

The State of Virginia, U.S.A.
BUSINESS WITHOUT BORDERS

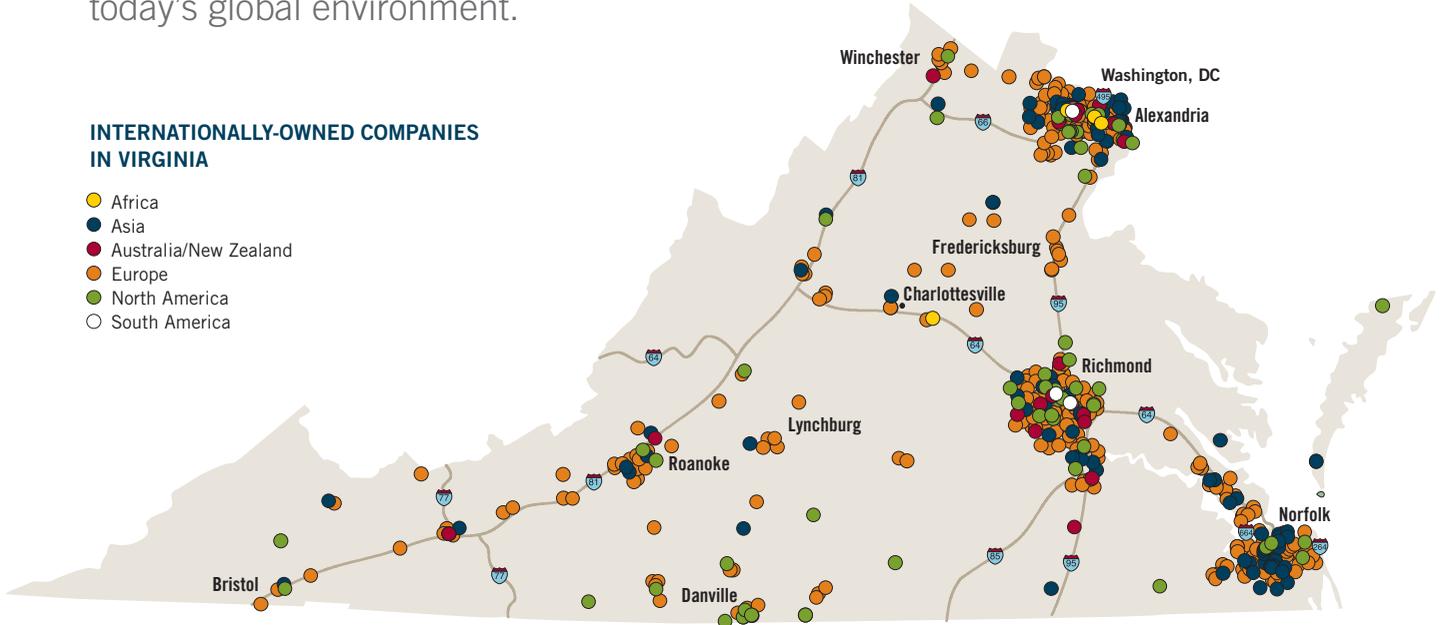


PRO-INTERNATIONAL INVESTMENT

Virginia possesses the qualities that corporate decision-makers are seeking in today's global environment.

INTERNATIONALLY-OWNED COMPANIES IN VIRGINIA

- Africa
- Asia
- Australia/New Zealand
- Europe
- North America
- South America



TOP 10 COUNTRIES BY # OF ESTABLISHMENTS

Country	Establishments
UK	110
Germany	110
Japan	58
France	52
Canada	51
Netherlands	36
Switzerland	35
Sweden	33
Italy	22
Australia & Austria	14

TOP 10 COUNTRIES BY CAPITAL INVESTMENT

HQ Location	Investment (millions)*
Germany	\$ 4,669.93
Japan	\$ 2,124.72
UK	\$ 1,341.78
Sweden	\$ 755.70
France	\$ 721.51
Canada	\$ 704.15
Denmark	\$ 507.83
Israel	\$ 286.13
Switzerland	\$ 286.12
Australia	\$ 221.05

GROWTH IN INTERNATIONAL INVESTMENT

Year Announced	New Jobs	Investment (millions)
2000	4,767	\$ 522.38
2001	3,734	\$ 256.86
2002	3,029	\$ 194.46
2003	2,978	\$ 575.55
2004	5,119	\$ 1,552.01
2005	3,965	\$ 472.47
2006	4,142	\$ 715.89
2007	2,656	\$ 831.48
2008	6,631	\$ 1,603.04
2009	1,576	\$ 218.89

Source: Virginia Economic Development Announcements Database

All information is obtained on a voluntary basis and no claim is made that the data are complete

*Data collected from 1980 - 2010

LEADING INTERNATIONALLY-OWNED COMPANIES IN VIRGINIA

Areva NP	Klöckner Pentaplast of America, Inc.	TATA Communications
Boehringer Ingelheim	Rolls-Royce North America, Inc.	Toray Plastics
Canon U.S.A., Inc.	Stihl	Transurban USA Development
Essel Propack America LLC	Swedwood North America (IKEA)	Volkswagen of America



VIRGINIA'S LABOR FORCE

Growing faster than the national average, Virginia's workforce stands ready to fulfill present and future industry needs. Virginia's workforce is one of our greatest assets, and one of Virginia business's greatest advantages.

- Virginia is a right-to-work state
- At 5.4 percent, Virginia has the third lowest unionization rate in the country and one of the lowest unionization rates in the private sector at 2.60 percent.
- With 5.2 million people in the 16-64 age range, Virginia ranks 7th in the nation for prime working population as a percentage of total population
- On average, more than 18,000 military personnel separate from the armed services in Virginia annually, adding a skilled, disciplined supply of potential recruits to the state's labor supply.
- More than 500,000 students are enrolled in over 100 in-state institutions of higher education.
- Nearly 20,000 doctoral scientists and engineers are employed in Virginia, one of the highest concentrations in the nation.
- The Virginia Community College System, through its 23 colleges, provides occupational and technical training programs, many of which have been designed specifically to meet the needs of nearby industries.

Unemployment Insurance Tax per Employee

- The unemployment insurance tax burden is 42 percent lower than the national average.

Workers' Compensation

- At \$2.09 per \$100 of payroll in January 2009, Virginia ranks 4th lowest nationally and is 44 percent lower than the U.S. average.



AeA has ranked Virginia as the national leader for its concentration of high-tech workers.

POPULATION, LABOR FORCE & PER CAPITA PERSONAL INCOME

	Population 2009	Labor Force 2009	Per Capita Personal Income 2008
Urban Centers			
Northern Virginia	2,558,256	1,485,152	\$ 59,068
Virginia Beach/Norfolk/Newport News	1,650,282	816,794	\$ 39,365
Richmond	1,238,187	657,801	\$ 42,309
Roanoke	300,399	158,253	\$ 38,727
Lynchburg	247,447	124,537	\$ 33,662
Charlottesville	196,766	108,112	\$ 43,344
Blacksburg/Christiansburg/Radford	159,587	81,487	\$ 28,196
Winchester	101,294	55,897	\$ 36,222
Harrisonburg	120,271	65,743	\$ 31,055
Staunton/Waynesboro	118,147	60,357	\$ 33,161
Danville	105,814	52,774	\$ 29,789
Bristol	93,293	45,830	\$ 31,037
Martinsville	69,523	31,239	\$ 30,018
Culpeper	46,502	21,015	\$ 33,303
Tazewell/Bluefield	44,907	21,359	\$ 30,865
States			
Alabama	4,780,780	2,112,623	\$ 33,655
Georgia	9,829,211	4,769,757	\$ 34,849
Kentucky	4,314,113	2,080,358	\$ 31,936
Maryland	5,699,478	2,987,490	\$ 48,164
North Carolina	9,380,884	4,544,916	\$ 35,249
South Carolina	4,561,242	2,179,243	\$ 32,495
Tennessee	6,296,254	3,020,332	\$ 34,833
Virginia	7,882,590	4,173,875	\$ 44,075
United States	307,006,550	154,206,250	\$ 40,166

*Source: U.S. Census Bureau, Population Division, LAUS Unit and Bureau of Labor Statistics

Bureau of Economic Analysis



ADVANCED MANUFACTURING

Global manufacturing companies benefit from the unique combination of resources that a Virginia location offers, including lower operating costs, a skilled labor force and excellent transportation assets. Virginia's manufacturing base includes more than 6,200 companies that employ 272,700 workers.

Many highly advanced products are manufactured in Virginia, including:

- Nuclear Submarines
- Satellites
- Aircraft Carriers
- Nuclear reactor components
- Aerospace Components
- Semiconductors
- Advanced Materials
- Pharmaceuticals

SELECT INTERNATIONALLY OWNED MANUFACTURING FIRMS IN VIRGINIA

ABB, Inc.	Liebherr Mining Equipment Co.
Alfa Laval, Inc.	M&H Plastics, Inc.
American GFM Corporation	Maple Leaf Bakery, Inc.
Areva NP	McAirlaid's
Ariake USA, Inc	Metalsa
Arista Tubes	MGC Advanced Polymers, Inc.
Bauer Compressors	Nestlé USA
Boehringer Ingelheim	New World Pasta
Boen Hardwood Flooring, Inc.	Novozymes
Canon U.S.A., Inc.	Rehau Incorporated
Carbone of America	Rolls-Royce North America, Inc.
Continental Teves, Inc.	SAAB Aircraft of America, Inc.
Daiei Papers (USA) Corporation	Sartomer Company, Inc.
Evonik Goldschmidt Corporation	Sterling Gelatin, America, Inc.
Dynax America Corporation	Stihl Incorporated
Essel Propack America LLC	Sumitomo Machinery Corporation
Eternal Technology Corporation	Swedwood North America
G&D America, Inc	Toray Plastics, Inc.
Icelandic USA	Travaini Pump USA
Interbake Foods, Inc.	Volvo Trucks North America, Inc.
Intertape Polymer Corporation	Wako Chemicals USA, Inc.
Israel Aircraft Industries	Wavelight Laser Incorporated
Kaeser Compressors, Inc.	Yokohama Tire Corporation
Kinyo Virginia, Inc.	Yupo Corporation
Klockner Pentaplast of America, Inc.	

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Virginia manufacturers have one of the lowest average workers' compensation costs in the country.

Aerospace

- Employs 26,100
- In the past ten years, 55 aerospace industry projects have invested \$1.3 billion and created 5,000 new jobs.
- Location of a new jet-engine manufacturing operation for Rolls-Royce
- Home to the Mid-Atlantic Regional Spaceport
- Home to the National Institute of Aerospace
- Location of NASA Langley Research Center and NASA Wallops Flight Facility
- Consists of 159 firms, 83 in the aerospace technology sector and 50 in the aerospace equipment sector
- Supported by 422 machine shops employing 5,500 people
- Virginia ranks second in the nation for U.S. Department of Defense prime contracts (\$36.7 billion in FY 2008).
- Direct economic output of \$5.4 billion

Automotive

- Employs 18,800
- In the past ten years, 124 automotive industry projects have invested \$2 billion and created 9,400 new jobs.
- 173 companies, 134 in the automotive parts sector
- Supported by 422 machine shops employing 5,500
- Direct economic output of \$7.1 billion
- Home to Volvo Truck North America, the largest Volvo truck plant in the world
- Home to the headquarters of Volkswagen of America

Food Processing

- Employs 34,700
- Direct economic output of \$18.2 billion
- In the past ten years, food processing companies have invested \$2.04 billion and created 6,110 new jobs.
- Top three food processing sectors by employment are meat & poultry processing (14,429), other food manufacturing (4,559) and beverage manufacturing (4,353).

Plastics and Advanced Materials

- In the past ten years, plastics & advanced materials companies have invested \$2.0 billion and created 11,000 new jobs.
- Virginia is home to more than 200 plastics companies, employing more than 24,800.
- Direct economic output of \$10.6 billion
- Ranked second in U.S. in film and sheet manufacturing employment and new capital expenditures

Life Sciences

- In 2008, the life sciences industry accounted for more than 16,200 jobs in Virginia at an average salary of \$77,675.
- Research sub sector comprises the largest share of life sciences overall employment at 48% (7,778 jobs).
- Pharmaceuticals sub sector has 22% (3,606 jobs) of the industry's employment.
- Medical device subsector employs 3,562.
- Direct economic output of \$6.7 billion



Manufacturers receive broad sales tax exemptions for purchases of machinery, tools, replacement parts and raw materials used in the production process.

INFORMATION TECHNOLOGY

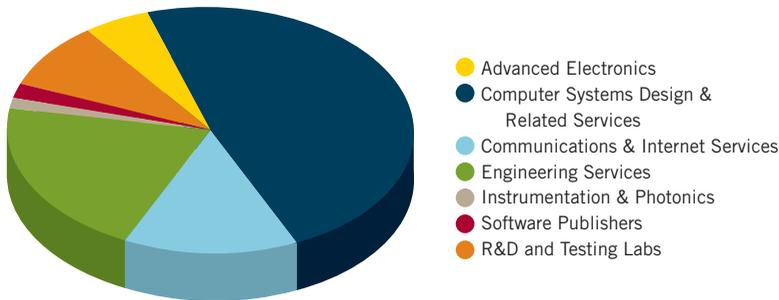
Virginia enjoys national and international acclaim in the areas of information technology (IT) systems development, software development, data center operations, and telecommunications.

Approximately 147,000 workers are employed in Virginia's IT sector. In 2008, IT accounted for 4 percent of total employment in Virginia, compared to 1.5 percent for the U.S. Virginia's close proximity to Washington, D.C. and the U.S. government's activities, coupled with Virginia's pro-business climate, has helped forge Virginia's technology industry dominance.

- More than 15,700 high-technology establishments operate in Virginia.
- Every major U.S. government civilian and defense contractor has a substantial presence in Virginia.
- AeA, the nation's largest high-tech trade association, has ranked Virginia as the national leader for its concentration of high-tech workers.



HIGH TECHNOLOGY EMPLOYMENT BY SECTOR



High-Technology Occupation

Computer systems analysts	33,590
Computer software engineers, applications	31,830
Computer software engineers, systems software	26,060
Computer support specialists	18,750
Network and computer systems administrators	18,550
Network systems and data communications analysts	14,160
Computer programmers	12,650
Computer and information systems managers	11,070
Electrical engineers	7,270
Engineering managers	4,830

Number Employed

SELECT INTERNATIONALLY OWNED TECHNOLOGY FIRMS IN VIRGINIA

AgustaWestland
 AIRBUS
 Alcatel
 Areva NP
 BAE Systems
 Biovail Technologies, Ltd.
 Canon U.S.A., Inc.
 CGI-AMS
 China Telecom USA
 Data Connection Corporation
 Diverse Security Technologies, Inc.
 Equant
 ERDAS, Inc.
 Keygene Science
 MKS Inc.
 NEC America, Inc.
 Noldus Information Technology, Inc.
 Rolls-Royce North America, Inc.
 Spot Image Corporation
 Systar, Inc
 TATA
 Tokyo Electron America, Inc.
 Tower Software

ENERGY

From its nuclear energy pre-eminence, significant coal resources and ideal geographic position for the development of offshore wind generation, Virginia provides a competitive set of assets for global energy companies.

Virginia's Energy Industry

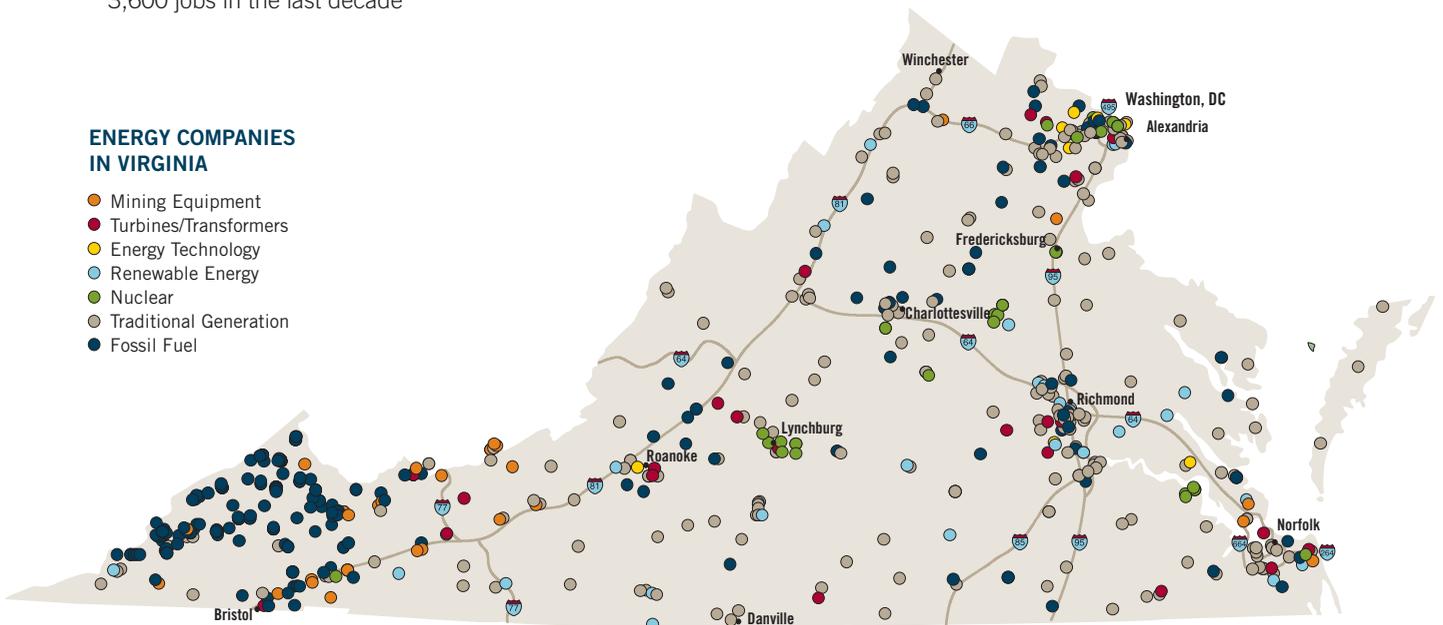
- Employs more than 30,000
- Consists of more than 630 establishments; more than 250 in the fossil fuel sector and 238 in the traditional generation sector
- Direct economic output of \$16 billion
- Invested more than \$4.5 billion and created more than 3,600 jobs in the last decade

Funding

The Virginia Tobacco Commission has committed \$140 million towards the establishment of energy centers in addition to the commercialization of new energy products and services.

ENERGY COMPANIES IN VIRGINIA

- Mining Equipment
- Turbines/Transformers
- Energy Technology
- Renewable Energy
- Nuclear
- Traditional Generation
- Fossil Fuel



MAJOR ENERGY COMPANIES OPERATING IN VIRGINIA

ABB, Inc.	Columbia Gas	Joy Mining Machinery
AEP	Consol	Line Power
AES Corporation	Covanta	Massey Energy Company
Allegheny Energy	Dominion	Paramont Coal
Alpha Natural Recourses	ExxonMobil	PEMCO
Areva NP	GE	PEPCO
The Babcock & Wilcox Company	Mitsubishi Nuclear Energy	Toshiba America Nuclear Energy
BP Wind America	Systems	Virginia Transformer
Bucyrus	Halliburton	Western Refining

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UNIVERSITY, FEDERAL AND PRIVATE SECTOR RESEARCH & DEVELOPMENT

	Energy Generation/Sources							Energy Use/Impact						
	Coal, Oil, Gas	Nuclear	Fuel Cells/H2	Alternative Fuels (Waste- or Bio-Derived)	Other Renewables			Wind	Coastal (Wind/Tidal/Current/Wave)	Energy Storage	Efficiency/Conservation		Buildings/Environment	Energy Policy/Economics
					Geothermal	Hydroelectric	Solar/Photovoltaics							
Virginia College or University														
College of William and Mary														
George Mason University														
Hampton University														
James Madison University														
Norfolk State University														
Old Dominion University														
University of Virginia														
Virginia Commonwealth University														
Virginia Military Institute														
Virginia Tech														
Virginia State University														
Virginia Federal Lab														
Thomas Jefferson National Accelerator Facility (DOE)														
NASA Langley Research Center														
Naval Surface Warfare Center – Dalgren Division														
Virginia Company														
Afton Chemical (Richmond)														
Areva NP (Lynchburg)														
BWXT (Lynchburg)														
Consutech (Richmond)														
Delta T (Williamsburg)														
Dominion Power														
GE Energy (Salem)														
Northrop Grumman (Newport News)														
SAIC (Virginia Beach)														
Siemens (Newport News)														
Verdant Power (Arlington)														
SBIR/STTR Companies														

NATIONALLY RECOGNIZED HIGHER EDUCATION SYSTEM

More than 500,000 students are enrolled in 100-plus institutions of higher education, including 23 community colleges located on 40 campuses statewide.

In the 2008-09 academic year, Virginia's public colleges and universities awarded almost 52,000 bachelor, master, doctorate and law degrees, and the community colleges awarded more than 18,000 degrees, diplomas and certificates.

- Nearly 20,000 doctoral scientists and engineers reside in Virginia—one of the highest concentrations in the U.S.
- The University of Virginia is ranked 2nd and The College of William and Mary ranked 6th in *U.S. News and World Report's* 2010 Top Public National Universities list.
- Virginia Tech's engineering program is ranked 14th in the nation in the 2010 *U.S. News and World Report's* Best Engineering Institutions list.

PUBLIC COLLEGES & UNIVERSITIES DEGREES CONFERRED 2008-2009

Four-Year Public Institutions	Bachelors	Professional	Masters	Doctorate
College of William and Mary	1,461	194	533	61
Christopher Newport University	955	0	58	0
George Mason University	4,009	228	2,499	202
George Mason University	3,630	0	655	22
Longwood University	761	0	172	0
University of Mary Washington	928	0	202	0
Norfolk State University	777	0	219	3
Norfolk State University	2,955	0	1,257	122
Radford University	1,762	0	417	0
University of Virginia – Wise	287	0	0	0
Virginia Tech	5,307	86	1,419	435
Virginia Commonwealth University	3,724	395	1,556	227
University of Virginia	3,560	547	1,727	360
Virginia Military Institute	290	0	0	0
Virginia State University	609	0	95	7
TOTAL	31,015	1,450	10,819	1,439

VIRGINIA UNIVERSITY RANKINGS

National Universities Public

- 2 UVA (tied)
- 6 College of William & Mary
- 29 Virginia Tech

Liberal Arts Colleges

- 14 Washington and Lee
- 30 University of Richmond
- 62 Virginia Military Institute
- 77 Sweet Briar College
- 97 Hampden-Sydney College
- 105 Hollins College
- 118 Randolph College

Liberal Arts - Public

- 3 Virginia Military Institute

Up and Coming National Universities

- 2 George Mason University (National Universities)
- 5 University of Richmond (Liberal Arts Colleges) - tied for 5th
- 5 James Madison University (Universities - Master's - South)
- 8 Radford University (Universities - Master's - South)
- 13 Shenandoah University (Universities - Master's - South)

Master's Universities (South)

- 4 James Madison University
- 11 University of Mary Washington
- 21 Mary Baldwin College
- 25 Longwood University
- 29 Hampton University
- 31 Shenandoah University
- 38 Lynchburg College
- 38 Radford University
- 42 Marymount University

Baccalaureate Colleges (South)

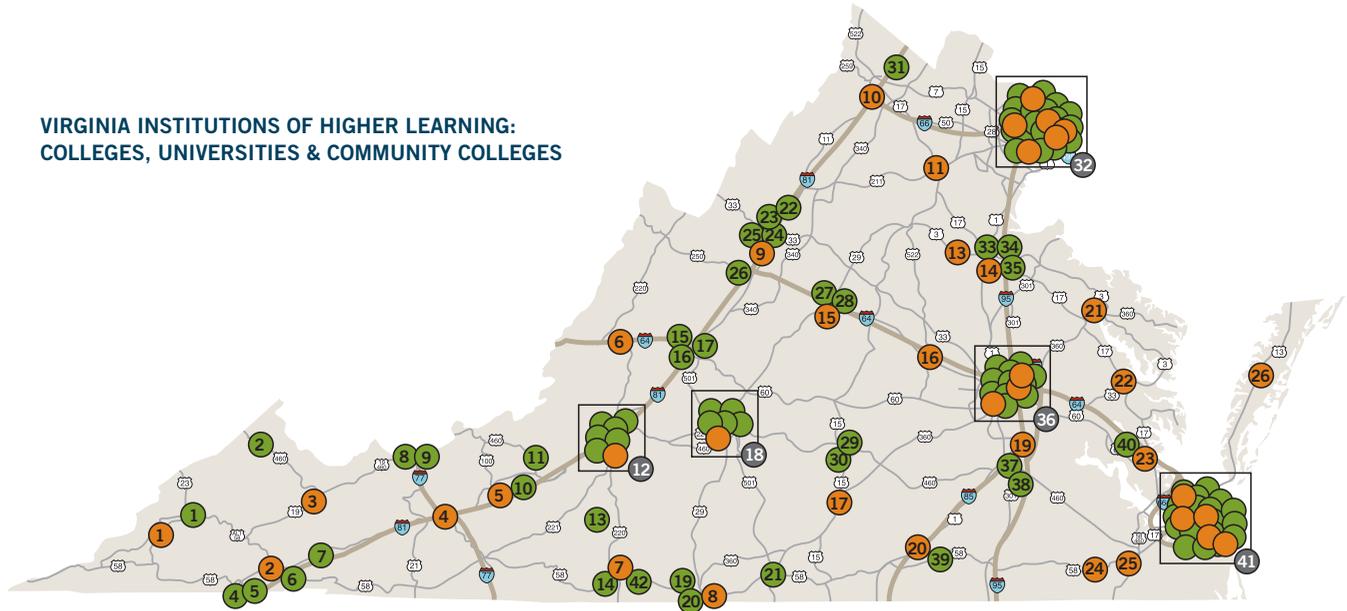
- 36 Averett University
- 40 Bluefield College

America's Best Colleges 2010
U.S. News & World Report

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**VIRGINIA INSTITUTIONS OF HIGHER LEARNING:
COLLEGES, UNIVERSITIES & COMMUNITY COLLEGES**



Colleges & Universities

- 1 University of Virginia's College at Wise
- 2 University of Appalachia College of Pharmacy
- 3 Appalachian School of Law
- 4 National College of Business & Technology – Bristol
- 5 Virginia Intermont College
- 6 Southwest Virginia Higher Education Center
- 7 Emory and Henry College
- 8 National College of Business & Technology – Bluefield
- 9 Bluefield College
- 10 Radford University
- 11 Virginia Polytechnic Institute & State University
- 12 **ROANOKE REGION**
- ECPI Technical College – Roanoke
- Hollins University
- Jefferson College of Health Sciences
- National College of Business & Technology – Roanoke Valley
- Roanoke College
- Roanoke Higher Education Center
- 13 Ferrum College
- 14 National College of Business & Technology – Martinsville
- 15 Virginia Military Institute
- 16 Washington and Lee University
- 17 Southern Virginia University
- 18 **LYNCHBURG REGION**
- Liberty University
- Lynchburg College
- National College of Business & Technology – Lynchburg
- Randolph College
- Sweet Briar College
- 19 National College of Business & Technology – Danville
- 20 Averett University
- 21 Southern Virginia Higher Education Center
- 22 Eastern Mennonite University
- 23 James Madison University
- 24 National College of Business & Technology – Harrisonburg
- 25 Bridgewater College
- 26 Mary Baldwin College
- 27 University of Virginia
- 28 National College of Business & Technology – Charlottesville

- 29 Longwood University
- 30 Hampden-Sydney College
- 31 Shenandoah University
- 32 **NORTHERN VIRGINIA REGION**
- Centura College – Alexandria
- ECPI College of Technology – Northern Virginia
- George Mason University – Arlington
- George Mason University – Fairfax
- George Mason University – Prince William
- George Washington University – Alexandria
- Graduate Education Center
- George Washington University – Arlington
- Graduate Education Center
- George Washington University – Tysons Corner/McLean
- George Washington University – Virginia
- ITT Technical Institute – Chantilly
- ITT Technical Institute – Springfield
- Marymount University
- Old Dominion University – Northern Virginia Center
- Regent University – Washington, D.C.
- Sanford-Brown College – Vienna
- Stratford University – Tysons Corner
- Stratford University – Woodbridge
- Strayer University – Alexandria
- Strayer University – Arlington
- Strayer University – Loudoun
- Strayer University – Manassas
- Strayer University – Woodbridge
- University of Fairfax
- University of Management and Technology
- University of Northern Virginia – Manassas
- Virginia International University
- Virginia Tech – Northern Virginia Center
- 33 University of Mary Washington – College of Graduate & Professional Studies
- 34 Strayer University – Fredericksburg
- 35 University of Mary Washington – Fredericksburg
- 36 **RICHMOND REGION**
- Bryant & Stratton College – Richmond
- Centura College – Chesterfield
- Centura College – Henrico
- ECPI Technical College – Glen Allen
- ECPI Technical College – Richmond
- George Washington University – Capital One Financial
- ITT Technical Institute – Richmond
- Randolph-Macon College

- Strayer University – Chesterfield
- Strayer University – Henrico
- University of Richmond
- Virginia Commonwealth University
- Virginia Union University
- 37 Virginia State University
- 38 Richard Bland College
- 39 Saint Paul's College
- 40 College of William and Mary
- 41 **HAMPTON ROADS REGION**
- Bryant & Stratton College – Virginia Beach
- Christopher Newport University
- ECPI College of Technology – Newport News
- ECPI College of Technology – Virginia Beach
- George Washington University – Hampton Roads Center
- Hampton University
- ITT Technical Institute – Norfolk
- Medical College of Hampton Roads – EVMS
- Norfolk State University
- Old Dominion University
- Old Dominion University – Peninsula Higher Education Center
- Old Dominion University – Tri Cities Higher Education Center
- Old Dominion University – Virginia Beach Higher Education Center
- Regent University – Virginia Beach
- Strayer University – Chesapeake
- Strayer University – Newport News
- Tidewater Tech – Chesapeake
- Tidewater Tech – Newport News
- Tidewater Tech – Norfolk
- Tidewater Tech – Virginia Beach
- Virginia Wesleyan College
- World College
- 42 New College Institute

Community Colleges

- 1 Mountain Empire CC
- 2 Virginia Highlands CC
- 3 Southwest Virginia CC
- 4 Wytheville CC
- 5 New River CC
- 6 Dabney S. Lancaster CC
- 7 Patrick Henry CC
- 8 Danville CC
- 9 Blue Ridge CC
- 10 Lord Fairfax CC – Middletown
- 11 Lord Fairfax CC – Fauquier
- 12 Virginia Western CC
- 13 Germanna CC – Locust Grove
- 14 Germanna CC – Fredericksburg
- 15 Piedmont Virginia CC
- 16 J. Sargeant Reynolds CC – Western
- 17 Southside Virginia CC – John H. Daniel
- 18 Central Virginia CC
- 19 John Tyler CC – Chester
- 20 Southside Virginia CC – Christanna
- 21 Rappahannock CC – Warsaw
- 22 Rappahannock CC – Glens
- 23 Thomas Nelson CC – Historic Triangle
- 24 Paul D. Camp CC – Franklin
- 25 Paul D. Camp CC – Hobbs Suffolk
- 26 Eastern Shore CC
- 32 **NORTHERN VIRGINIA REGION**
- Northern Virginia CC – Annandale
- Northern Virginia CC – Alexandria
- Northern Virginia CC – Loudoun
- Northern Virginia CC – Manassas
- Northern Virginia CC – Woodbridge
- Northern Virginia CC – Medical Education C
- 36 **RICHMOND REGION**
- J. Sargeant Reynolds CC – Parham Road
- J. Sargeant Reynolds CC – Downtown
- John Tyler CC – Midlothian
- 41 **HAMPTON ROADS REGION**
- Thomas Nelson CC – Hampton
- Tidewater CC – Portsmouth
- Tidewater CC – Chesapeake
- Tidewater CC – Virginia Beach
- Tidewater CC – Norfolk



ELEMENTARY & SECONDARY EDUCATION SYSTEM

Ranked among the best in the nation

Virginia's elementary and secondary schools offer a wealth of opportunity and diverse learning experiences for students.

Well over one million students are enrolled in Virginia's 1,800 public elementary, middle, and high schools, and centers of learning. Public high schools in Virginia graduate about 84,000 students annually. More than 80 percent of these graduates will continue to a two- or four-year degree program or have other continuing education plans.

- *Newsweek's* 2009 Top U.S. High Schools list cites 91 Virginia high schools among the best in the nation.
- Researchers at Editorial Projects in Education Inc. rated Virginia fourth in the nation in overall educational quality in the 2010 "Quality Counts" report. Virginia ranked higher than the U.S. average in the report that measured state education in several categories including academic achievement, school finance, and standards, assessments and accountability.
- *U.S. News & World Report's* 2009 America's Best High Schools list cites 2 Virginia high schools as gold medal schools, of which one (Thomas Jefferson High School for Science and Technology) is ranked as the "Best High School" in the nation. Virginia also has 6 silver and 28 bronze medal schools.

International Baccalaureate Program

The International Baccalaureate Program was founded in 1968 with goals of establishing a common secondary school curriculum and comparable university entry credentials. Today, the IB program offers college preparatory courses at selected elementary, middle and high schools in the United States and abroad. The IB Diploma is recognized by colleges and universities throughout the world for admission, advanced placement, and advanced standing. Virginia has the third most schools offering a combination of the Primary Years Program (PYP), Middle Years Program (MYP) and the Diploma Program (DP) in the U.S. In 2008, the Commonwealth had the third highest number of exams taken and diplomas awarded in the nation, after Florida and California.

Advanced Placement Participation Levels

In 2009, the number of Virginia public school students participating in AP testing continued to increase by eleven percent over the previous year. Virginia's 11th and 12th graders are taking the third most AP exams in the nation. The percentage of Virginia school students earning a score of three or better on the Advanced Placement examinations is above the national average: Of the 115,066 examinations taken in 2009, 22.9 percent received a grade of 3 or better.



Virginia's schools exhibit excellence at all levels, from elementary and secondary schools to community colleges, universities and graduate schools. Virginia's extraordinary education system provides a vast pool of well-educated Virginians that support industry needs.

INTERNATIONAL SCHOOLS

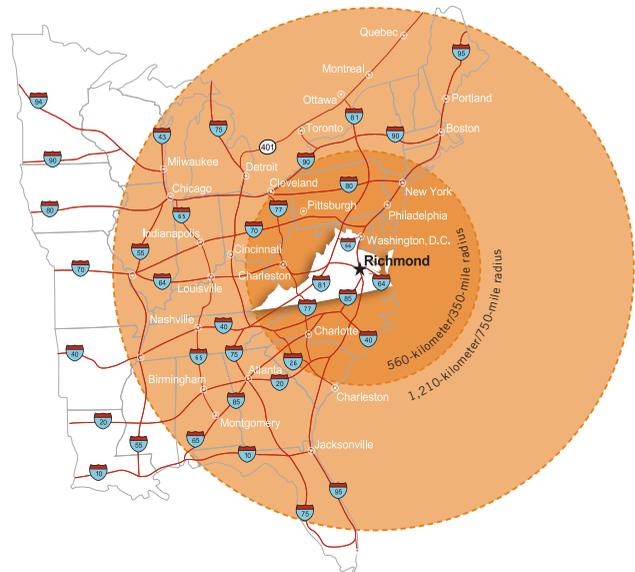
Deutsche Schule — Richmond
German-English International Program — Henrico County
Richmond Japanese Saturday School — Richmond
Newport News Japanese Saturday School — Newport News
Richmond Chinese School — Richmond
Central Virginia Chinese School — Richmond
Tidewater Chinese School (TCS) — Norfolk
Best Academy (Korean School) — Springfield & Sterling
Richmond Korean School — Richmond

LOCATION & TRANSPORTATION ASSETS

Virginia is strategically located on the U.S. East Coast, adjacent to Washington, D.C. Its strong infrastructure of highways, ports, railways and airports provide fast, convenient access to the entire U.S. population—and beyond.

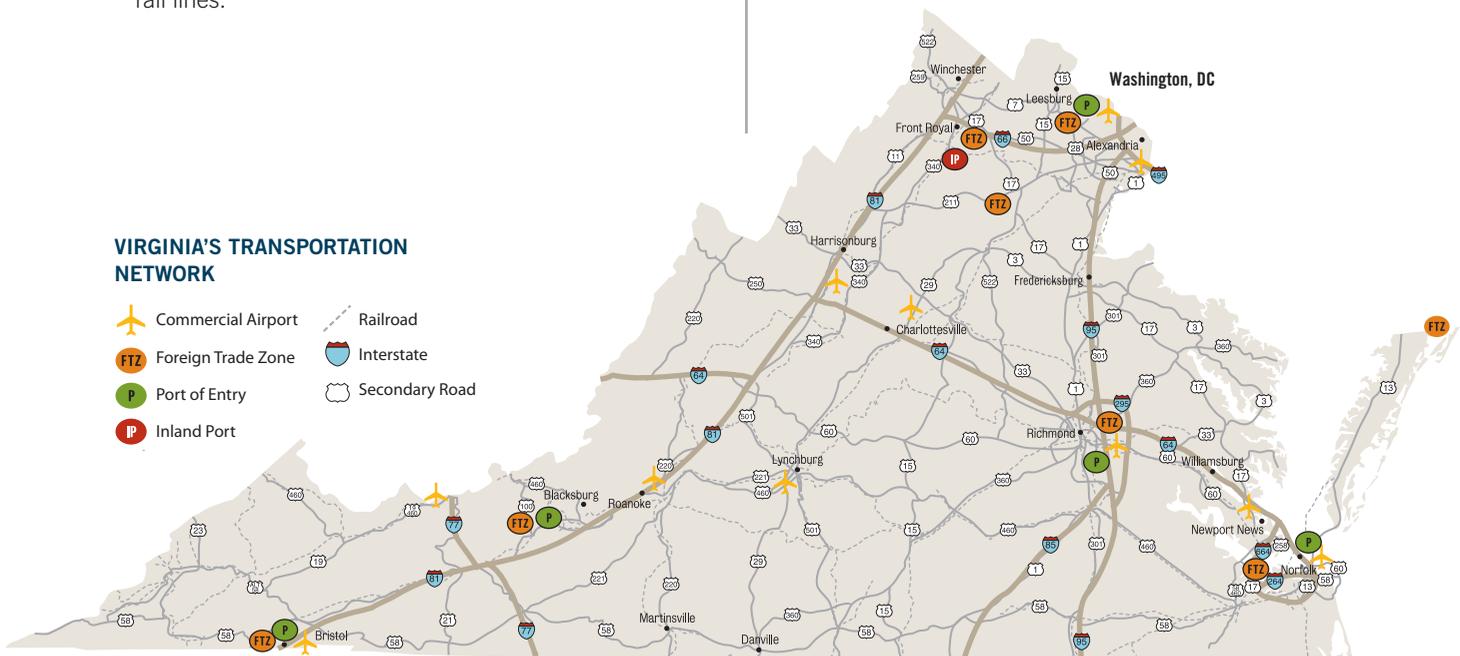
- 45 percent of all U.S. consumers live within 1,000 kilometers of Virginia.
- 14 commercial airports serve Virginia including, Washington Dulles International and Reagan Washington National.
- Virginia's Washington Dulles International Airport serves 43 destinations nonstop worldwide and 80+ U.S. cities and is the 6th busiest U.S. airport for international travel.
- The Port of Virginia offers world-class shipping facilities and a schedule of approximately 2,500 sailings annually to 250 ports in 100 foreign countries.
- Six major interstates provide convenient access to major Northeast, Southeast and Midwest U.S. markets.
- 10 railroads operate on more than 5,150 kilometers (3,200 miles) of railway in Virginia—including 4,982 kilometers (3,100 miles) of Class I rail lines.

INTERSTATE HIGHWAYS TO EASTERN & MID-U.S. CITIES



VIRGINIA'S TRANSPORTATION NETWORK

- Commercial Airport
- Foreign Trade Zone
- Port of Entry
- Inland Port
- Railroad
- Interstate
- Secondary Road



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Dulles International Airport Statistics

CITIES SERVED NONSTOP TO/FROM DULLES INTERNATIONAL

Addis Ababa	Halifax	Paris
Amsterdam	Jeddah	Punta Cana
Aruba	Johannesburg	Rio de Janeiro
Beijing	Kuwait City	Riyadh
Bogota	Lima	Rome
Brussels	London	San Salvador
Buenos Aires	Madrid	São Paulo
Cancun	Mexico City	Seoul
Copenhagen	Montego Bay	St. Maarten
Dakar	Montréal	Tokyo
Doha	Moscow-DME	Toronto
Dubai	Moscow-SVO	Vienna
Frankfurt	Munich	Zürich
Geneva	Ottawa	
Grand Cayman	Panama City	



GROWTH OF INTERNATIONAL PASSENGER TRAFFIC AT DULLES INTERNATIONAL

Years	International Passengers (in millions)
1999	3.7
2000	4.2
2001	4.0
2002	4.1
2003	4.0
2004	4.7
2005	4.9
2006	5.2
2007	5.9
2008	6.2
2009 (est.)	6.3

INTERNATIONAL CARGO TONNAGE AT DULLES INTERNATIONAL

Years	International Freight (in tonnes)
2001	118.0
2002	128.5
2003	118.1
2004	142.2
2005	144.1
2006	191.1
2007	190.8
2008	184.5
2009 (est.)	136.5

INTERNATIONAL ARRIVALS EXPANSION

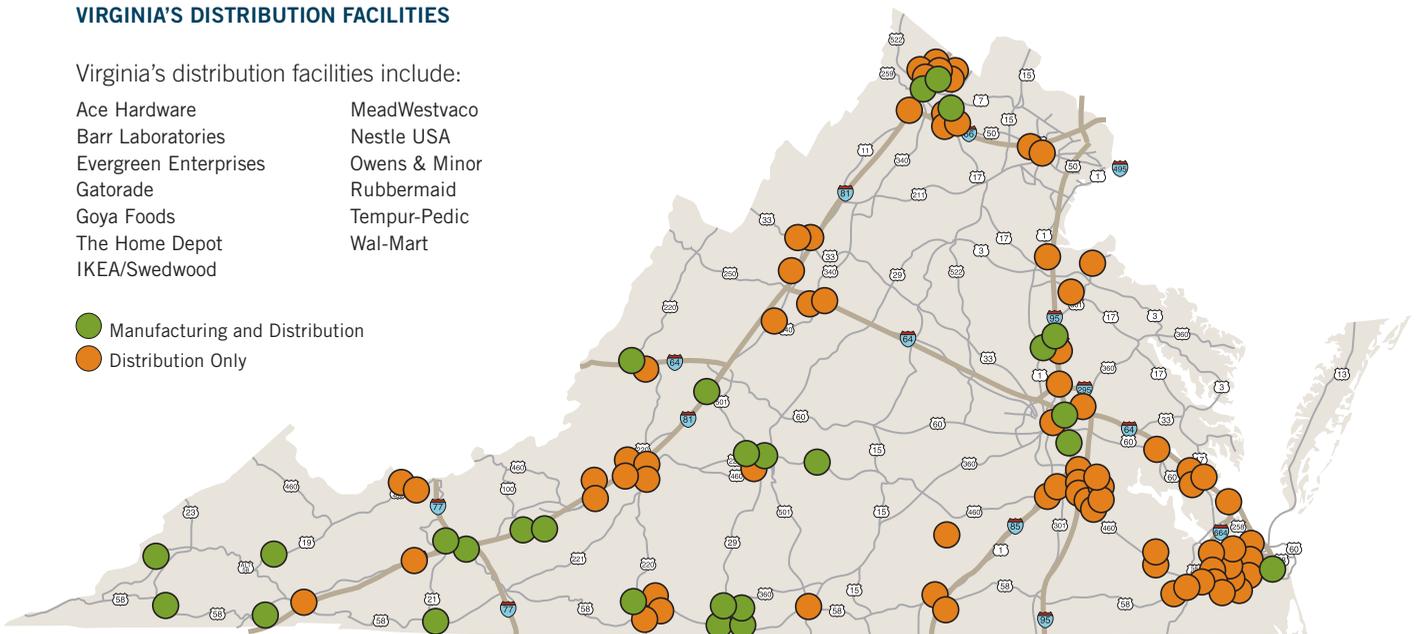
- First phase completed in 2009, increasing immigration and customs booths from 38 to 50
- Final phase to be completed in 2011, expanding baggage claim area

VIRGINIA'S DISTRIBUTION FACILITIES

Virginia's distribution facilities include:

Ace Hardware	MeadWestvaco
Barr Laboratories	Nestle USA
Evergreen Enterprises	Owens & Minor
Gatorade	Rubbermaid
Goya Foods	Tempur-Pedic
The Home Depot	Wal-Mart
IKEA/Swedwood	

- Manufacturing and Distribution
- Distribution Only



RESEARCH & DEVELOPMENT

Virginia is home to leading Research & Development (R&D).

- Virginia ranks third among the 50 states as a recipient of U.S. Government R&D funds
- 8 university research parks
- 5 nationally prominent private, non-profit research institutes

VIRGINIA'S RESEARCH AND DEVELOPMENT FACILITIES

Federal R&D Facilities

The Aerospace Corporation
 Air Force Office of Scientific Research (AFOSR)
 Army Research Institute for the Behavioral and Social Sciences (ARI)
 The U.S. Army Research Laboratory's Army Research Office (ARO)
 The MITRE DoD C3I Research and Development Center
 Center for Naval Analyses (CNA)
 Defense Advanced Research Projects Agency (DARPA)
 Defense Technical Information Center (DTIC)
 Directorate for Biological Sciences
 Energy Efficiency and Renewable Energy Clearinghouse
 EPA's Technology Innovation Program
 FAA's Center for Advanced Aviation System Development
 FBI Forensic Science Research Unit
 Federal Highway Administration's Turner-Fairbank Highway Research Center
 Homeland Security Institute

Institute for Defense Analyses (IDA)
 IRS Center for Enterprise Modernization
 Missile Defense Agency National Technology Transfer Center
 NASA Langley Research Center
 NASA Wallops Flight Facility
 National Radio Astronomy Observatory
 Naval Surface Warfare Center, Dahlgren Division
 Office of Naval Research (ONR)
 Science & Technology Policy Institute
 Thomas Jefferson National Accelerator Facility
 U.S. Army National Ground Intelligence Center (NGIC)
 US Army Engineer Research and Development Center's Topographic Engineering Center (USATEC)
 USJFCOM/JWFC Joint Training, Analysis, and Simulation Center (JTASC)

University Research Parks

Jefferson Center for Research and Technology
 The University of Virginia Research Park
 Virginia BioTechnology Research Park
 Virginia Tech Corporate Research Park
 INNOVATION at Prince William Technology Park
 The Institute for Advance Learning and Research
 Innovation Research Park at Old Dominion University
 Wallops Research Park

Private Research Institutions

The National Institute of Aerospace
 Howard Hughes Medical Institute, Janelia Farm Research Campus
 The Ignite Institute
 Carilion Biomedical Institute
 SRI's Center for Advanced Drug Research (CADRE)



Federally funded and private R&D facilities, along with the research at Virginia universities, provide Virginia businesses access to leading researchers and cutting-edge technology.

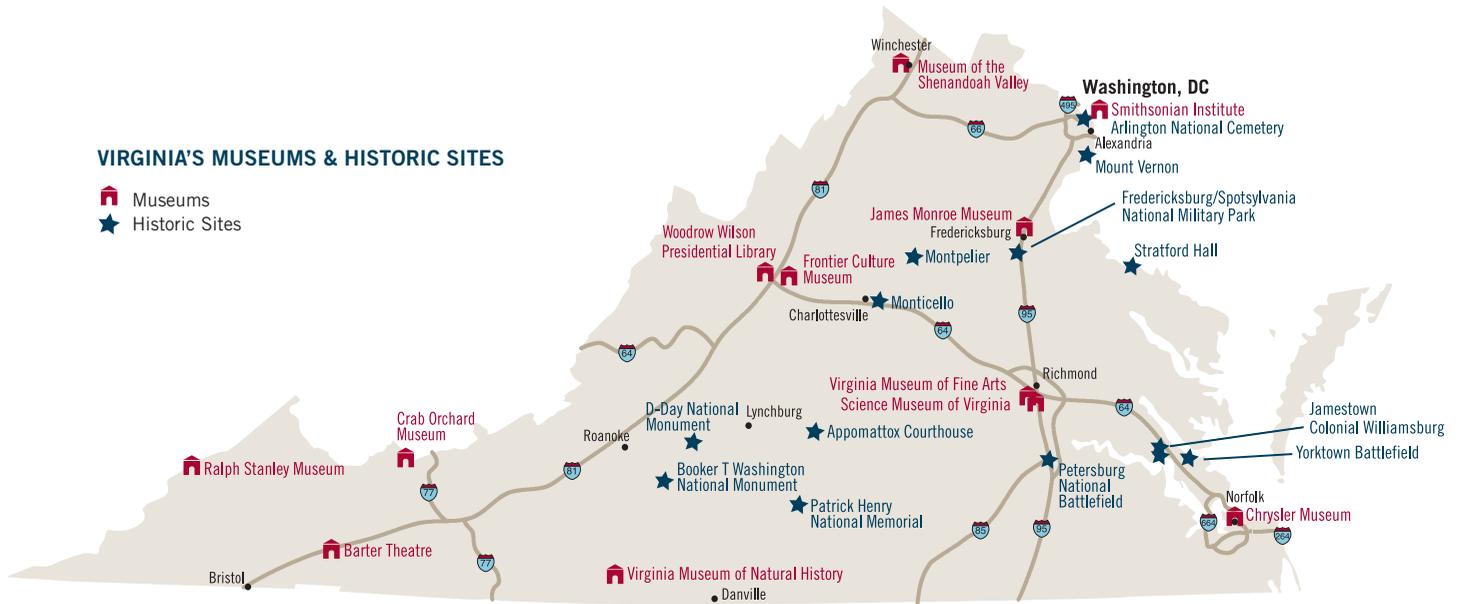
LIFESTYLE RESOURCES

Living in Virginia means a low crime rate and access to one of the nation's highest concentrations of historic resources.

Beautiful mountains, rivers and beaches offer abundant outdoor opportunities, including 35 state parks, 54 natural areas and 33 parks and historic areas managed by the U.S. National Park Service. Virginia also has some of the nation's best golf courses, many of which are nationally ranked by Golf Magazine and Golf Digest.

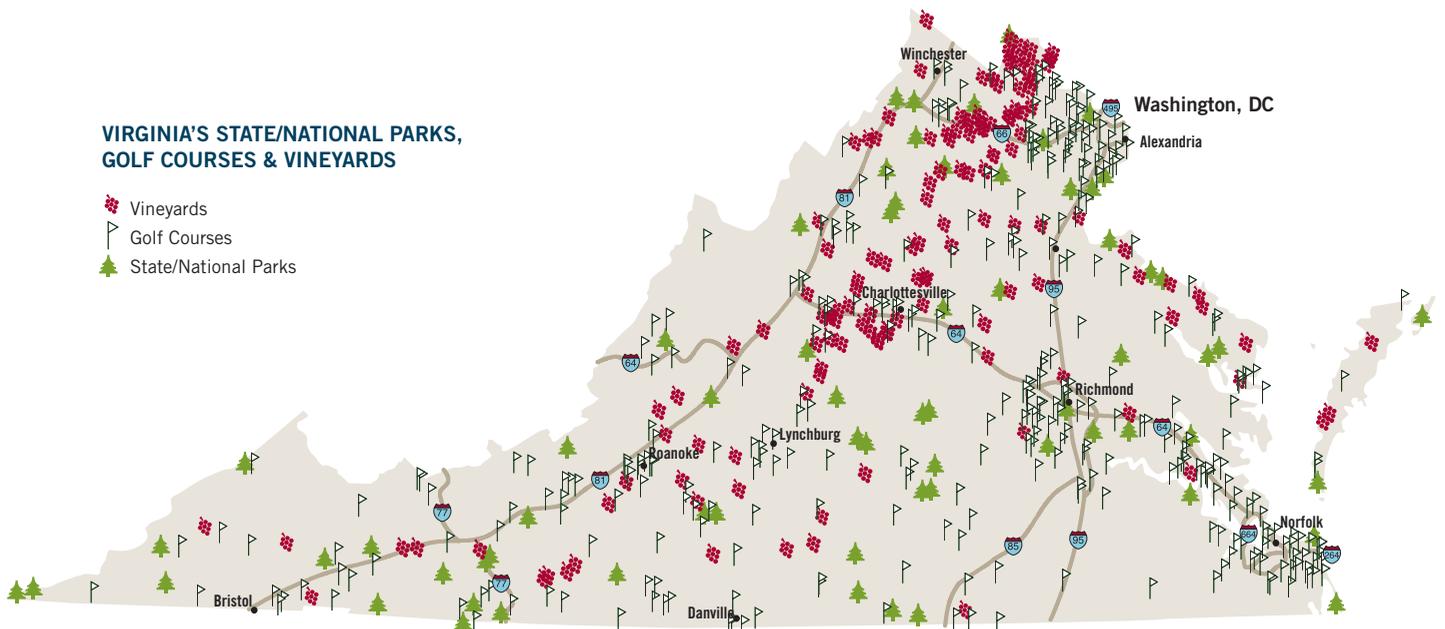
VIRGINIA'S MUSEUMS & HISTORIC SITES

-  Museums
-  Historic Sites



VIRGINIA'S STATE/NATIONAL PARKS, GOLF COURSES & VINEYARDS

-  Vineyards
-  Golf Courses
-  State/National Parks



CASE STUDIES: ASIA

Mercury Paper, Inc.

In March 2010, Mercury Paper, Inc. announced plans to invest \$21.2 million to expand its current facility in Shenandoah County and relocate its North American headquarters to the site, creating 150 new jobs in the process. Mercury Paper's parent company, Sinar Mas Group, one of the world's leading pulp and paper companies, is headquartered in Shanghai, China.

Mercury Paper, Inc. is a rapidly growing paper towel and tissue products company located in Strasburg, Virginia. The company's goal is to become one of the leading producers of paper products in North America. Mercury Paper promotes environmental awareness and is conscientious when it comes to sourcing raw materials, process efficiency, minimizing waste and managing the supply chain. Its raw materials come from sustainable pulpwood plantations in the Pacific Rim. At present, the companies used by Mercury Paper plant over 1.5 million trees every day to maintain a supply of renewable, eco-friendly virgin fibers. These trees, which mature in six to seven years, are continuously planted and replanted in anticipation of future paper consumption needs.

Philip Rundle, CEO of Mercury Paper said, "We selected Shenandoah County, Virginia because it offers a strategic location to serve our customers and our growing market. The area has competitively low operating cost advantages and boasts a pro-business environment. Our current experience with the community's leadership and the work ethic among the regional workforce have been very positive. These factors weighed favorably in our decision to locate our U.S. headquarters and expand our operations in Shenandoah County. The support we received from the Commonwealth of Virginia has also played a pivotal role in our selection of Virginia."

Japan Tobacco International

Japan Tobacco International (JTI) Leaf Services (US) announced plans in October 2009 to invest \$19.5 million to establish a tobacco processing facility in the City of Danville, creating 39 full-time jobs and 150 seasonal positions when fully operational. The local company, JTI Leaf Services, will process both flue-cured and burley tobacco in the United States and ship to international markets.

JTI is the international tobacco division of Japan Tobacco Inc., the world's third largest global manufacturer of tobacco products. The company produces two of the top three worldwide cigarette brands: Winston and Mild Seven. Other international brands include Camel, Benson & Hedges, Silk Cut, Sobranie of London, Glamour and LD. With headquarters in Geneva, Switzerland, JTI has more than 23,000 employees and sales activities in 120 countries.

"Virginia was a natural choice for our facility given its rich history in the tobacco industry and the seasoned workforce who reside here," said Steven Daniels, President of JTI Leaf Services. "We look forward to building long-standing relationships with both the Danville community and the Commonwealth."

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Canon

Since 1985, Canon Virginia, Inc., a subsidiary of Canon U.S.A. Inc., has been an important branch of one of the world's best-known companies. Approximately 1,900 employees work in a 1 million-square-foot, state-of-the-art facility in Newport News.

Canon Virginia's Chairman Takayoshi Hanagata has overseen a shift in the business away from assembly toward high-tech manufacturing of toner cartridges and other Canon accessories. They've also begun reverse-manufacturing services for Canon products, contract manufacturing for other companies and reverse-logistics contracts.

Mr. Hanagata promotes Canon's core philosophy of Kyosei. "It's living and working together with the company," he says. He also stresses kaizen, or continual improvement, as Canon Virginia continues to successfully adapt to changing market conditions. During this harsh economic downturn, Canon Virginia has been one of the area's bright spots, expanding and hiring new staff. The company invests in its employees by offering intensive training in the latest high-tech fields.

"Virginia is a great place to do business," says Mr. Hanagata. "The company will celebrate our 25th anniversary later this year. Canon had looked for a good

place to build a factory, and I believe they made a good decision. The reason they chose Virginia was that it was easy to get better employees, and there were many higher education facilities. The retired military continues to be a good work force."

Canon U.S.A. Inc. delivers consumer, business-to-business, and industrial imaging solutions. Its parent company, Japan-based Canon Inc., a top patent holder of technology, ranking third overall in the U.S. in 2007, with global revenues of \$39.3 billion, is listed as one of Fortune's Most Admired Companies in America and is on the 2007 BusinessWeek list of "Top 100 Brands."

Headquartered in Newport News, Canon Virginia Inc. serves as the lead manufacturing support center for Canon U.S.A. Canon Virginia uses world-renowned production systems and extensive technical and manufacturing expertise to offer manufacturing solutions, including injection mold tools, metal and plastic parts, product manufacturing and reverse manufacturing.

CASE STUDIES: EUROPE

Rolls-Royce

In November 2007, Rolls-Royce, a world leading provider of power systems and services for use on land, at sea and in the air, announced it will build a state-of-the-art aeroengine facility in Prince George County, Virginia.

The first phase of the project is focused on components for commercial aviation engines, and includes a 140,000-square-foot building to make disc components for aviation engines such as the Airbus A380 and Boeing 787. The initial plant is expected to be operating by early 2011. A second, 130,000-square-foot phase will produce blisks, engine components for military aircraft.

"I am pleased that Virginia has been selected as the location for this important work. From the beginning of this competition, Virginia understood our business needs and worked hard to put forward a world-class proposal. Rolls-

Royce has had a strong relationship with Virginia since 1990, and this new facility builds on that partnership," said Sir John Rose, Rolls-Royce Chief Executive.

Rolls-Royce is headquartered in London, England. The company has a broad customer base comprising 600 airlines, 4,000 corporate and utility aircraft and helicopter operators, 160 armed forces, more than 2,000 marine customers including 70 navies, and energy customers in 120 countries. Rolls-Royce is a technology leader, employing 38,000 people in offices, manufacturing and service facilities in 50 countries.

STIHL Inc.

Convenient shipping, an educated workforce and labor laws that encourage productivity have made STIHL's 35-year tenure in the Commonwealth a resounding success. STIHL, headquartered in Waiblingen, Germany, opened its U.S. operation in Virginia Beach in 1974 with about 50 employees. Today, it's campus is about 125 acres, with approximately 1.3 million square feet of space under the roof and more than 2,000 employees.

"In 1974, we made one chainsaw, the Model 015. We make 200 products right now. We have 15 assembly lines and more than 200 different models," said Peter Mueller, Executive Vice President of STIHL Incorporated. "Since arriving here more than 35 years ago, STIHL Inc. has constantly pursued the most innovative manufacturing methods possible. Our expansions and manufacturing investments are driven by our need to keep pace with growing customer demand for our products around the world. The highly skilled and dedicated workforce in Virginia Beach and Hampton Roads has been key to successfully keeping pace with this demand."

STIHL manufactures the world's largest selling brand of chain saws and portable, hand-held, cut-off machines, as well as a complete line of outdoor power equipment for homeowners and professional users. STIHL Inc. is a subsidiary of German-based STIHL Holding AG & Co and one of seven manufacturing facilities in the STIHL Group. The Virginia Beach complex is currently located on over 60 acres with more than half a million square feet of manufacturing and warehouse space. STIHL Inc. employs approximately 1,100 people in Virginia Beach in a variety of positions from machining/product assembly/molding, manufacturing engineering, sales & marketing, and finance.

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AREVA Newport News LLC

AREVA and Northrop Grumman Shipbuilding, a sector of Northrop Grumman Corporation, announced plans back in October 2008 to invest \$363.4 million to partner in a joint venture to manufacture equipment and pressure vessels for the nuclear industry and to provide nuclear engineering services.

The new company, AREVA Newport News LLC, which will be established in Newport News, will create 540 new production and engineering jobs. Virginia successfully competed with Alabama, Indiana, South Carolina and Tennessee for the project.

AREVA is the U.S. and world leader in nuclear energy and has a rapidly growing renewable energy business. Its 71,000 employees around the world focus on providing customers with carbon-free power generation as well as electricity transmission and distribution. AREVA's presence in Virginia dates to 1957. Today, Lynchburg, Virginia, hosts the company's largest U.S. operations with more than 2,000 employees and the headquarters of AREVA NP Inc., dedicated to the design and construction of nuclear power plants, plant maintenance and repair, and the manufacture and supply of nuclear fuel.

"We are establishing a world-class entity that fully supports the deployment of a fleet of U.S. Evolutionary Power Reactors made in America by Americans and for Americans," said AREVA Inc. CEO Tom Christopher. "Here in Virginia, we have access to a great workforce for both the manufacturing and engineering expertise we need. The Commonwealth of Virginia has been very supportive of our

growing business and we are excited to once again expand our operations here."

Northrop Grumman Corporation is a global defense and technology company whose 120,000 employees provide innovative systems, products, and solutions in information and services, electronics, aerospace and shipbuilding to government and commercial customers worldwide. Northrop Grumman Corporation has 16 primary locations in Virginia employing more than 35,000, making it the largest technology/manufacturing private employer in the Commonwealth.

"This relationship capitalizes on Northrop Grumman Shipbuilding's century-long history of quality craftsmanship, skilled engineering and program management expertise building large nuclear and non-nuclear ships for the U.S. Navy," said Mike Petters, corporate vice president and president of Northrop Grumman Shipbuilding. "Our shipbuilders embrace the opportunity to apply their considerable skills and training to a growing U.S. energy sector, backed by the pro-growth environment of the state of Virginia, employing the same dedication and commitment to domestic energy security that has been applied to national security."

Swedwood North America

In October 2006 Swedwood North America, a furniture manufacturer and subsidiary of IKEA, announced it would build its first North American manufacturing operation in Virginia.

With a ribbon cutting in 2008, Swedwood now has a 900,000 square foot factory employing 300 people. The company produces furniture for IKEA home furnishing stores in North America.

Swedwood International, headquartered in Angelholm, Sweden and established in 1991, is an industrial group of more than 35 production units mainly in Eastern Europe, whose primary function is to manufacture furniture. Currently Swedwood employs more than 13,000 employees globally.

CASE STUDIES

Essel Propack

Essel Propack, an India-based manufacturer of laminated and plastic tubes announced plans in April 2007 to invest \$14 million to expand its operations in Danville, Virginia.

Essel Propack initially opened in Danville in 2002. Since then, the company has flourished and it serves as a great example of what can be accomplished in Virginia.

The 2007 investment included equipment and building upgrades at the Danville facility to accommodate the addition of two new tube production lines, new generation state-of-the-art combination print presses, pre-graphic facilities, a new print production facility near its Arista factory, improved warehousing systems and enlarged office areas.

Announcing the expansion plans for the U.S. market in Mumbai, Ashok Goel, Vice Chairman & Managing Director of Essel Propack, said, "The USA and Americas have a major role to play in our growth plans. Our investments in Danville, Virginia, have proved to be right and we have grown from strength to strength in this market during the last five years. The support we received from the Commonwealth of Virginia and the City of Danville has played a pivotal role in building our strong position in the USA market."

"The support we've received from the City of Danville and the commitment Virginia has demonstrated toward

our efforts has made our decision to expand in Danville an easy one," said Adrian Spencer, Vice President of the Americas for Essel Propack. "We've discovered a willing and able workforce, solid infrastructure and outstanding training facilities in Danville that are vital to our success. I look forward to continuing our partnership with the City and the Commonwealth of Virginia."

Essel Propack is the largest specialty packaging company in the world, manufacturing laminated and seamless tubes that cater to the top multinational companies in the toothpaste, cosmetics, pharmaceutical, food and industrial sectors. Headquartered in Mumbai, India, the company is the flagship of Essel Group, which has a wide range of global business interests encompassing specialty packaging, media programming, broadcasting and distribution, entertainment, telecom and trading.

Essel Propack is ranked No. 1 in the world for the manufacture of laminated tubes, with manufacturing in China, the United States, the United Kingdom, Germany, Russia, Mexico, Colombia, Philippines, Indonesia, and Egypt, besides India, and has 32 percent global market share.

CGI

A pioneer of onshore delivery in North America, CGI announced in July 2009 it will add 100 positions to one of its Onshore Centers of Excellence in Lebanon, Virginia.

The Onshore Centers represent a vision for the future that is based on true partnerships between industry, government and higher education to create magnets for attracting and retaining technology industries in small town America.

Founded in 1976 with its U.S. headquarters in Fairfax, VA, CGI Group Inc. is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies employ approximately 26,000 professionals. CGI provides end-to-end IT and business process services to clients worldwide

from offices in the United States, Canada, Europe and Asia Pacific as well as from centers of excellence in North America, Europe and India.

"The Commonwealth is a recognized leader in fostering opportunities to do business in Virginia. The flexibility of local and regional government coupled with the availability of highly skilled resources made the decision to continue creating new jobs in Virginia an easy one," said Donna Morea, President, CGI US, Europe and Asia.

SERVICES & CONTACTS

The Virginia Economic Development Partnership understands the complex requirements of establishing a presence in the United States, and offers years of experience to make your site selection process run smoothly. VEDP provides the resources you need to make the most informed decision in a timely and productive manner. Services provided are FREE and include:

- Professional and confidential site selection assistance
- Tailored research of suitable land and buildings and labor availability
- Assistance with private sector business partners such as legal, accounting, finance, human resources, and merger and acquisition specialists
- Coordination with other government agencies in such matters as permitting or workforce training programs
- Incentive packages for qualifying international investors

To learn more about how Virginia can help you be successful in the U.S., please contact the Virginia Economic Development Partnership at one of our offices listed here.



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FREQUENTLY ASKED QUESTIONS

Choosing the best location for your U.S. operations is critical for overall corporate success. In the process of evaluating multiple locations, many questions arise. Below are the answers to frequently asked questions. More answers to important aspects of the location decision process can be found at www.yesvirginia.org/international/faq.aspx.

Where can I get advice on finding a suitable location for my business?

The Virginia Economic Development Partnership (VEDP) provides comprehensive information on available sites and buildings. The VEDP's services are available free of charge, and business inquiries remain strictly confidential. Please contact our International Investment Managers for additional information.

How do I legally register my company?

Registration depends upon how a company chooses to do business in Virginia. Corporations, limited liability corporations and certain partnerships require registration with the State Corporation Commission. Sole proprietorships do not require registration. Please see page 6 of the Virginia Guide to Establishing a Business available at www.yesvirginia.org/pdf/guides/EstablishingBusiness.pdf. Legal, financial and other professional advice is strongly recommended when establishing or enlarging a business. An International Investment Manager can introduce you to legal resources that can assist with this process.

I am looking for office space, can you help?

Virginia has a wide variety of office space options available to an international company. We are ready to help you with the process of finding your best location. Most of our communities maintain a list of available locations in their area. VEDP will coordinate with the local community to provide you a list of locations suitable to meet your specific requirements for the type and size of office space needed. Virginia also has incubator programs in some communities that can provide start-up companies with small office space.

What professional support services exist to help me get started doing business in Virginia?

VEDP has an established a network of professionals with international business experience in law, finance, real estate, mergers and acquisitions, and employment that your company can contact for assistance. These services are available by contacting a VEDP International Investment Manager.

What assistance is available to manufacturers in Virginia?

The manufacturing sector has access to all of the services and resources that VEDP provides. The Virginia workforce development agencies that are available to help with hiring and training employees are particularly effective for new manufacturing companies. Virginia is a “right to work” state which eliminates a company's requirements for a unionized work force. This assists manufacturers in keeping labor costs competitive. Virginia is located within 1000 kilometers of 50% of the U.S. population and 50% of the U.S. manufacturing activity. This location provides easy access to customers and suppliers.

What visas do I need to come to Virginia and establish a company?

The type of visa that you will need to come to Virginia to establish a company or venture depends on several factors, including your nationality, the proposed duration of your stay and the purpose of your visit. As long as the purpose of the visit is to explore opportunities and attend to the logistics of establishing the venture, then it is possible for you to enter in B-1 business visitor nonimmigrant status (either under the Visa Waiver Program or pursuant to a B visa) for short periods of

Continued on back >>



time to accomplish such objectives. When entering in B status, you are precluded from engaging in employment, but are otherwise permitted to engage in a wide variety of activities to see that your project is established. Such activities can include site acquisition and leasing, meeting with prospective customers or clients, entity formation, and entering into agreements. As the company or venture is established and the duration of your stay needs to be longer, then you will need to consider more involved visas in the E, L or H categories and be mindful of their inherent requirements and limitations.

What are typical wages in Virginia?

Labor costs in Virginia are competitive and in some cases lower than the rest of the United States. Due to Virginia's diverse economy and its urban and rural business centers, labor costs will vary depending on the location selected. An International Investment Manager will be glad to assist you in identifying labor costs in a specific location. In addition, the VEDP website provides information about labor costs by locality. www.yesvirginia.org/community_profiles

What taxes do I have to pay for my business?

Taxes vary by state and locality. Generally, a company will pay federal income taxes (paid on the profit of the company), Virginia corporate income taxes (paid on the profit of the company), state sales tax (paid on certain purchases) and the required employment taxes.

At the local level, real estate tax is the major tax, followed by personal property, business tangible property, business professional and occupation (BPOL) and machinery and tools tax. Please see the Virginia Guide to Establishing a Business available at www.yesvirginia.org/pdf/guides/EstablishingBusiness.pdf, pages 8-15 for further tax information.

Does the Virginia government provide tax incentives?

Yes. There are various incentives available for a company to locate in Virginia. The incentives are based on the project size (number of employees and capital investment), type of business, and where the company locates within the state. All incentives are designed specifically to meet each company's needs. For detailed info, refer to: <http://www.yesvirginia.org/pdf/guides/BusinessIncentives.pdf>

What international air connections does Virginia offer?

One of the nation's busiest airports, Washington Dulles, located in Virginia, provides service to 27 million passengers annually. From Washington Dulles, passengers and freight fly directly to international destinations, and 80 U.S. destinations.

What ship services does Virginia offer?

The Port of Virginia is the second-busiest port on the East Coast. Fourteen lines provide approximately 2,500 sailings annually to over 250 ports in 100 foreign countries. In addition, APM Terminals in Portsmouth, Virginia and the Port of Richmond in central Virginia operate multi-modal freight and distribution centers.

In the next two decades, cargo capacity through Virginia ports is expected to double. Virginia is adding capacity to meet his increased demand in several ways, including the Craney Island Port Expansion and an inland port in Front Royal, Virginia. Virginia's shipping infrastructure includes extensive rail from two of the nation's largest railroads, Norfolk Southern and CSX.

Whom do I go to if my business needs help after I am established in Virginia?

The VEDP will continue to assist you after your company locates in Virginia. Your Virginia-based International Investment Manager can provide assistance to you from the many resources we have in-house or will put you in contact with the appropriate organization.

Do you provide export promotion assistance to help sell my products to other countries?

The VEDP has a nationally recognized International Trade Program that provides export assistance to Virginia companies. With international professionals in five offices in Virginia the VEDP is available to assist Virginia exporters with the complex issues and obstacles facing companies in the global marketplace. Please visit www.exportvirginia.org for additional information on the many programs and services available to Virginia exporters.