill Properties, LLC	Accomack County	\$11,507.16	\$186,334.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Isle of Wight County	\$1,889.68	\$4,066,917.30	Completed
Lillie R. Bennett MD, LTD	Roanoke City	\$50,990.36	\$482,562.12	Completed
LM Office/Retail A, LLC	Newport News	\$133,286.49	\$5,756,063.00	Completed
MACADO'S INC	Richmond City	\$57,592.56	\$532,096.00	Completed
McAllister Mills, Inc.	Henrico County	\$30,102.89	\$325,851.00	Completed
Member One Federal Credit Union	Radford	\$25,364.30	\$3,008,551.15	Completed
Midtown Marketplace 2, LLC	Grayson County	\$66,643.25	\$2,696,414.00	Completed
Midtown Marketplace 2, LLC	Roanoke City	\$66,643.25	\$1,153,083.00	Completed
Miller Investment J II, LLC	Portsmouth	\$66,643.25	\$1,049,081.00	Completed
Mondelez Global, LLC	Portsmouth	\$133,286.49	\$6,731,629.17	Completed
Monogram Snacks Martinsville, LLC	Hampton	\$133,286.49	\$7,049,164.22	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,733,887.25	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,258,356.05	Completed
MVG WM Investments LLC	Henry County	\$133,286.49	\$5,499,567.30	Completed
New Ravenna, Inc.	Roanoke City	\$31,007.77	\$332,639.98	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
NOSMADA HOLDINGS, LLC	Roanoke City	\$2,263.44	\$116,981.77	Completed
Orange Slices, Inc.	Northampton County	\$10,646.11	\$179,873.91	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$23,337.18	\$675,090.34	Completed
Par 3 Development Group, LLC	Martinsville	\$66,643.25	\$1,028,526.55	Completed
Par 3 Development Group, LLC	Newport News	\$59,723.47	\$948,083.47	Completed
Par 3 Development Group, LLC	Orange Town	\$34,818.52	\$761,230.66	Completed
PARCO International, LLC	Henrico County	\$17,323.78	\$229,974.00	Completed
Patterson Properties, Inc.	Danville	\$12,769.65	\$195,806.00	Completed
Patterson Properties, Inc.	Portsmouth	\$46,999.35	\$452,619.00	Completed
PAW IV, LLC	Henrico County	\$66,643.25	\$677,145.11	Completed
Pawsatively Purrfect, LLC	Henrico County	\$66,643.25	\$781,357.20	Completed
Phillips-Brown, LLC	Pulaski County	\$66,643.25	\$844,268.36	Completed
Piedmont Access to Health Services, Inc.	Richmond City	\$66,643.25	\$1,747,983.00	Completed
Plasticell, LLC	Hampton	\$53,506.75	\$501,441.64	Completed
PlymKraft, Inc.	Danville	\$66,643.25	\$1,052,651.33	Completed
Poquoson Motors	Bedford, Town of	\$29,452.18	\$320,969.00	Completed
Powers Bros LLC	Newport News	\$43,294.44	\$424,822.40	Completed
Prism Holdings, LLC	Hampton	\$10,492.71	\$178,723.00	Completed
Pro Investments, LLC	Richmond City	\$55,911.49	\$519,483.52	Completed
Progress Realty Group, Inc	James City County	\$25,532.89	\$291,564.00	Completed
Red Sun Farms Virginia LLC	Orange Town	\$133,286.49	\$5,881,632.24	Completed
Richmond Area Association for Retarded Citizens	Richmond City	\$66,643.25	\$1,891,778.24	Completed
Robert L. Lambert Jr.	Pulaski County	\$42,404.96	\$418,149.00	Completed
Rock Ridge Holdings, LLC	Richmond City	\$66,643.25	\$2,317,569.00	Completed
Royal Oak Associates, LLC	Newport News	\$66,643.25	\$1,093,537.00	Completed
Serve it Up VCU LLC	Richmond City	\$37,058.40	\$378,035.65	Completed
Seven Hills Food LLC	Smyth County	\$66,643.25	\$1,384,574.68	Completed
Shen-Valley, LLC	Richmond City	\$66,643.25	\$1,101,203.24	Completed
SKYLIMIT TRW LLC	Lynchburg	\$66,643.25	\$733,845.09	Completed
Southgate Lot 3, LLC	Warren County	\$66,643.25	\$1,204,013.00	Completed
Southside Holdings, LLC	Lynchburg	\$40,227.54	\$401,812.54	Completed
SRQ Hull Partners. LLC	Prince Edward County	\$66,643.25	\$791,507.00	Completed
Tacala Tennessee Corp	Prince Edward County	\$50,678.25	\$880,220.47	Completed
Taylor Hollow Management, LLC	Richmond City	\$16,667.92	\$225,053.37	Completed
The Marketplace at Tech Center, LLC	Tazewell County	\$133,286.49	\$23,528,366.06	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
THIBAULT ENTERPRISES	Radford	\$66,643.25	\$1,242,032.73	Completed
Third Capital Inc	Newport News	\$35,174.39	\$363,900.67	Completed
United Network for Organ Sharing	Chesterfield County	\$20,587.81	\$302,177.00	Completed
VA Donuts XIII, LLC	Roanoke City	\$25,765.30	\$293,307.65	Completed
Vernon J. Harris East End Community Health Center	Richmond City	\$66,643.25	\$1,526,616.52	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$66,643.25	\$742,069.84	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$133,286.49	\$8,917,312.50	Completed
Virginia Credit Union League	Richmond City	\$66,643.25	\$2,526,725.45	Completed
VIRGINIA TRANSFORMER CORPORATION	Richmond City	\$66,643.25	\$638,258.00	Completed
Wal-Mart Stores East, LP	Richmond City	\$133,286.49	\$5,149,595.22	Completed
WALTERS, LLC	Roanoke City	\$66,643.25	\$622,875.73	Completed
Young Men's Christian Association of Greater Richmond	Chesterfield County	\$20,195.96	\$251,522.89	Completed



**Enterprise Zone Real Property Investment Grant (RPIG)**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives		Jobs	
	Total	Completed	Awarded	Paid	Qualified Real Property Investment	% of Target
<i>FY2012</i>	142	142	\$11,205,301	\$11,205,301	\$178,453,631	100%
<i>FY2013</i>	143	143	\$11,245,731	\$11,245,731	\$178,758,938	100%
<i>FY2014</i>	158	158	\$11,256,295	\$11,256,295	\$204,030,271	100%
<i>FY2015</i>	166	166	\$9,052,275	\$9,052,275	\$242,131,768	100%
<i>FY2016</i>	157	157	\$9,333,020	\$9,333,020	\$300,484,639	100%
<i>Total</i>	<i>766</i>	<i>766</i>	<i>\$52,092,623</i>	<i>\$52,092,623</i>	<i>\$1,103,859,247</i>	<i>100%</i>

Note: Enterprise Zone RPIG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.

# Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

## All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Carloads		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
<i>FY2011</i>									
Carmeuse Lime & Stone of Northern Virginia	Frederick County	\$450,000	\$450,000	\$0	\$10,470,000	\$10,470,000	2,600	2,600	Completed
CSX Transportation***	Fredericksburg / Spotsylvania County	\$450,000	\$0	\$0	\$450,000	\$0	N/A	N/A	Initial
Smurfit Stone Corporation / RockTenn	Henrico County	\$294,458	\$266,013	\$0	\$34,200,000	\$33,902,000	520	520	Completed
Wood Fuel Developers, LLC*	Greensville County	\$450,000	\$0	\$0	\$18,700,000	\$0	400	0	De-obligated
<i>FY2012</i>									
CSX Transportation***	Fredericksburg / Spotsylvania County	\$450,000	\$0	\$0	\$450,000	\$0	N/A	N/A	Initial
Cycle Systems, Inc****	Staunton City	\$175,000	\$0	\$0	\$2,085,000	\$0	501	0	De-obligated
Perdue AgriBusiness Inc.	Chesapeake City	\$105,000	\$105,000	\$0	\$700,000	\$715,294	1,620	1,620	Completed
Phoenix Packaging Operations, LLC	Pulaski County	\$450,000	\$450,000	\$0	\$20,710,000	\$22,260,974	154	154	Completed
Trinity Packaging Corporation	Town of Rocky Mount	\$300,000	\$275,000	\$0	\$5,875,000	\$5,875,000	120	120	Completed
Valley Recycling, LLC	Augusta County	\$375,000	\$375,000	\$0	\$2,500,000	\$2,500,000	150	150	Completed
<i>FY2013</i>									
AMAC Leasing, LLC	Southampton County	\$308,000	\$308,000	\$0	\$5,600,000	\$4,350,000	566	566	Completed
BleachTech, LLC	Petersburg City	\$40,000	\$35,379	\$0	\$400,000	\$404,872	101	101	Completed
Greenwood RRST, LLC	Southampton County	\$142,000	\$72,191	\$0	\$950,000	\$481,277	501	501	Completed
Houff's Feed & Fertilizer Company, Inc.	Hanover County	\$127,500	\$127,500	\$0	\$850,000	\$1,020,574	600	600	Completed
<i>FY2014</i>									
Bayshore Concrete Products	Cape Charles	\$412,382	\$412,382	\$0	\$4,124,764	\$597,433	240	240	Completed
Carmeuse Lime & Stone, Inc.	Frederick County	\$1,050,000	\$0	\$0	\$81,400,000	\$0	10,500	0	Initial
HGAC, LLC*****	King George County	\$450,000	\$0	\$0	\$12,000,000	\$0	1,000	0	De-obligated
Miller Milling Company	Frederick County	\$450,000	\$450,000	\$0	\$12,000,000	\$15,358,248	1,000	1,000	Completed
Railside Industries, Inc.	Augusta County	\$225,000	\$224,978	\$0	\$1,500,000	\$1,843,826	250	1,450	Completed

Company Name	Locality	Incentives			Capital Investment		Carloads		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
<i>FY2015</i>									
Coastline Chemical, Inc.	Accomack County	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	150	150	Completed
<i>FY2016</i>									
Hampton Roads Integrated Bioenergy Complex #1	Chesapeake City	\$450,000	\$0	\$0	\$4,850,000	\$0	360	0	Initial
Performance Livestock & Feed Company	Henry County	\$345,000	\$0	\$0	\$4,400,000	\$0	1,000	0	Initial
Trex Company, Inc.	Frederick County	\$300,000	\$0	\$0	\$1,664,000	\$0	250	0	Initial

## Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

### Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment			Carloads		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2012</i>	6	4	\$1,230,000	\$1,205,000	\$0	\$29,785,000	\$31,351,268	105%	2,044	2,044	100%
<i>FY2013</i>	4	4	\$617,500	\$543,070	\$0	\$7,800,000	\$6,256,723	80%	1,768	1,768	100%
<i>FY2014</i>	5	3	\$1,087,382	\$1,087,360	\$0	\$17,624,764	\$17,799,507	101%	1,490	2,690	181%
<i>FY2015</i>	1	1	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	81%	150	150	100%
<i>FY2016</i>	3	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%
<i>Total</i>	<i>19</i>	<i>12</i>	<i>\$3,300,282</i>	<i>\$3,126,918</i>	<i>\$0</i>	<i>\$57,809,764</i>	<i>\$57,507,540</i>	<i>99%</i>	<i>5,452</i>	<i>6,652</i>	<i>122%</i>

Projects with de-obligated funds are not included.

**Tobacco Region Opportunity Fund (TROF)**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
<i>FY2012</i>									
Albany Industries	Galax	\$680,000	\$680,000	\$185,640	335	0	\$3,700,000	\$3,700,000	Completed
Amazon.com.kydc LLC	Dinwiddie	\$850,000	\$850,000	\$0	390	744	\$50,000,000	\$54,533,660	Completed
American Century, LLC.	Bristol	\$165,000	\$165,000	\$165,000	63	0	\$1,050,000	\$0	Completed
Areva, Inc.	Campbell	\$50,000	\$50,000	\$25,000	19	0	\$5,200,000	\$5,200,000	Completed
Axxor N.A., LLC	Pittsylvania	\$100,000	\$100,000	\$34,700	36	11	\$4,960,000	\$4,960,000	Completed
Bland County Public Service Authority	Bland	\$151,480	\$151,480	\$0	0	0	\$6,128,035	\$0	Completed
Cardinal Homes, Inc.	Charlotte	\$400,000	\$400,000	\$0	42	42	\$1,000,000	\$1,000,000	Completed
Commonwealth Laminating and Coating Inc.	Henry	\$320,000	\$320,000	\$0	40	40	\$16,000,000	\$16,000,000	Completed
Coperion Corporation	Wythe	\$120,000	\$0	\$0	25	0	\$2,000,000	\$0	Completed*
Corsi Cabinet Company	Halifax	\$195,000	\$0	\$0	62	0	\$3,195,608	\$0	Completed*
Dynamic Recycling, LLC.	Bristol	\$700,000	\$0	\$0	30	0	\$4,910,000	\$0	Completed*
Power Distribution Products, Inc.	Multiple	\$207,000	\$207,000	\$0					Completed
Faneuil, Inc.	Halifax	\$800,000	\$800,000	\$0	150	153	\$2,200,000	\$2,263,039	Completed
Green USA Recycling LLC	Lee	\$450,000	\$450,000	\$356,250	150		\$25,000,000		Completed
Hybrid Vehicles of Danville, Inc.	Danville	\$420,000	\$420,000	\$210,000	150		\$1,500,000		Completed
IstobalUSA Corp	Bristol	\$200,000	\$200,000	\$21,759	72		\$2,230,000		Completed
KDH Defense	Carroll	\$350,000	\$0	\$0	150	0	\$1,873,000	\$0	Completed*
Laminate Technologies	Henry	\$110,000	\$110,000	\$8,250	30	22	\$3,000,000	\$2,543,695	Completed
Mail America Communications, Inc.	Bedford County	\$160,000	\$160,000	\$0	75	75	\$5,150,000	\$5,150,000	Completed
MRT Manufacturing, Inc.	Bedford County	\$80,000	\$80,000	\$0	35	35	\$3,560,000	\$3,560,000	Completed
MT Diagnostics Inc.	Danville	\$295,000	\$0	\$0	100		\$1,500,000		Completed*
MW Manufacturers, Inc.	Franklin County	\$400,000	\$400,000	\$0	200	200	\$3,200,000	\$3,200,000	Completed
Pyott-Boone Electronics, Inc.	Tazewell	\$630,000	\$600,000	\$450,000	80		\$6,000,000		Completed

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
Renmatix, Inc.	Henry	\$5,000,000	\$0	\$0	40	0	\$100,000,000	\$0	Completed*
River District Development, LLC	Danville	\$250,000	\$250,000	\$0	40		\$14,500,000		Completed
South Boston Energy, LLC	Halifax	\$2,723,349	\$2,723,349	\$0	26	26	\$140,211,365	\$140,211,365	Completed
Sprint	Bristol	\$1,000,000	\$0	\$0	25	0	\$8,500,000	\$0	Completed*
UXB International	Mecklenburg	\$230,000	\$0	\$0	86		\$17,345,000		Completed*
Vaughan-Bassett Furniture Co.	Galax	\$200,000	\$200,000	\$100,000	75	0	\$5,000,000	\$4,567,110	Completed
Web Parts, Inc.	Danville	\$1,000,000	\$1,000,000	\$500,000	260		\$10,000,000		Completed
Woodgrain Millwork	Smyth	\$575,000	\$0	\$0	135	0	\$11,100,000	\$0	Completed*
<i>FY2013</i>									
Advanced Technologies of Southwest Virginia, Inc.	Wise	\$90,000	\$0	\$0	44	0	\$1,725,125	\$0	Completed*
Agri-Nutrients Associates, LLC	Dinwiddie	\$125,000	\$125,000	\$35,000	25	11	\$5,500,000	\$5,500,000	Completed
AllergEase Inc.	Danville	\$1,125,000	\$1,125,000	\$562,500	150		\$7,500,000		Completed
Commonwealth Applied Silica Technologies	Campbell	\$835,000	\$0	\$0	300	0	\$35,600,000	\$0	Completed*
Appalachian Cast Products	Washington	\$85,000	\$85,000	\$15,725	35	22	\$1,100,000	\$1,100,000	Completed
Appalachian Cast Products, Inc.	Wythe	\$65,000	\$65,000	\$65,000	16	0	\$1,600,000	\$0	Completed
Babcock & Wilcox Nuclear Energy, Inc.	Bedford County	\$215,000	\$215,000	\$0	30	30	\$16,000,000	\$16,000,000	Completed
Banker Steel Company, LLC	Campbell	\$50,000	\$50,000	\$0	50	51	\$2,450,000	\$3,605,292	Completed
Big R Manufacturing LLC	Washington	\$125,000	\$125,000	\$21,250	32	23	\$1,900,000	\$1,782,683	Completed
Classic Creations	Carroll	\$175,000	\$175,000	\$7,350	55	46	\$1,425,000	\$1,425,000	Completed
Commonwealth Laminating and Coating, Inc.	Henry	\$325,000	\$325,000	\$0	60	0	\$5,450,000	\$4,545,867	Completed
Cross Laminated Technologies	Patrick	\$375,000	\$503,000	\$337,500	50		\$40,000,000		Completed
GOK International Corp.	Danville	\$1,000,000	\$1,000,000	\$500,000	300		\$12,500,000		Completed
Hanesbrands, Inc.	Patrick	\$555,000	\$555,000	\$0	50		\$1,600,000		Milestone
Homestead Creamery	Franklin County	\$45,000	\$45,000	\$0	20	20	\$1,100,000	\$1,100,000	Completed
Iluka Resources Inc	Dinwiddie	\$525,000	\$525,000	\$525,000	86	0	\$67,000,000	\$0	Completed
Independence Lumber, Inc.	Grayson	\$140,000	\$0	\$0	131	0	\$6,500,000	\$0	Completed*
Macerata Wheels, LLC	Danville	\$600,000	\$600,000	\$600,000	101	0	\$8,000,000	\$0	Completed
Microsoft	Mecklenburg	\$2,000,000	\$2,000,000	\$0	30	30	\$348,000,000	\$348,000,000	Completed
Mullican Flooring, Inc.	Wise	\$65,000	\$65,000	\$0	28	28	\$1,200,000	\$4,357,300	Completed

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
Norhurst Inc.	Danville	\$625,000	\$625,000	\$156,250	108		\$2,200,000		Completed
Olympus Dairy USA	Bristol	\$500,000	\$0	\$0	83	0	\$35,000,000	\$0	Completed*
Scholle Packaging	Smyth	\$300,000	\$0	\$0	45	0	\$11,400,000	\$0	Completed*
Stone Dynamics, Inc.	Martinsville	\$310,000	\$310,000	\$0	44		\$1,000,000		Milestone
Tempur Pedic North America, LLC	Scott	\$182,000	\$182,000	\$0	42		\$13,300,000		Milestone
Tri-Boro Rack and Storage Products, LLC	Prince Edward	\$120,000	\$95,000	\$0	25	27	\$4,500,000	\$5,175,300	Completed
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0		\$1,000,000,000		Milestone
<i>FY2014</i>									
ABB, Inc. - Bland	Bland	\$610,000	\$0	\$0	25	0	\$26,900,000	\$0	Completed*
ABC Recycling	Lunenburg	\$45,000	\$45,000	\$0	10		\$1,184,000		Milestone
Blue Ridge Railcar Repair LLC	Charlotte	\$130,000	\$155,000	\$0	40		\$3,350,000		Milestone
Bolefloor	Mecklenburg	\$55,000	\$0	\$0	220	0	\$3,000,000	\$0	Completed*
CBH Bristol, LLC	Bristol	\$265,000	\$265,000	\$0	75		\$19,823,298		Milestone
Coast 2 Coast Trucking, Inc.	Lunenburg	\$100,000	\$100,000	\$0	21		\$3,765,000		Milestone
CP Films, Inc.	Henry	\$230,000	\$230,000	\$0	25		\$40,000,000		Milestone
Dominion Aquaculture, LLC.	Tazewell	\$1,000,000	\$1,260,000	\$0	268		\$134,198,300		Milestone
Falcon Turbine, Inc.	Grayson	\$105,000	\$105,000	\$0	25		\$2,500,000		Milestone
G. A. & F. C. Wagman, Inc.	Dinwiddie	\$160,000	\$235,000	\$0	65		\$5,125,000		Milestone
Global Refining Group, Inc.	Lunenburg	\$100,000	\$0	\$0	30	0	\$4,500,000	\$0	Completed*
Global Refining Group, Inc.	Lunenburg	\$145,000	\$145,000	\$0	30		\$5,400,000		Milestone
Helton House, Inc.	Prince Edward	\$80,000	\$80,000	\$0	28		\$1,025,000		Milestone
Hollingsworth & Vose	Floyd	\$65,000	\$65,000	\$0	17		\$6,110,000		Milestone
Independence Lumber, Inc.	Grayson	\$150,000	\$150,000	\$0	25	49	\$5,000,000	\$5,000,000	Completed
Interstate Development, LLC	Bristol	\$5,500,000	\$0	\$0	800	0	\$105,000,000	\$0	Completed*
J. R. Tharpe Trucking Co., Inc.	Prince Edward	\$95,000	\$95,000	\$0	25		\$2,000,000		Milestone
Kilgour Industries Ltd	Henry	\$200,000	\$0	\$0	60	0	\$3,000,000	\$0	Completed*
Liao Yang Ning Feng Woodenware Co., Ltd.	Smyth	\$450,000	\$450,000	\$274,050	125	0	\$4,600,000	\$3,598,600	Completed
Mayville Engineering Company	Smyth	\$505,000	\$0	\$0	160		\$10,000,000		Initial
Microsoft Corporation	Mecklenburg	\$1,600,000	\$1,600,000	\$0	90	0	\$350,000,000	\$350,000,000	Completed

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
North American Mold Technology, LLC	Danville	\$520,000	\$520,000	\$0	120		\$4,350,000		Milestone
Nulife Glass Ltd	Mecklenburg	\$125,000	\$0	\$0	25		\$8,000,000		Completed*
Pioneer Health Services of Patrick County	Patrick	\$185,000	\$185,000	\$0	20		\$2,200,000		Milestone
Rapid Manufacturing, Inc.	Cumberland	\$55,000	\$0	\$0	10		\$6,785,000		Completed*
Revolution Aquaculture, LLC	Dinwiddie	\$1,400,000	\$0	\$0	701		\$57,400,000		Completed*
Secure Mountain LLC.	Scott	\$460,000	\$460,000	\$0	28		\$22,000,000		Milestone
Simmons Equipment Company	Tazewell	\$0	\$0	\$0	41		\$1,350,000		Completed*
Snack Alliance, Inc.	Bristol	\$245,000	\$245,000	\$0	30		\$4,750,000		Milestone
Solid Stone Fabrics	Martinsville	\$100,000	\$100,000	\$0	16		\$1,000,000		Milestone
Southside Manufacturing Corp.	Pittsylvania	\$120,000	\$0	\$0	40		\$1,500,000		Completed*
Steel Fab, Inc.	Russell	\$160,000	\$160,000	\$0	50		\$4,000,000		Milestone
Studio Brew, LLC.	Bristol	\$100,000	\$67,000	\$0	14		\$2,011,000		Milestone
Sun Coke Energy Inc.	Buchanan	\$220,000	\$0	\$0	11	0	\$45,700,000	\$0	Completed*
The Corsi Group	Charlotte	\$375,000	\$375,000	\$0	100		\$5,900,000		Milestone
Trinity Packaging	Franklin County	\$75,000	\$75,000	\$0	25		\$9,500,000		Milestone
VFP, Inc.	Scott	\$160,000	\$160,000	\$0	50		\$3,500,000		Milestone
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0		\$0		Milestone
Virginia Highlands Brewing Co.	Washington	\$0	\$0	\$0	15	0	\$1,000,000	\$0	Completed*
Virginia Intermont College	Bristol	\$210,000	\$210,000	\$0	24		\$3,000,000		Milestone
Virginia Produce Company, Inc.	Carroll	\$200,000	\$200,000	\$0	65		\$2,540,000		Milestone
W & B Fabricators, Inc.	Bland	\$100,000	\$100,000	\$0	50		\$4,768,773		Milestone
Zeyuan Flooring International Corp.	Pittsylvania	\$350,000	\$0	\$0	100		\$15,000,000		Completed*
<i>FY2015</i>									
3B CONSULTING SERVICES, LLD	Russell	\$75,000	\$75,000	\$0	15		\$2,500,000		Milestone
510nano VA LLC	Greensville	\$635,000	\$0	\$0	110		\$11,000,000		Initial
Andrews Farming, Inc andANDCO Logistics, Inc	Carroll	\$225,000	\$225,000	\$0	51		\$5,610,000		Milestone
APPALACHIAN BIOFUELS, LLC	Russell	\$210,000	\$565,000	\$0	40		\$3,500,000		Milestone
Bram Industries, LTD.	Greensville	\$305,000	\$0	\$0	80	0	\$5,000,000	\$0	Completed*



Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
CONFIDENTIAL - CHOBE ADVISORS, LLC	Scott	\$450,000	\$0	\$0	83	0	\$20,700,000	\$0	Completed*
Consolidated Glass & Mirror Corporation	Galax	\$125,000	\$125,000	\$0	30		\$1,574,000		Milestone
Coperion	Wythe	\$80,000	\$80,000	\$0	22		\$3,000,000		Milestone
Core Health & Fitness, LLC	Grayson	\$1,045,000	\$1,045,000	\$0	250		\$2,000,000		Milestone
CWW Conveyors, LLC	Carroll	\$85,000	\$0	\$0	20	0	\$2,000,000	\$0	Completed*
eBay Enterprise, Inc.	Henry	\$710,000	\$710,000	\$0	191		\$5,800,000		Milestone
Energy Enterprises of Norton, LLC	Wise	\$95,000	\$0	\$0	25		\$1,725,000		Initial
Hardide Coatings, Inc.	Henry	\$170,000	\$170,000	\$0	29		\$7,250,000		Milestone
Hotel Bristol at Reynolds Park	Multiple	\$750,000	\$0	\$0	25		\$1,300,000		Initial
Hutchinson Sealing Systems Inc.	Wythe	\$140,000	\$0	\$0	44	0	\$1,200,000	\$0	Completed*
Integrative Centers for Science and Medicine	Martinsville	\$800,000	\$800,000	\$0	111		\$3,000,000		Milestone
Interstate Snacks	Bristol	\$360,000	\$0	\$0	90	0	\$3,660,000	\$0	Completed*
Lindenburg Industry, LLC	Appomattox	\$1,170,000	\$0	\$0	349	0	\$113,000,000	\$0	Completed*
McAllister Mills, Inc.	Grayson	\$110,000	\$110,000	\$0	16		\$1,046,000		Milestone
Monogram Meat Snacks, LLC	Henry	\$835,000	\$1,205,000	\$0	301		\$43,719,750		Milestone
Norsk Titanium	Dinwiddie	\$2,735,000	\$0	\$0	426	0	\$90,000,000	\$0	Completed*
Nulife Glass VA, INC	Bristol	\$190,000	\$0	\$0	46		\$7,568,000		Initial
Oak Hall Industries	Grayson	\$385,000	\$385,000	\$0	100		\$1,200,000		Milestone
Project Lunchbox	Greensville	\$250,000	\$0	\$0	80	0	\$5,000,000	\$0	Completed*
Project Roy	Halifax	\$4,120,000	\$0	\$0	1,000	0	\$60,000,000	\$0	Completed*
Qore Systems, LLC	Washington	\$420,000	\$0	\$0	140		\$12,800,000		Initial
Revolution Aquaculture	Mecklenburg	\$2,900,000	\$0	\$0	700		\$65,000,000		Completed*
Revolution Aquaculture	Mecklenburg	\$2,300,000	\$0	\$0	580	0	\$48,000,000	\$0	Completed*
Schaffner MTC LLC	Wythe	\$260,000	\$260,000	\$0	79		\$3,128,336		Milestone
Tadano Mantis Cranes	Tazewell	\$140,000	\$0	\$0	25		\$2,500,000		Initial
The Dhiyo House	Wise	\$645,000	\$645,000	\$645,000	80	0	\$6,300,000	\$0	Completed
Thomas Automation Management, LLC	Carroll	\$60,000	\$60,000	\$0	15	15	\$1,000,000	\$1,000,000	Completed
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0		\$0		Milestone
Xpress Natural Gas LLC	Appomattox	\$75,000	\$0	\$0	26		\$6,000,000		Initial

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
<i>FY2016</i>									
Abbott Laboratories	Campbell	\$240,000	\$0	\$0	56		\$34,000,000		Initial
BGF Industries Inc.	Campbell	\$63,000	\$0	\$0	32		\$2,400,000		Initial
Blue Wolf Sales and Service	Tazewell	\$50,000	\$50,000	\$0	15		\$1,559,000		Milestone
Branch Botanicals, Inc.	Wythe	\$200,000	\$0	\$0	40		\$21,900,000		Initial
CHN, LLC.	Greenville	\$60,000	\$0	\$0	32		\$3,500,000		Initial
Chris Renee Cosmetics LLC	Washington	\$80,000	\$0	\$0	37		\$2,025,750		Initial
Classic Creations LLC	Carroll	\$130,000	\$130,000	\$0	50		\$1,400,000		Milestone
Clinch River Corporation - Elgin Equipment Group	Tazewell	\$100,000	\$0	\$0	35	0	\$3,373,600	\$0	Completed*
Consolidated Glass and Mirror Corporation	Galax	\$110,000	\$0	\$0	30	0	\$3,000,000	\$0	Completed*
Dinwiddie County Infrastructure Improvements (Aldi)	Dinwiddie	\$1,880,000	\$0	\$0	145		\$57,000,000		Initial
Drake Extrusion, Inc.	Henry	\$100,000	\$100,000	\$0	30		\$6,000,000		Milestone
eBay Enterprise, Inc.	Henry	\$3,000,000	\$0	\$0	638	0	\$72,600,000	\$0	Completed*
Frontier Communications Corporation	Wise	\$2,000,000	\$2,000,000	\$0	470		\$10,900,000		Milestone
Goodyear Tire & Rubber Co.	Danville	\$960,000	\$0	\$0	1		\$251,000,000		Initial
Hotel Weyanoke, LLC	Prince Edward	\$145,000	\$0	\$0	70	0	\$3,063,700	\$0	Completed*
Hutchinson Sealing Systems, Inc.	Wythe	\$60,000	\$0	\$0	22		\$1,236,000		Initial
Innerspec Technologies Inc.	Bedford County	\$20,000	\$20,000	\$0	3		\$3,900,000		Milestone
KYOCERA SGS TECH HUB, LLC	Danville	\$350,000	\$0	\$0	35		\$9,500,000		Initial
Microsoft Corporation	Mecklenburg	\$970,000	\$0	\$0	42		\$251,000,000		Initial
Microsoft Corporation	Mecklenburg	\$1,340,000	\$1,340,000	\$0	42		\$402,000,000		Milestone
MW Manufacturers, Inc	Franklin County	\$160,000	\$160,000	\$0	76		\$1,980,000		Milestone
Natty Greene's Brewing Company	Danville	\$1,405,000	\$0	\$0	150	0	\$15,000,000	\$0	Completed*
NorrisBuilt Fabrication, LLC.	Wise	\$75,000	\$75,000	\$0	15		\$1,500,000		Milestone
Overfinch North America	Danville	\$275,000	\$0	\$0	41		\$8,653,000		Initial
Performance Livestock & Feed Company Inc.	Henry	\$170,000	\$170,000	\$0	32		\$3,800,000		Milestone
River Ridge Land and Cattle Co., LLC	Grayson	\$45,000	\$0	\$0	11		\$2,110,000		Initial
RTI Martinsville, Inc.	Henry	\$80,000	\$80,000	\$0	15		\$8,596,000		Milestone
Standard Insurance Company	Campbell	\$320,000	\$0	\$0	178		\$1,500,000		Initial
Starsprings	Henry	\$220,000	\$0	\$0	68		\$3,035,000		Initial

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	
Swelect Energy, LLC	Mecklenburg	\$475,000	\$0	\$0	155		\$4,750,000		Initial
Teletch Healthcare Solutions, Inc	Scott	\$645,000	\$645,000	\$0	300		\$1,525,000		Milestone
UAV Pro, INC	Nottoway	\$280,000	\$0	\$0	75		\$1,200,000		Initial
Valley Processing Virginia, LLC	Bedford County	\$365,000	\$0	\$0	200		\$2,700,000		Initial
Woodgrain Millwork	Smyth	\$75,000	\$0	\$0	19		\$1,600,000		Initial

Completed\* denotes a project that did not materialize and was never paid.

**Tobacco Region Opportunity Fund (TROF)**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

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**Completed Projects: Additional Summary Statistics**

Year	Projects		Incentives			Taxable Assets			Jobs		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2012	31	31	\$18,811,829	\$10,316,829	\$2,056,599	\$460,013,008	\$246,888,869	54%	2,921	1,348	46%
FY2013	27	23	\$9,510,000	\$7,748,000	\$2,825,575	\$617,650,125	\$392,591,442	64%	1,804	288	16%
FY2014	43	16	\$10,935,000	\$2,200,000	\$274,050	\$638,735,000	\$358,598,600	56%	2,318	49	2%
FY2015	34	13	\$15,520,000	\$705,000	\$645,000	\$420,860,000	\$1,000,000	0%	3,547	15	0%
FY2016	34	5	\$4,760,000	\$0	\$0	\$97,037,300	\$0	0%	923	0	0%
<i>Total</i>	<i>169</i>	<i>88</i>	<i>\$59,536,829</i>	<i>\$20,969,829</i>	<i>\$5,801,224</i>	<i>\$2,234,295,433</i>	<i>\$999,078,911</i>	<i>45%</i>	<i>11,513</i>	<i>1,700</i>	<i>15%</i>

Closed projects which were awarded incentives but not paid are counted as completed.

**Economic Development Access Program (EDAP)**  
**Administered by: Virginia Department of Transportation**  
*Va. Code § 33.2-1509*

**All Projects: Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	
<i>FY2012</i>							
Albany Industries-Galax, Inc.	Galax	\$401,000	\$401,000	\$0	\$2,005,000	\$2,005,000	Complete
Bank of America Corporation	Henrico County	\$650,000	\$0	\$0	\$3,250,000	\$0	De-obligated
Bland County Commerce Park	Bland County	\$580,000	\$0	\$0	\$2,900,000	\$0	Initial
IMS Gear Virginia, Inc.	Virginia Beach	\$482,000	\$482,000	\$0	\$2,410,000	\$2,410,000	Complete
Progress Park - Lot 24	Wythe County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
ShaeDawn Industrial Park	Pulaski County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Wildwood Commerce Park	Carroll County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
<i>FY2013</i>							
Mid-Atlantic Advanced Manufacturing Center	Greenville County	\$508,000	\$508,000	\$0	\$0	\$0	Complete
Shamrock Farms	Augusta County	\$650,000	\$567,500	\$0	\$3,250,000	\$2,837,500	Complete
<i>FY2014</i>							
Bland County Industrial Park	Bland County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Green Flash Brewing Company	Virginia Beach	\$453,000	\$453,000	\$0	\$2,265,000	\$2,265,000	Complete
Kilgour Industries, Inc.	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Leibherr Mining & Construction Equipment, Inc.	Newport News	\$650,000	\$0	\$0	\$3,250,000	\$3,250,000	Milestone
Oceaneering International, Inc.	Chesapeake	\$650,000	\$326,697	\$0	\$3,250,000	\$1,633,500	Complete
<i>FY2015</i>							
K2M Company	Leesburg	\$650,000	\$650,000	\$0	\$3,250,000	\$3,250,000	Complete
Patriot Centre at Beaver Creek - Lot 12	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
<i>FY2016</i>							
CenterPoint Intermodal Center - Lot 5	Suffolk	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Xpress Natural Gas	Appomattox County	\$303,000	\$0	\$0	\$1,515,000	\$0	Initial

**Economic Development Access Program (EDAP)**  
**Administered by: Virginia Department of Transportation**  
*Va. Code § 33.2-1509*

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*Completed Projects: Additional Summary Statistics*

Year	Projects		Incentives			Capital Investment		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target
<i>FY2012</i>	7	3	\$883,000	\$883,000	\$0	\$4,415,000	\$4,415,000	100%
<i>FY2013</i>	2	2	\$1,158,000	\$1,075,500	\$0	\$3,250,000	\$2,837,500	87%
<i>FY2014</i>	5	2	\$1,103,000	\$779,697	\$0	\$5,515,000	\$3,898,500	71%
<i>FY2015</i>	2	1	\$650,000	\$650,000	\$0	\$3,250,000	\$3,250,000	100%
<i>FY2016</i>	2	0	\$0	\$0	\$0	\$0	\$0	0%
<i>Total</i>	<i>18</i>	<i>8</i>	<i>\$3,794,000</i>	<i>\$3,388,197</i>	<i>\$0</i>	<i>\$16,430,000</i>	<i>\$14,401,000</i>	<i>88%</i>

Projects with de-allocated funds are not included.

# Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

## All Projects: Individual Performance

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Paid	Repaid	Hires	Spend		
<i>FY2012</i>								
Bravo Platoon Productions	Multiple	\$300,000	\$300,000	\$0	147	\$2,566,858		Completed
New Dominion Pictures, LLC	Multiple	\$500,000	\$500,000	\$0	225	\$2,026,307		Completed
Office Seekers Productions, LLC	Multiple	\$1,000,000	\$1,000,000	\$0	1609	\$32,358,748	\$184,600,000	Completed
To Have and To Hold, LLC	Multiple	\$600,000	\$600,000	\$0	256	\$8,852,392		Completed
<i>FY2013</i>								
American Cousin, LLC	Multiple	\$250,000	\$250,000	\$0	277	\$2,739,854	\$300,000	Completed
M2 Pictures, LLC	Multiple	\$300,000	\$128,236	\$0	56	\$607,256		Completed
Scott Free, Inc.	Multiple	\$250,000	\$250,000	\$0	467	\$4,357,637		Completed
<i>FY2014</i>								
Big Stone Gap Productions, LLC	Big Stone Gap Town	\$600,000	\$600,000	\$0	103	\$2,103,931		Completed
Turn Productions I, LLC	Multiple	\$200,000	\$200,000	\$0	561	\$4,071,222		Completed
Turn Productions, LLC	Multiple	\$900,000	\$900,000	\$0	369	\$22,349,983	\$600,000	Completed
<i>FY2015</i>								
ABC Signature Studios, Inc.	Multiple	\$350,000	\$350,000	\$0	440	\$5,714,023		Completed
Belltower Pictures	TBD	\$90,000	\$0	\$0				Milestone
Coming Through the Rye Productions, LLC	Multiple	\$400,000	\$304,184	\$0	99	\$1,573,781		Completed
Josephine Productions, LLC	TBD	\$200,000	\$0	\$0				Milestone
Turn Productions II, LLC	TBD	\$773,239	\$0	\$0			\$10,600,000	Milestone
Virginia Filmworks, LLC	TBD	\$84,000	\$0	\$0				Milestone
Yes to All Things, LLC	Multiple	\$1,100,000	\$1,100,000	\$0	482	\$2,821,597		Completed
<i>FY2016</i>								
Believe The Film, LLC	Bristol	\$350,000	\$0	\$0				Initial
Belltower Pictures, Inc.	Richmond	\$90,000	\$90,000	\$0	84	\$511,393		Completed

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Paid	Repaid	Hires	Spend		
Big Beach, LLC	Richmond	\$1,400,000	\$0	\$0				Initial
Josephine Productions, LLC	Halifax County	\$175,000	\$175,000	\$0	87	\$588,653		Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$2,800,000	\$0	598	\$11,713,622	\$1,500,000	Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$0	\$0				Initial
TDSD, LLC	Hopewell	\$650,000	\$600,000	\$0	360	\$2,801,854		Completed
Turn Productions II, LLC	Henrico	\$773,239	\$773,239	\$0	381	\$25,069,407	\$10,600,000	Completed
Turn Productions III, LLC	Henrico	\$4,000,000	\$0	\$0				Initial
Underground 5, LLC	Petersburg	\$200,000	\$0	\$0				Initial
Virginia Commonwealth University	Richmond	\$30,000	\$30,000	\$0	50	\$91,507		Completed
Virginia Filmworks, LLC	Virginia Beach	\$84,000	\$76,630	\$0	46	\$504,198		Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$0	\$0				Initial



## Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

### Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Virginia			
	Total	Completed	Awarded	Paid	Repaid	Hires	Spend	Ancillary Benefits	% of Target
<i>FY2012</i>	4	4	\$2,400,000	\$2,400,000	\$0	2,237	\$45,804,305	\$184,600,000	100%
<i>FY2013</i>	3	3	\$800,000	\$628,236	\$0	800	\$7,704,747	\$300,000	100%
<i>FY2014</i>	3	3	\$1,700,000	\$1,700,000	\$0	1,033	\$28,525,136	\$600,000	100%
<i>FY2015</i>	7	3	\$1,850,000	\$1,754,184	\$0	1,021	\$10,109,401	\$0	100%
<i>FY2016</i>	13	7	\$4,602,239	\$4,544,869	\$0	1,606	\$41,280,634	\$12,100,000	100%
<i>Total</i>	<i>30</i>	<i>20</i>	<i>\$11,352,239</i>	<i>\$11,027,289</i>	<i>\$0</i>	<i>6,697</i>	<i>\$133,424,223</i>	<i>\$197,600,000</i>	<i>100%</i>

Note: GMPOF is performance-based, and is structured to disburse funds only after proof of qualified expenditures and Virginia hires have been submitted. Therefore, 100% of projects met their targets.

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)  
 Administered by: Virginia Port Authority (Port of Virginia)  
 Va. Code § 62.1-132.3:2

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**All Projects: Individual Performance**

Company Name	Locality	Incentives			Jobs Created		Port User	Type
		Awarded	Paid	Repaid	Incented	Actual		
<i>FY2014</i>								
International Paper	Isle of Wight County	\$500,000	\$500,000	\$0	200	200	Yes	Completed
<i>FY2015</i>								
Core Heath & Fitness, LLC	Grayson County	\$309,000	\$309,000	\$0	103	103	Yes	Milestone

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)  
 Administered by: Virginia Port Authority (Port of Virginia)  
 Va. Code § 62.1-132.3:2

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*Completed Projects: Additional Summary Statistics*

Year	Projects		Incentives			Jobs Created			Port User
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	
<i>FY2012</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2013</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2014</i>	1	1	\$500,000	\$500,000	\$0	200	\$200	100%	Yes
<i>FY2015</i>	1	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2016</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>Total</i>	2	1	\$500,000	\$500,000	\$0	200	200	100%	100%

Note: No projects occurred in FY2012 through FY2013; the POVEIDG is a recently created incentive program with the first award occurring in FY2014.

**Growth Acceleration Program (GAP)**  
**Administered by: Virginia Center for Innovative Technology**  
*Va. Code § 2.2-2221.1*

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**All Projects: Individual Performance**

Company Name	Locality	Incentives	
		Awarded	Repaid
<i>FY 2012</i>			
Altruista Health	Fairfax	\$50,000	\$0
Brazen Careerist	Arlington	\$100,000	\$0
BrightContext	Arlington	\$100,002	\$0
Canvas	Fairfax	\$55,000	\$0
Distil	Arlington	\$100,000	\$0
Efficient Photon	Fairfax	\$75,000	\$0
Harbinger Technology Solutions (ARCSys)	City of Norfolk	\$100,000	\$0
Hunt	Fairfax	\$50,000	\$0
ID.Me	Fairfax	\$100,000	\$0
IntroHive	Loudoun	\$50,000	\$0
Invincea	Fairfax	\$42,999	\$0
Latista	Fairfax	\$50,000	\$0
Lujure dba Heyo	Montgomery	\$25,000	\$0
Marz Industries	City of Richmond	\$75,000	\$0
Power FingerPrinting	Montgomery	\$50,000	\$0
Public Relay	Fairfax	\$200,000	\$0
RecargaX	Loudoun	\$100,000	\$0
Ringio	Fairfax	\$100,000	\$0
Ringio	Fairfax	\$100,000	\$0
Rivanna	Albemarle	\$50,000	\$0
ROI2	Fairfax	\$75,000	\$0
Sphynx	Albemarle	\$50,000	\$0
SpydrSafe	Fairfax	\$50,000	\$0
Synoptos (OhMyGov)	Fairfax	\$50,000	\$0
Synoptos (OhMyGov)	Fairfax	\$100,000	\$0
Uknow.com	Fairfax	\$50,000	\$0
VanGogh Imaging	Fairfax	\$100,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Xdynia	Albemarle	\$50,000	\$0
<i>FY 2013</i>			
ArcheMedX	Albemarle	\$100,000	\$0
Brazen Careerist	Arlington	\$100,000	\$0
BrightContext	Arlington	\$28,756	\$0
Canvas	Fairfax	\$45,000	\$0
Cirrus Works	Arlington	\$100,000	\$0
ClearEdge 3D	City of Manassas	\$16,360	\$0
Cont3nt	Loudoun	\$50,000	\$0
Distil	Arlington	\$100,000	\$0
Gryphn/Uppidy	Fairfax	\$50,000	\$0
Hunt	Fairfax	\$100,000	\$0
ID.Me	Fairfax	\$50,000	\$0
Invincea	Fairfax	\$69,693	\$0
Kaprica	Fairfax	\$100,000	\$0
Latista	Fairfax	\$25,000	\$0
LendPro	Albemarle	\$100,000	\$0
Mobile System 7	Fairfax	\$100,000	\$0
Naaya	Fairfax	\$100,000	\$0
Speek	Loudoun	\$100,000	\$0
SpydrSafe	Fairfax	\$100,000	\$0
Uknow.com	Fairfax	\$25,000	\$0
Veenome	Arlington	\$100,000	\$0
VividCortex	Albemarle	\$100,000	\$0
YaSabe	Fairfax	\$100,000	\$0
YaSabe	Fairfax	\$100,000	\$0
ZoomData	Fairfax	\$100,000	\$0
ZoomData	Fairfax	\$100,000	\$0
<i>FY 2014</i>			
ADR Software	Fairfax	\$100,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
BrightContext	Arlington	\$5,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Card Kill	Fairfax	\$25,000	\$0
Card Kill	Fairfax	\$25,000	\$0
CirrusWorks	Arlington	\$100,000	\$0
ClearEdge3D	City of Manassas	\$11,140	\$0
Conatix	Fairfax	\$25,000	\$0
DataRPM	Fairfax	\$100,000	\$0
DataRPM	Fairfax	\$100,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
DivvyCloud	Fairfax	\$100,000	\$0
Encore	Arlington	\$50,000	\$0
EVS Glaucoma Therapeutics	Fairfax	\$20,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
FitNet	Montgomery	\$50,000	\$0
FitNet	Montgomery	\$100,000	\$0
ID.me	Fairfax	\$15,000	\$0
ID.me	Fairfax	\$54,026	\$0
IDentia	Fairfax	\$25,000	\$0
IDentia	Fairfax	\$25,000	\$0
Invincea	Fairfax	\$100,002	\$0
Key Cyber Security	Prince William	\$25,000	\$0
Key Cyber Security	Prince William	\$25,000	\$0
Key Cyber Security	Prince William	\$100,000	\$0
LiveSafe	Arlington	\$100,000	\$0
Loop88	Arlington	\$25,000	\$0
Lujure dba Heyo	Montgomery	\$75,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0
Neoantigenics	Albemarle	\$150,000	\$0
PerformYard	Arlington	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
PierceGTI	Fairfax	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
Power Fingerprinting	Montgomery	\$99,995	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Power Supply	Arlington	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Riogin	Albemarle	\$125,000	\$0
Siekernes	Fairfax	\$25,000	\$0
SL8Z	Fairfax	\$50,000	\$0
SL8Z	Fairfax	\$100,000	\$0
Speek	Loudoun	\$50,000	\$0
Speek	Loudoun	\$50,000	\$0
Sphynkx	Albemarle	\$100,000	\$0
Tau	Albemarle	\$100,000	\$0
Triblio	Fairfax	\$50,000	\$0
Urgent.ly	Fairfax	\$50,000	\$0
VanGogh Imaging	Fairfax	\$100,000	\$0
Veenome	Arlington	\$100,000	\$0
VividCortex	Albemarle	\$99,999	\$0
WealthForge	City of Richmond	\$50,000	\$0
Zoobean	Arlington	\$100,000	\$0
<i>FY 2015</i>			
Antatlope	Fairfax	\$50,000	\$0
Atomic Corp	Fairfax	\$50,000	\$0
BiJoTi	Fairfax	\$50,000	\$0
BiJoTi	Fairfax	\$62,500	\$0
Biotherapeutics	Montgomery	\$125,000	\$0
Bloompop	Arlington	\$100,000	\$0
Blue Triangle	Hanover	\$100,000	\$0
Brazen Careerist	Arlington	\$7,550	\$0
Cyph	Fairfax	\$50,000	\$0
Eunomic	Fairfax	\$50,000	\$0
iAspire	Fairfax	\$50,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
nvite	Arlington	\$100,000	\$0
Ostendio	Arlington	\$100,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Ovastasis	Albemarle	\$25,000	\$0
PhosImmune	Albemarle	\$125,000	\$0
Riff Digital	Montgomery	\$5,000	\$0
SecureDB	Loudoun	\$50,000	\$0
SecureDB	Loudoun	\$100,000	\$0
Shevirah	Fairfax	\$50,000	\$0
Siekernes	Fairfax	\$25,000	\$0
Syncurity	Fairfax	\$50,000	\$0
Virgil	City of Manassas	\$25,000	\$0
Virgil	City of Manassas	\$25,000	\$0
vThreat	Fairfax	\$50,000	\$0
vThreat	Fairfax	\$100,000	\$0
<i>FY 2016</i>			
418 Intelligence	Fairfax	\$50,000	\$0
Atriceps	Fairfax	\$50,000	\$0
AxonGhost	Rockingham	\$100,000	\$0
ChurnZero	Fairfax	\$100,000	\$0
Cyber Algorithms	Fairfax	\$50,000	\$0
Cyber2020	Fairfax	\$50,000	\$0
Cyph	Fairfax	\$100,000	\$0
Encore	Arlington	\$50,000	\$0
Gyomo	Fairfax	\$50,000	\$0
Hill Top Security	Fairfax	\$50,000	\$0
Huntress Labs	Fairfax	\$50,000	\$0
Locurity	Fairfax	\$50,000	\$0
MobilePhire	Fairfax	\$100,000	\$0
NormShield	Fairfax	\$50,000	\$0
PCPursuit	Fairfax	\$50,000	\$0
ProvenCyber	Fairfax	\$50,000	\$0
Tear Solutions	Albemarle	\$25,000	\$0
TearSolutions	Albemarle	\$125,000	\$0
TenantTurner	Richmond	\$100,000	\$0
Tensonwrench	Fairfax	\$50,000	\$0
TypeZero	Albemarle	\$125,000	\$0



Company Name	Locality	Incentives	
		Awarded	Repaid
Unblinkr	Fairfax	\$50,000	\$0
Zoobean	Fairfax	\$50,000	\$0
Zoomph	Fairfax	\$100,000	\$0

**Growth Acceleration Program (GAP)**  
**Administered by: Virginia Center for Innovative Technology**  
*Va. Code § 2.2-2221.1*

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*Completed Projects: Additional Summary Statistics*

Note: Due to non-disclosure agreements, and/or and other legally binding agreements, data on completed projects (either at the individual level or summary level) cannot be reported.



# COMMONWEALTH of VIRGINIA

*Joint Legislative Audit and Review Commission*  
201 North 9th Street, General Assembly Building, Suite 1100  
Richmond, Virginia 23219

*Hal E. Greer*  
Director

(804) 786-1258

November 9, 2016

The Honorable Todd P. Haymore  
Secretary of Commerce and Trade  
Patrick Henry Building  
1111 East Broad Street  
Richmond, VA 23219

Dear Secretary Haymore:

As required by statute, staff of the Joint Legislative Audit and Review Commission (JLARC) reviewed the 2016 report, the *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, which is prepared annually by the Virginia Economic Development Partnership (VEDP) (§ 2.2-206.2).

JLARC received the first draft of the report on September 15, 2016. My staff reviewed the content and analysis for completeness and accuracy and sent technical recommendations. VEDP staff were very responsive and incorporated many of the recommendations, and they sent a revised draft on October 25, 2016. As of the latest draft of the report, the information presented appears to be accurate based on the underlying information made available to us.

As I indicated last year, VEDP made significant improvements to the content and substance of the report since it was first issued in 2014. Many of the concerns related to satisfying legislative intent have been addressed. This year's report provides information on grant program spending, goals, and performance in Virginia, and exceeds statutory requirements by showing spending and performance over five years instead of the required three. This information is useful for assessment of programs with a long time horizon between award and project completion. The report also includes information about custom grant programs with performance periods that fall outside of the standard five-year period. This information is important for assessing these prominent and often highly publicized projects.

The report still does not satisfy all aspects of legislative intent. Specifically, the actual rate of return and total economic impact of grant projects are not included because this information is not readily available. The 2015 and 2016 reports both indicate the intent to include this information in future reports but that changes to the data collection process will first be necessary. The agencies that administer the grants included in this report should collaborate to

ensure this information is included by the 2018 edition so that the report fully meets statutory requirements.

Further, the report would better serve its purpose if the information were better organized and prioritized. For example, one metric that is required by statute—percentage of expected jobs that were created—is included in the report, but should be incorporated in program summary tables rather than presented across many pages of a lengthy appendix.

I would like to thank VEDP staff for their cooperation and for the opportunity to review this report.

Sincerely,

A handwritten signature in cursive script that reads "Hal E. Greer".

Hal E. Greer  
Director

cc: The Honorable Robert D. Orrock, Sr.  
The Honorable Thomas K. Norment, Jr.  
Dan Gunderson  
Robert W. McClintock