



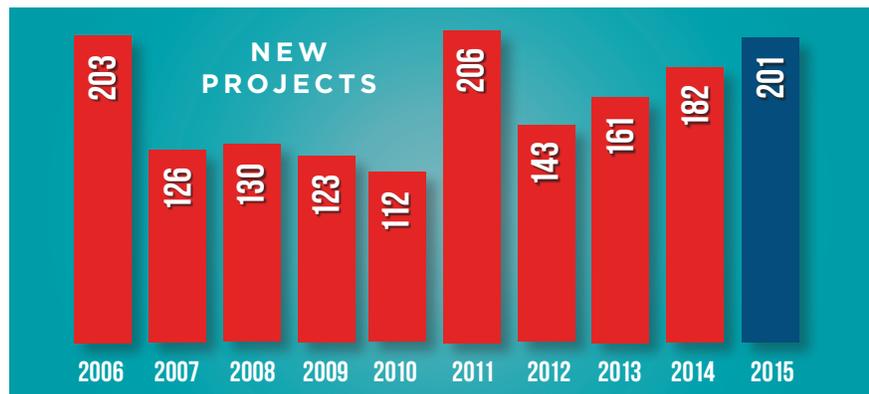
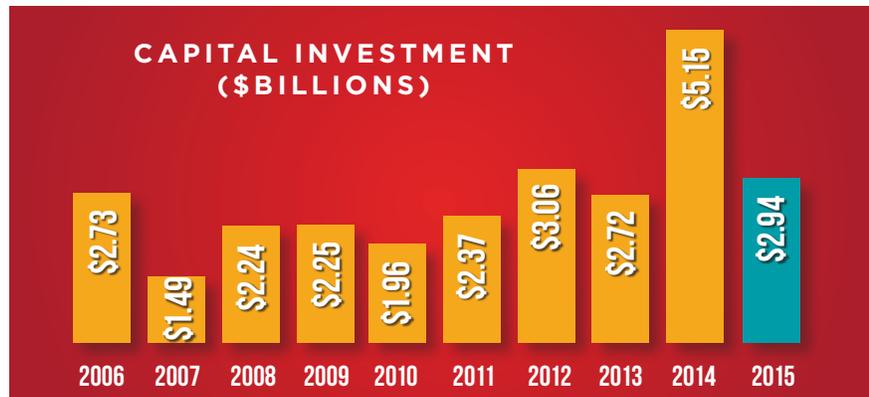
RESULTS 2015

VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP

FY2015 WAS A STELLAR YEAR FOR JOB CREATION

Thanks to Virginia's dedicated and professional economic development community at the local and regional level and our strategic partners, VEDP assisted and successfully closed 201 projects with announced plans to create 18,756 new jobs and \$2.9 billion in capital investment.

Topping pre-recession levels and hitting the highest number in a decade, VEDP exceeded its job creation goal of 13,000 by 44 percent. VEDP saw an increase in the number of jobs created per project, growing from 82 in FY2014 to 93 in FY2015. Job creation is vital to Virginia's ROI, as much of the state's revenue is generated from the personal income tax.



We estimate these 201 announced projects will significantly impact local and state revenues across Virginia. The estimated new local tax revenue generated from these announcements is \$418 million over the next five years and \$897 million over the next 10 years. New state revenue is estimated at \$234 million over five years and \$546 million over 10 years.

The number of projects was up 10 percent over last year, illustrating the volume of deals is strong. Capital investment was almost even with our goal of \$3.0 billion. One note: 2014 capital investment numbers showed a spike due to the Tranlin Inc. announcement of \$2.0 billion. 2015 capital investment is in line with historical numbers, and the overall trendline continues to move upward.

The estimated new local tax revenue generated from these announcements is \$418 million over the next five years and \$897 million over the next 10 years.

BUILDING THE NEW VIRGINIA ECONOMY

LEFT: VEDP President & CEO Martin Briley, Secretary Maurice Jones, Admiral Group COO David Stevens, Governor McAuliffe and VEDP Vice President of Business Attraction Mike Lehmkuhler meet in Cardiff, Wales.

BELOW: A view of Amazon's fulfillment center at Meadowville Technology Park in Chesterfield, Va.



One of Virginia's strengths has always been its broad sector diversity. With concerns over sequestration, maintaining a balanced portfolio continues to be a priority. The top five projects by job creation illustrate the New Virginia Economy is well on its way, with announcements in targeted industries including logistics, professional services and headquarters operations.

Virginia's reputation as a global logistics powerhouse was augmented by Amazon.com once again. The company's fulfillment center in Chesterfield County was the top job creation announcement of 2015, with 1,423 new positions. Amazon.com first announced the 1.2-million-square-foot distribution facility in December 2011 with an investment of \$85 million and 1,000 new jobs.

Elephant Auto Insurance represented the second largest job creation announcement with 1,173 positions. Governor McAuliffe made the announcement after meeting with parent company Admiral Group plc in the U.K.

Kevin Chidwick, CEO of Elephant, said, "We chose Richmond for our U.S. headquarters because of simple cost-benefit economics. The labor force here is excellent – well-educated, friendly, hard-working, honest, analytical, creative. The talent pool is plentiful across our many functional business areas, including customer service, claims-handling, IT, accounting, marketing, sales, compliance and insurance operations, as well as call center operations."

TOP FIVE PROJECTS BY JOB CREATION

1	2	3	4	5
COMPANY NAME				
Amazon.com Inc.	Elephant Insurance	Corporate Executive Board	Bechtel Corporation	Navy Federal Credit Union
LOCATION				
Chesterfield County	Henrico County	Arlington County	Fairfax County	Fairfax County
TYPE				
Expansion	Expansion	Expansion	Expansion	Expansion
BUSINESS				
Fulfillment center	Auto insurance	HQ; Business research and analysis; membership association	HQ; Engineering, construction, and project management	HQ; credit union, financial services
EMPLOYMENT				
1,423	1,173	800	700	600
INVESTMENT (\$ MILLIONS)				
\$0.00	\$2.00	\$149.70	\$10.00	\$10.00

“The labor force here is excellent – well-educated, friendly, hard-working, honest, analytical, creative.”



LEFT: Governor McAuliffe joins Brendan Proctor, Lidl U.S. president and CEO; Patrick Kaudewitz, Lidl Stiftung & Co. KG International executive board member; and Natalie, a Lidl employee from Arlington receiving training in Germany; at a Lidl supermarket in Germany following the company's announcement.

TOP 10 SECTORS BY EMPLOYMENT

INDUSTRY DESCRIPTION	NEW JOBS
1 Warehousing & Storage	3,569
2 Headquarters/Division Offices	2,785
3 Professional, Scientific & Technical Services	1,682
4 Insurance Carriers & Related Activities	1,523
5 Transportation Equipment Manufacturing	989
6 Administrative, Consulting & Support Services	961
7 Chemicals	660
8 Food Products	632
9 Credit Intermediation & Related Activities	600
10 Executive, Legislative & Other General Government Support	574

HEADQUARTERS CLAIM THEIR STAKE IN VIRGINIA

Headquarters operations were a top-five sector by both job creation and investment, and it's no surprise companies choose Virginia as their corporate home given the Commonwealth's pro-business climate, global access and talented workforce.

Supermarket giant Lidl chose Virginia as the location to launch into the American market. The company announced it will establish U.S. headquarters in Arlington County and a regional headquarters and distribution center in Spotsylvania County. The combined investment of \$202 million will create a total of 700 new jobs.

CEB was a top-five project in both job creation and investment in 2015. This leading member-based advisory company announced plans to build a new headquarters location in Arlington County, which includes a \$149.7 million investment and 800 new jobs.

"Virginia has a vision for economic development, and they are committed to working with companies to bring it to fruition," said Tom Monahan, CEB chairman and CEO. "This Agreement simply would not have been possible without the exceptional partnership of the Commonwealth and Arlington County. The Governor's office and our local government representatives clearly demonstrated why Virginia is a great state for business."

"Virginia has a vision for economic development, and they are committed to working with companies to bring it to fruition."

LEFT: CEB will be the marquee tenant in the 31-story CEB Tower at Central Place in Arlington County, Va.



ADVANCED MANUFACTURING IS HERE TO STAY

Advanced manufacturing is a mainstay of Virginia's economy due to the Commonwealth's superior transportation network, competitive operating costs and highly skilled workforce. Nearly half of the VEDP-assisted FY2015 project wins were in the manufacturing sectors. These projects contributed 31 percent of the job growth and 41 percent of the capital investment.



ABOVE (left to right): David Kilgore, Continental North America Newport News plant manager; Gregg Wiggins, Continental North America senior vice president, Powertrain Division; Governor McAuliffe; Newport News Mayor McKinley L. Price, DDS; and Jeff Klei, Continental North America president and General Motors Worldwide vice president of sales celebrate Continental's expansion announcement in Newport News.

Leading automotive supplier Continental announced capital investment plans of \$152 million to expand its manufacturing operation in Newport News. The investment will allow the company to expand production of its gasoline high pressure injector, fuel rail and pump assembly lines. The project will create more than 500 new jobs. Continental has a 40-year history in Newport News.

“As one of Continental's global lead plants and centers of expertise for powertrain technology, the Newport News manufacturing facility is an essential part of our overall business strategy as we look to grow business here and leverage some of the region's best talent,” said Jeff Klei, president, Continental North America.

FY2015 – MANUFACTURING VS. NONMANUFACTURING

	EMPLOYMENT (NO. OF JOBS)	CAPITAL INVESTMENT (\$ MILLIONS)	NUMBER OF ANNOUNCEMENTS
MANUFACTURING			
New Announcements	2,492	\$322.17	20
Expansion Announcements	3,384	\$871.14	76
Totals	5,876	\$1,193.00	96
NONMANUFACTURING			
New Announcements	2,494	\$1,228.00	41
Expansion Announcements	10,386	\$521.78	64
Totals	12,880	\$1,750.00	105
VIRGINIA TOTALS	18,756	\$2,943.00	201

VIRGINIA WINS ON THE INTERNATIONAL STAGE

The number of international projects continued its upward trend and has surpassed pre-recession levels. The 40 international project announcements in 2015 accounted for 4,285 new jobs and \$933 million in capital investment. Germany, the U.K. and China represented the largest international job creators in Virginia, and Germany, Japan and China represented the largest investors in Virginia.



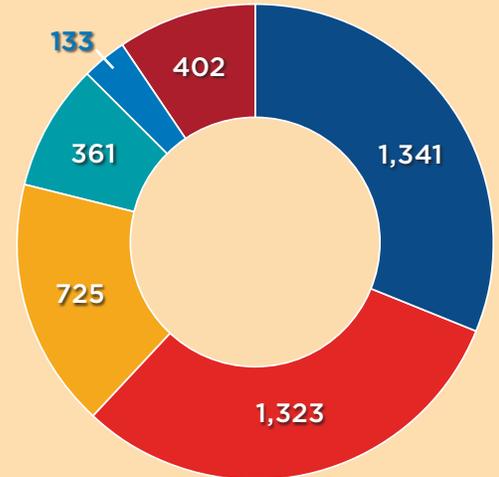
Governor McAuliffe announces Canon Virginia's \$100 million expansion from the company's campus in Newport News.

Over the last decade, 258 internationally owned company projects announced plans to create 25,714 new jobs and invest \$7.3 billion in capital across the Commonwealth. These projects represent 19 percent of total VEDP-assisted job growth and 27 percent of total VEDP-assisted capital investment during this period.

Canon Virginia Inc., subsidiary of Canon Inc. (NYSE: CAJ), a multinational corporation based in Tokyo, Japan, has been in Virginia since 1985, and its Newport News operation has grown to become the manufacturing, engineering, recycling and technical support center for the Americas region. Its most recent announcement includes a \$100 million expansion to add printer cartridge production lines and increase its toner manufacturing and filling capabilities.

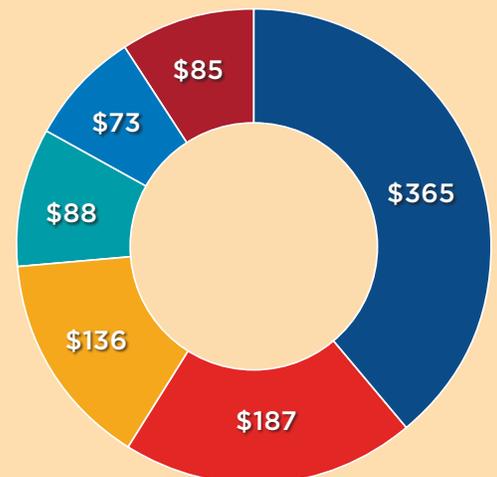
Governor McAuliffe met with company officials to discuss this project during VEDP's recent Asia marketing mission.

FY2015 ANNOUNCED EMPLOYMENT CREATION IN VIRGINIA BY INTERNATIONALLY OWNED COMPANIES



Germany	1,341
United Kingdom	1,323
China	725
France	361
Japan	133
Remaining Countries	402

FY2015 ANNOUNCED CAPITAL INVESTMENT IN VIRGINIA BY INTERNATIONALLY OWNED COMPANIES (\$ MILLIONS)



Germany	\$365
Japan	\$187
China	\$136
France	\$88
Switzerland	\$73
Remaining Countries	\$85

VEDP PUTS GLOBAL TRADE TO WORK FOR VIRGINIA BUSINESSES

Each year, VEDP assists hundreds of Virginia companies with expanding into global markets and increasing their volume of international business. We assist both new and experienced exporters by identifying potential new markets, developing market entry strategies, and locating possible distributors and representatives for products or services – all at little to no cost to the exporters.

EXPORT COUNSELING

International Trade Managers provide export assistance to Virginia companies.

Q/A



347 companies served

“We now have an official contract and are selling in China, thanks to VEDP.”
– Hamilton Beach Brands Inc.

RESEARCH

612 Market Entry Reports

- Identify new markets
- Develop market entry strategy
- Find international partners

“VEDP accelerated our expansion into Australia by introducing us to relevant contacts at utilities, advocacy organizations and government agencies.” –Opower

NEW MARKETS

176 Companies Traveled to International Markets

25 Countries, Including: Brazil, Singapore, Canada

“Out of 13 meetings, we walked away with nine strong leads from this trip. The week I returned, we received our first order. This is unheard of in my 28 years in the business.” – Bondcote Corporation

GOING GLOBAL DEFENSE INITIATIVE (GGDI)

GGDI is geared toward Virginia defense companies to mitigate the potential effects of sequestration and assist with expansion into international markets.

1,460 Company Representatives Trained to Increase International Sales

251 Companies Enrolled

“The video we received will allow us to better market our services to international clients, making it easier to capture the attention of clients who may not be English speakers.” – ITC Defense Corp.

121% projected increase in international sales

VALET PROGRAM

Virginia Leaders in Export Trade (VALET) is a two-year program that takes companies from being export-ready to actively selling internationally.

25 2015 245 since 2002

“Bode has been awarded contracts for both Malaysia and Singapore as the result of VEDP efforts.”

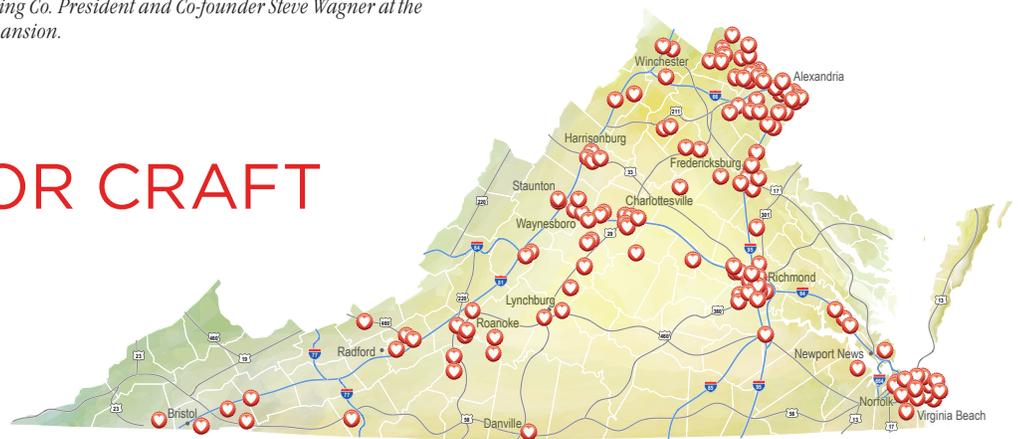
– Bode Technology Group

92% average international sales increase in program



Governor McAuliffe presents a Virginia flag to Stone Brewing Co. President and Co-founder Steve Wagner at the company's announcement event outside the Governor's mansion.

VIRGINIA IS FOR CRAFT BEER LOVERS



The American beer-brewing legacy began in Virginia's historic Jamestown settlement more than 400 years ago and was carried on by George Washington and Thomas Jefferson in their Virginia homes. The legacy continues today with a vibrant craft beer scene that continues to grow and thrive in Virginia.



Secretary of Commerce and Trade Maurice Jones joins company and local officials at the Green Flash Brewing Co. groundbreaking ceremony in Virginia Beach.

From FY2011–2015, VEDP successfully announced nine craft brewery projects that resulted in 450 new jobs and more than \$111 million in capital investment. Stone Brewing's \$74.3 million investment will create 288 new jobs and establish its East Coast brewery, packaging facility, farm-to-table restaurant and retail store in Richmond.

Green Flash Brewing Co. celebrated its groundbreaking ceremony on a new operation in Virginia Beach that will result in a \$20 million investment and 42 new jobs. The 58,000-square-foot facility includes a brewery, tasting room and beer garden.

From FY2011–2015, VEDP assisted on nine craft brewery announcements that resulted in 450 new jobs and more than \$111 million in capital.

VIRGINIA IS HOME TO DATA CENTER ALLEY

At \$596.8 million in capital investment, data processing and hosting remained the top industry sector for VEDP-assisted projects in FY2015. Demand for data centers appears poised for strong growth as technology companies continue to invest significant resources in cloud services infrastructure.

TOP 10 SECTORS BY INVESTMENT

	INDUSTRY DESCRIPTION	INVESTMENT (\$ MILLIONS)
1	Data Processing, Hosting & Related (including Data Centers)	\$596.83
2	Executive, Legislative & Other General Government Support	\$461.00
3	Chemicals	\$310.53
4	Transportation Equipment Manufacturing	\$302.78
5	Headquarters/Division Offices	\$258.20
6	Warehousing & Storage	\$214.01
7	Food Products	\$210.68
8	Credit Intermediation & Related Activities	\$114.60
9	Beverage & Tobacco Products	\$82.34
10	Fabricated Metal Product Manufacturing	\$46.73



SELECT COMPANIES WITH DATA CENTER OPERATIONS IN VIRGINIA

- Amazon.com
- Bank of America
- Capital One Financial Corp.
- CoreSite
- CyrusOne
- Digital Realty Trust
- Dupont Fabros Technology
- Equinix
- Microsoft
- Northrop Grumman
- Peak 10
- Quality Technology Services
- Raging Wire Data Centers
- Rackspace Hosting
- Sabey Data Centers
- Terremark
- Web Parts LLC
- Wikipedia

WHY COMPANIES LOCATE THEIR DATA CENTERS IN VIRGINIA:

-  Advanced broadband infrastructure
-  Competitive electricity rates below the national average
-  Safe environment with low risk of natural disasters
-  High-tech workforce throughout the state
-  Virginia Data Center Sales and Use Tax Exemption

GROWING COMPANIES CHOOSE VIRGINIA AGAIN AND AGAIN



Governor McAuliffe presents a Virginia flag to Navy Federal President and CEO Cutler Dawson and chairman of the board, retired Vice Adm. John Lockard, USN, at the company's announcement event.

We consider it the greatest testimonial to Virginia's welcoming and supportive business environment when our existing companies choose to expand operations. Expansions historically represent a majority of our dealflow, and this year was no exception. Existing business expansions represented the top five job creation projects across Virginia.

World-renowned engineering firm, Bechtel Corp., had such a positive experience with Virginia that it announced it would expand its Fairfax County presence by bringing another operation to the Commonwealth as part of its global restructuring. This most recent announcement will create 700 new jobs and includes a \$10 million investment.

Navy Federal Credit Union has been in Virginia for more than three decades. The company announced 600 new jobs and a \$114.6 million investment to expand its headquarters facility in Vienna, located in Fairfax County. The company has grown from seven members in 1933 to become the world's largest credit union, with more than 5.5 million members.

FY2015 — NEW VS. EXPANSION

	EMPLOYMENT (NO. OF JOBS)	CAPITAL INVESTMENT (\$ MILLIONS)	NUMBER OF ANNOUNCEMENTS
NEW			
Manufacturing Announcements	2,492	\$322.17	20
Nonmanufacturing Announcements	2,494	\$1,228.00	41
Totals	4,986	\$1,550.17	61
EXPANSION			
Manufacturing Announcements	3,384	\$871.14	76
Nonmanufacturing Announcements	10,386	\$521.78	64
Totals	13,770	\$1,392.92	140
VIRGINIA TOTALS	18,756	\$2,943.10	201

PROMOTING VIRGINIA ACROSS THE GLOBE



VEDP planned and executed an aggressive marketing strategy in FY2015 that included more than 100 industry trade shows, conferences and events around the globe, digital advertising, telemarketing lead generation, social media outreach and a variety of digital and web-based initiatives.



Governor McAuliffe visits the Virginia booth at the Paris Air Show.

GOVERNOR-LED MARKETING MISSIONS:

Coordinated economic development marketing missions with Governor McAuliffe, including trips to New York, the Southeast U.S., Japan, South Korea, China, United Kingdom, Italy, Germany, France and Sweden.

EVENT AND TRADESHOW COLLABORATION:

Partnered with Virginia's economic development community to promote the advantages of doing business in Virginia at a variety of industry events, trade shows and conferences, including a site selection consultants familiarization tour of the Port of Virginia, a NASCAR prospect hospitality event, Farnborough Air Show, CoreNet Global Summit, RILA, Industrial Asset Management Council, Craft Brewers Conference and SelectUSA Investment Summit, to highlight a few.

VIRGINIA CONFERENCE ON WORLD TRADE:

The conference theme was, *Putting Global Trade to Work for Your Business*, and attracted more than 277 attendees from 160+ Virginia companies.



67th Virginia Conference on World Trade

YesVirginia.org FY2015 USAGE STATISTICS

359,644
SESSIONS



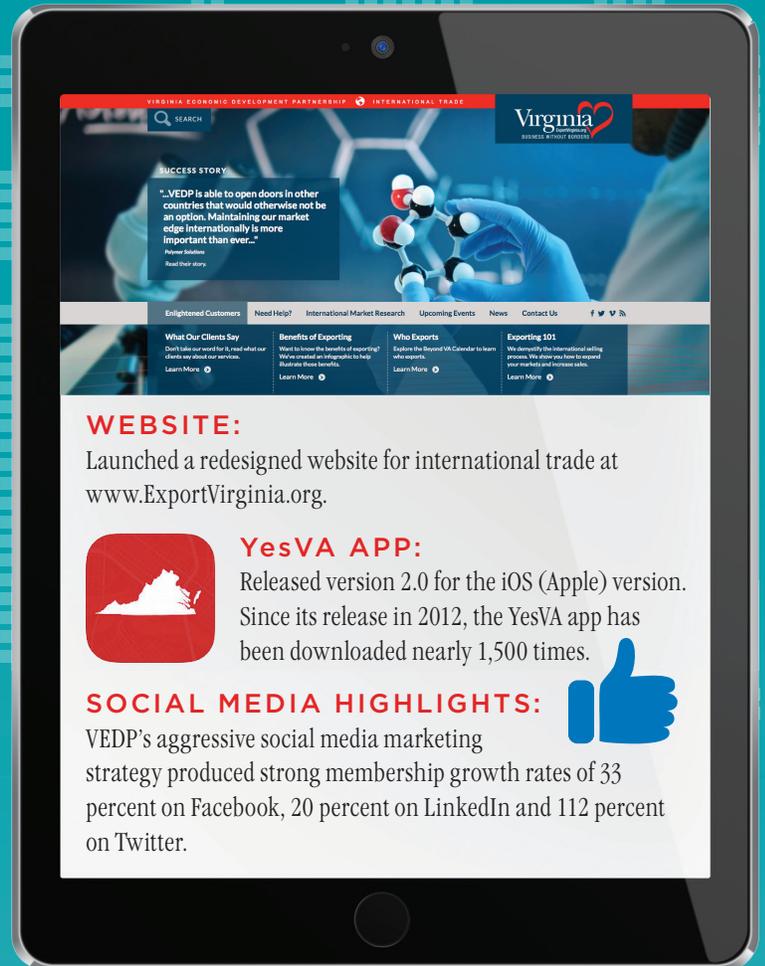
35.6% increase from FY2014

268,605
USERS



35.6% increase from FY2014

Source: Google Analytics



WEBSITE:

Launched a redesigned website for international trade at www.ExportVirginia.org.



YesVA APP:

Released version 2.0 for the iOS (Apple) version. Since its release in 2012, the YesVA app has been downloaded nearly 1,500 times.

SOCIAL MEDIA HIGHLIGHTS:



VEDP's aggressive social media marketing strategy produced strong membership growth rates of 33 percent on Facebook, 20 percent on LinkedIn and 112 percent on Twitter.

ADVERTISING CAMPAIGN:

Executed a digital advertising strategy that delivered more than 75 million impressions to CEOs in the U.S., China, U.K. and Germany. The media mix included *Forbes*, *The Wall Street Journal*, *The New York Times*, *Reuters*, *Entrepreneur*, *Rocketfuel*, *Bizo*, *Google*, *Bing* and *Baidu*. The program produced significant results, including a 35 percent increase from FY2014 in visits to YesVirginia.org, 500 targeted conversions, and 10 project opportunities for Virginia that represented more than 2,700 jobs and \$700 million in capital investment.



PUBLICATIONS AND COMMUNICATIONS:

Executed more than 50 Governor's press releases, placed six articles for publication in leading economic development and trade magazines, and implemented a proactive media relations campaign in support of VEDP's Going Global Defense Initiative.

TELEMARKETING LEAD GENERATION:

VEDP call center staff placed more than 65,000 calls to targeted prospects across the U.S. The program produced nearly 200 qualified appointments that resulted in 40 active economic development opportunities for VEDP's business attraction managers.



VIRGINIA ANNOUNCEMENTS OF EMPLOYMENT CREATION AND CAPITAL INVESTMENT 2015

COMPANY NAME	LOCATION	TYPE	BUSINESS	NEW JOBS	INVESTMENT (\$ MILLIONS)
Coastline Chemical	Accomack Co.	E	Industrial chemicals and antifreeze	16	\$2.70
ACCOMACK CO. TOTAL			1 ANNOUNCEMENT	16	\$2.70
Afton Scientific	Albemarle Co.	E	Sterile vials and aseptic filling	17	\$1.00
VividCortex Inc.	Albemarle Co.	E	Technical intelligence software	53	\$0.15
Savvy Rest Inc.	Albemarle Co.	E	Organic mattress manufacturing	10	\$0.10
Lighthouse Instruments	Albemarle Co.	E	Oxygen monitoring equipment	8	\$0.19
Co-Construct	Albemarle Co.	E	Project management software design	48	\$0.14
ALBEMARLE CO. TOTAL			5 ANNOUNCEMENTS	136	\$1.58
Supply Source DC	Alexandria	N	HQ; Corporate real estate consulting	10	\$0.02
American Association of Physicists in Medicine	Alexandria	N	HQ; Professional association	25	\$7.70
ALEXANDRIA TOTAL			2 ANNOUNCEMENTS	35	\$7.72
Hermle Uhren GmbH & Co. K.G.*	Amherst Co.	E	Clock cabinet manufacturing	10	\$0.75
AMHERST CO. TOTAL			1 ANNOUNCEMENT	10	\$0.75
Lindenburg Industry*	Appomattox Co.	N	Emission filter manufacturing	349	\$113.00
APPOMATTOX CO. TOTAL			1 ANNOUNCEMENT	349	\$113.00
Lidl Dienstleistung GmbH*	Arlington Co.	N	HQ; Grocery store chain	500	\$77.00
Washington Free Press	Arlington Co.	N	News website	25	\$0.10
Corporate Executive Board	Arlington Co.	E	HQ; Business research and analysis, membership association	800	\$149.70
ARLINGTON CO. TOTAL			3 ANNOUNCEMENTS	1,325	\$226.80
Penny Plate of Virginia	Augusta Co.	E	Aluminum pan manufacturing	0	\$3.00
Cerro Fabricated Products Inc.	Augusta Co.	E	Metal fabrication	55	\$5.10
Nexus Services Inc.	Augusta Co.	E	GPS tracking devices and court services for immigration	250	\$22.00
Provides US Inc.*	Augusta Co.	N	HVAC components manufacturing	45	\$6.10
McKee Foods Corp.	Augusta Co.	E	Snack cakes	54	\$34.00
Blue Ridge Machine Works	Augusta Co.	E	Custom machine components manufacturing	10	\$1.35
AUGUSTA CO. TOTAL			6 ANNOUNCEMENTS	414	\$71.55
Tread Corporation	Botetourt Co.	E	Mining equipment	0	\$0.40
Virginia Forge Company	Botetourt Co.	E	Steel forgings, automotive	38	\$4.60
Dynax America Corporation*	Botetourt Co.	E	Automobile transmission parts	75	\$32.63
BOTETOURT CO. TOTAL			3 ANNOUNCEMENTS	113	\$37.63
Nulife Glass Ltd.*	Bristol	N	Cathode ray tube recycling	46	\$5.90
BRISTOL TOTAL			1 ANNOUNCEMENT	46	\$5.90
CWW Conveyor Systems	Carroll Co.	E	Conveyor equipment manufacturing	20	\$2.00
Thomas Automation Management LLC	Carroll Co.	E	IT automation solutions	15	\$1.00
Andrews Farming Co.	Carroll Co.	E	Production, warehousing, and distribution of agricultural products	51	\$5.61
Vanguard Furniture	Carroll Co.	N	Household furniture upholstery production	200	\$0.55
CARROLL CO. TOTAL			4 ANNOUNCEMENTS	286	\$9.16
Blue Ridge Railcar Repair LLC	Charlotte Co.	E	Railcar repair and cleaning service	37	\$2.41
CHARLOTTE CO. TOTAL			1 ANNOUNCEMENT	37	\$2.41
Indoor Biotechnologies Inc.	Charlottesville	E	Products and services for indoor air quality	8	\$2.48
Tech Dynamism LLC	Charlottesville	E	Database development and optimization	30	\$0.10
Willow Tree Apps Inc.	Charlottesville	E	Mobile applications	94	\$0.60
Timbrio LLC	Charlottesville	E	Computer services and systems integration	29	\$0.10
Psi Kick Inc.	Charlottesville	E	Wireless sensing devices	40	\$3.50
Apex Clean Energy Inc.	Charlottesville	E	Wind farm and turbine manufacturing	31	\$1.12
Champion Brewing Company LLC	Charlottesville	E	Brewery	22	\$1.00
Scitent	Charlottesville	E	Learning systems development	15	\$0.10
CHARLOTTESVILLE TOTAL			8 ANNOUNCEMENTS	269	\$9.00
Frontier Technology Inc.	Chesapeake	N	IT services, software, and engineering	12	\$0.15
Coastal Precast Systems	Chesapeake	E	Precast concrete manufacturing	75	\$2.50
CHESAPEAKE TOTAL			2 ANNOUNCEMENTS	87	\$2.65
Ho-Ho-Kus Inc.	Chesterfield Co.	N	Aircraft parts design and manufacturing	40	\$3.35
Amazon.com Inc.	Chesterfield Co.	E	Fulfillment center	1,423	\$0.00
Total Quality Logistics Inc.	Chesterfield Co.	N	Logistics broker	60	\$0.10
Enclos Corp	Chesterfield Co.	E	Advanced exterior wall technologies manufacturing and installer for commercial buildings	200	\$3.00
CHESTERFIELD CO. TOTAL			4 ANNOUNCEMENTS	1,723	\$6.45
Old House Distillery	Culpeper Co.	E	Craft distillery	3	\$0.23
CULPEPER CO. TOTAL			1 ANNOUNCEMENT	3	\$0.23
Telvista Inc.	Danville	E	Call center; customer service	300	\$1.00
Essel Propack America LLC*	Danville	E	Aluminum tubes manufacturing	0	\$2.10
DANVILLE TOTAL			2 ANNOUNCEMENTS	300	\$3.10
Mountain Forest Products	Dickenson Co.	E	Lumber and wood chipping	6	\$0.40
DICKENSON CO. TOTAL			1 ANNOUNCEMENT	6	\$0.40

VIRGINIA ANNOUNCEMENTS OF EMPLOYMENT CREATION AND CAPITAL INVESTMENT 2015

COMPANY NAME	LOCATION	TYPE	BUSINESS	NEW JOBS	INVESTMENT (\$ MILLIONS)
Amazon.com Inc.	Dinwiddie Co.	E	Fulfillment center	527	\$0.00
DINWIDDIE CO. TOTAL			1 ANNOUNCEMENT	527	\$0.00
SteelFab Inc.	Emporia	E	Steel fabrication	6	\$0.65
EMPORIA TOTAL			1 ANNOUNCEMENT	6	\$0.65
Capital One Financial Corp.	Fairfax Co.	E	Corporate HQ; Financial services	500	\$10.00
Go Canvas	Fairfax Co.	E	Custom mobile app design	157	\$0.55
Opus Group LLC	Fairfax Co.	E	IT consulting	58	\$0.10
NexVortex	Fairfax Co.	E	Telecommunications services	32	\$0.26
Apex Systems Inc.	Fairfax Co.	E	IT staffing and services	50	\$1.00
Navy Federal Credit Union	Fairfax Co.	E	HQ; Credit union, financial services	600	\$114.60
Veris Group LLC	Fairfax Co.	E	IT and cyber security services	25	\$0.51
Virtual Workgroup Technologies Corporation	Fairfax Co.	N	Data center subnet	3	\$0.10
Bechtel Corporation	Fairfax Co.	E	HQ; Engineering, construction, and project management	700	\$10.00
Discover Technologies	Fairfax Co.	E	IT consulting and development	92	\$0.11
SC&A Inc.	Fairfax Co.	E	HQ; Environmental and energy consulting	67	\$1.00
Technology Management Associates	Fairfax Co.	E	Cyber security services	95	\$1.33
TechAmerica	Fairfax Co.	E	Tech company advocacy and representation	75	\$0.20
Kaspersky Government Security Solutions Inc.*	Fairfax Co.	E	Cybersecurity software development	15	\$0.20
Bode Technology Group Inc.	Fairfax Co.	E	DNA testing laboratory	175	\$1.20
Ball Aerospace & Technologies Corp.	Fairfax Co.	N	Operation support for aerospace and federal customers	60	\$1.50
BIS Global	Fairfax Co.	N	HQ; Provider of Web-based information technology solutions	50	\$1.00
FAIRFAX CO. TOTAL			17 ANNOUNCEMENTS	2,754	\$143.65
Gaithersburg Cabinetry & Millwork Co.	Fauquier Co.	E	Furniture and wood products manufacturer	25	\$5.00
FAUQUIER CO. TOTAL			1 ANNOUNCEMENT	25	\$5.00
Edelmann Technology*	Franklin Co.	E	Warehouse and service for manufactured winders and slitters	10	\$0.15
Trinity Packaging Corp.	Franklin Co.	E	Food service and industrial plastic bag products	25	\$9.50
FRANKLIN CO. TOTAL			2 ANNOUNCEMENTS	35	\$9.65
Threshold Enterprises	Frederick Co.	E	Dietary and health supplements distributor	125	\$3.00
TalentWise	Frederick Co.	N	HR technology services	141	\$1.00
M & H Plastics*	Frederick Co.	E	Plastic bottles and containers	45	\$5.50
FREDERICK CO. TOTAL			3 ANNOUNCEMENTS	311	\$9.50
Marstel-Day	Fredericksburg	E	Environment and planning consulting	40	\$0.10
FREDERICKSBURG TOTAL			1 ANNOUNCEMENT	40	\$0.10
Consolidated Glass & Mirror	Galax	E	Float and fabricated glass products	30	\$1.57
GALAX TOTAL			1 ANNOUNCEMENT	30	\$1.57
McAllister Mills Inc.	Grayson Co.	E	Heat-resistant materials and textiles, R&D	16	\$1.05
Oak Hall Industries Inc.	Grayson Co.	E	Graduation caps and gowns manufacturer	100	\$1.20
Hansen Turbine Assemblies	Grayson Co.	E	Coating spray applications manufacturer for aircraft and turbine parts	25	\$2.50
Independence Lumber Inc.	Grayson Co.	E	Lumber manufacturer, including furniture-grade and flooring oaks	25	\$5.05
Core Health & Fitness LLC	Grayson Co.	N	Exercise and fitness manufacturer and distributor	250	\$2.00
GRAYSON CO. TOTAL			5 ANNOUNCEMENTS	416	\$11.80
510Nano	Greensville Co.	N	Renewable energy products and technologies	113	\$11.00
GREENSVILLE CO. TOTAL			1 ANNOUNCEMENT	113	\$11.00
Grand Springs Inc.	Halifax Co.	E	Spring water packaging	18	\$0.00
HALIFAX CO. TOTAL			1 ANNOUNCEMENT	18	\$0.00
Liberty-Source PBC	Hampton	N	Business process outsourcing	596	\$1.57
HAMPTON TOTAL			1 ANNOUNCEMENT	596	\$1.57
Mavalério Ltd.*	Hanover Co.	N	Candy and confectionary products	65	\$5.00
HANOVER CO. TOTAL			1 ANNOUNCEMENT	65	\$5.00
Axon Ghost Sentinel Inc.	Harrisonburg	E	Cyber security services and solutions	29	\$1.50
HARRISONBURG TOTAL			1 ANNOUNCEMENT	29	\$1.50
Detactamet*	Henrico Co.	N	High-density detectable plastics manufacturing	30	\$1.00
Elephant Insurance*	Henrico Co.	E	Auto insurance	1,173	\$2.00
San-J International Inc.*	Henrico Co.	E	Soy sauce manufacturing	18	\$38.00
McKesson Medical-Surgical Inc.	Henrico Co.	E	HQ; Medical supplies	225	\$10.00
HENRICO CO. TOTAL			4 ANNOUNCEMENTS	1,446	\$51.00
Monogram Food Solutions	Henry Co.	E	Distribution center	101	\$7.24
Ebay Enterprises	Henry Co.	E	Fulfillment center	191	\$5.80
Hardide Coatings Inc.*	Henry Co.	N	Advanced surface coatings for aerospace and other industries	29	\$7.25
Monogram Food Solutions	Henry Co.	E	Processed beef products manufacturer	200	\$36.48
HENRY CO. TOTAL			4 ANNOUNCEMENTS	521	\$56.77
Ashland Inc.	Hopewell	E	Specialty chemicals	17	\$89.25
HOPEWELL TOTAL			1 ANNOUNCEMENT	17	\$89.25

VIRGINIA ANNOUNCEMENTS OF EMPLOYMENT CREATION AND CAPITAL INVESTMENT 2015

COMPANY NAME	LOCATION	TYPE	BUSINESS	NEW JOBS	INVESTMENT (\$ MILLIONS)
CCE Specialties	King George Co.	E	Framing, drywall, and acoustical ceiling contractor	60	\$3.70
Commercial Metals Company	King George Co.	E	Metal fabrication reinforcing products	20	\$12.00
KING GEORGE CO. TOTAL			2 ANNOUNCEMENTS	80	\$15.70
Saab Defense and Security USA*	Loudoun Co.	N	HQ; Technology solutions for defense and homeland security	10	\$0.10
K2M Inc.	Loudoun Co.	N	Spinal medical device manufacturer, R&D	97	\$28.40
Airbus Americas Inc.*	Loudoun Co.	E	Aircraft parts production and warehousing	0	\$2.15
Zendesk	Loudoun Co.	N	Cloud-based customer service software	0	\$25.00
LOUDOUN CO. TOTAL			4 ANNOUNCEMENTS	107	\$55.65
Seven Hills Food	Lynchburg	N	Meat processing	61	\$3.00
LYNCHBURG TOTAL			1 ANNOUNCEMENT	61	\$3.00
VivaTerra	Madison Co.	E	HQ; Home décor and garden products	25	\$4.50
MADISON CO. TOTAL			1 ANNOUNCEMENT	25	\$4.50
Hubbell Lighting Inc.	Montgomery Co.	E	Lighting fixture manufacturer and distributor	100	\$6.02
Luna Innovations	Montgomery Co.	E	Research and engineering services	0	\$0.50
Wolverine Advanced Materials	Montgomery Co.	E	Rubber-coated material manufacturing	93	\$10.63
InMotion US*	Montgomery Co.	E	Motors and drives for electric and hybrid vehicles	10	\$5.00
MONTGOMERY CO. TOTAL			4 ANNOUNCEMENTS	203	\$22.14
Canon Virginia Inc.*	Newport News	E	Printer cartridge and toner manufacturing	0	\$100.00
Continental Automotive Systems*	Newport News	E	Automotive parts production	525	\$152.00
NEWPORT NEWS TOTAL			2 ANNOUNCEMENTS	525	\$252.00
Military Sealift Command	Norfolk	E	HQ; Navy Sealift Command	507	\$31.00
NORFOLK TOTAL			1 ANNOUNCEMENT	507	\$31.00
Foreign Affairs Security Training Center FASTC	Nottoway Co.	N	Training and office services to the U.S. Department of State	574	\$461.00
NOTTOWAY CO. TOTAL			1 ANNOUNCEMENT	574	\$461.00
Big Trouble Malting and Spirits	Petersburg	E	Distillery and malt manufacturing	6	\$0.81
UniTao Pharmaceuticals*	Petersburg	N	Pharmaceutical manufacturing	376	\$22.50
PETERSBURG TOTAL			2 ANNOUNCEMENTS	382	\$23.31
Diaz Wholesale & Manufacturing Co. Inc.	Prince William Co.	N	International food distribution	44	\$10.00
PRINCE WILLIAM CO. TOTAL			1 ANNOUNCEMENT	44	\$10.00
James Hardie Building Products Inc.*	Pulaski Co.	E	Manufactures fiber-cement siding	69	\$25.00
PULASKI CO. TOTAL			1 ANNOUNCEMENT	69	\$25.00
Stone Brewing Co.	Richmond City	N	Craft beer brewery	288	\$74.30
IPPON Technologies USA*	Richmond City	E	Web development and design	44	\$0.11
Relay Foods	Richmond City	E	Home grocery delivery service distributor	75	\$0.71
RICHMOND CITY TOTAL			3 ANNOUNCEMENTS	407	\$75.12
FreightCar America Inc.	Roanoke City	E	Railroad car manufacturing	40	\$3.00
Clark Brothers Welding	Roanoke City	E	Welding and fabrication	26	\$0.28
ROANOKE CITY TOTAL			2 ANNOUNCEMENTS	66	\$3.28
AppTech Solutions	Roanoke Co.	E	Water storage and harvesting systems	104	\$0.21
ROANOKE CO. TOTAL			1 ANNOUNCEMENT	104	\$0.21
Devil's Backbone (Mountain View Brewery)	Rockbridge Co.	E	Brewery and distribution of craft beers	25	\$6.00
ROCKBRIDGE CO. TOTAL			1 ANNOUNCEMENT	25	\$6.00
Shenandoah Growers Inc.	Rockingham Co.	E	HQ; Herb growing and herb brokerage	15	\$8.70
ROCKINGHAM CO. TOTAL			1 ANNOUNCEMENT	15	\$8.70
AT&T Wireless	Russell Co.	E	Call center	60	\$0.00
Tri-State Energy	Russell Co.	N	Converting motors to natural gas	20	\$1.00
Appalachian BioFuels	Russell Co.	N	Enzymatic biodiesel production	40	\$3.50
RUSSELL CO. TOTAL			3 ANNOUNCEMENTS	120	\$4.50
Yokohama Tire Corp.*	Salem	E	Tire manufacturing	0	\$15.00
Mersen USA*	Salem	E	Graphite and carbide skid systems manufacturer	50	\$5.70
SALEM TOTAL			2 ANNOUNCEMENTS	50	\$20.70
Andros Foods North America*	Shenandoah Co.	E	Fruit processing	160	\$73.00
Route 11 Potato Chips	Shenandoah Co.	E	Potato chips	13	\$1.20
SHENANDOAH CO. TOTAL			2 ANNOUNCEMENTS	173	\$74.20
Mayville Engineering Company Inc.	Smyth Co.	E	Metal fabrication, tube forming and coatings	160	\$10.00
SMYTH CO. TOTAL			1 ANNOUNCEMENT	160	\$10.00
Lidl Dienstleistung GmbH	Spotsylvania Co.	N	Grocery chain, distribution center	200	\$125.00
SPOTSYLVANIA CO. TOTAL			1 ANNOUNCEMENT	200	\$125.00
Corps Solutions	Stafford Co.	E	National security training services and support	129	\$5.00
GEICO Corporation	Stafford Co.	E	Provider of insurance services	350	\$24.35
STAFFORD CO. TOTAL			2 ANNOUNCEMENTS	479	\$29.35
Carded Graphics LLC	Staunton	E	HQ; Printed packaging products manufacturer	10	\$2.00
STAUNTON TOTAL			1 ANNOUNCEMENT	10	\$2.00

VIRGINIA ANNOUNCEMENTS OF EMPLOYMENT CREATION AND CAPITAL INVESTMENT 2015

COMPANY NAME	LOCATION	TYPE	BUSINESS	NEW JOBS	INVESTMENT (\$ MILLIONS)
Target Corp.	Suffolk	E	East Coast import warehouse	168	\$50.00
Ciba Specialty Chemicals*	Suffolk	E	Polyacrylamides used in water treatment applications	0	\$4.50
Information Dominance Forces Command	Suffolk	N	Cyber expertise for Navy	0	\$0.10
Friant and Associates	Suffolk	N	Institutional and office furniture manufacturing	166	\$17.42
SUFFOLK TOTAL			4 ANNOUNCEMENTS	334	\$72.02
Tadano Mantis Crane	Tazewell Co.	E	Mobile crane manufacturing	25	\$2.50
Simmons Equipment Company	Tazewell Co.	E	Mining equipment manufacturing	30	\$1.00
TAZEWELL CO. TOTAL			2 ANNOUNCEMENTS	55	\$3.50
LifeNet Health	Virginia Beach	E	Regenerative organ and tissue R&D	160	\$0.00
Haulotte North America*	Virginia Beach	N	Aerial work platforms	67	\$0.60
Cape Henry Associates	Virginia Beach	E	Personnel training and human resources consulting	36	\$0.15
AETNA Insulated Wire Co.	Virginia Beach	E	Insulated wire	25	\$6.30
Tidewater Tactical	Virginia Beach	E	Military and law enforcement tactical equipment	5	\$1.15
DOMA Technologies LLC	Virginia Beach	E	Cloud-based data and document management	150	\$1.00
Canada Metal Pacific*	Virginia Beach	N	Global supplier of nonferrous metal products	70	\$3.50
VIRGINIA BEACH TOTAL			7 ANNOUNCEMENTS	513	\$12.70
Nature's Touch Frozen Foods Inc.*	Warren Co.	N	Repackaging imported frozen foods and distributing in the U.S.	25	\$1.80
Interbake Foods LLC*	Warren Co.	E	Cookie and cracker manufacturer	31	\$11.10
WARREN CO. TOTAL			2 ANNOUNCEMENTS	56	\$12.90
Qore Systems	Washington Co.	N	Hand sanitizer developer and manufacturer	140	\$12.80
Bristol Compressors International	Washington Co.	E	Compressors for air conditioning, heating	110	\$1.00
WASHINGTON CO. TOTAL			2 ANNOUNCEMENTS	250	\$13.80
Countryside Natural Products Inc.	Waynesboro	E	Customized organic and non-GMO livestock feed	15	\$0.20
Neuman Aluminum USA*	Waynesboro	E	Aluminum impact extrusion and machining	26	\$2.80
WAYNESBORO TOTAL			2 ANNOUNCEMENTS	41	\$3.00
O'Sullivan Films*	Winchester	E	Vinyl, polymer, alloy sheets and films	96	\$6.00
WINCHESTER TOTAL			1 ANNOUNCEMENT	96	\$6.00
Optafuel US Inc.*	Wise Co.	E	Bio-refinery	40	\$4.00
Micronic Technologies	Wise Co.	E	Water treatment technology research	12	\$2.00
WISE CO. TOTAL			2 ANNOUNCEMENTS	52	\$6.00
Coperion Corporation	Wythe Co.	E	Compounding bulk material systems components and services	22	\$3.00
WYTHE CO. TOTAL			1 ANNOUNCEMENT	22	\$3.00
Not publicly announced	Confidential		46 announcements	847	\$648.79
CONFIDENTIAL TOTAL			46 ANNOUNCEMENTS	847	\$648.79
GRAND TOTAL			201 ANNOUNCEMENTS	18,756	\$2,943.10

NOTES:

*Indicates foreign affiliation.

All announcements are subject to revision.

NOTES ON METHODOLOGY

This report reflects fiscal year 2015 from July 1, 2014, to June 30, 2015. It is based on announcements of planned employment creation and capital expenditures in Virginia by basic companies (manufacturers and nonmanufacturers with a substantial customer base outside the state). Many of the new facilities announced are not yet in operation. The information indicates the kind of new economic activity occurring in the state; it does not measure total employment growth. Information is gathered from the Virginia Economic Development Partnership's allies at state, regional and local levels, as well as from published sources and Partnership staff. Rules for documentation of announcements were established to ensure consistency of reported data. All information is obtained on a voluntary basis, and no claim is made that the data is complete.

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